

Fund Flow Weekly

17 Oct 2023

Vietnam is divested again

Vietnam foreign flow

Selling pressure suddenly intensified in the previous week, with net sell value recorded at USD74mn.

Specifically, foreign selling activities were concentrated in Cons Discretionary, Financials, and Cons Staples sectors due to large sell orders on MWG, VPB, and MSN. In contrast, demand focused on Industrials and Energy thanks to the strong investment in IDC, HHV, and PVS.

South East Asia ETF flow

Outflow remained across SEA, with net value recorded at USD22mn. Accordingly, Indonesia's major ETFs were still divested strongly while selling pressure in Vietnam came back and rose in the previous week. In contrast, outflow across other SEA countries had almost disappeared.

After Indonesia, Vietnam experienced the most substantial fund outflows in the past week, with net outflow was USD22mn. In particular, selling pressure focused mainly on VFMVN DIAMOND ETF (USD10.7mn) and SSIAM VNFIN LEAD ETF (USD3.1mn). Notably, SSIAM VNFIN LEAD ETF had experienced 12 consecutive weeks of net outflows, with a total value of over USD25mn. In contrast, inflow had a good situation among FUBON FTSE VIETNAM ETF (USD3.1mn) and X FTSE VIETNAM SWAP (USD2.1mn). Which, inflow from FUBON FTSE VIETNAM ETF decreased heavily by more than USD5.5mn, compared to the past week. In general, demand declined significantly, while selling pressure intensified strongly again in domestic ETFs. In this case, outflow across Vietnam may persist in the next time. However, it is likely that this situation will not be prolonged, in the context of the stock market's ongoing recovery trend.

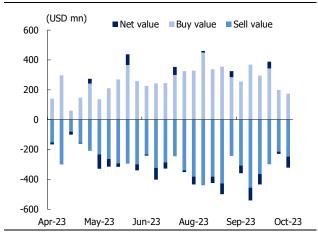
Table 1. Vietnam ETF net flow

Name	Туре	Total AUM	NAV/share	Price	% 1W cha	g % Premium	Net Fund Flow (USDmn)			
Name	Туре	(USDmn)	(USD)	(USD)	70 117 Clig		1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	345.2	27.9	27.8	1.4	(0.6)	2.1	3.0	6.3	99.5
VFMVN30 ETF FUND	ETF	306.5	0.8	0.8	0.7	(0.2)	(0.3)	5.2	(66.5)	(18.4)
VANECK VIETNAM ETF	ETF	579.6	13.7	13.7	1.1	(0.0)	0.0	(2.7)	(2.7)	206.7
SSIAM VNX50 ETF	ETF	6.1	0.7	0.8	(0.3)	13.5	0.0	0.1	0.1	(3.8)
PREMIA MSCI VIETNAM	ETF	15.7	7.9	7.9	0.8	(0.3)	0.0	0.0	(0.9)	(2.5)
SSIAM VNFIN LEAD ETF	ETF	157.7	0.7	0.8	(0.9)	2.5	(3.1)	(11.9)	(26.2)	(0.6)
VFMVN DIAMOND ETF	ETF	780.6	1.1	1.1	0.5	1.1	(10.7)	(14.8)	(94.6)	46.3
VINACAPITAL VN100 ETF	ETF	13.9	0.6	0.6	0.7	1.4	0.0	0.0	0.0	0.0
SSIAM VN30 ETF	ETF	4.8	0.6	0.6	(0.2)	1.6	0.1	0.1	0.6	1.0
MAFM VN30 ETF	ETF	14.5	0.6	0.6	0.7	2.0	0.0	(0.3)	(0.7)	(8.8)
FUBON FTSE VIETNAM ETF	ETF	795.2	0.4	0.4	1.7	1.3	3.1	17.8	(67.5)	229.2
KIM GROWTH VN30 ETF	ETF	24.7	0.3	0.3	(0.1)	1.1	0.3	0.8	12.0	9.9

Source: Bloomberg, KIS

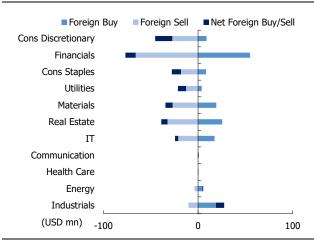
Research Dept
Researchdept@kisvn.vn

Figure 1. Weekly net foreign buy/sell



Source: FiinPro, KIS

Figure 3. Net buy/sell by sector



Source: Bloomberg, FiinPro, KIS

Table 2. Top 10 foreign net buys

				, , ,		,
Ticker	Sector	Price	% Chg	Buy	Sell	Net
IDC	Industrials	52,500	11.7	5.7	0.3	5.4
STB	Financials	31,500	1.8	4.5	1.9	2.6
DGC	Materials	99,300	4.5	4.9	2.5	2.3
KDH	Real Estate	32,000	8.5	2.5	0.4	2.1
VCI	Financials	42,400	8.7	2.8	1.2	1.6
VND	Financials	22,000	5.3	4.3	2.9	1.4
DGW	IT	59,698	4.7	1.7	0.5	1.2
VCB	Financials	86,600	1.4	8.4	7.2	1.1
HHV	Industrials	17,450	3.9	1.4	0.4	1.1
PVS	Energy	39,900	8.4	1.1	0.1	1.0

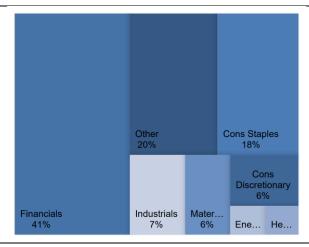
Source: FiinPro, KIS

Figure 2. VNIndex and 1M accumulative foreign flow



Source: FiinPro, KIS

Figure 4. Foreign holdings by sector



Source: Bloomberg, FiinPro, KIS

(VND, %WoW, USD mn)

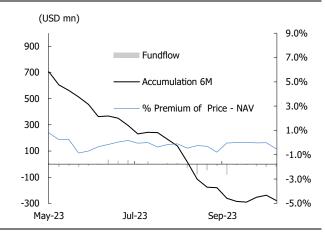
Table 3. Top 10 foreign net sells

(VND, %WoW, USD mn)

Ticker	Sector	Price	% Chg	Buy	Sell	Net
MWG	Cons Discretionary	49,500	2.5	6.0	20.8	(14.8)
FUEVFVN	D	26,470	2.6	6.0	20.2	(14.2)
VPB	Financials	21,950	4.8	2.2	10.9	(8.7)
HPG	Materials	25,750	3.2	10.1	16.9	(6.8)
VHM	Real Estate	46,900	1.8	6.3	12.0	(5.7)
FPT	IT	96,100	3.7	15.2	19.1	(3.9)
POW	Utilities	11,400	1.8	0.5	4.3	(3.8)
MSN	Cons Staples	72,700	-	2.4	6.0	(3.6)
GAS	Utilities	85,800	1.9	2.2	5.8	(3.6)
VIC	Real Estate	46,100	0.3	2.9	6.1	(3.2)

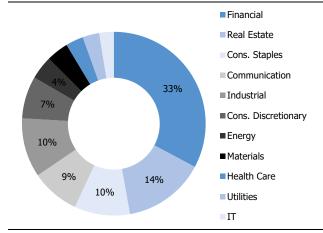
Source: FiinPro, KIS

Figure 5. Weekly ETF net flow to SEA



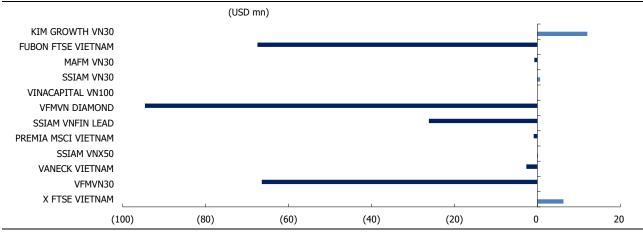
Source: Bloomberg. Note: SEA includes Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam

Figure 7. ETF focus by sector



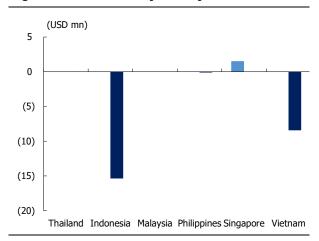
Source: Bloomberg, KIS

Figure 9. Vietnam ETF net flow (6M accumulated)



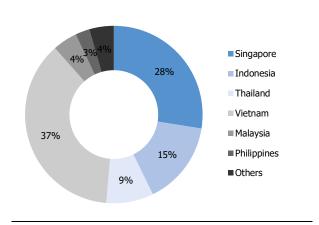
Source: Bloomberg, KIS

Figure 6. ETF net flow by country



Source: Bloomberg, KIS

Figure 8. ETF focus by country



Source: Bloomberg, KIS

Table 4. ETFs investing in Southeast Asia markets

(USD mn)

Ticker	Name	AUM	Fund focus
1 2810 HK Equity	Premia Dow Jones Emerging Asea	48	ASEAN Countries
2 9810 HK Equity	Premia Dow Jones Emerging Asea	48	ASEAN Countries
3 ASEA US Equity	Global X FTSE Southeast Asia E	42	ASEAN Countries
4 ASEAN SP Equity	CIMB FTSE ASEAN 40	7	ASEAN Countries
5 3099 HK Equity	Xtrackers MSCI Indonesia Swap	90	Indonesia
6 EIDO US Equity	iShares MSCI Indonesia ETF	425	Indonesia
7 H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF	97	Indonesia
8 IDX US Equity	VanEck Vectors Indonesia Index	29	Indonesia
9 INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF	47	Indonesia
10 R/LQ45X IJ Equity	Premier ETF LQ-45	61	Indonesia
11 XIIC IJ Equity	Premier ETF Indonesia Consumer	1	Indonesia
12 XIIF IJ Equity	Premier ETF Indonesia Financia	3	Indonesia
13 XIIT IJ Equity	Premier ETF IDX30	149	Indonesia
14 XIJI IJ Equity	Premier ETF Syariah JII	1	Indonesia
15 XISC IJ Equity	Premier ETF Indonesia State-Ow		Indonesia
16 XISI IJ Equity	Premier ETF SMINFRA18		Indonesia
17 XISR IJ Equity	Premier ETF Sri Kehati		Indonesia
8 XMID LN Equity	Xtrackers MSCI Indonesia Swap		Indonesia
19 XPDV IJ Equity	Pinnacle CORE High Dividend ET		Indonesia
20 XPLC IJ Equity	Pinnacle CoRE Flight Dividend ET		Indonesia
21 XPLQ IJ Equity			Indonesia
, ,	Pinnacle Enhanced Liquid ETF		
22 1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia		Malaysia
23 3082 HK Equity	Xtrackers MSCI Malaysia UCITS		Malaysia
24 EWM US Equity	iShares MSCI Malaysia ETF		Malaysia
25 FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F		Malaysia
26 H4ZV GR Equity	HSBC MSCI MALAYSIA UCITS ETF		Malaysia
27 MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF		Malaysia
28 XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS		Malaysia
29 3016 HK Equity	Xtrackers MSCI Philippines UCI	29	Philippines
30 EPHE US Equity	iShares MSCI Philippines ETF	92	Philippines
31 FMETF PM Equity	First Metro Philippine Equity	36	Philippines
32 XPQP GR Equity	Xtrackers MSCI Philippines UCI	28	Philippines
33 3065 HK Equity	Xtrackers MSCI Singapore UCITS	50	Singapore
34 316300 KS Equity	KIM KINDEX Singapore REITs ETF	6	Singapore
35 342140 KS Equity	KIM KINDEX Morningstar Singapo	2	Singapore
36 DBSSTI SP Equity	Nikko AM Singapore STI ETF	488	Singapore
37 EWS US Equity	iShares MSCI Singapore ETF	476	Singapore
38 SINGINC SP Equity	Phillip SING Income ETF	43	Singapore
39 SREITS SP Equity	Lion-Phillip S-REIT ETF		Singapore
10 STTF SP Equity	SPDR Straits Times Index ETF	1,065	Singapore
11 XBAS GR Equity	Xtrackers MSCI Singapore UCITS	39	Singapore
12 1559 JP Equity	NEXT FUNDS Thai Equity SET50 E	5	Thailand
13 1DIV TB Equity	ThaiDEX SET High Dividend ETF	4	Thailand
14 3092 HK Equity	Xtrackers MSCI Thailand UCITS	74	Thailand
45 BMSCG TB Equity	BCAP Mid Small CG ETF	8	Thailand
46 BSET100 TB Equity	BCAP SET100 ETF		Thailand
47 BMSCITH TB Equity	BCAP MSCI Thailand ETF	25	Thailand
48 EBANK TB Equity	KTAM SET Banking ETF Tracker		Thailand
49 ECOMM TB Equity	KTAM SET Commerce ETF Tracker		Thailand
50 EFOOD TB Equity	KTAM SET Food and Beverage ETF		Thailand
	KTAM SET I COU and Beverage LTI KTAM SET ICT ETF Tracker		Thailand
51 EICT TB Equity			
52 ENGY TB Equity	MTrack Energy ETF		Thailand
53 ENY TB Equity	KTAM SET Energy ETF Tracker		Thailand
54 ESET50 TB Equity	KTAM SET50 ETF Tracker		Thailand
55 TDEX TB Equity	ThaiDEX SET50 ETF		Thailand
56 TH100 TB Equity	ThaiDEX SET100 ETF		Thailand
57 THA FP Equity	Lyxor MSCI Thailand UCITS ETF	17	Thailand
58 THD US Equity	iShares MSCI Thailand ETF	262	Thailand

				Weekly fund flow
59 XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	54	Thailand	
60 2804 HK Equity	Premia MSCI Vietnam ETF	16	Vietnam	
61 E1VFVN30 VN Equity	VFMVN30 ETF Fund	307	Vietnam	
62 FUESSV50 VN Equity	SSIAM VNX50 ETF	6	Vietnam	
63 VNM US Equity	VanEck Vectors Vietnam ETF	580	Vietnam	
64 XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	345	Vietnam	
65 FUESSVFL VN Equity	SSIAM VNFIN LEAD ETF	155	Vietnam	
66 FUEVFVND VN Equity	VFMVN DIAMOND ETF	769	Vietnam	
67 FUEVN100 VN Equity	VINACAPITAL VN100 ETF	14	Vietnam	
68 FUESSV30 VN Equity	SSIAM VN30 ETF	5	Vietnam	
69 FUEMAV30 VN Equity	MAFM VN30 ETF	14	Vietnam	
70 00885 TT Equity	FUBON FTSE VIETNAM ETF	795	Vietnam	
71 FUEKIV30 VN EQUITY	KIM GROWTH VN30 ETF	24	Vietnam	

Source: Bloomberg, KIS

Global Disclaimer

■General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.