

Xin Chao Vietnam

Market movements

| | 30 Oct | 1D | 1M | 3M | YTD |
|----------------------|----------|-------|--------|--------|-----|
| VNIndex (pt, % chg.) | 1,042.40 | (1.7) | (9.7) | (14.8) | 3.5 |
| Turnover (VND bn) | 10,090 | | | | |
| VN30 (pt, % chg.) | 1,047.63 | (1.9) | (10.2) | (14.9) | 4.2 |

Major indicators

| | 30 Oct | 1D | 1W | 1M | YTD |
|-------------------------------|-------------|-------|-------|-------|-------|
| 1-yr gov't bonds (% bp chg.) | 1.87 | 0.0 | 0.0 | (0.1) | (2.7) |
| 3-yr gov't bonds (% bp chg.) | 2.07 | 0.1 | 0.1 | 0.0 | (2.6) |
| VND/USD (% chg.) | 24,567 | 0.0 | (0.9) | (3.6) | (3.8) |
| VND/JPY (% chg.) | 16,441 | (0.2) | (1.1) | 1.2 | 8.8 |
| VND/EUR (% chg.) | 26,067 | (0.3) | (1.6) | 0.3 | (3.2) |
| VND/CNY (% chg.) | 3,360 | (0.1) | (0.8) | (1.4) | 1.9 |
| | Prev. close | 1D | 1W | 1M | YTD |
| 10-yr US Treasury (% bp chg.) | 4.90 | 0.0 | 0.3 | 0.9 | 1.0 |
| WTI (USD/bbl, % chg.) | 82.83 | 0.6 | (8.8) | 1.3 | 3.2 |
| Gold (USD/oz, % chg.) | 87.94 | 0.6 | (7.7) | 2.8 | 2.4 |

Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|----------|----------|----------|----------|
| FUESSVFL | 30.5 | STB | (66.1) |
| TCH | 22.9 | DGC | (57.2) |
| VIX | 11.8 | TCB | (23.8) |
| DBC | 10.5 | TCM | (17.5) |
| FUEFVND | 10.3 | VRE | (13.7) |

Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| DGC | 102.5 | VHM | (312.8) |
| VCI | 46.1 | TCB | (43.1) |
| VND | 36.7 | FUESSVFL | (31.2) |
| VCB | 28.7 | MSN | (25.9) |
| STB | 23.3 | VIC | (21.4) |

Daily performance by sector

| Top five sectors | % chg. | Bottom five sectors | % chg. |
|------------------------|--------|---------------------|--------|
| Diversified Financials | 3.1 | Technology | (6.9) |
| Telecommunication | 1.6 | Pharmaceuticals | (5.9) |
| Commercial Services | 1.5 | F&B | (5.2) |
| Automobiles | 0.3 | Consumer Durables | (3.8) |
| Real Estate | 0.2 | Capital Goods | (3.8) |

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Big sell orders in the afternoon

Macro & Strategy

- **Fundflow:** Fubon FTSE Vietnam ETF keeps attracting the inflow
- **Covered warrant:** Liquidity keeps going up

Event Calendar

KIS market view

| | OP | NP | EPS growth | PE | PB | EV/EBITDA | ROE |
|------|----------|----------|------------|------|-----|-----------|------|
| | (VND bn) | (VND bn) | (% yoy) | (x) | (x) | (x) | (%) |
| 2018 | 191,785 | 119,519 | 29.7 | 15.2 | 2.7 | 13.6 | 17.7 |
| 2019 | 238,659 | 144,922 | 24.2 | 13.8 | 2.4 | 11.0 | 17.4 |
| 2020 | 270,014 | 151,973 | 64.0 | 10.4 | 1.7 | 8.5 | 16.4 |
| 2021 | 304,264 | 177,159 | 18.2 | 8.8 | 1.5 | 7.6 | 16.5 |

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

Vietnam indicators

| | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 2020 | 2021 | 2022 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (% yoy) | 13.7 | 5.9 | 3.2 | 4.1 | 2.9 | 2.6 | 8.0 |
| Trade balance (USD bn) | 5.8 | 4.4 | 4.1 | 7.4 | 19.9 | 4.0 | 11.2 |
| CPI (% yoy, avg.) | 3.3 | 4.4 | 4.2 | 2.4 | 3.2 | 1.8 | 3.2 |
| Credit growth (%) | 10.5 | 12.9 | 1.6 | 3.4 | 12.2 | 13.0 | 12.9 |
| VND/USD (avg.) | 23,712 | 23,633 | 23,471 | 23,583 | 23,126 | 22,790 | 23,650 |
| US GDP (% qoq) | 3.2 | 2.9 | 2.0 | 2.4 | (3.4) | 5.6 | 2.1 |
| China GDP (% yoy) | 3.9 | 2.9 | 4.5 | 6.3 | 2.2 | 8.0 | 3.0 |

Source: KIS, Bloomberg

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Market commentary & News

Market commentary

Big sell orders in the afternoon

The big sell order on the Banking and Brokerage in the afternoon, dragged the stock market to decrease by more than 1% at the end. Besides, trading activities showed less vibrancy as the liquidity declined and recorded at a low level, indicating the inflow was still standing aside and investors' hesitation sentiment.

At the close, the VNIndex lost 1.72% to 1,042 pts while the VN30Index also decreased by 1.87% to close at 1,047 pts. Meanwhile, trading volume reached 483 million shares/ VND10,090bn, down 25%/ 28% respectively, from the average of the last five sessions.

Foreign investors were still net sellers, with more than VND106bn, focusing on VHM, TCB, and FUESSVFL with net values of VND312bn, VND43bn, and VND31bn, respectively. In contrast, net buying concentrated on DGC, VCI, and VND with VND102bn, VND46bn, and VND36bn, respectively.

Banking was the worst sector due to almost tickers decreased strongly during the session, with STB (-5.92%), TCB (-4.91%), VIB (-2.76%), MBB (-2.58%), BID (-2.38%), CTG (-1.95%), VPB (-1.49%), SHB (-1.46%), TPB (-1.23%), ACB (-1.16%), SSB (-0.78%), and HDB (-0.29%).

Brokerage shares were also down across the board, typically SHS (-8.61%), MBB (-7.03%), VIX (-6.99%), BSI (-6.81%), CTS (-6.73%), SSI (-6.62%), VND (-6.49%), FTS (-6.20%), HCM (-5.45%), VDS (-2.88%), and VCI (-1.54%).

Real Estate still had a bad situation among IDC (-7.01%), KBC (-6.84%), TCH (-4.39%), DXG (-4.31%), DIG (-4.26%), NLG (-4.13%), PDR (-4.05%), KDH (-3.38%), SSH (-0.47%), VPI (-0.38%), and VIC (-0.24%).

Selling pressure also pushed Consumer Staples and Retail shares down, such as DGW (-6.90%), FRT (-6.90%), VHC (-3.86%), SAB (-3.65%), MWG (-3.57%), SBT (-1.78%), QNS (-1.52%), PNJ (-0.95%), and VNM (-0.59%). Moreover, Steel also divested during the session because of HSG (-2.55%) and HPG (-1.50%).

Besides, almost all Oil & Gas shares plummeted to rock, like PVS (-5.66%), PVD (-5.04%), PVC (-3.60%), BSR (-2.73%), POW (-1.36%), GAS (-1.29%), and PLX (-0.45%). In addition, the market also recorded VGC (-6.95%), GVR (-6.74%), DCM (-5.26%), DPM (-4.39%), DGC (-4.12%), VJC (-1.80%), and BVH (-0.89%) close in the red territory.

On the other side, VCB (+1.06%), MCH (+1.06%), OIL (1.00%), KDC (+0.95%), VRE (+0.87%), BCM (+0.85%), MSN (+0.35%), and DHG (+0.10%) were the notable bright spot in a deep loss day.

Selling pressure comes back in the afternoon, causing the stock market to fall deeply at the end. Notably, the liquidity is declined and recorded at a low level, indicating investors' sentiment is still quite hesitant and not balance. Besides, the downside risk is currently high, as the VNIndex maintains to close below all major moving average lines. Therefore, investors should stand aside and carefully observe the next movements of the market.

Macro & Strategy

Fundflow

Fubon FTSE Vietnam ETF keeps attracting the inflow

- ▶ Vietnam foreign flow

Selling pressure ticked up with net sell value was USD53mn.

Specifically, foreign selling activities were concentrated in Financials, Cons Staples, and Cons Discretionary sectors. In contrast, demand kept focusing on Real Estate, Industrials, and Energy.

- ▶ South East Asia ETF flow

SEA experienced the outflow, net outflow was USD13mn. Accordingly, Indonesia's major ETFs were still divested strongly.

Besides, outflow also occurred in Thailand, fading the inflow across Vietnam.

The flow of money across Vietnam was flat but still positive, net inflow was USD2mn. In particular, selling pressure focused mainly on VFMVN30 ETF (USD7.8mn), VanEck Vietnam ETF (USD1.3mn), and SSIAM VNFN LEAD ETF (USD1.1mn). Notably, SSIAM VNFN LEAD ETF had experienced 14 consecutive weeks of net outflows, with a total value of over USD27mn. However, outflow has started to decrease on VanEck Vietnam ETF, 6 times lower on the previous week. In contrast, inflow kept focusing on FUBON FTSE VIETNAM ETF (USD11.5mn), completely faded the outflow on previous mentioned ETFs. In general, outflow pressure has slowed down but demand was still weak. In this case, we expect that Vietnam would experience the flat net flow in upcoming weeks due to the slowdown of outflow as well as the weak demand.

Covered warrant

Liquidity keeps going up

► Market overview

In the previous week, the liquidity of the CWs market maintained to experience an increase in the number of CWs, with a trading volume was 280 million warrants, up 18% WoW. With trading value by an underlying asset, covered warrants that HPG and STB as the underlying asset attracted the most trading interest, recording nearly 40% of total trading volume. Trading interest also spreads to other CWs with different underlying assets such as VPB, VRE, and VHM, signaling the active market environment where trading opportunities are rich. By tickers, CSTB2225, CSTB2310, and CSTB2321 attracted the most trading interest.

► Foreign trading activity

The foreign selling pressure declined significantly when the net sell value was recorded at VND2.5bn. By underlying asset, covered warrants which have STB as the underlying asset absorbed the highest trading value from foreigners, accounting for 40% of foreign trading volume, followed by PDR and HPG.

Although an increase in liquidity, the concentrate level was recorded at a high level as almost all trading activities only focused on specific warrants with certain underlying assets. Besides, foreign's selling pressure decreased but still recorded the 7th consecutive net sell value week. In general, the CWs market showed improvement compared to the previous week, however, the adjustment pressure from the underlying market still negatively impacted the CWs market.

Event Calendar

► Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right | Rate | Value (VND bn) |
|---------------|--------------|--------|----------|-------------------------------|--------|----------------|
| 31/10/2023 | 30/11/2023 | HAD | HNX | Extraordinary General Meeting | | |
| 31/10/2023 | 30/11/2023 | MCF | HNX | Extraordinary General Meeting | | |
| 31/10/2023 | 23/11/2023 | TVN | UPCOM | Cash Dividend (VND300/share) | 3.00% | 300 |
| 31/10/2023 | 23/11/2023 | BTS | HNX | Extraordinary General Meeting | | |
| 31/10/2023 | 17/11/2023 | CLW | HOSE | Cash Dividend (VND420/share) | 4.20% | 420 |
| 31/10/2023 | 13/11/2023 | CTR | HOSE | Record date for ballot | | |
| 31/10/2023 | 10/11/2023 | TVN | UPCOM | Record date for ballot | | |
| 31/10/2023 | | KHL | UPCOM | Annual General Meeting | | |
| 31/10/2023 | | KTW | UPCOM | Extraordinary General Meeting | | |
| 31/10/2023 | | CTF | HOSE | Extraordinary General Meeting | | |
| 01/11/2023 | 15/11/2023 | INC | HNX | Cash Dividend (VND1500/share) | 15.00% | 1,500 |

| | | | | | | |
|------------|------------|-----|-------|-------------------------------|--------|-------|
| 01/11/2023 | 07/11/2023 | VGT | UPCOM | Record date for ballot | | |
| 01/11/2023 | | MDF | UPCOM | Extraordinary General Meeting | | |
| 01/11/2023 | | KKC | HNX | Extraordinary General Meeting | | |
| 01/11/2023 | | KGM | UPCOM | Record date for ballot | | |
| 02/11/2023 | 01/12/2023 | FDC | HOSE | Extraordinary General Meeting | | |
| 02/11/2023 | | GPC | | Record date for ballot | | |
| 02/11/2023 | | PTL | HOSE | Record date for ballot | | |
| 03/11/2023 | 05/12/2023 | HNA | UPCOM | Cash Dividend (VND500/share) | 5.00% | 500 |
| 03/11/2023 | 30/11/2023 | CAP | HNX | Annual General Meeting | | |
| 03/11/2023 | 30/11/2023 | AMP | UPCOM | Extraordinary General Meeting | | |
| 03/11/2023 | 28/11/2023 | ABI | UPCOM | Cash Dividend (VND1000/share) | 10.00% | 1,000 |
| 03/11/2023 | 03/11/2023 | ABI | UPCOM | Share Issue | 41.34% | |
| 03/11/2023 | | BTB | UPCOM | Record date for ballot | | |
| 03/11/2023 | | DDB | | Extraordinary General Meeting | | |

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- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

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- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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