Xin Chao Vietnam

Market performance

	3 Jul	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,125.50	0.5	3.2	4.3	11.8
Turnover (VND bn)	10,777				
VN30 (pt, % chg.)	1,123.37	0.0	3.3	3.2	11.8

Major indicators

	3 Jul	1D	1W	1M	YTD
1-yr gov't bonds (%, bp chg.)	2.20	0.0	(0.4)	(1.0)	(2.4)
3-yr gov't bonds (%, bp chg.)	2.27	(0.0)	(0.4)	(1.1)	(2.4)
VND/USD (% chg.)	23,710	(0.5)	(0.9)	(1.0)	(0.3)
VND/JPY (% chg.)	16,391	(0.3)	2.2	7.5	9.2
VND/EUR (% chg.)	25,757	(0.1)	(2.5)	(0.9)	(2.0)
VND/CNY (% chg.)	3,258	(0.2)	1.3	4.6	5.2
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (%, bp chg.)	3.84	0.0	0.2	0.4	(0.0)
WTI (USD/bbl, % chg.)	71.38	1.0	(0.5)	(11.2)	(11.1)
Gold (USD/oz, % chg.)	76.15	1.0	0.0	(10.3)	(11.4)

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FPT	33.3	HPG	(47.0)
STB	32.9	NVL	(30.3)
MBB	28.5	PNJ	(16.2)
ТСВ	12.3	SHB	(13.3)
VGC	11.9	POW	(11.1)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
HPG	121.0	VPB	(35.7)
SSI	65.3	PNJ	(35.4)
VHM	62.5	KBC	(19.7)
VHC	47.8	POW	(19.3)
SHB	8.8	DGC	(14.6)

WHAT'S NEW TODAY

Market commentary & News

• Market commentary: Bullish signals?

Macro & Strategy

• Fundflow: Outflow comes back to Vietnam

Event Calendar

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE	
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)	
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7	
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4	
2020	270,014	151,973	53.7	12.0	2.0	10.0	16.3	
2021	304,264	177,159	18.6	10.1	1.7	8.9	16.5	
Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings								

based on the past three-year average

KIS macro forecast

Daily performance by sector						
Top five sectors	% chg.	Bottom five sectors	% chg.			
Insurance	2.3	Diversified Financials	(0.9)			
Real Estate	1.6	Automobiles	(0.9)			
Media & Entertainment	1.3	Household Products	(0.9)			
Telecommunication	1.2	Consumer Services	(0.7)			
Energy	0.8	Commercial Services	(0.4)			

	NIS macro for	ecast						
		1Q22	2Q22	3Q22	4Q22	2020	2021	2022
-	GDP (% yoy)	5.0	7.7	13.7	5.9	2.9	2.6	8.0
J.	Trade balance (USD bn)	1.4	0.8	(5.8)	(4.4)	(19.7)	(4.6)	(11.2)
٨	CPI (% yoy, avg.)	1.9	3.0	3.3	4.4	3.2	1.8	3.2
)	Credit growth (%)	4.1	8.5	10.5	12.9	12.2	13.0	12.9
)	VND/USD (avg.)	22,837	23,139	23,712	23,658	23,126	22,790	23,650
)	US GDP (% qoq)	1.1	(0.9)	2.6	1.1	2.1	5.7	2.1
	China GDP (% yoy)	4.3	0.3	3.9	4.3	3.0	8.1	3.0
)	Source: KIS, Bloomberg							

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Bullish signals?

The stock market reversed to increase after the Ministry of Industry and Trade adjusted to decrease all the domestic gasoline prices. It was this that created a positive influence on the general market.

true **E**riend

Viet Nam

Securities Corporation

At the close, the VNIndex rose by 0.47% to close at 1,125 pts while the VN30Index was unchanged at 1,123 pts. Meanwhile, trading volume was 538 million shares/ VND10,777bn, down 34%/ 35% respectively, from the average of the last five sessions.

Foreign investors were still net buyers with more than VND134bn, focusing on HPG, SSI, and VHM with net values of VND121bn, VND65bn, and VND62bn, respectively. In contrast, net selling concentrated on VPB, PNJ, and KBC with VND36bn, VND35bn, and VND19bn, respectively.

Real Estate was the marker leading driven by BCM (+2.15%), VHM (+1.64%), KBC (+1.53%), VRE (+0.75%), DXG (+0.34%), VIC (+0.20%), and SSH (+0.16%).

Oil & Gas tickers almost ended in the green territory like PVS (+2.47%), PVC (+1.66%), PVD (+1.43%), GAS (+1.08%), OIL (+0.98%), PLX (+0.80%), and BSR (+0.58%).

Banking shares had opposite movements with gains from SHB (+3.60%), BID (+2.65%), and TPB (+0.83%) and but losses from TCB (-1.08%), CTG (-0.85%), HDB (-0.81%), and STB (-0.34%). Besides, VCB, MBB, ACB, and SSB were unchanged in the session.

In addition, cash flowed into GVR (+3.87%), BVH (+0.91%), FPT (+0.47%), MSN (+0.27%), HPG (-0.19%), SAB (+0.07%), and VJC (+0.11%).

On the other side, Retail had a bad situation among PNJ (-1.33%), MWG (-0.69%), and FRT (-0.56%). Moreover, the market also recorded NVL (-2.02%), POW (-0.75%), PDR (-0.60%), VNM (-0.42%), and SSI (-0.39%) close at price lower than the reference price.

The market comes back to a gaining session with the VNIndex still ends above the 10-period moving average, shows positive signals. However, the downside risk is still present. Therefore, investors should hold a long position and wait for the next signals.

Macro & Strategy

Fundflow

Outflow comes back to Vietnam

► Vietnam foreign flow

Selling pressure from foreign investors was still maintained in Vietnam. The net selling value was USD8mn.

Particularly, foreign selling activity kept spreading to Real Estate and Financials sector due to large sell orders on VHM, VRE, NLG, KBC, STB, VND, VPB, and BID. Besides, selling pressure also focused on Cons Staples, SAB was divested the most. On the other side, foreign demand was focused on Materials and Cons Discretionary the most, thanks to the solid buying activity on HPG, HDG, GEX, and HHV.

▶ South East Asia ETF flow

Inflow was still maintained at SEA, recorded at USD23mn. Accordingly, inflow rose strongly across Malaysia's and Singapore's major ETFs. On the other side, outflow for ETFs in Vietnam and Thailand came back while demand in Indonesia decreased significantly.

Outflow across ETFs in Vietnam came back, recorded at USD8mn. Specifically, selling pressure focused mainly on VFMVN30 ETF FUND (USD7.4mn), VFMVN DIAMOND ETF (USD1.4mn), and SSIAM VNFIN LEAD ETF (USD1.0mn). Accordingly, this

Xin Chao Vietnam

ended 2 weeks of high inflow of VFMVN DIAMOND ETF. In contrast, demand increased in VANECK VIETNAM ETF (USD2.0mn). Other major ETFs such as SSIAM VNX50 ETF, VINACAPITAL VN100 ETF, MAFM VN30 ETF, and KIM GROWTH VN30 ETF had no significant movements in the previous week. In general, the flow of money across Vietnam is weak in the previous week. Therefore, there is a high probability for outflow to still be present in the upcoming weeks.

true **E**riend

KIS Viet Nam Securities Corporation

Event Calendar

Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
04/07/2023	31/07/2023	TDB	UPCOM	Cash Dividend (VND2000/share)	20.00%	2,000
04/07/2023	31/07/2023	VPW	UPCOM	Cash Dividend (VND356.19/share)	3.56%	356
04/07/2023	20/07/2023	TSB	HNX	Cash Dividend (VND500/share)	5.00%	500
04/07/2023	20/07/2023	KMT	HNX	Cash Dividend (VND800/share)	8.00%	800
04/07/2023	20/07/2023	DTT	HOSE	Cash Dividend (VND800/share)	8.00%	800
04/07/2023	04/07/2023	HDG	HOSE	Share Issue	25.00%	
04/07/2023	04/07/2023	AAT	HOSE	Share Issue	11.00%	
04/07/2023	04/07/2023	STK	HOSE	Share Issue	15.00%	
04/07/2023		VQC	UPCOM	Extraordinary General Meeting		
04/07/2023		TVP	UPCOM	Extraordinary General Meeting		
05/07/2023	04/08/2023	BSI	HOSE	Cash Dividend (VND500/share)	5.00%	500
05/07/2023	03/08/2023	TIE	UPCOM	Annual General Meeting		
05/07/2023	20/07/2023	BRC	HOSE	Cash Dividend (VND1250/share)	12.50%	1,250
05/07/2023	13/07/2023	FPT	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
05/07/2023	05/07/2023	BSI	HOSE	Share Issue	3.00%	
05/07/2023	05/07/2023	BSI	HOSE	Share Issue	5.00%	
05/07/2023	05/07/2023	FPT	HOSE	Share Issue	15.00%	
06/07/2023	31/07/2023	VPG	HOSE	Cash Dividend (VND50/share)	0.50%	50
06/07/2023	21/07/2023	TSG	UPCOM	Cash Dividend (VND1050/share)	10.50%	1,050
06/07/2023	06/07/2023	VPG	HOSE	Share Issue	5.00%	
06/07/2023	06/07/2023	NAB	UPCOM	Share Issue	25.00%	
06/07/2023	06/07/2023	GEG	HOSE	Share Issue	6.00%	
06/07/2023	06/07/2023	SZC	HOSE	Share Issue	20.00%	
06/07/2023		PPT	UPCOM	Record date for ballot		
07/07/2023	08/08/2023	KPF	HOSE	Extraordinary General Meeting		
07/07/2023	31/07/2023	HD8	UPCOM	Cash Dividend (VND1000/share)	10.00%	1,000
07/07/2023	24/07/2023	DTK	HNX	Cash Dividend (VND550/share)	5.50%	550
07/07/2023	24/07/2023	TMB	HNX	Record date for ballot		
07/07/2023	20/07/2023	SBL	UPCOM	Cash Dividend (VND500/share)	5.00%	500





Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
 KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.
- Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months
 - Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
 - Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
 Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
 - Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on marked capitalization.

Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this research report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates.Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..