

Fixed-income

Weekly

31 Oct 2023

Fixed-income Perspectives

Upward pressure eases on the massive bill maturity

SBV backs to net injection

In the week 43 (from 23 to 29 October), after five weeks of consistently draining liquidity in the banking system, the State Bank of Vietnam (SBV) backed to provide liquidity support to its counterparties. To be specific, the SBV carried out five sessions of bill offerings with a total amount of VND25.55tn, while USD73.80tn matured within the same week. As a result, the SBV injected USD48.25tn to assist its counterparties during this week.

Interbank rates inch up

In the 43W23, interbank rates increased further but at a softer pace than last week. Specifically, interest rates on overnight, 1-week, and 2-week tenors rose by 33bps, 42bps, and 38bps to 1.57%, 1.82%, and 1.93%, respectively. The massive SBV's bill maturity was attributable to the interbank development this week.

USDVND advances at a slower pace

USDVND extended but at a slower pace in the last three months, by 0.12% WoW or 29 dongs, likely thanks to the rising overnight interbank rate by 33bps to 1.57%. With the similar magnitude, VCB raised their bid/ask prices by 30/30bps to 24,360/24,730 while the opposite movements were seen in the shadow market, changed by 0/(30)bps to 24,550/24,600. Remarkably, SBV reduced its selling price by 3bps, but still remains cautious as USDVND broke through 24,600 during the week.

Vietnam economic indicators

	23-May	23-Jun	23-Jul	23-Aug	23-Sep	23-Oct	Corr.1
Disbursed FDI %YoY	0.6	0.9	3.2	23.6	7.0	3.2	0.06
Retail sales %YoY	8.1	6.7	6.9	6.9	8.2	7.0	-0.13
Export %YoY	-9.1	-10.8	-2.2	-6.5	2.1	5.9	-0.03
Import %YoY	-20.6	-17.9	-11.6	-5.8	0.3	5.2	0.02
Trade balance (USDbn)	2.0	3.1	3.1	3.4	2.2	3.0	-0.01
CPI %MoM	0.0	0.3	0.5	0.9	1.1	0.1	-0.02
Credit %YoY	9.1	9.3	9.0	9.4	9.9	9.3	-0.05
USDVND %MoM	0.1	0.4	0.4	1.7	0.9	1.1	-0.37
PMI (pts)	45.3	46.2	48.7	50.5	49.7	50.0 ²	-0.16
VNINDEX return (%)	2.5	4.2	9.2	0.1	-5.7	-8.1	1.00

Source: SBV, GSO, Bloomberg, KIS

¹ Correlation to VNINDEX's monthly return; ² KIS estimates Green = acceleration; yellow = deceleration; red = contraction.

Contents

I. SBV backs to ne	et injection	1
II. Interbank rates	inch up	2
III. G-bond yields r	retrace amid upward trend	3
IV. USDVND adva	nces at a slower pace	5
Macro scorecard		7
Appendix		8

Research Dept.

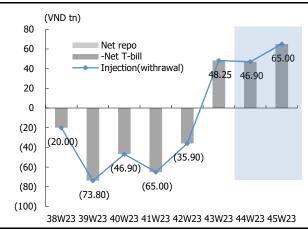
researchdept@kisvn.vn

I. SBV backs to net injection

SBV backs to support its counterparties In the week 43 (from 23 to 29 October), after five weeks of consistently draining liquidity in the banking system, the State Bank of Vietnam (SBV) backed to provide liquidity support to its counterparties. To be specific, the SBV carried out 5 bill issuance sessions totalling VND25.55tn, while USD73.80tn matured within the same week. As a result, the SBV injected USD48.25tn to assist its counterparties during this week.

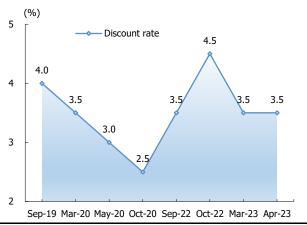
Next week, the FOMC meeting is scheduled, and it is widely expected that the Federal Reserve (FED) will maintain the current interest rate at 5.25%-5.50%. The open market operations (OMO) conducted by the State Bank of Vietnam (SBV) in the upcoming week might shed light on the central bank's strategy for preserving exchange rate stability. If SBV opts to issue a greater volume of new bills, it could signal their dedication to stabilizing the USD/VND exchange rate, even if this choice results in higher funding costs in the money market.

Figure 1. Net injection (withdrawal) of liquidity



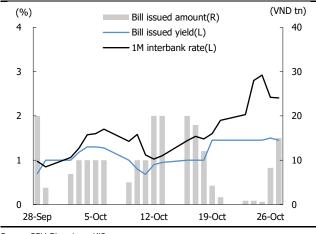
Source: SBV, Bloomberg, KIS

Table 1. Historical policy rate



Source: SBV, Bloomberg, KIS

Figure 2. Bill offerings and interbank rates association



Source: SBV, Bloomberg, KIS

Figure 3. Daily bill issuance

Issue date	Maturity date	Tenor (days)	Amount (VNDtn)	Yield (%)
23-Oct-23	20-Nov-23	28	0.85	1.00
24-Oct-23	21-Nov-23	28	0.85	1.00
25-Oct-23	22-Nov-23	28	0.60	1.00
26-Oct-23	23-Nov-23	28	8.25	1.45
27-Oct-23	24-Nov-23	28	15.00	1.45
Total		28	25.60	1.50

Source: SBV, Bloomberg, KIS

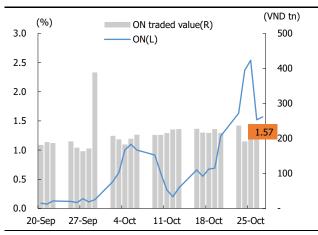
II. Interbank rates inch up

Interbank rates experienced a jump

In the 43W23, interbank interest rates saw a substantial increase. Specifically, the most actively traded tenors, such as overnight (ON), 1W and 2W saw an increase of 33 basis point (bps), 42bps, and 38bps to 1.57%, 1.82%, and1.93%, respectively.

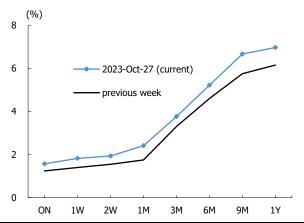
The SBV's goal is to persist in pushing overnight interbank interest rates, with the intention of narrowing the disparity between the USD and VND. In the end, this approach is designed to attain stability in the current USD/VND exchange rate

Figure 4. Interbank daily transaction



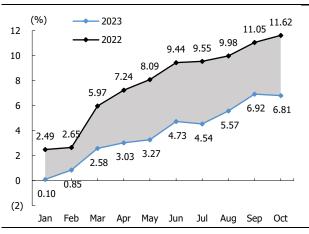
Source: SBV, Bloomberg, KISVN

Figure 5. Interbank rate curve



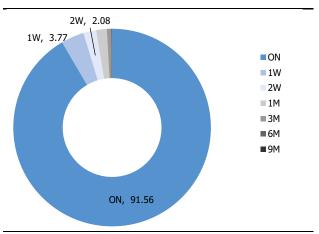
Source: SBV, Bloomberg, KISVN

Figure 6. Credit growth by month



Source: SBV, Bloomberg, KISVN

Figure 7. Interbank transaction structure



Source: SBV, Bloomberg, KISVN

III. G-bond yields retrace amid upward trend

Mid tenor yields fall the most

During the 43rd week of 2023, G-bond trading yields witnessed a significant decline, a notable shift from the upward trajectory that had been prevalent since August. This decline can be seen as a brief pause in the midst of the ongoing battle between long and short positions in global bond yields, an issue in which Vietnam is not exempt. More specifically, these trading bond yields experienced the most pronounced reduction in the mid-term tenors (ranging from 7 to 15 years), decreasing by an average of 15 basis points. In comparison, the short-term (1 to 5 years) and long-term (over 15 years) yields registered more moderate drops of 2 basis points and 5 basis points, respectively.

Figure 8. G-bond trading value

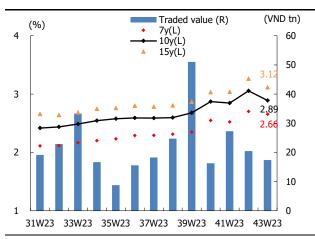
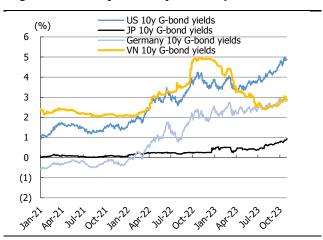


Figure 9. G-bond yields: Major developed economies



Source: Bloomberg, KIS

Figure 10. G-bond trading yield curve

Source: HNX, KIS

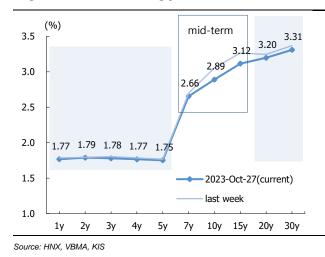
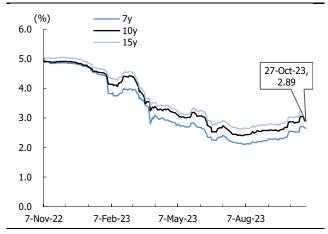


Figure 11. Historical daily government bond yield

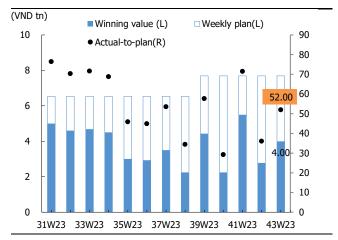


Source: HNX, VBMA, KIS

Winning yields see a modest uptick

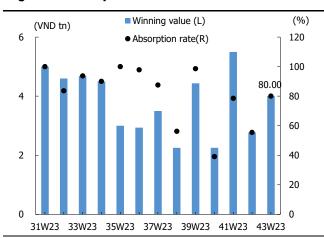
Additionally, for the third consecutive week, newly issued G-bond yields saw a modest increase of 2 basis points in both the 10-year and 15-year tenors, reaffirming the consensus for higher returns that is shared by buyers and sellers. In response to these rising yields, the winning amounts and absorption ratios displayed significant improvements, increasing by 44.14% WoW and 24.50% WoW, respectively.

Figure 16. Winning value by week



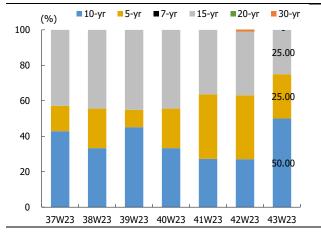
Source: HNX, KIS

Figure 18. Absorption ratio



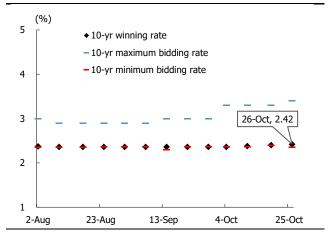
Source: HNX, KIS

Figure 20. Winning yields by week



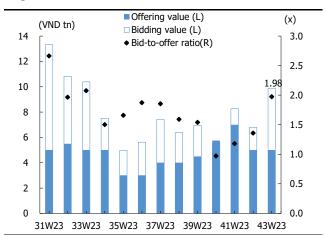
Source: HNX, KIS

Figure 17. Winning yields by week



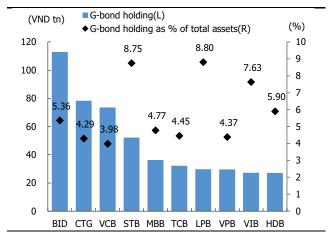
Source: HNX, KIS

Figure 19. Bid-to-offer ratio



Source: HNX, KIS

Figure 21. Top G-bond holding by bank as of 2Q23



Source: HNX, FiinPro, KIS

IV. USDVND advances at a slower pace

V. USDVND extended but at a slower pace in the last three months, by 0.12% WoW or 29 dongs, likely thanks to the rising overnight interbank rate by 33bps to 1.57%. With the similar magnitude, VCB raised their bid/ask prices by 30/30bps to 24,360/24,730 while the opposite movements were seen in the shadow market, changed by 0/(30)bps to 24,550/24,600. Remarkably, SBV reduced its selling price by 3bps, but still remains cautious as USDVND broke through 24,600 during the week.

Figure 22. Weekly USDVND performance

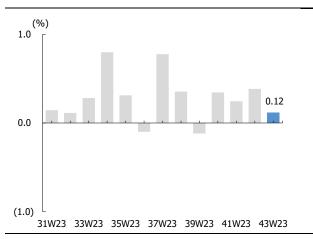
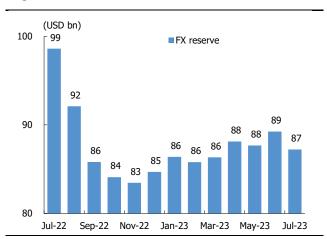


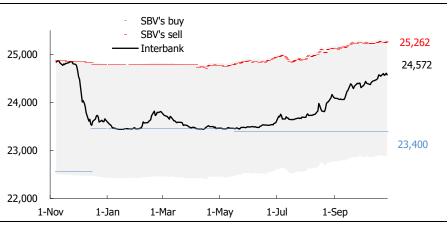
Figure 23. Vietnam's FX reserve



Source: SBV, Bloomberg

Source: Bloomberg, KIS

Figure 24. SBV's movement

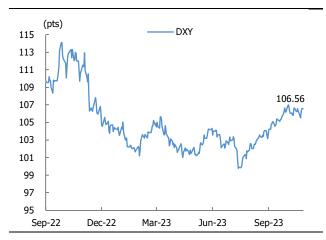


Source: SBV, Bloomberg, Fiinpro, KIS

Note: shaded region is the daily trading band. The effective trading band is +/- 5% (the effective date is 17 October, 2022).

The dollar strength index kept hanging at high level, closing the week at 106.56 or 0.37% WoW, further widening its appreciation against most currencies under our watchlist except JPY and THB.

Figure 25. Historical DXY



Source: SBV, Bloomberg

Figure 26. Weekly performance of USD against some currencies

	Regime	41W23	42W23	43W23	YTD
USDVND	Managed floating	0.25	0.38	0.12	3.92
USDJPY	Floating	0.17	0.19	-0.09	14.14
USDTHB	Floating	-2.28	0.93	-0.79	4.55
USDKRW	Floating	0.00	0.18	0.26	7.07
USDSGD	Basket-band- crawl	0.31	0.23	0.04	2.31
USDCNY	Managed floating	0.10	0.14	0.04	6.05
USDEUR	Floating	0.72	-0.79	0.25	1.39

Source: SBV, Bloomberg
Note: Green = appreciation; yellow = appreciate at slower pace; red = depreciation.

Macro scorecard

	23-Jun	23-Jul	23-Aug	23-Sep	23-Oct	4Q22	1Q23	2Q23	3Q23	2019	2020	2021	2022
Real GDP growth (%)						5.92	3.21	4.14	5.33	7.03	2.91	2.58	8.02
Registered FDI (USD bn)	2.57	2.81	1.91	2.06	5.55	8.96	5.45	7.98	6.78	38.02	28.53	31.15	27.72
GDP per capita (USD)										3,398	3,521	3,725	4,110
Unemployment rate (%)						2.32	2.25	2.25	2.25	2.25	2.48	3.22	2.32
Export (USD bn)	29.30	29.68	32.37	31.41	32.31	89.50	79.17	83.42	94.62	263.6	282.7	335.7	371.85
Import (USD bn)	26.71	27.53	28.55	29.12	29.31	85.07	75.10	76.01	86.02	254.4	263	331.1	360.65
Export growth (%)	(11.41)	(3.47)	(7.60)	4.57	5.90	(6.07)	(11.90)	(14.16)	(1.25)	8.16	7.02	18.74	10.61
Import growth (%)	(16.94)	(9.92)	(8.26)	2.57	5.23	(3.90)	(14.67)	(22.30)	(4.50)	7.41	3.81	25.9	8.35
Inflation (%)	2.00	2.06	2.96	3.66	3.59	4.41	4.18	2.41	2.89	2.79	3.24	1.84	3.15
USD/VND	23,583	23,688	24,135	24,300	24,568	23,633	23,471	23,583	24,300	23,173	23,126	22,790	23,650
Credit growth (%)	4.73	4.54	5.57	6.92	6.81	12.87	1.61	3.36	5.56	13.75	12.17	12.97	12.87
10Y gov't bond (%)	3.50	2.41	2.58	2.60	3.02	5.08	3.54	3.50	2.60	3.37	2.01	2.11	5.08

Source: GSO, Bloomberg, FIA, IMF

**Glossary

- * Winning yield rate = each group's highest bidding rate, ~3.70%
 * Absorption rate = winning value / offering value, ~80.00%
 * Bid to offer ratio = offering value / bidding value, ~1.98
 * DXY = U.S. Dollar Index, ~106.56
 * OMO = Open market operation

- * Tenor = due for payment * ON = overnight interbank interest rate, ~1.57 %

Appendix

Figure 1. Vietnam's state budget by year: plan

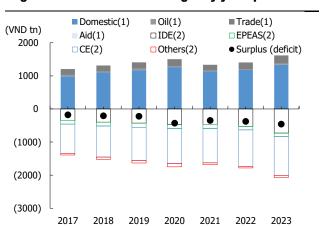
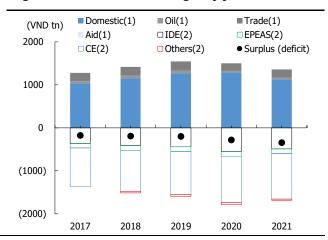


Figure 2. Vietnam's state budget by year: actual

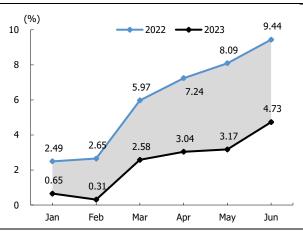


Source: MoF, SBV, KIS

Domestic= Domestic revenues; Oil= Crude oil revenues; Trade= Balanced income from export and import activities; Aid= Revenue from aid.

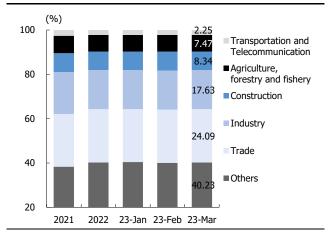
IDE= Investment and development expenditures; EPEAS= Interest payment expenses & Aid spending; CE= Current expenditures

Figure 3. Vietnam's total credit % YTD by month



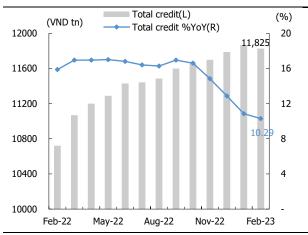
Source: SBV, KIS

Figure 4. Vietnam's total credit by sector



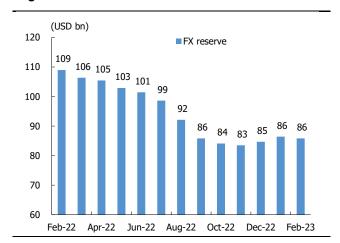
Source: SBV, KIS

Figure 5. Historical Vietnam's credit



Source: SBV, KIS

Figure 6. Historical Vietnam's FX reserve



Source: IMF, Bloomberg, KIS

⁽¹⁾ indicates the item belongs to the revenue

⁽²⁾ indicates the item belongs to the expenditure and plotted as a negative number

Global Disclaimer

- General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.



VIET NAM

UYEN LAM, Head of Institutional Brokerage (uyen.lh@kisvn.vn +8428 3914 8585 - 1444)

KIS Vietnam Securities Corporation

3rd floor, 180-192 Nguyen Cong Tru, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City.

Fax: 8428 3821-6898

SOUTH KOREA

YEONG KEUN JOO, Managing Director, Head of International Business Division (ykjoo@truefriend.com, +822 3276 5157)

PAUL CHUNG, Sales Trading (pchung@truefriend.com +822 3276 5843)

27-1 Yoido-dong, Youngdeungpo-ku, Seoul 150-745, Korea Toll free: US 1 866 258 2552 HK 800 964 464 SG 800 8211 320

Fax: 822 3276 5681~3

Telex: K2296

NEW YORK

DONG KIM, Managing Director (dkim@kisamerica.com +1 212 314 0681) HOON SULL, Head of Sales (hoonsull@kisamerica.com +1 212 314 0686) Korea Investment & Securities America, Inc. 1350 Avenue of the Americas, Suite 1110

New York, NY 10019 Fax: 1 212 314 0699

HONG KONG

GREGORY KIM, Managing Director, Head of HK Sales (greg.kim @kisasia.com +852 2530 8915) Korea Investment & Securities Asia, Ltd.

Suite 2220, Jardine House

1 Connaught Place, Central, Hong Kong

Fax: 852-2530-1516

SINGAPORE

ALEX JUN, Managing Director, Head of Singapore Sales (alex@kisasia.com.sg +65 6501 5602) CHARLES AN, Sales (alex.jun@kisasia.com.sg +65 6501 5601)

Korea Investment & Securities Singapore Pte Ltd

1 Raffles Place, #43-04, One Raffles Place

Singapore 048616 Fax: 65 6501 5617

LONDON

Min Suk Key, Managing Director (peterkey@kiseurope.com +44 207 065 2766) Korea Investment & Securities Europe, Ltd.

2nd Floor, 35-39 Moorgate London EC2R 6AR Fax: 44-207-236-4811

This report has been prepared by KIS Vietnam Securities Corp. and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. This report is provided solely for the information of professional investors who are expected to make their own investment decisions without undue reliance on this report and the company accepts no liability whatsoever for any direct or consequential loss arising from any use of this report or its contents. This report is not intended for the use of private investors.

Copyright © 2020 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.