Outflow remains across Vietnam

Vietnam foreign flow

Foreign investors reversed to net buying in the previous week. The net buy value was USD25mn.

Specifically, foreign buying activity spread to the Cons Staples and Materials sector due to large buy orders on VNM, MSN, HPG, and DCM. Besides, demand also positively affected Cons Discretionary and MWG was the most invested. In contrast, selling pressure focused on Industrials and Financials the most, thanks to the solid selling activity on GMD, SSI, VPB, VCB, VND, and HCM.

South East Asia ETF flow

Outflow came back at SEA and tend to intensify in the previous week, recorded at USD17mn. Accordingly, Vietnam's major ETFs remained divested strongly in the last week. Besides, demand in Thailand and Malaysia had waned, replaced by came back outflow in these two countries. In contrast, inflow across Malaysia's major ETFs was intensified with selling pressure in Singapore and Philippines decreased significantly.

Outflow on Vietnam's ETFs was still maintained, recorded at USD9mn. Specifically, selling activities focused mainly on FUBON FTSE VIETNAM ETF (USD8.3mn), PREMIA MSCI VIETNAM (USD0.9mn), and SSIAM VNFIN LEAD ETF (USD0.2mn). Notably, this marked the 6th consecutive week of divested for FUBON FTSE VIETNAM ETF. Besides, almost all other major ETF funds had no significant movements in the previous week, such as VFMVN30 ETF FUND, VANECK VIETNAM ETF, and KIM GROWTH VN30 ETF. In general, outflow across Vietnam's ETF intensified strongly while demand experienced a substantial decline. In this case, selling pressure may present the next time, however, an expectation that demand will still maintain on some major ETFs in the context that the stock market is showing positive movements.

Table 1. Vietnam ETF net flow

Name	Туре	Total AUM	NAV/share	Price	% 1W cha	% Premium	Net F	und Fl	ow (US	Dmn)
Name	туре	(USDmn)	(USD)	(USD)	/6 IVV chg	/orrennum	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	399.3	31.4	31.9	0.7	1.4	0.0	(6.2)	24.1	107.5
VFMVN30 ETF FUND	ETF	384.0	0.9	0.9	(0.8)	0.6	0.0	7.7	(32.0)	18.9
VANECK VIETNAM ETF	ETF	642.0	15.0	15.2	(1.0)	1.5	0.0	9.3	3.9	213.7
SSIAM VNX50 ETF	ETF	6.0	0.8	0.8	0.4	6.5	0.0	0.0	0.1	(4.0)
PREMIA MSCI VIETNAM	ETF	18.1	9.0	9.1	2.0	1.3	(0.9)	(0.9)	(0.6)	(2.6)
SSIAM VNFIN LEAD ETF	ETF	187.7	0.8	0.8	(1.8)	0.1	(0.2)	(2.7)	(9.4)	25.2
VFMVN DIAMOND ETF	ETF	875.2	1.1	1.1	(2.8)	(0.5)	0.0	1.8	(23.9)	102.7
VINACAPITAL VN100 ETF	ETF	12.9	0.7	0.7	(1.3)	0.6	0.0	0.0	0.0	0.0
SSIAM VN30 ETF	ETF	4.9	0.6	0.6	(0.8)	2.4	0.0	0.1	0.9	0.9
MAFM VN30 ETF	ETF	16.6	0.6	0.6	(0.5)	1.0	0.0	(0.1)	(0.5)	(7.3)
FUBON FTSE VIETNAM ETF	ETF	942.6	0.4	0.4	(0.7)	(2.0)	(8.3)	(18.8)	47.2	329.3
KIM GROWTH VN30 ETF	ETF	25.5	0.3	0.3	(1.1)	0.1	0.0	10.8	5.3	14.3

Source: Bloomberg, KIS

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND IMPORTANT DISCLOSURES & DISCLAIMERS AT THE END OF THIS REPORT.

Research Dept

Fund Flow

Weekly

6 Sep 2023

Researchdept@kisvn.vn

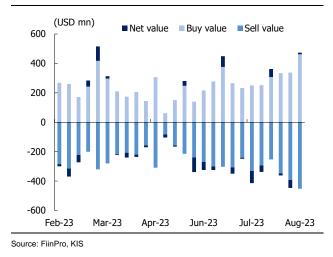
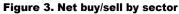
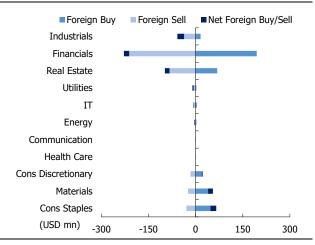


Figure 1. Weekly net foreign buy/sell



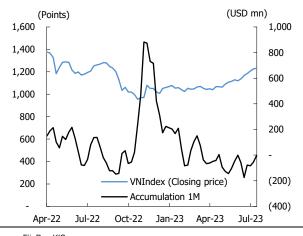


Source: Bloomberg, FiinPro, KIS

Table	2. Top 10 fore	ign net b	ouys	(VNE	D, %WoW	, USD mn)
Ticker	Sector	Price	% Chg	Buy	Sell	Net
HPG	Materials	27,700	1.3	28.0	15.7	12.3
VIC	Real Estate	72,600	16.7	20.4	9.0	11.4
VNM	Cons Staples	73,500	0.7	18.9	9.8	9.1
MSN	Cons Staples	84,500	(2.1)	20.6	12.4	8.3
CTG	Financials	32,100	3.5	11.5	3.6	8.0
STB	Financials	31,850	10.0	14.4	7.3	7.1
MWG	Cons Discretionary	53,300	0.6	11.2	4.9	6.3
SGN	Industrials	76,100	1.5	4.1	0.0	4.1
SHS	Financials	16,000	3.2	2.5	0.0	2.4
DCM	Materials	32,900	(0.3)	2.9	1.0	1.9

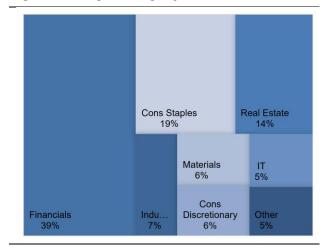
Source: FiinPro, KIS

Figure 2. VNIndex and 1M accumulative foreign flow



Source: FiinPro, KIS

Figure 4. Foreign holdings by sector



Source: Bloomberg, FiinPro, KIS

Table 3. Top 10 foreign net sells

Ticker	Sector	Price	% Chg	Buy	Sell	Net
SSI	Financials	28,150	(3.6)	2.4	14.0	(11.6)
GMD	Industrials	55,200	(4.8)	2.4	12.8	(10.4)
VRE	Real Estate	30,750	7.1	8.6	14.8	(6.2)
VHM	Real Estate	60,900	(3.3)	20.5	26.6	(6.1)
VPB	Financials	22,000	(0.9)	3.7	9.8	(6.1)
FUEVFVND		26,000	(1.5)	4.3	9.0	(4.7)
VCB	Financials	90,400	0.3	3.9	8.5	(4.6)
VND	Financials	20,050	(2.7)	1.4	5.7	(4.3)
NLG	Real Estate	38,700	(3.3)	0.3	4.4	(4.1)
НСМ	Financials	29,500	(2.6)	0.7	4.0	(3.3)

Source: FiinPro, KIS

(VND, %WoW, USD mn)

(USD mn) 9.0% 900 7.0% 700 5.0% Fundflow 500 Accumulation 6M 3.0% 300 % Premium of Price - NAV 1.0% 100 -1.0% -100 -3.0% -300 -5.0% Jun-23 Jul-23 Aug-23 Apr-23 May-23 Mar-23

Figure 5. Weekly ETF net flow to SEA

Source: Bloomberg. Note: SEA includes Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam

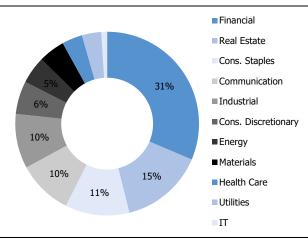


Figure 7. ETF focus by sector

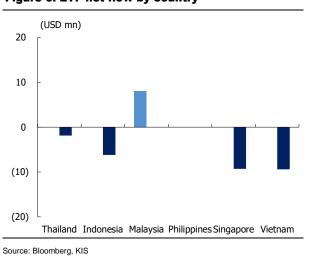
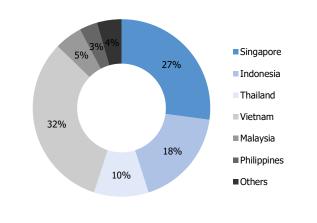
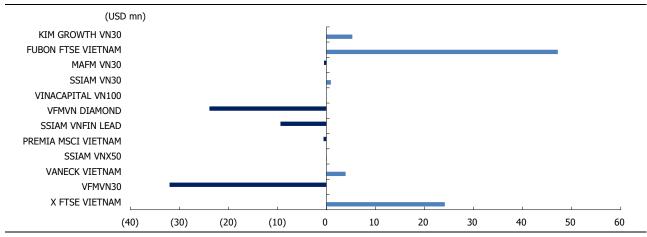


Figure 8. ETF focus by country



Source: Bloomberg, KIS

Figure 9. Vietnam ETF net flow (6M accumulated)



Source: Bloomberg, KIS

Source: Bloomberg, KIS

Figure 6. ETF net flow by country

Weekly fund flow

Table 4. ETFs investing in Southeast Asia markets

(USD mn)

Ticker	Name	AUM	Fund focus
1 2810 HK Equity	Premia Dow Jones Emerging Asea	51	ASEAN Countries
2 9810 HK Equity	Premia Dow Jones Emerging Asea	51	ASEAN Countries
3 ASEA US Equity	Global X FTSE Southeast Asia E	47	ASEAN Countries
4 ASEAN SP Equity	CIMB FTSE ASEAN 40	8	ASEAN Countries
5 3099 HK Equity	Xtrackers MSCI Indonesia Swap	90	Indonesia
6 EIDO US Equity	iShares MSCI Indonesia ETF	514	Indonesia
7 H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF		Indonesia
8 IDX US Equity	VanEck Vectors Indonesia Index		Indonesia
9 INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF		Indonesia
0 R/LQ45X IJ Equity	Premier ETF LQ-45		Indonesia
1 XIIC IJ Equity	Premier ETF Indonesia Consumer		Indonesia
2 XIIF IJ Equity	Premier ETF Indonesia Financia		Indonesia
3 XIIT IJ Equity	Premier ETF IDX30		Indonesia
4 XIJI IJ Equity	Premier ETF Syariah JII		Indonesia
5 XISC IJ Equity	Premier ETF Indonesia State-Ow		Indonesia
6 XISI IJ Equity	Premier ETF SMINFRA18		Indonesia
7 XISR IJ Equity	Premier ETF Sri Kehati		Indonesia
8 XMID LN Equity	Xtrackers MSCI Indonesia Swap		Indonesia
9 XPDV IJ Equity	Pinnacle CORE High Dividend ET		Indonesia
20 XPLC IJ Equity	Pinnacle Indonesia Large-Cap E		Indonesia
21 XPLQ IJ Equity	Pinnacle Enhanced Liquid ETF	3	Indonesia
2 1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia	4	Malaysia
23 3082 HK Equity	Xtrackers MSCI Malaysia UCITS	41	Malaysia
24 EWM US Equity	iShares MSCI Malaysia ETF	261	Malaysia
25 FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F	1	Malaysia
26 H4ZV GR Equity	HSBC MSCI MALAYSIA UCITS ETF	5	Malaysia
27 MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF	15	Malaysia
28 XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS	22	Malaysia
9 3016 HK Equity	Xtrackers MSCI Philippines UCI	29	Philippines
80 EPHE US Equity	iShares MSCI Philippines ETF	99	Philippines
31 FMETF PM Equity	First Metro Philippine Equity		Philippines
32 XPQP GR Equity	Xtrackers MSCI Philippines UCI		Philippines
33 3065 HK Equity	Xtrackers MSCI Singapore UCITS		Singapore
84 316300 KS Equity	KIM KINDEX Singapore REITS ETF		Singapore
35 342140 KS Equity	KIM KINDEX Morningstar Singapo		Singapore
36 DBSSTI SP Equity	Nikko AM Singapore STI ETF		Singapore
37 EWS US Equity	iShares MSCI Singapore ETF		Singapore
88 SINGINC SP Equity	Phillip SING Income ETF		Singapore
39 SREITS SP Equity	Lion-Phillip S-REIT ETF		Singapore
0 STTF SP Equity	SPDR Straits Times Index ETF		Singapore
1 XBAS GR Equity	Xtrackers MSCI Singapore UCITS	42	Singapore
2 1559 JP Equity	NEXT FUNDS Thai Equity SET50 E	5	Thailand
I3 1DIV TB Equity	ThaiDEX SET High Dividend ETF	4	Thailand
4 3092 HK Equity	Xtrackers MSCI Thailand UCITS	74	Thailand
I5 BMSCG TB Equity	BCAP Mid Small CG ETF	9	Thailand
6 BSET100 TB Equity	BCAP SET100 ETF	32	Thailand
7 BMSCITH TB Equity	BCAP MSCI Thailand ETF	28	Thailand
8 EBANK TB Equity	KTAM SET Banking ETF Tracker	2	Thailand
9 ECOMM TB Equity	KTAM SET Commerce ETF Tracker	1	Thailand
50 EFOOD TB Equity	KTAM SET Food and Beverage ETF	0	Thailand
51 EICT TB Equity	KTAM SET ICT ETF Tracker		Thailand
52 ENGY TB Equity	MTrack Energy ETF		Thailand
53 ENY TB Equity	KTAM SET Energy ETF Tracker		Thailand
54 ESET50 TB Equity	KTAM SET Energy ETT Tracker		Thailand
			Thailand
55 TDEX TB Equity 56 TH100 TB Equity			
	ThaiDEX SET100 ETF	0	Thailand
7 THA FP Equity	Lyxor MSCI Thailand UCITS ETF		Thailand

Weekly fund flow

59 XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	63 Thailand
60 2804 HK Equity	Premia MSCI Vietnam ETF	18 Vietnam
61 E1VFVN30 VN Equity	VFMVN30 ETF Fund	384 Vietnam
62 FUESSV50 VN Equity	SSIAM VNX50 ETF	6 Vietnam
63 VNM US Equity	VanEck Vectors Vietnam ETF	642 Vietnam
64 XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	399 Vietnam
65 FUESSVFL VN Equity	SSIAM VNFIN LEAD ETF	187 Vietnam
66 FUEVFVND VN Equity	VFMVN DIAMOND ETF	872 Vietnam
67 FUEVN100 VN Equity	VINACAPITAL VN100 ETF	13 Vietnam
68 FUESSV30 VN Equity	SSIAM VN30 ETF	5 Vietnam
69 FUEMAV30 VN Equity	MAFM VN30 ETF	17 Vietnam
70 00885 TT Equity	FUBON FTSE VIETNAM ETF	943 Vietnam
71 FUEKIV30 VN EQUITY	KIM GROWTH VN30 ETF	25 Vietnam

Source: Bloomberg, KIS

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order"; (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons to gether being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.