

Xin Chao Vietnam

Market performance

	21 Aug	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,179.76	0.2	(0.5)	10.6	17.1
Turnover (VND bn)	22,112				
VN30 (pt, % chg.)	1,190.32	0.0	0.3	11.4	18.4

Major indicators

	21 Aug	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	1.93	0.0	(0.1)	(0.7)	(2.7)
3-yr gov't bonds (% bp chg.)	2.05	0.0	(0.1)	(0.7)	(2.6)
VND/USD (% chg.)	23,807	0.1	(0.6)	(1.5)	(0.7)
VND/JPY (% chg.)	16,350	0.3	2.0	3.9	9.4
VND/EUR (% chg.)	25,958	(0.1)	1.4	(2.3)	(2.8)
VND/CNY (% chg.)	3,256	0.4	1.1	2.4	5.2
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	4.29	0.0	0.5	0.6	0.4
WTI (USD/bbl, % chg.)	81.97	0.9	6.4	14.6	2.1
Gold (USD/oz, % chg.)	85.46	0.8	5.4	13.1	(0.5)

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
EIB	112.4	STB	(96.6)
SSI	71.2	VIC	(90.4)
FUEVFNVD	65.5	AAA	(39.7)
DPM	50.7	TCB	(30.0)
HPG	45.9	FPT	(29.1)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VIC	220.6	KDC	(317.4)
CTG	143.2	SSI	(293.4)
VNM	88.7	MWG	(87.8)
VRE	55.0	STB	(87.6)
KBC	48.9	FUEVFNVD	(67.4)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Commercial Services	1.4	Technology	(2.8)
Banks	1.3	Capital Goods	(1.4)
Materials	1.3	Consumer Durables	(1.3)
Utilities	1.0	Media & Entertainment	(1.0)
Pharmaceuticals	0.8	Retailing	(0.9)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Bull trap?

Macro & Strategy

- **Fundflow:** Vietnam is strongly divested
- **Covered warrant:** Covered Warrant market is negatively impacted

Event Calendar

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	58.0	12.1	2.0	10.1	16.3
2021	304,264	177,159	18.5	10.2	1.7	9.1	16.5

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	3Q22	4Q22	1Q23	2Q23	2020	2021	2022
Real GDP Growth (% yoy)	13.7	5.9	3.2	4.1	2.9	2.6	8.0
Trade balance (USD bn)	5.8	4.4	4.1	7.4	19.9	4.0	11.2
CPI (% yoy, avg.)	3.3	4.4	4.2	2.4	3.2	1.8	3.2
Credit growth (%)	10.5	12.9	1.6	3.4	12.2	13.0	12.9
VND/USD (avg.)	23,712	23,633	23,471	23,583	23,126	22,790	23,650
US GDP (% qoq)	3.2	2.9	2.0	2.4	(3.4)	5.6	2.1
China GDP (% yoy)	3.9	2.9	4.5	6.3	2.2	8.0	3.0

Source: KIS, Bloomberg

Market commentary & News

Market commentary

Bull trap?

The stock market slowed down after the decline strongly session at the end of the previous week thanks to cash flow into Banking tickers. Besides, the Ministry of Industry and Trade adjusted domestic retail gasoline prices during the adjustment period. Specifically, both RON95 gasoline and E5RON92 gasoline prices still increased by more than VND500/liter. Moreover, other oil products moved in opposite movements with Kerosene and Mazut increased while Diesel decreased.

At the close, the VNIndex rose by 0.15% to 1,179 pts while the VN30Index was almost unchanged to close at 1,190 pts. Meanwhile, trading volume reached 1,038 million shares/VND22,112bn, down 6%/ 12% respectively, from the average of the last five sessions.

Foreign investors were still net buyers with more than VND94bn, focusing on VIC, CTG, and VNM with net values of VND220bn, VND143bn, and VND88bn, respectively. In contrast, net selling concentrated on KDC, SSI, and MWG with VND317bn, VND293bn, and VND87bn, respectively.

Banking was the leading market driven by CTG (+4.23%), BID (+3.17%), TPB (+2.21%), STB (+1.60%), VIB (+1.53%), SHB (+1.25%), VPB (+0.97%), TCB (+0.77%), ACB (+0.46%), VCB (+0.34%), and MBB (+0.285%).

Brokerage had a good situation among SHS (+3.31%), VND (+2.25%), SSI (+1.94%), MBS (+1.75%), VCI (+0.50%), and HCM (+0.35%).

The recoveries of the world oil prices in recent days caused positive impacts on Oil & Gas tickers, such as PVS (+2.50%), GAS (+1.54%), PVD (+1.04%), and PLX (+0.40%). In addition, the market also recorded FRT (+6.60%), KDH (+2.41%), BCM (+2.06%), VRE (+1.37%), IDC (+0.93%), BVH (+0.90%), PNJ (+0.64%), NLG (+0.56%), and FPT (-0.47%) gain at the end.

On the other side, Real Estate was the worst sector due to NVL (-3.90%), PDR (-3.76%), DIG (-1.93%), VIC (-1.64%), VHM (-1.41%), and TCH (-1.24%).

Selling pressure pushed Consumer Staples and Retail tickers down, including DGW (-2.80%), MWG (-2.39%), MCH (-1.13%), MSN (-0.76%), SAB (-0.59%), and VNM (-0.55%). Additionally, VIX (-3.24%), SSB (-3.10%), OIL (-1.87%), HPG (-1.13%), FTS (-0.98%), HSG (-0.81%), PVC (-0.58%), and BSR (-0.52%) also closed in the red territory.

The stock market increases slightly during the session with liquidity records at a normal level. Despite the recoveries, the downside is present as the bearish market is confirmed before. Therefore, investors should reduce the portion of stock in their portfolios and wait for the next signals.

Macro & Strategy

Fundflow

Vietnam is strongly divested

▶ Vietnam foreign flow

Foreign investors came back to net selling and intensified in the previous week. The net sell value was USD45mn.

Particularly, foreign selling activity spread to the Cons Staples and Energy sector due to large sell orders on MSN and PVS. Besides, selling pressure also made negative effects on Financials, with VPB, BVH, and STB were the most divested. In contrast, demand focused on Real Estate and Materials the most, thanks to the solid buying activity on VRE, VIC, KBC, VHM, HPG, and HSG.

▶ South East Asia ETF flow

Outflow maintained at SEA and tended to intensify strongly in the previous week, recorded at USD73mn. This is the highest level in the past 1 year. Accordingly, Vietnam's major ETFs remained divested strongly in the last week. Besides, selling pressure rose significantly in Indonesia with Malaysia's demand for ETFs declined. In contrast, outflow across major ETFs in Philippines

decreased but not significantly.

Outflow on Vietnam's ETFs increased significantly last week, but there was still noticeable differentiation, recorded at USD47mn. Specifically, selling activities focused mainly on VFMVN30 ETF FUND (USD21.8mn), FUBON FTSE VIETNAM ETF (USD14.8mn), and VFMVN DIAMOND ETF (USD11.4mn). Notably, these funds have consecutively contributed significantly to the divestment activities in Vietnam for the second consecutive week. However, the selling pressure during the week saw a substantial and considerable escalation. Besides, almost all other major ETF funds had no significant movements in the previous week. In general, outflow across Vietnam's ETF intensified strongly while an absence of signs of demand resurgence. In this case, selling pressure may present the next time, however, an expectation that demand will come back on some major ETFs the next time.

Covered warrant

Covered Warrant market is negatively impacted

► Market overview

Last week, trading volume remained at high level, reaching the new peak. With trading value by underlying asset, covered warrants which have STB and HPG as the underlying asset attracted the most of trading interest, recording nearly 30% of total trading volume. Trading interest also spread to other CWs with different underlying assets such as MWG, NVL, and MBB, signaling the active market environment where trading opportunities are rich. The correction from the major market has negatively impacted the Cover Warrant market.

► Foreign trading activity

With foreign trading activity, buying and selling activity both ticked up, demand reached yearly high whilst selling value was recorded at the largest figure since Mar 2022, pushing the market to end up to be net sold. Net sell value was VND15bn, a 2-year high. By underlying asset, covered warrants which have NVL, MSN, and PDR as the underlying asset absorbed the highest trading value from foreigners, accounting for more than 45% of foreign trading volume.

The trading interest has started to spread to all cover warrants which have different underlying assets as well as trading activity also surged across groups. This is the sign for the active market. However, the correction from the major market has negatively impacted the Cover Warrant market.

Event Calendar

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
22/08/2023	27/09/2023	BSR	UPCOM	Cash Dividend (VND700/share)	7.00%	700
22/08/2023	08/09/2023	DRL	HOSE	Cash Dividend (VND2000/share)	20.00%	2,000
22/08/2023	31/08/2023	DPM	HOSE	Cash Dividend (VND3000/share)	30.00%	3,000
22/08/2023	22/08/2023	LPB	HOSE	Share Issue	19.00%	
22/08/2023	22/08/2023	LPB	HOSE	Share Issue	28.92%	
22/08/2023		HAF	UPCOM	Record date for ballot		
22/08/2023		DDN	UPCOM	Record date for ballot		
22/08/2023		IJC	HOSE	Record date for ballot		
22/08/2023		BSG	UPCOM	Extraordinary General Meeting		
22/08/2023		TVM	UPCOM	Extraordinary General Meeting		
22/08/2023		AGE	UPCOM	Extraordinary General Meeting		

23/08/2023	25/09/2023	TSJ	UPCOM	Cash Dividend (VND350/share)	3.50%	350
23/08/2023	22/09/2023	OIL	UPCOM	Cash Dividend (VND200/share)	2.00%	200
23/08/2023	20/09/2023	BT6	UPCOM	Annual General Meeting		
23/08/2023	07/09/2023	QNS	UPCOM	Cash Dividend (VND1000/share)	10.00%	1,000
23/08/2023	06/09/2023	WTC	UPCOM	Cash Dividend (VND1500/share)	15.00%	1,500
23/08/2023		TC6	HNX	Extraordinary General Meeting		
23/08/2023		SJE	HNX	Extraordinary General Meeting		
24/08/2023	10/10/2023	VSN	UPCOM	Cash Dividend (VND550/share)	5.50%	550
24/08/2023	29/09/2023	VIH	UPCOM	Cash Dividend (VND1000/share)	10.00%	1,000
24/08/2023	29/09/2023	BDT	UPCOM	Extraordinary General Meeting		
24/08/2023	18/09/2023	DKC	UPCOM	Cash Dividend (VND1300/share)	13.00%	1,300
24/08/2023	15/09/2023	DTG	UPCOM	Cash Dividend (VND500/share)	5.00%	500
24/08/2023	15/09/2023	BLN	UPCOM	Cash Dividend (VND240/share)	2.40%	240
24/08/2023	12/09/2023	FPT	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
24/08/2023	11/09/2023	TVM	UPCOM	Cash Dividend (VND300/share)	3.00%	300
24/08/2023	29/08/2023	PQN	UPCOM	Record date for ballot		
24/08/2023	24/08/2023	DTG	UPCOM	Share Issue	15.00%	
24/08/2023		VIC	HOSE	Record date for ballot		
25/08/2023	27/09/2023	GMC	HOSE	Extraordinary General Meeting		
25/08/2023	25/09/2023	DHC	HOSE	Cash Dividend (VND500/share)	5.00%	500
25/08/2023	15/09/2023	PAC	HOSE	Cash Dividend (VND700/share)	7.00%	700
25/08/2023		VTP	UPCOM	Record date for ballot		
25/08/2023		DGT	UPCOM	Extraordinary General Meeting		
25/08/2023		TNC	HOSE	Extraordinary General Meeting		
25/08/2023		CLM	HNX	Extraordinary General Meeting		

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

- **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

- **General**

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

- **Country-specific disclaimer**

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..