

# Fixed-income Perspectives

# Short-term interbank rates gather upward momentum

#### SBV extends bill offering

In 40W23 (from 2 to 8 October), the State Bank of Vietnam (SBV) persisted in draining liquidity from its counterparties by offering 28-day bills totalling VND46.90tn. However, the liquidity withdrawal this week was less aggressive than the previous week. Consequently, SBV has withdrawn around VND140.70tn from the banking system. It is expected that SBV will persist in issuing bills in the coming weeks to alleviate the hot exchange rate and ample liquidity within the banking system.

#### Interbank rates witness a surge

This week, the interest rates witnessed a surge in response to SBV's bill offerings. To elaborate, the most actively traded tenors, such as overnight (ON), 1W and 2W saw an uptick of 85 basis point (bps), 95bps, and 90bps to 1.00%, 1.25%, and 1.40%, respectively.

#### **USDVND rebounds**

USDVND rebounded by 0.35% WoW or 84bps this week after one-week cooling down thanks to SBV bill offerings. Nevertheless, the rising economic uncertainties and geopolitical risks are increasing are increasing the attractiveness of the greenback as a safe haven, partially contributing to the uprising of USDVND. Following 84bps increase in USDVND, VCB adjusted upwardly their bid/ask prices by 90/90bps to 24,180/24,500 while a more notably movement was seen in the shadow market, by 130/100bps to 24,500/24,550.

#### Vietnam economic indicators

	23-Apr	23-May	23-Jun	23-Jul	23-Aug	23-Sep	Corr.1
Disbursed FDI %YoY	1.7	0.6	0.9	3.2	23.6	7.0	0.06
Retail sales %YoY	11.7	8.1	6.7	6.9	6.9	7.5	-0.13
Export %YoY	-17.1	-6.0	-10.8	-3.0	-7.3	5.3	-0.03
Import %YoY	-20.5	-17.8	-17.1	-9.8	-8.1	2.6	0.02
Trade balance (USDbn)	1.5	2.2	2.6	2.2	3.8	2.3	-0.01
CPI %MoM	-0.3	0.0	0.3	0.5	0.9	1.1	-0.02
Credit %YoY	9.7	9.1	9.3	9.0	6.5	8.3	-0.05
USDVND %MoM	-0.1	0.1	0.4	0.4	1.7	1.0	-0.37
PMI (pts)	46.7	45.3	46.2	48.7	50.5	49.7	-0.16
VNINDEX return (%)	-1.5	2.5	4.2	9.2	0.1	-5.7	1.00

Source: SBV, GSO, Bloomberg, KIS

<sup>1</sup> Correlation to VNINDEX's monthly return; <sup>2</sup> Bloomberg estimates Green = acceleration; yellow = deceleration; red = contraction.

**Fixed-income** 

Weekly 9 Oct 2023

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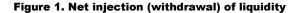
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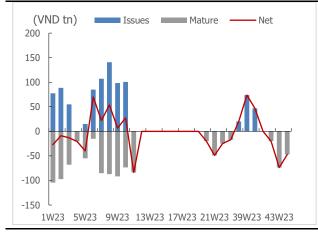
#### Research Dept. researchdept@kisvn.vn

## I. SBV extends bill offering

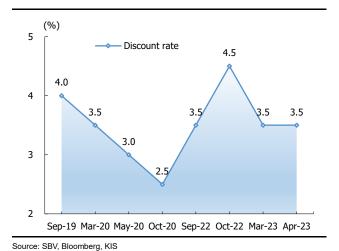
SBV withdrawal from its counterparties In 40W23 (from 2 to 8 October), the State Bank of Vietnam (SBV) persisted in draining liquidity from its counterparties by offering 28-day bills totalling VND46.90tn. However, the liquidity withdrawal this week was less aggressive than the previous week. Consequently, in the last three weeks, SBV has withdrawn around VND140.70tn from the banking system.

In general, the SBV's issuance of bills serves as a monetary policy instrument, to manage short-term liquidity conditions within the system. The primary goal of the SBV is to absorb market liquidity in order to alleviate short-term pressure related to exchange rate speculation. It is expected that SBV will persist in issuing bills in the coming weeks to alleviate the hot exchange rate and ample liquidity within the banking system.

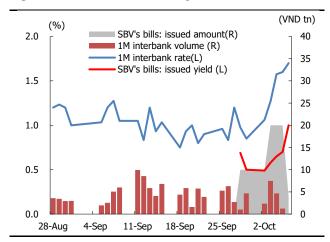




#### **Table 1. Historical policy rate**



Source: SBV, Bloomberg, KIS



#### Figure 2. Bill issuance over days

Source: SBV. Bloomberg, KIS

#### Figure 3. Bill issuance: detail information

Issue date	Maturity date	Tenor (days)	Amount (VNDtn)	Yield (%)
2-Oct-23	30-Oct-23	28	6.90	1.00
3-Oct-23	31-Oct-23	28	10.00	1.18
4-Oct-23	1-Nov-23	28	10.00	1.30
5-Oct-23	2-Nov-23	28	10.00	1.30
6-Oct-23	3-Nov-23	28	10.00	1.28
Total		28	46.90	1.20

Source: SBV, Bloomberg, KIS

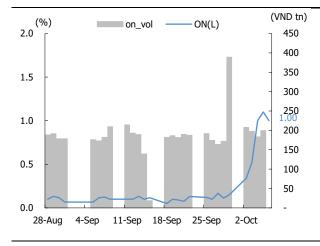
## II. Interbank rates witness a surge

#### Interbank rates rebound

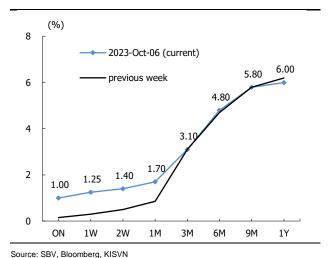
This week, the interest rates witnessed a surge in response to SBV's bill offerings. To elaborate, the most actively traded tenors, such as overnight (ON), 1W and 2W saw an uptick of 85 basis point (bps), 95bps, and 90bps to 1.00%, 1.25%, and 1.40%, respectively.

According to latest data from GSO, credit growth by September 29 reached 6.92%, still lower to the same period last year when it stood at 10.54%. While there was an improvement in credit growth compared to the previous month, it still remained significantly lower than the same period the previous year. Additionally, the GDP growth in the third quarter of 2023 was reported at 5.33%, slightly higher than the second quarter but still far from reaching the 2023 target of 6%. Inflation stood at around 3.17%, which is below the government's inflation target of 4.5%. Consequently, it is expected that the State Bank of Vietnam (SBV) will maintain its easing monetary policy to boost the economy. It is anticipated that the SBV will continue its efforts to reduce liquidity, with the goal of increasing the overnight (ON) rate and narrowing the gap between the USD and VND to stabilize the ongoing USD/VND exchange rate.

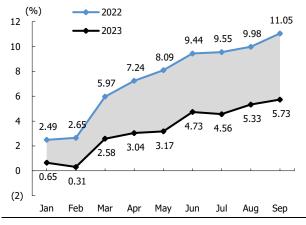
#### Figure 4. Interbank daily transaction



#### Figure 5. Interbank rate curve



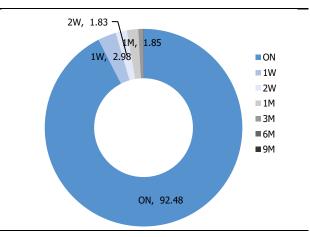
Source: SBV, Bloomberg, KISVN



#### Figure 6. Credit growth by month

Source: SBV, Bloomberg, KISVN

#### Figure 7. Interbank transaction structure



Source: SBV, Bloomberg, KISVN

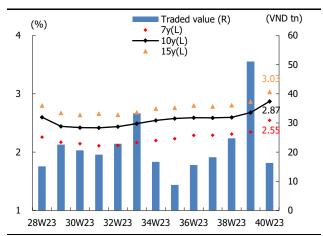
## III. G-bond yields surge

#### Traders are betting on yields rise

In 40W23, trading G-bond yields surged dramatically given the global G-bond yields rising while the newly issuance Vietnam G-bond yields remained unchanged. Specifically, trading yields for 7-year, 10-year, and 15-year tenors surged by 20bps, 19bps, and 16bps - the most significant movement observed since it hit the lowest point. This yield rising was accompanied with a lower than four-week average trading volume, potentially implying the traders are cautious about the possibility of rising G-bond yields.

Looking into global bond market, the G-bond yields all are rising, hitting a new decade high as the market anticipated a "higher for longer" interest rate environment in response to stickier inflation given the "friend-shoring" trends and rising geopolitical risks. On the Vietnam yield-curve, the more notable pickup was seen in medium (7 to 15 years) and long (above 15 years) terms, reflecting the higher "term premium" required for unexpected surprises.

Figure 8. G-bond trading value

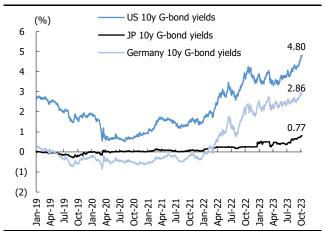


Source: HNX, KIS

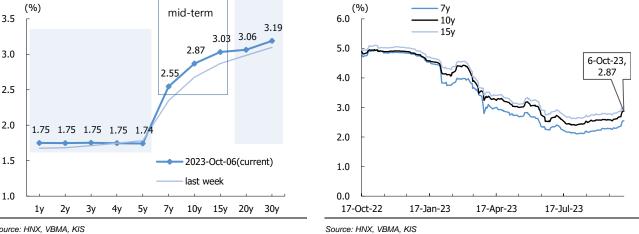


#### Figure 10. G-bond trading yield curve





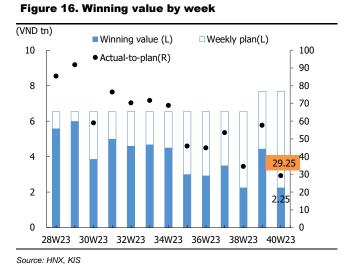
Source: Bloomberg, KIS



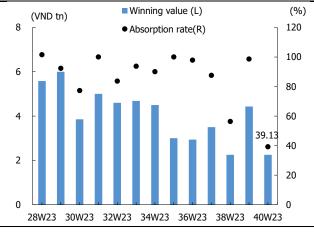


Source: HNX, VBMA, KIS

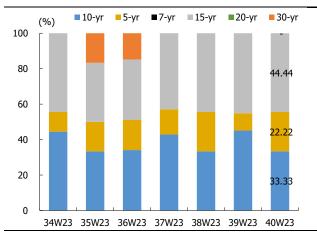
Winning yields hold unchanged In G-bond issuance, the winning persisted for the last two months at 2.36% and 2.59% for 10-year and 15-year tenors, sustaining the cheap funding cost environment. Notably, both the bid-to-offer and absorption rates fell significantly to 0.97 and 39.13%, implying higher yields required by the buyers given SBV withdrew VND140.00tn from the banking liquidity.



#### Figure 18. Absorption ratio



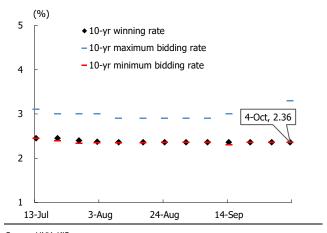
Source: HNX, KIS



#### Figure 20. Winning yields by week

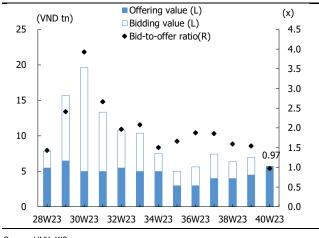
Source: HNX, KIS





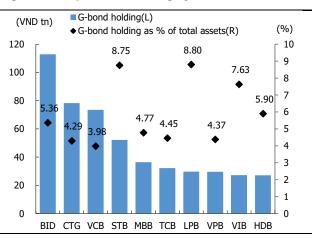
Source: HNX, KIS

#### Figure 19. Bid-to-offer ratio



Source: HNX, KIS

#### Figure 21. Top G-bond holding by bank as of 2Q23

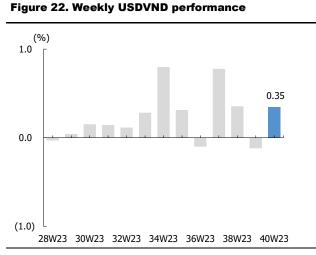


Source: HNX, FiinPro, KIS

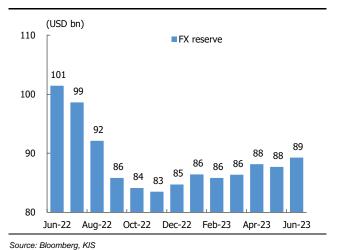
## **IV. USDVND rebounds**

USDVND rebounded by 0.35% WoW or 84bps this week after one-week cooling down thanks to SBV bill offerings. Nevertheless, the rising economic uncertainties and geopolitical risks are increasing are increasing the attractiveness of the greenback as a safe haven, partially contributing to the uprising of USDVND. Following 84bps increase in USDVND, VCB adjusted upwardly their bid/ask prices by 90/90bps to 24,180/24,500 while a more notably movement was seen in the shadow market, by 130/100bps to 24,500/24,550.

After two with offering bills, SBV has withdrew VND140.00tn from around VND170.00 excessive reserve (CITAD) of commercial banks at SBV, but the cooling impact on USDVND was limited. Also, we estimated the current foreign reserve of SBV is about USD89.00bn, up USD6.00bn YTD, still much lower than the peak of USD101.00bn in June 2022. Therefore, we expect that SBV would prioritize the exchange rate control over the interest rate side at the moment, given the depositing rate in Big Four banks is approaching the cheapest price in the pandemic, at 5.30% for 12-month tenor.

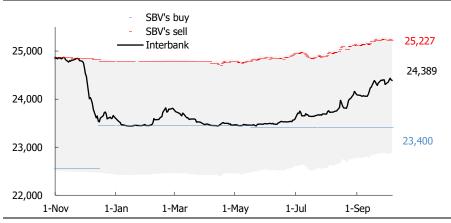


#### Figure 23. Vietnam's FX reserve



Source: SBV, Bloomberg



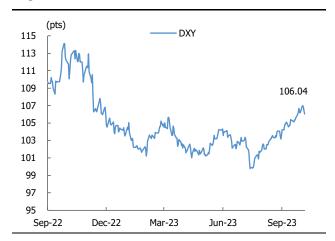


Source: SBV, Bloomberg, Fiinpro, KIS

Note: shaded region is the daily trading band. The effective trading band is +/- 5% (the effective date is 17 October, 2022).

The dollar strength index barely moved over the week, hanging high at 106.04pts, further depressed most other currencies. By the end of the week, CNY, KRW, THB, EUR, and JPY all widened their depreciation against USD to 5.42%, 6.20%, 6.43%, 1.14%, and 12.20% YTD.

#### Figure 25. Historical DXY



	Regime	37W23	38W23	39W23	40W23
USDVND	Managed floating	0.78	0.35	-0.12	0.35
USDJPY	Floating	-0.15	0.12	0.07	-0.08
USDTHB	Floating	0.01	0.35	0.67	-0.03
USDKRW	Floating	1.08	-0.52	0.81	0.95
USDSGD	Basket-band- crawl	-0.93	0.32	-0.01	0.00
USDCNY	Managed floating	0.83	0.54	1.12	1.68
USDEUR	Floating	0.40	0.04	0.76	-0.12

#### Figure 26. Weekly performance of some currencies

Source: SBV, Bloomberg

Note: Green = appreciation; yellow = appreciate at slower pace; red = depreciation.

Source: SBV, Bloomberg

#### Macro scorecard

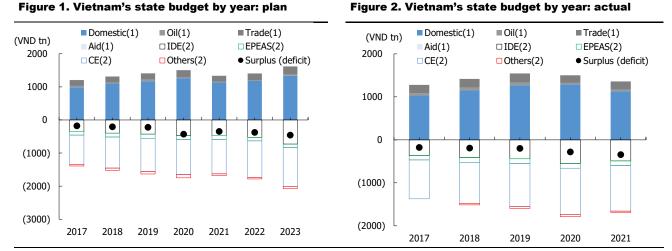
	23-May	23-Jun	23-Jul	23-Aug	23-Sep	4Q22	1Q23	2Q23	3Q23	2019	2020	2021	2022
Real GDP growth (%)						5.92	3.21	4.14	5.33	7.03	2.91	2.58	8.02
Registered FDI (USD bn)	1.98	2.57	2.81	1.91	2.06	8.96	5.45	7.98	6.78	38.02	28.53	31.15	27.72
GDP per capita (USD)										3,398	3,521	3,725	4,110
Unemployment rate (%)						2.32	2.25	2.25	2.25	2.25	2.48	3.22	2.32
Export (USD bn)	29.05	29.30	29.68	32.37	31.41	89.50	79.17	83.42	94.62	263.6	282.7	335.7	371.85
Import (USD bn)	26.81	26.71	27.53	28.55	29.12	85.07	75.10	76.01	86.02	254.4	263	331.1	360.65
Export growth (%)	(5.86)	(11.41)	(3.47)	(7.60)	4.57	(6.07)	(11.90)	(14.16)	(1.25)	8.16	7.02	18.74	10.61
Import growth (%)	(18.44)	(16.94)	(9.92)	(8.26)	2.57	(3.90)	(14.67)	(22.30)	(4.50)	7.41	3.81	25.9	8.35
Inflation (%)	2.43	2.00	2.06	2.96	3.66	4.41	4.18	2.41	2.89	2.79	3.24	1.84	3.15
USD/VND	23,493	23,583	23,688	24,135	24,300	23,633	23,471	23,583	24,300	23,173	23,126	22,790	23,650
Credit growth (%)	3.04	4.73	4.56	4.78	5.56	12.87	1.61	3.36	5.56	13.75	12.17	12.97	12.87
10Y gov't bond (%)	3.28	3.50	2.41	2.58	2.60	5.08	3.54	3.50	2.60	3.37	2.01	2.11	5.08

Source: GSO, Bloomberg, FIA, IMF

### \*\*Glossary

\* Winning yield rate = each group's highest bidding rate, ~3.90%
\* Absorption rate = winning value / offering value, ~39.13%
\* Bid to offer ratio = offering value / bidding value, ~0.97
\* DXY = U.S. Dollar Index, ~106.04
\* OMO = Open market operation
\* Tenor = due for payment
\* ON = overnight interbank interest rate, ~1.00%

#### Appendix



Source: MoF, SBV, KIS

Domestic= Domestic revenues; Oil= Crude oil revenues; Trade= Balanced income from export and import activities; Aid= Revenue from aid.

IDE= Investment and development expenditures; EPEAS= Interest payment expenses & Aid spending; CE= Current expenditures

(1) indicates the item belongs to the revenue

(2) indicates the item belongs to the expenditure and plotted as a negative number

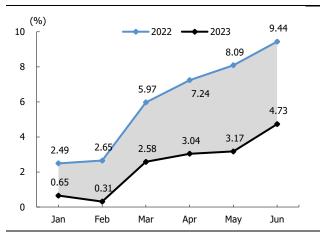


Figure 3. Vietnam's total credit % YTD by month

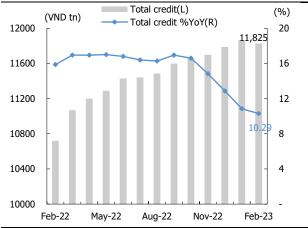
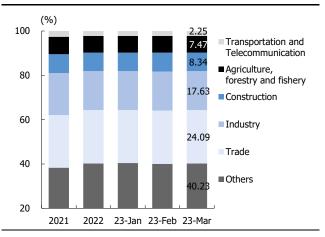


Figure 5. Historical Vietnam's credit

Source: SBV, KIS

Source: SBV, KIS

Figure 4. Vietnam's total credit by sector



Source: SBV, KIS

#### (USD bn) 120 FX reserve 106 105 103 101 109 110 99 100 92 90 86 86 86 85 84 83 80 70 60 Feb-22 Apr-22 Jun-22 Aug-22 Oct-22 Dec-22 Feb-23

Figure 6. Historical Vietnam's FX reserve

Source: IMF, Bloomberg, KIS

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#### VIET NAM

JAE HEUNG LEE, Business Director (jhlee@kisvn.vn +8428 3914 8585 - 1466) UYEN LAM, Head of Institutional Brokerage (uyen.lh@kisvn.vn +8428 3914 8585 - 1444) KIS Vietnam Securities Corporation 3rd floor, 180-192 Nguyen Cong Tru, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City. Fax: 8428 3821-6898

#### SOUTH KOREA

YEONG KEUN JOO, Managing Director, Head of International Business Division (ykjoo@truefriend.com, +822 3276 5157) PAUL CHUNG, Sales Trading (pchung@truefriend.com +822 3276 5843) 27-1 Yoido-dong, Youngdeungpo-ku, Seoul 150-745, Korea Toll free: US 1 866 258 2552 HK 800 964 464 SG 800 8211 320 Fax: 822 3276 5681~3 Telex: K2296

#### **NEW YORK**

DONG KIM, Managing Director (dkim@kisamerica.com +1 212 314 0681) HOON SULL, Head of Sales (hoonsull@kisamerica.com +1 212 314 0686) Korea Investment & Securities America, Inc. 1350 Avenue of the Americas, Suite 1110 New York, NY 10019 Fax: 1 212 314 0699

#### HONG KONG

GREGORY KIM, Managing Director, Head of HK Sales (greg.kim @kisasia.com +852 2530 8915) Korea Investment & Securities Asia, Ltd. Suite 2220, Jardine House 1 Connaught Place, Central, Hong Kong Fax: 852-2530-1516

#### SINGAPORE

ALEX JUN, Managing Director, Head of Singapore Sales (alex@kisasia.com.sg +65 6501 5602) CHARLES AN, Sales (alex.jun@kisasia.com.sg +65 6501 5601) Korea Investment & Securities Singapore Pte Ltd 1 Raffles Place, #43-04, One Raffles Place Singapore 048616 Fax: 65 6501 5617

#### LONDON

Min Suk Key, Managing Director (peterkey@kiseurope.com +44 207 065 2766) Korea Investment & Securities Europe, Ltd. 2nd Floor, 35-39 Moorgate London EC2R 6AR Fax: 44-207-236-4811

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