

Fixed-income

Weekly

23 Oct 2023

Fixed-income Perspectives

Liquidity condition turns tight amid the solid USDVND upturn

SBV continued draining liquidity chain

In 41W23 (from 9 to 15 October), the State Bank of Vietnam (SBV) persisted in draining liquidity from its counterparties by offering 28-day bills totaling VND65.00tn, showing a more assertive approach compared to the prior week. Consequently, over the last month, SBV has conducted 17 successive sessions of bill issuance, with a total volume of VND 205,70tn.

Interbank rates witness a fall

Following a rise at the beginning of October, interbank interest rates this week experienced a significant decline. To elaborate, the most actively traded tenors, such as overnight (ON), 1W and 2W saw a decrease of 65 basis point (bps), 82bps, and 80bps to 0.35%, 0.43%, and 0.60%, respectively.

USDVND rallies

USDVND rallied further by 0.38% WoW or 94 dongs to 24,543, despite the interbank liquidity condition turns tight, partially limiting carry trade activities. The contributed factors to this rally remained similar to our last week comments, due to rising need for haven assets and prolonged negative interest rate gap between USD-VND. On the market, VCB raised its bid/ask price by 85/85bps to 24,330/24,700, while the price on the shadow market was mixed, moved by (20)/10bps to 24,550/24,630.

Vietnam economic indicators

	23-Apr	23-May	23-Jun	23-Jul	23-Aug	23-Sep	Corr.1
Disbursed FDI %YoY	1.7	0.6	0.9	3.2	23.6	7.0	0.06
Retail sales %YoY	11.7	8.1	6.7	6.9	6.9	7.5	-0.13
Export %YoY	-17.1	-6.0	-10.8	-3.0	-7.3	5.3	-0.03
Import %YoY	-20.5	-17.8	-17.1	-9.8	-8.1	2.6	0.02
Trade balance (USDbn)	1.5	2.2	2.6	2.2	3.8	2.3	-0.01
CPI %MoM	-0.3	0.0	0.3	0.5	0.9	1.1	-0.02
Credit %YoY	9.7	9.1	9.3	9.0	6.5	8.3	-0.05
USDVND %MoM	-0.1	0.1	0.4	0.4	1.7	1.0	-0.37
PMI (pts)	46.7	45.3	46.2	48.7	50.5	49.7	-0.16
VNINDEX return (%)	-1.5	2.5	4.2	9.2	0.1	-5.7	1.00

Source: SBV, GSO, Bloomberg, KIS

'Correlation to VNINDEX's monthly return; ² Bloomberg estimates Green = acceleration; yellow = deceleration; red = contraction.

Contents

I. SBV prolonged	the draining liquidity chain	. 1
II. Interbank rates	rebound sharply	. 2
III. G-bond yields	soar	. 3
IV. USDVND rallie	es	. 5
Macro scorecard		. 7
Appendix		. 8

Research Dept.

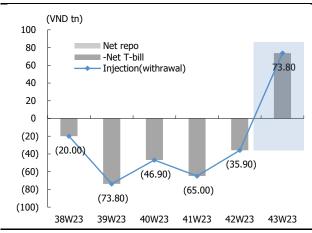
researchdept@kisvn.vn

I. SBV prolonged the draining liquidity chain

SBV withdrawal from its counterparties In the week 42 (from 16 to 22 October), the State Bank of Vietnam (SBV) continued its strategy of reducing liquidity from its financial counterparts by offering 28-day bills totalling VND55.90tn. This approach appeared to be less aggressive compared to the previous week. Specifically, the amount of bills issued in the last two days was notably lower, at approximately VND5.90tn, in contrast to the VND20.00tn offered on Monday. Consequently, over the past month, the SBV conducted 22 consecutive sessions of bill issuance, amounting to a total of VND241.60tn. In addition, SBV's VND73.80tn bills issued one-month ago starts to mature next week.

The actions taken by SBV in open market operations (OMO) next week may reveal the central bank's approach to maintaining the stability of the exchange rate. If SBV decides to issue a larger amount of new bills, it could indicate their commitment to stabilizing the USD/VND exchange rate, even if this decision leads to increased funding costs in the money market.

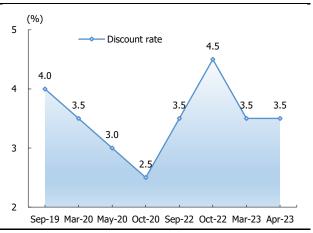
Figure 1. Net injection (withdrawal) of liquidity



Source: SBV, Bloomberg, KIS

Source: SBV, Bloomberg, KIS

Table 1. Historical policy rate



Source: SBV, Bloomberg, KIS

Figure 2. Bill issuance over days

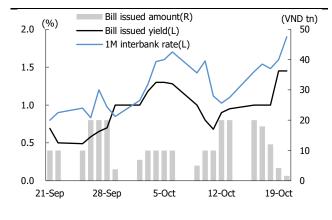


Figure 3. Bill issuance: detail information

Issue date	Maturity date	Tenor (days)	Amount (VNDtn)	Yield (%)
16-Oct-23	13-Nov-23	28	20.00	1.00
17-Oct-23	14-Nov-23	28	17.95	1.00
18-Oct-23	15-Nov-23	28	12.05	1.00
19-Oct-23	16-Nov-23	28	4.25	1.45
20-Oct-23	17-Nov-23	28	1.65	1.45
Total		28	55.90	1.00

Source: SBV, Bloomberg, KIS

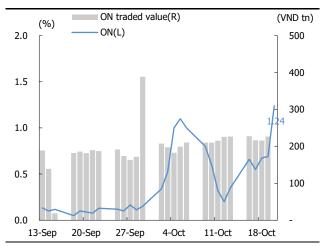
II. Interbank rates rebound sharply

Interbank rates experienced a fall

Following a rise at the beginning of October, interbank interest rates this week saw a substantial surge. To elaborate, the most actively traded tenors, such as overnight (ON), 1W and 2W saw an increase of 89 basis point (bps), 97bps, and 95bps to 1.24%, 1.40%, and1.55%, respectively.

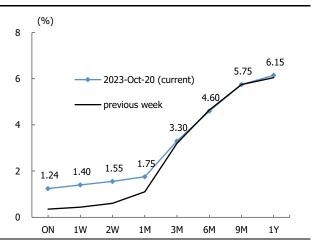
Given the recent rebound in the interbank this week, it is likely that the State Bank of Vietnam (SBV) will continue to issue bills but with a more restrained approach. This adjustment is aimed at curbing the overnight interbank interest rate increase, thereby reducing the gap between the USD and VND rates. Ultimately, this measure is intended to stabilize the ongoing USD/VND exchange rate.

Figure 4. Interbank daily transaction



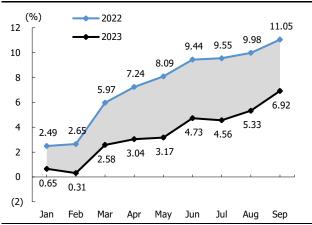
Source: SBV, Bloomberg, KISVN

Figure 5. Interbank rate curve



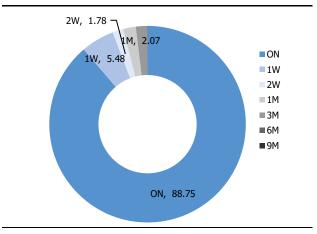
Source: SBV, Bloomberg, KISVN

Figure 6. Credit growth by month



Source: SBV, Bloomberg, KISVN

Figure 7. Interbank transaction structure



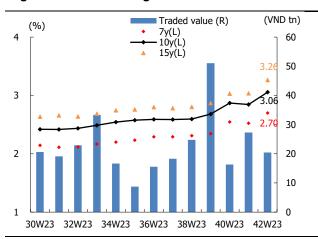
Source: SBV, Bloomberg, KISVN

III. G-bond yields soar

Long and mid tenor yields soar

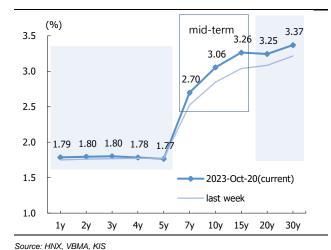
During week 42W23, G-bond yields in the trading market exhibited a remarkable surge after a brief pause in the preceding week. This surge coincided with a consecutive two-week uptick in winning yields. The spike in trading yields likely signifies market expectations of higher future yields, prompting increased selling activities. Notably, the surge in yields shares similarities with the trend observed in advanced economies, as outlined in our recent report, "Global Yield Surge: Implications for Vietnam". This yield surge was particularly pronounced in the mid-term (7 to 15 years) and long-term (over 15 years) tenors, with increases of 20bps and 16bps, respectively, while the short-term tenor (1 to 5 years) experienced a more modest uptick of 2bps.

Figure 8. G-bond trading value



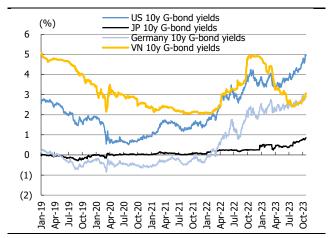
Source: HNX, KIS

Figure 10. G-bond trading yield curve



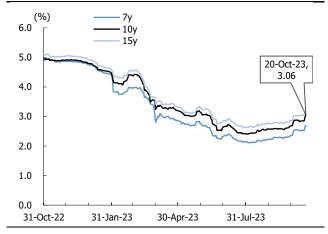
Winning yields edge up for the second week

Figure 9. G-bond yields: Major developed economies



Source: Bloomberg, KIS

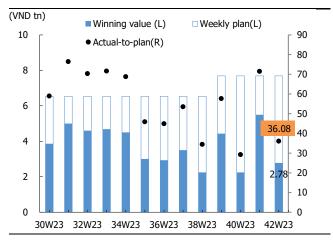
Figure 11. Historical daily government bond yield



Source: HNX, VBMA, KIS

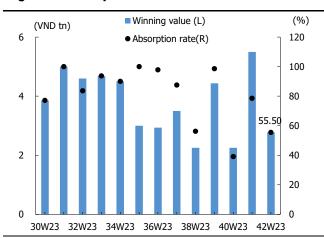
Concurrently, newly issued G-bond yields inched up by 2bps for the second consecutive week, signaling a consensus for higher returns among both buyers and sellers. However, this increase was relatively weak compared to the surge in the secondary trading market. Despite the uptick in yield, the absorption rate was lower than the previous week, settling at 55.50%. Additionally, the bid-to-offer ratio remained at a relatively low level.

Figure 16. Winning value by week



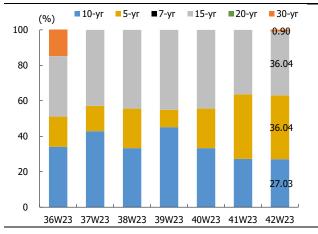
Source: HNX, KIS

Figure 18. Absorption ratio



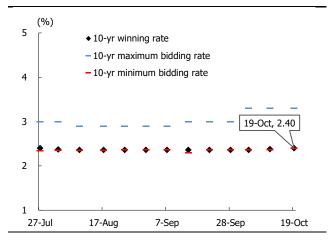
Source: HNX, KIS

Figure 20. Winning yields by week



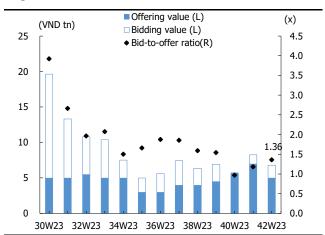
Source: HNX, KIS

Figure 17. Winning yields by week



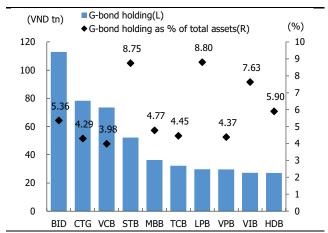
Source: HNX, KIS

Figure 19. Bid-to-offer ratio



Source: HNX, KIS

Figure 21. Top G-bond holding by bank as of 2Q23



Source: HNX, FiinPro, KIS

IV. USDVND rallies

USDVND rallied further by 0.38% WoW or 94 dongs to 24,543, despite the interbank liquidity condition turns tight, partially limiting carry trade activities. The contributed factors to this rally remained similar to our last week comments, due to rising need for haven assets and prolonged negative interest rate gap between USD-VND. On the market, VCB raised its bid/ask price by 85/85bps to 24,330/24,700, while the price on the shadow market was mixed, moved by (20)/10bps to 24,550/24,630.

Figure 22. Weekly USDVND performance

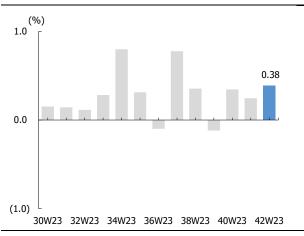
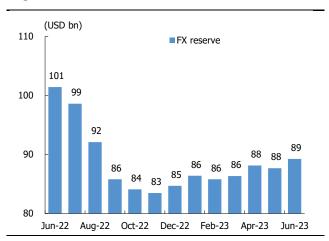


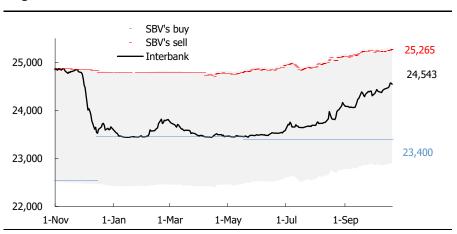
Figure 23. Vietnam's FX reserve



Source: Bloomberg, KIS

Source: SBV, Bloomberg

Figure 24. SBV's movement

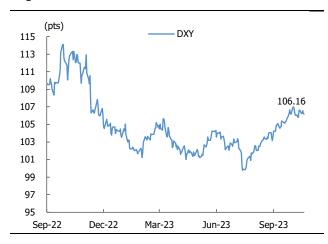


Source: SBV, Bloomberg, Fiinpro, KIS

Note: shaded region is the daily trading band. The effective trading band is +/- 5% (the effective date is 17 October, 2022).

Over the week, the dollar strength index was slightly cooled down by 0.45% WoW due to the rising opination among Fed's governors that considering US G-bond hiking is a substitution for a rate hike. But DXY still hangs at high level -106.16. Almost currencies under our watchlist further depreciated against USD over the week, except EUR.

Figure 25. Historical DXY



Source: SBV, Bloomberg

Figure 26. Weekly performance of USD against some currencies

	Regime	40W23	41W23	42W23	YTD
USDVND	Managed floating	0.35	0.25	0.38	3.78
USDJPY	Floating	-0.03	0.17	0.19	14.28
USDTHB	Floating	1.68	-2.28	0.93	5.40
USDKRW	Floating	0.04	0.00	0.18	6.81
USDSGD	Basket-band- crawl	-0.08	0.31	0.23	2.40
USDCNY	Managed floating	0.00	0.10	0.14	6.04
USDEUR	Floating	-0.12	0.72	-0.79	1.11

Source: SBV, Bloomberg
Note: Green = appreciation; yellow = appreciate at slower pace; red = depreciation.

Macro scorecard

	23-May	23-Jun	23-Jul	23-Aug	23-Sep	4Q22	1Q23	2Q23	3Q23	2019	2020	2021	2022
Real GDP growth (%)						5.92	3.21	4.14	5.33	7.03	2.91	2.58	8.02
Registered FDI (USD bn)	1.98	2.57	2.81	1.91	2.06	8.96	5.45	7.98	6.78	38.02	28.53	31.15	27.72
GDP per capita (USD)										3,398	3,521	3,725	4,110
Unemployment rate (%)						2.32	2.25	2.25	2.25	2.25	2.48	3.22	2.32
Export (USD bn)	29.05	29.30	29.68	32.37	31.41	89.50	79.17	83.42	94.62	263.6	282.7	335.7	371.85
Import (USD bn)	26.81	26.71	27.53	28.55	29.12	85.07	75.10	76.01	86.02	254.4	263	331.1	360.65
Export growth (%)	(5.86)	(11.41)	(3.47)	(7.60)	4.57	(6.07)	(11.90)	(14.16)	(1.25)	8.16	7.02	18.74	10.61
Import growth (%)	(18.44)	(16.94)	(9.92)	(8.26)	2.57	(3.90)	(14.67)	(22.30)	(4.50)	7.41	3.81	25.9	8.35
Inflation (%)	2.43	2.00	2.06	2.96	3.66	4.41	4.18	2.41	2.89	2.79	3.24	1.84	3.15
USD/VND	23,493	23,583	23,688	24,135	24,300	23,633	23,471	23,583	24,300	23,173	23,126	22,790	23,650
Credit growth (%)	3.04	4.73	4.56	4.78	5.56	12.87	1.61	3.36	5.56	13.75	12.17	12.97	12.87
10Y gov't bond (%)	3.28	3.50	2.41	2.58	2.60	5.08	3.54	3.50	2.60	3.37	2.01	2.11	5.08

Source: GSO, Bloomberg, FIA, IMF

**Glossary

- * Winning yield rate = each group's highest bidding rate, ~3.50%

 * Absorption rate = winning value / offering value, ~55.50%

 * Bid to offer ratio = offering value / bidding value, ~1.36

 * DXY = U.S. Dollar Index, ~106.16

 * OMO = Open market operation

 * Tenor = due for payment

 * ON = overnight interbank interest rate, ~1.24 %

Appendix

Figure 1. Vietnam's state budget by year: plan

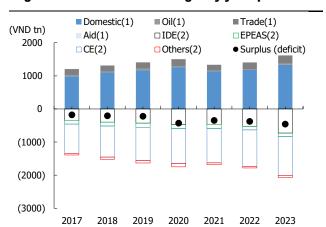
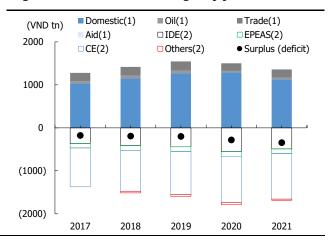


Figure 2. Vietnam's state budget by year: actual



Source: MoF, SBV, KIS

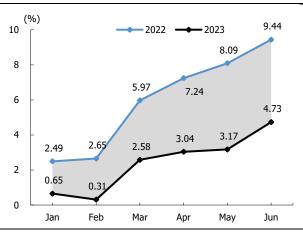
Domestic= Domestic revenues; Oil= Crude oil revenues; Trade= Balanced income from export and import activities; Aid= Revenue from aid.

IDE= Investment and development expenditures; EPEAS= Interest payment expenses & Aid spending; CE= Current expenditures

(1) indicates the item belongs to the revenue

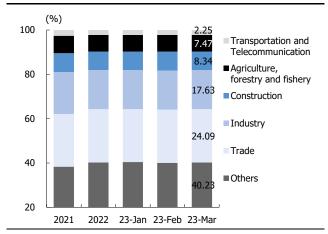
(2) indicates the item belongs to the expenditure and plotted as a negative number

Figure 3. Vietnam's total credit % YTD by month



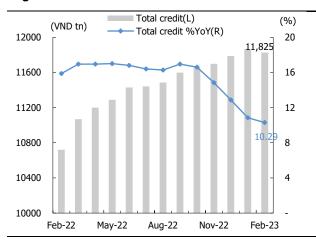
Source: SBV, KIS

Figure 4. Vietnam's total credit by sector



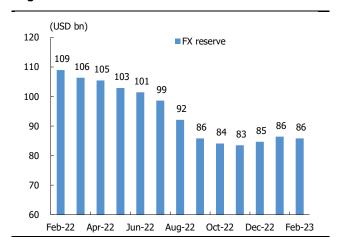
Source: SBV, KIS

Figure 5. Historical Vietnam's credit



Source: SBV, KIS

Figure 6. Historical Vietnam's FX reserve



Source: IMF, Bloomberg, KIS

Global Disclaimer

■General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.



VIET NAM

UYEN LAM, Head of Institutional Brokerage (uyen.lh@kisvn.vn +8428 3914 8585 - 1444)

KIS Vietnam Securities Corporation

3rd floor, 180-192 Nguyen Cong Tru, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City.

Fax: 8428 3821-6898

SOUTH KOREA

YEONG KEUN JOO, Managing Director, Head of International Business Division (ykjoo@truefriend.com, +822 3276 5157)

PAUL CHUNG, Sales Trading (pchung@truefriend.com +822 3276 5843)

27-1 Yoido-dong, Youngdeungpo-ku, Seoul 150-745, Korea Toll free: US 1 866 258 2552 HK 800 964 464 SG 800 8211 320

Fax: 822 3276 5681~3

Telex: K2296

NEW YORK

DONG KIM, Managing Director (dkim@kisamerica.com +1 212 314 0681) HOON SULL, Head of Sales (hoonsull@kisamerica.com +1 212 314 0686) Korea Investment & Securities America, Inc.

1350 Avenue of the Americas, Suite 1110

New York, NY 10019 Fax: 1 212 314 0699

HONG KONG

GREGORY KIM, Managing Director, Head of HK Sales (greg.kim @kisasia.com +852 2530 8915) Korea Investment & Securities Asia, Ltd.

Suite 2220, Jardine House

1 Connaught Place, Central, Hong Kong

Fax: 852-2530-1516

SINGAPORE

ALEX JUN, Managing Director, Head of Singapore Sales (alex@kisasia.com.sg +65 6501 5602)

CHARLES AN, Sales (alex.jun@kisasia.com.sg +65 6501 5601)

Korea Investment & Securities Singapore Pte Ltd

1 Raffles Place, #43-04, One Raffles Place

Singapore 048616 Fax: 65 6501 5617

LONDON

Min Suk Key, Managing Director (peterkey@kiseurope.com +44 207 065 2766)

Korea Investment & Securities Europe, Ltd.

2nd Floor, 35-39 Moorgate London EC2R 6AR Fax: 44-207-236-4811

This report has been prepared by KIS Vietnam Securities Corp. and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. This report is provided solely for the information of professional investors who are expected to make their own investment decisions without undue reliance on this report and the company accepts no liability whatsoever for any direct or consequential loss arising from any use of this report or its contents. This report is not intended for the use of private investors.

Copyright © 2020 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.