

Xin Chao Vietnam

Market performance

	18 Sep	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,211.81	(1.3)	2.9	9.6	20.3
Turnover (VND bn)	19,715				
VN30 (pt, % chg.)	1,223.70	(1.2)	2.8	11.4	21.7

Major indicators

	18 Sep	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	1.81	(0.0)	(0.1)	(0.6)	(2.8)
3-yr gov't bonds (% bp chg.)	1.94	0.0	(0.1)	(0.6)	(2.7)
VND/USD (% chg.)	24,376	0.0	(2.3)	(3.5)	(3.0)
VND/JPY (% chg.)	16,501	0.1	(0.9)	0.5	8.4
VND/EUR (% chg.)	25,987	(0.2)	(0.1)	(1.2)	(2.9)
VND/CNY (% chg.)	3,343	0.0	(2.6)	(1.7)	2.5
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	4.31	0.0	0.1	0.5	0.4
WTI (USD/bbl, % chg.)	92.43	1.0	13.8	28.8	15.2
Gold (USD/oz, % chg.)	94.76	0.3	11.7	24.5	10.3

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VHM	43.2	DXG	(31.4)
HSG	38.5	SBT	(20.7)
FUESSVFL	20.7	HPG	(20.1)
VND	20.0	DIG	(17.5)
DGC	18.6	FPT	(16.9)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
DXG	62.1	VIC	(153.7)
DGC	19.9	VRE	(45.7)
FRT	15.3	SSI	(44.6)
VHC	14.6	VPB	(42.3)
DCM	11.8	VHM	(42.1)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Real Estate	0.7	Retailing	(1.8)
Others	0.7	Telecommunication	(1.7)
Consumer Services	0.2	Banks	(1.7)
F&B	0.2	Energy	(1.3)
Pharmaceuticals	0.0	Consumer Durables	(1.3)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Intraday profit-taking

Macro & Strategy

- **Fundflow:** There is no demand on Vietnam's ETFs
- **Covered warrant:** Liquidity keeps increasing

Event Calendar

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	60.4	12.1	2.0	10.3	16.4
2021	304,264	177,159	18.4	10.2	1.7	9.2	16.6

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	3Q22	4Q22	1Q23	2Q23	2020	2021	2022
Real GDP Growth (% yoy)	13.7	5.9	3.2	4.1	2.9	2.6	8.0
Trade balance (USD bn)	5.8	4.4	4.1	7.4	19.9	4.0	11.2
CPI (% yoy, avg.)	3.3	4.4	4.2	2.4	3.2	1.8	3.2
Credit growth (%)	10.5	12.9	1.6	3.4	12.2	13.0	12.9
VND/USD (avg.)	23,712	23,633	23,471	23,583	23,126	22,790	23,650
US GDP (% qoq)	3.2	2.9	2.0	2.4	(3.4)	5.6	2.1
China GDP (% yoy)	3.9	2.9	4.5	6.3	2.2	8.0	3.0

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Intraday profit-taking

Profit-taking activities were still vibrancy during the session, especially on the large-cap stocks. This caused the stock market to experience a deep loss session again with liquidity at a low level.

At the close, the VNIndex lost 1.27% to 1,211 pts while the VN30Index also decreased by 1.22% to close at 1,223 pts. Meanwhile, trading volume reached 799 million shares/ VND19,715bn, down 27%/ 26% respectively, from the average of the last five sessions.

Foreign investors reversed to net selling with more than VND495bn, focusing on VIC, VRE, and SSI with net values of VND153bn, VND45bn, and VND44bn, respectively. In contrast, net buying concentrated on DXG, DGC, and FRT with VND62bn, VND20bn, and VND15bn, respectively.

Banking was the worst sector due to VIB (-2.78%), TCB (-2.29%), BID (-2.24%), HDB (-2.22%), CTG (-2.14%), VPB (-1.77%), MBB (-1.29%), VCB (-1.11%), ACB (-0.84%), SHB (-0.82%), and SSB (-0.74%).

Real Estate also had a bad situation among NVL (-3.97%), VHM (-3.07%), VRE (-2.46%), HDG (-1.91%), PDR (-1.72%), DIG (-1.47%), BCM (-1.45%), VIC (-1.12%), KBC (-0.98%), SSH (-0.31%), and KDH (-0.29%).

Selling pressure pushed Consumer Staples and Retail tickers down, such as SAB (-2.77%), DBC (-2.22%), MWG (-1.61%), MSN (-1.51%), VNM (-0.75%), DGW (-0.68%), and MCH (-0.25%).

Oil & Gas shares underperformed the benchmark index, including PVC (-3.52%), PVS (-2.28%), BSR (-2.24%), PVD (-2.02%), OIL (-1.72%), PLX (-1.37%), POW (-0.78%), and GAS (-0.55%).

Brokerage tickers moved in opposite movements with VIX (-2.81%), DSC (-1.41%), VDS (-1.10%), and SHS (-0.51%) loss while VND (+2.29%), FTS (+1.26%), SSI (+0.56%), CTS (+0.48%), HCM (+0.44%), MBS (+0.43%), and BSI (+0.23%) gain at the end

In addition, the market also recorded GVR (-1.99%), DGC (-1.76%), VJC (-0.90%), FPT (-0.62%), and BVH (-0.22%) closed in the red territory.

On the other side, Steel was the rarely bright spot as HSG (+1.87%) and NKG (+0.23%) increased during the session. Additionally, cash flowed into VHC (+4.92%), QNS (+2.20%), NLG (+1.79%), DXG (+1.60%), IDC (+0.63%), FRT (+0.58%), STB (+0.31%), and PNJ (+0.12%).

Selling pressure intensifies during the session, causing the stock market to have a deep loss day by more than 1%. That means the downside risk is still intact. Therefore, investors should stand aside and carefully observe the next movements of the market.

Macro & Strategy

Fundflow

There is no demand on Vietnam's ETFs

▶ Vietnam foreign flow

Foreign investors have increased the selling pressure. The net sell value was USD87mn.

Specifically, selling pressure kept focusing on Materials and Real Estate due to the strong divestment on HPG, VIC, KBC, and NVL. Besides, Financials also turned around to be divested due to large sell orders on STB, SHB, and VCI. In contrast, foreign buying activity spread to the Cons Staple sector due to large buy orders on VNM.

▶ South East Asia ETF flow

Outflow remained across SEA, but the divestment pressure has slowed down, net outflow was USD3mn. Accordingly, Vietnam's major ETFs remained divested strongly in the last week. However, the strong divestment across Vietnam was partially covered by the solid demand on major ETFs off Indonesia and Singapore.

Outflow remained at high level at Vietnam, recorded at USD32mn, the 7th week of being divested. Specifically, selling activities kept focusing on FUBON FTSE VIETNAM ETF (USD8.8mn) and VFMVN Diamond ETF (USD17.4mn). Although the selling pressure on Fubon Vietnam and VFMVN Diamond were dramatic in Aug and early Sep 2023, but the outflow is just nearly 12% of the total inflow on these two ETFs in 2022. However, these ETFs have been divested for 7 consecutive weeks which is not a good sign as well as demand on other major ETFs has been paused. Besides, massive outflow in 7 consecutive weeks has raised the red flag for the unstable flow of money in Vietnam. In this case, we expect that the flow of money across Vietnam could continue to be unstable in upcoming period and outflow could continue to be active.

Covered warrant

Liquidity keeps increasing

► Market overview

The domestic CW market still showed positive signals as it kept its vibrancy beat during the week. Accordingly, the trading volume reached 276 million warrants/ VND384.1bn, up 18%/ 15% respectively, from the previous week. With trading value by an underlying asset, covered warrants that STB and HPG as the underlying asset attracted the most trading interest, recording nearly 34% of total trading volume. Besides, trading interest also spreads to other CWs with different underlying assets such as VHM, MWG, VPB, and VRE. The next time, the uptrend of the underlying market is expected to create positive impacts on the CW market.

► Foreign trading activity

The foreign selling pressure intensified significantly, causing the market to record net selling again with more than VND9.9bn in the previous week. By underlying asset, covered warrants which have HPG as the underlying asset absorbed the highest trading value from foreigners, accounting for 25% of foreign trading volume, followed by PDR and STB.

Selling pressure came back strongly again and was spread evenly across most warrants with different underlying assets. However, demand is still anchored at a high level with the positive of the underlying market expected to have positive impacts on the CW market in the next time.

Event Calendar

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
19/09/2023	24/10/2023	DIH	HNX	Cash Dividend (VND600/share)	6.00%	600
19/09/2023	20/10/2023	HCC	HNX	Cash Dividend (VND1500/share)	15.00%	1,500
19/09/2023	20/10/2023	GH3	UPCOM	Cash Dividend (VND420/share)	4.20%	420
19/09/2023	06/10/2023	NDX	HNX	Cash Dividend (VND900/share)	9.00%	900
19/09/2023	05/10/2023	DXP	HNX	Cash Dividend (VND500/share)	5.00%	500
19/09/2023	02/10/2023	PVX	UPCOM	Record date for ballot		
19/09/2023	29/09/2023	PMC	HNX	Cash Dividend (VND600/share)	6.00%	600
19/09/2023	29/09/2023	PMC	HNX	Cash Dividend (VND1000/share)	10.00%	1,000
19/09/2023		PMC	HNX	Record date for ballot		
19/09/2023		LSS	HOSE	Annual General Meeting		
19/09/2023		DLM	UPCOM	Extraordinary General Meeting		
20/09/2023	21/10/2023	MDC	HNX	Extraordinary General Meeting		

20/09/2023	20/10/2023	ALT	HNX	Cash Dividend (VND1000/share)	10.00%	1,000
20/09/2023	20/09/2023	OCB	HOSE	Share Issue	50.00%	
21/09/2023	26/10/2023	SNZ	UPCOM	Cash Dividend (VND1100/share)	11.00%	1,100
21/09/2023	26/10/2023	CDP	UPCOM	Extraordinary General Meeting		
21/09/2023	23/10/2023	TVH	UPCOM	Cash Dividend (VND3600/share)	36.00%	3,600
21/09/2023	23/10/2023	POS	UPCOM	Cash Dividend (VND700/share)	7.00%	700
21/09/2023	21/10/2023	IBD	UPCOM	Annual General Meeting		
21/09/2023	17/10/2023	KCE	UPCOM	Cash Dividend (VND300/share)	3.00%	300
21/09/2023	16/10/2023	KST	HNX	Cash Dividend (VND1070/share)	10.70%	1,070
21/09/2023	10/10/2023	HTV	HOSE	Cash Dividend (VND600/share)	6.00%	600
21/09/2023	29/09/2023	GMD	HOSE	Cash Dividend (VND2000/share)	20.00%	2,000
22/09/2023	27/10/2023	SGP	UPCOM	Cash Dividend (VND600/share)	6.00%	600
22/09/2023	10/10/2023	DC1	UPCOM	Cash Dividend (VND500/share)	5.00%	500
22/09/2023	22/09/2023	EIB	HOSE	Share Issue	18.00%	
22/09/2023	22/09/2023	DC1	UPCOM		10.00%	

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

- **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

- **General**

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

- **Country-specific disclaimer**

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..