# Xin Chao Vietnam

### **Market performance**

|                      | 3 Jul    | 1D  | 1M  | 3M  | YTD  |
|----------------------|----------|-----|-----|-----|------|
| VNIndex (pt, % chg.) | 1,125.50 | 0.5 | 3.2 | 4.3 | 11.8 |
| Turnover (VND bn)    | 10,777   |     |     |     |      |
| VN30 (pt, % chg.)    | 1,123.37 | 0.0 | 3.3 | 3.2 | 11.8 |

### **Major indicators**

|                                | 3 Jul       | 1D    | 1W    | 1M     | YTD    |
|--------------------------------|-------------|-------|-------|--------|--------|
| 1-yr gov't bonds (%, bp chg.)  | 2.20        | 0.0   | (0.4) | (1.0)  | (2.4)  |
| 3-yr gov't bonds (%, bp chg.)  | 2.27        | (0.0) | (0.4) | (1.1)  | (2.4)  |
| VND/USD (% chg.)               | 23,710      | (0.5) | (0.9) | (1.0)  | (0.3)  |
| VND/JPY (% chg.)               | 16,391      | (0.3) | 2.2   | 7.5    | 9.2    |
| VND/EUR (% chg.)               | 25,757      | (0.1) | (2.5) | (0.9)  | (2.0)  |
| VND/CNY (% chg.)               | 3,258       | (0.2) | 1.3   | 4.6    | 5.2    |
|                                | Prev. close | 1D    | 1W    | 1M     | YTD    |
| 10-yr US Treasury (%, bp chg.) | 3.84        | 0.0   | 0.2   | 0.4    | (0.0)  |
| WTI (USD/bbl, % chg.)          | 71.38       | 1.0   | (0.5) | (11.2) | (11.1) |
| Gold (USD/oz, % chg.)          | 76.15       | 1.0   | 0.0   | (10.3) | (11.4) |

### **Domestic institutions net buy / sell**

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| FPT     | 33.3     | HPG      | (47.0)   |
| STB     | 32.9     | NVL      | (30.3)   |
| MBB     | 28.5     | PNJ      | (16.2)   |
| ТСВ     | 12.3     | SHB      | (13.3)   |
| VGC     | 11.9     | POW      | (11.1)   |

### Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| HPG     | 121.0    | VPB      | (35.7)   |
| SSI     | 65.3     | PNJ      | (35.4)   |
| VHM     | 62.5     | KBC      | (19.7)   |
| VHC     | 47.8     | POW      | (19.3)   |
| SHB     | 8.8      | DGC      | (14.6)   |

# WHAT'S NEW TODAY

## **Market commentary & News**

• Market commentary: Bullish signals?

## Macro & Strategy

• Fundflow: Outflow comes back to Vietnam

**Event Calendar** 

### **KIS market view**

|  | OP       | NP       | EPS growth | PE   | PB  | EV/EBITDA | ROE  |  |
|--|----------|----------|------------|------|-----|-----------|------|--|
|  | (VND bn) | (VND bn) | (% yoy)    | (x)  | (x) | (x)       | (%)  |  |
| 2018   | 191,785  | 119,519  | 29.7       | 15.2 | 2.7 | 13.6      | 17.7 |  |
| 2019   | 238,659  | 144,922  | 24.2       | 13.8 | 2.4 | 11.0      | 17.4 |  |
| 2020   | 270,014  | 151,973  | 53.7       | 12.0 | 2.0 | 10.0      | 16.3 |  |
| 2021   | 304,264  | 177,159  | 18.6       | 10.1 | 1.7 | 8.9       | 16.5 |  |
| Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings |          |          |            |      |     |           |      |  |

based on the past three-year average

### **KIS macro forecast**

| Daily performance by sector |        |                               |        |  |  |  |
|-----------------------------|--------|-------------------------------|--------|--|--|--|
| Top five sectors            | % chg. | Bottom five sectors           | % chg. |  |  |  |
| Insurance                   | 2.3    | <b>Diversified Financials</b> | (0.9)  |  |  |  |
| Real Estate                 | 1.6    | Automobiles                   | (0.9)  |  |  |  |
| Media & Entertainment       | 1.3    | Household Products            | (0.9)  |  |  |  |
| Telecommunication           | 1.2    | Consumer Services             | (0.7)  |  |  |  |
| Energy                      | 0.8    | Commercial Services           | (0.4)  |  |  |  |

|    | <b>NIS macro for</b>   | ecast  |        |        |        |        |        |        |
|----|------------------------|--------|--------|--------|--------|--------|--------|--------|
|    |                        | 1Q22   | 2Q22   | 3Q22   | 4Q22   | 2020   | 2021   | 2022   |
| -  | GDP (% yoy)            | 5.0    | 7.7    | 13.7   | 5.9    | 2.9    | 2.6    | 8.0    |
| J. | Trade balance (USD bn) | 1.4    | 0.8    | (5.8)  | (4.4)  | (19.7) | (4.6)  | (11.2) |
| ٨  | CPI (% yoy, avg.)      | 1.9    | 3.0    | 3.3    | 4.4    | 3.2    | 1.8    | 3.2    |
| )  | Credit growth (%)      | 4.1    | 8.5    | 10.5   | 12.9   | 12.2   | 13.0   | 12.9   |
| )  | VND/USD (avg.)         | 22,837 | 23,139 | 23,712 | 23,658 | 23,126 | 22,790 | 23,650 |
| )  | US GDP (% qoq)         | 1.1    | (0.9)  | 2.6    | 1.1    | 2.1    | 5.7    | 2.1    |
|    | China GDP (% yoy)      | 4.3    | 0.3    | 3.9    | 4.3    | 3.0    | 8.1    | 3.0    |
| )  | Source: KIS, Bloomberg |        |        |        |        |        |        |        |

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# Market commentary & News

### Market commentary

### **Bullish signals?**

The stock market reversed to increase after the Ministry of Industry and Trade adjusted to decrease all the domestic gasoline prices. It was this that created a positive influence on the general market.

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At the close, the VNIndex rose by 0.47% to close at 1,125 pts while the VN30Index was unchanged at 1,123 pts. Meanwhile, trading volume was 538 million shares/ VND10,777bn, down 34%/ 35% respectively, from the average of the last five sessions.

Foreign investors were still net buyers with more than VND134bn, focusing on HPG, SSI, and VHM with net values of VND121bn, VND65bn, and VND62bn, respectively. In contrast, net selling concentrated on VPB, PNJ, and KBC with VND36bn, VND35bn, and VND19bn, respectively.

Real Estate was the marker leading driven by BCM (+2.15%), VHM (+1.64%), KBC (+1.53%), VRE (+0.75%), DXG (+0.34%), VIC (+0.20%), and SSH (+0.16%).

Oil & Gas tickers almost ended in the green territory like PVS (+2.47%), PVC (+1.66%), PVD (+1.43%), GAS (+1.08%), OIL (+0.98%), PLX (+0.80%), and BSR (+0.58%).

Banking shares had opposite movements with gains from SHB (+3.60%), BID (+2.65%), and TPB (+0.83%) and but losses from TCB (-1.08%), CTG (-0.85%), HDB (-0.81%), and STB (-0.34%). Besides, VCB, MBB, ACB, and SSB were unchanged in the session.

In addition, cash flowed into GVR (+3.87%), BVH (+0.91%), FPT (+0.47%), MSN (+0.27%), HPG (-0.19%), SAB (+0.07%), and VJC (+0.11%).

On the other side, Retail had a bad situation among PNJ (-1.33%), MWG (-0.69%), and FRT (-0.56%). Moreover, the market also recorded NVL (-2.02%), POW (-0.75%), PDR (-0.60%), VNM (-0.42%), and SSI (-0.39%) close at price lower than the reference price.

The market comes back to a gaining session with the VNIndex still ends above the 10-period moving average, shows positive signals. However, the downside risk is still present. Therefore, investors should hold a long position and wait for the next signals.

# **Macro & Strategy**

### **Fundflow**

### **Outflow comes back to Vietnam**

► Vietnam foreign flow

Selling pressure from foreign investors was still maintained in Vietnam. The net selling value was USD8mn.

Particularly, foreign selling activity kept spreading to Real Estate and Financials sector due to large sell orders on VHM, VRE, NLG, KBC, STB, VND, VPB, and BID. Besides, selling pressure also focused on Cons Staples, SAB was divested the most. On the other side, foreign demand was focused on Materials and Cons Discretionary the most, thanks to the solid buying activity on HPG, HDG, GEX, and HHV.

▶ South East Asia ETF flow

Inflow was still maintained at SEA, recorded at USD23mn. Accordingly, inflow rose strongly across Malaysia's and Singapore's major ETFs. On the other side, outflow for ETFs in Vietnam and Thailand came back while demand in Indonesia decreased significantly.

Outflow across ETFs in Vietnam came back, recorded at USD8mn. Specifically, selling pressure focused mainly on VFMVN30 ETF FUND (USD7.4mn), VFMVN DIAMOND ETF (USD1.4mn), and SSIAM VNFIN LEAD ETF (USD1.0mn). Accordingly, this

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ended 2 weeks of high inflow of VFMVN DIAMOND ETF. In contrast, demand increased in VANECK VIETNAM ETF (USD2.0mn). Other major ETFs such as SSIAM VNX50 ETF, VINACAPITAL VN100 ETF, MAFM VN30 ETF, and KIM GROWTH VN30 ETF had no significant movements in the previous week. In general, the flow of money across Vietnam is weak in the previous week. Therefore, there is a high probability for outflow to still be present in the upcoming weeks.

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# **Event Calendar**

### Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right                              | Rate   | Value<br>(VND bn) |
|---------------|--------------|--------|----------|------------------------------------|--------|-------------------|
| 04/07/2023    | 31/07/2023   | TDB    | UPCOM    | Cash Dividend<br>(VND2000/share)   | 20.00% | 2,000             |
| 04/07/2023    | 31/07/2023   | VPW    | UPCOM    | Cash Dividend<br>(VND356.19/share) | 3.56%  | 356               |
| 04/07/2023    | 20/07/2023   | TSB    | HNX      | Cash Dividend<br>(VND500/share)    | 5.00%  | 500               |
| 04/07/2023    | 20/07/2023   | KMT    | HNX      | Cash Dividend<br>(VND800/share)    | 8.00%  | 800               |
| 04/07/2023    | 20/07/2023   | DTT    | HOSE     | Cash Dividend<br>(VND800/share)    | 8.00%  | 800               |
| 04/07/2023    | 04/07/2023   | HDG    | HOSE     | Share Issue                        | 25.00% |                   |
| 04/07/2023    | 04/07/2023   | AAT    | HOSE     | Share Issue                        | 11.00% |                   |
| 04/07/2023    | 04/07/2023   | STK    | HOSE     | Share Issue                        | 15.00% |                   |
| 04/07/2023    |              | VQC    | UPCOM    | Extraordinary General<br>Meeting   |        |                   |
| 04/07/2023    |              | TVP    | UPCOM    | Extraordinary General<br>Meeting   |        |                   |
| 05/07/2023    | 04/08/2023   | BSI    | HOSE     | Cash Dividend<br>(VND500/share)    | 5.00%  | 500               |
| 05/07/2023    | 03/08/2023   | TIE    | UPCOM    | Annual General Meeting             |        |                   |
| 05/07/2023    | 20/07/2023   | BRC    | HOSE     | Cash Dividend<br>(VND1250/share)   | 12.50% | 1,250             |
| 05/07/2023    | 13/07/2023   | FPT    | HOSE     | Cash Dividend (VND1000/share)      | 10.00% | 1,000             |
| 05/07/2023    | 05/07/2023   | BSI    | HOSE     | Share Issue                        | 3.00%  |                   |
| 05/07/2023    | 05/07/2023   | BSI    | HOSE     | Share Issue                        | 5.00%  |                   |
| 05/07/2023    | 05/07/2023   | FPT    | HOSE     | Share Issue                        | 15.00% |                   |
| 06/07/2023    | 31/07/2023   | VPG    | HOSE     | Cash Dividend<br>(VND50/share)     | 0.50%  | 50                |
| 06/07/2023    | 21/07/2023   | TSG    | UPCOM    | Cash Dividend<br>(VND1050/share)   | 10.50% | 1,050             |
| 06/07/2023    | 06/07/2023   | VPG    | HOSE     | Share Issue                        | 5.00%  |                   |
| 06/07/2023    | 06/07/2023   | NAB    | UPCOM    | Share Issue                        | 25.00% |                   |
| 06/07/2023    | 06/07/2023   | GEG    | HOSE     | Share Issue                        | 6.00%  |                   |
| 06/07/2023    | 06/07/2023   | SZC    | HOSE     | Share Issue                        | 20.00% |                   |
| 06/07/2023    |              | PPT    | UPCOM    | Record date for ballot             |        |                   |
| 07/07/2023    | 08/08/2023   | KPF    | HOSE     | Extraordinary General<br>Meeting   |        |                   |
| 07/07/2023    | 31/07/2023   | HD8    | UPCOM    | Cash Dividend<br>(VND1000/share)   | 10.00% | 1,000             |
| 07/07/2023    | 24/07/2023   | DTK    | HNX      | Cash Dividend<br>(VND550/share)    | 5.50%  | 550               |
| 07/07/2023    | 24/07/2023   | TMB    | HNX      | Record date for ballot             |        |                   |
| 07/07/2023    | 20/07/2023   | SBL    | UPCOM    | Cash Dividend<br>(VND500/share)    | 5.00%  | 500               |





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- Hold: Expected total return will be between -5% and 15%
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  - Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
     Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
  - Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on marked capitalization.

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