Fund Flow Weekly

4 Apr 2023

Fubon FTSE keeps attracting demand

Vietnam foreign flow

Foreign demand slowed down whilst selling pressure stayed at high level, pushing the market to ended up to be net sold. Net sell value was USD6mn.

Particularly, foreign demand kept focusing on Real Estate and Materials sector thanks to the solid buying activity on VHM, VIC, DXG, HPG, and HSG. Besides, demand also spread to Utilities thanks to large buy orders on POW. On the contrary, foreign selling activity focused on Financials, Consumer Staples, and IT sector due to large sell order on STB, VPB, VND, MSN, VNM, and DGW.

South East Asia ETF flow

Last week, outflow has come back to SEA, net outflow was USD24mn. Particularly, the strong outflow was mainly driven by the divestment on ETFs of Indonesia. Besides, other countries such as Malaysia, Singapore, and Thailand also experienced the outflow. However, the outflow across SEA was partially covered by the solid demand on Vietnam's major ETFs.

The inflow has been active across Vietnam for 4 consecutive weeks as well as demand stayed at high level. Inflow was USD14mn. Although there was the active inflow, demand focused only on Fubon ETF whilst other major ETFs such as VFMVN30 ETF, VFMVN Diamond, VNFin Lead, and KIM Growth VN30 ETF, FTSE Vietnam experienced the outflow or the insignificant flow of money. Notably, outflow spread among major ETFs whilst inflow only focused on one ETF which means the current inflow was not stable and outflow could come back if demand on Fubon ETF is paused. There is still not a good sign for the stable inflow.

Table 1. Vietnam ETF net flow

Name	Туре	Total AUM NAV/share Pri			% 1W chg % Premium		Net Fund Flow (USDmn)			
Name	Type	(USDmn)	(USD)	(USD)	/ IV chg	/// remain	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	328.4	26.6	26.7	2.8	0.2	0.5	0.4	76.2	83.3
VFMVN30 ETF FUND	ETF	351.2	0.8	0.8	2.4	(2.0)	0.0	(3.9)	37.1	27.2
VANECK VIETNAM ETF	ETF	522.0	12.2	12.2	3.0	(0.1)	0.0	4.0	211.2	190.0
SSIAM VNX50 ETF	ETF	5.9	0.6	0.7	0.4	3.3	0.0	0.0	(3.3)	(3.3)
PREMIA MSCI VIETNAM	ETF	16.3	7.8	7.8	1.1	0.2	0.0	0.3	(1.6)	(1.6)
SSIAM VNFIN LEAD	ETF	162	0.7	0.7	4.6	2.3	(1.3)	(4.7)	27.4	45.9
VFMVN DIAMOND ETF	ETF	779	0.9	1.0	2.0	1.2	0.0	(3.8)	116.9	252.0
VINACAPITAL VN100 ETF	ETF	10	0.6	0.6	2.3	1.8	0.0	0.0	0.0	2.5
SSIAM VN30 ETF	ETF	4	0.6	0.6	1.9	1.0	0.2	0.2	0.2	(0.1)
MAFM VN30 ETF	ETF	16	0.5	0.5	2.0	4.0	0.0	(0.3)	(8.0)	(7.6)
FUBON FTSE VIETNAM ETF	ETF	810.9	0.4	0.4	2.4	0.3	14.9	64.9	320.6	551.1
KIM GROWTH VN30 ETF	ETF	13	0.3	0.3	3.1	1.7	0.0	(2.3)	(2.1)	13.5

Source: Bloomberg, KIS

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND IMPORTANT DISCLOSURES & DISCLAIMERS AT THE END OF THIS REPORT.

Research Dept

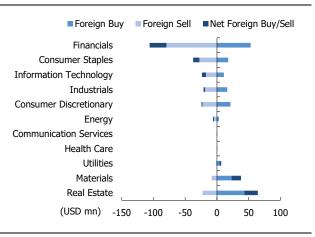
Researchdept@kisvn.vn

Figure 1. Weekly net foreign buy/sell



Source: FiinPro, KIS





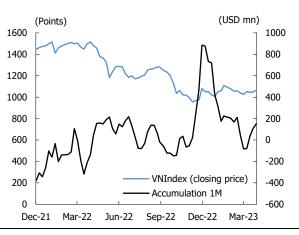
Source: Bloomberg, FiinPro, KIS

Table 2. Top 10 foreign net buys (VND, %WoW, USD mn)

Ticker	Sector	Price	% Chg	Buy	Sell	Net
HPG	Materials	20,800	2.0	16.4	3.6	12.8
VHM	Real Estate	51,500	5.1	13.3	3.2	10.1
VIC	Real Estate	55,000	3.2	6.8	2.3	4.5
VCB	Financials	91,400	2.7	9.0	4.7	4.4
DXG	Real Estate	12,550	5.9	4.2	0.2	4.0
HSG	Materials	16,100	1.3	4.6	0.9	3.7
HDB	Financials	19,250	6.6	4.9	2.0	2.8
FUEVFVND		22,470	2.0	4.5	2.2	2.3
CTG	Financials	29,200	2.5	3.4	1.3	2.1
POW	Utilities	13,200	(0.4)	2.6	0.6	1.9

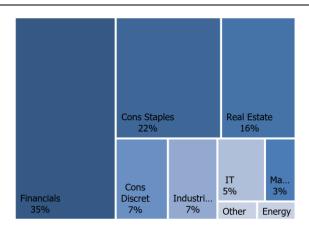
Source: FiinPro, KIS

Figure 2. VNIndex and 1M accumulative foreign flow



Source: FiinPro, KIS

Figure 4. Foreign holdings by sector



Source: Bloomberg, FiinPro, KIS

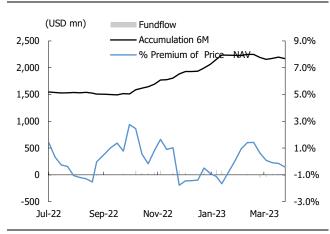
Table 3. Top 10 foreign net sells

(VND, %WoW, USD mn)

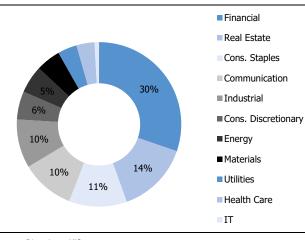
Table 3.	Top 10 fore	ign net :	sells	(VNL), %WoW,	USD mn)
Ticker	Sector	Price	% Chg	Buy	Sell	Net
STB	Financials	26,200	4.6	5.0	25.1	(20.1)
MSN	Cons Staples	77,800	(0.3)	6.1	12.5	(6.4)
DGW	ІТ	28,700	(13.3)	0.2	6.6	(6.4)
VPB	Financials	21,050	(0.5)	4.6	10.8	(6.3)
VND	Financials	15,500	1.3	4.1	9.3	(5.1)
SSI	Financials	21,500	5.1	6.1	10.9	(4.8)
VNM	Cons Staples	74,400	(0.8)	6.2	10.8	(4.6)
GMD	Industrials	51,500	3.4	1.4	5.8	(4.3)
PVD	Energy	20,300	1.2	0.6	2.9	(2.3)
VRE	Real Estate	29,550	1.0	12.7	14.9	(2.1)

Source: FiinPro, KIS

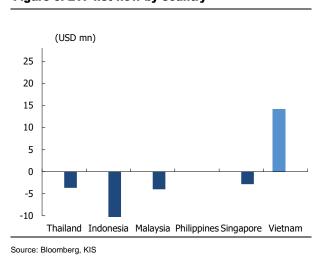
Figure 5. Weekly ETF net flow to SEA



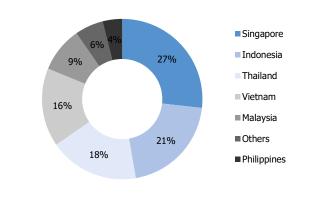
Source: Bloomberg. Note: SEA includes Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam





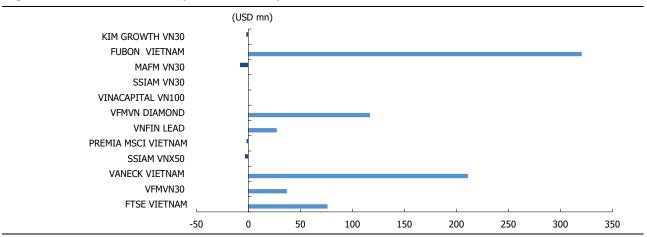






Source: Bloomberg, KIS

Figure 9. Vietnam ETF net flow (6M accumulated)



Source: Bloomberg, KIS

Source: Bloomberg, KIS

Weekly fund flow

Table 4. ETFs investing in Southeast Asia markets

(USD mn)

Ticker		Name	AUM	Fund focus	
1 2810 H	K Equity	Premia Dow Jones Emerging Asea	52	ASEAN Countries	
2 9810 H	K Equity	Premia Dow Jones Emerging Asea	52	ASEAN Countries	
3 ASEA l	JS Equity	Global X FTSE Southeast Asia E	47	ASEAN Countries	
4 ASEAN	I SP Equity	CIMB FTSE ASEAN 40	8	ASEAN Countries	
5 3099 H	K Equity	Xtrackers MSCI Indonesia Swap	90	Indonesia	
6 EIDO U	IS Equity	iShares MSCI Indonesia ETF	447	Indonesia	
7 H4ZT G	GR Equity	HSBC MSCI INDONESIA UCITS ETF	90	Indonesia	
8 IDX US	Equity	VanEck Vectors Indonesia Index	29	Indonesia	
9 INDO F		Lyxor MSCI Indonesia UCITS ETF	45	Indonesia	
10 R/LQ45	5X IJ Equity	Premier ETF LQ-45	77	Indonesia	
11 XIIC IJ	Equity	Premier ETF Indonesia Consumer	2	Indonesia	
12 XIIF IJ		Premier ETF Indonesia Financia	3	Indonesia	
13 XIIT IJ		Premier ETF IDX30	150	Indonesia	
14 XIJI IJ I		Premier ETF Syariah JII		Indonesia	
15 XISC IJ		Premier ETF Indonesia State-Ow		Indonesia	
16 XISI IJ		Premier ETF SMINFRA18		Indonesia	
17 XISR IJ		Premier ETF Sri Kehati		Indonesia	
18 XMID L		Xtrackers MSCI Indonesia Swap		Indonesia	
		•		Indonesia	
19 XPDV I		Pinnacle CORE High Dividend ET			
		Pinnacle Indonesia Large-Cap E		Indonesia	
21 XPLQ I		Pinnacle Enhanced Liquid ETF		Indonesia	
22 1560 JF		NEXT FUNDS FTSE Bursa Malaysia		Malaysia	
23 3082 H		Xtrackers MSCI Malaysia UCITS		Malaysia	
24 EWM U		iShares MSCI Malaysia ETF		Malaysia	
25 FBM30	MK Equity	FTSE BURSA MALAYSIA KLCI ETF F	1	Malaysia	
26 H4ZV C	GR Equity	HSBC MSCI MALAYSIA UCITS ETF	5	Malaysia	
27 MAL FF	P Equity	Lyxor MSCI Malaysia UCITS ETF	15	Malaysia	
28 XCS3 (GR Equity	Xtrackers MSCI Malaysia UCITS	25	Malaysia	
29 3016 H	K Equity	Xtrackers MSCI Philippines UCI	29	Philippines	
30 EPHE l	JS Equity	iShares MSCI Philippines ETF	120	Philippines	
31 FMETF	PM Equity	First Metro Philippine Equity	40	Philippines	
32 XPQP (GR Equity	Xtrackers MSCI Philippines UCI	35	Philippines	
33 3065 H	K Equity	Xtrackers MSCI Singapore UCITS	50	Singapore	
34 316300	KS Equity	KIM KINDEX Singapore REITs ETF	7	Singapore	
35 342140	KS Equity	KIM KINDEX Morningstar Singapo	4	Singapore	
36 DBSST	I SP Equity	Nikko AM Singapore STI ETF	30	Singapore	
87 EWS U		iShares MSCI Singapore ETF		Singapore	
	IC SP Equity	Phillip SING Income ETF		Singapore	
	S SP Equity	Lion-Phillip S-REIT ETF		Singapore	
40 STTF S		SPDR Straits Times Index ETF		Singapore	
	GR Equity	Xtrackers MSCI Singapore UCITS		Singapore	
42 1559 JF		NEXT FUNDS Thai Equity SET50 E		Thailand	
13 1DIV TI		ThaiDEX SET High Dividend ETF		Thailand	
		Xtrackers MSCI Thailand UCITS		Thailand	
14 3092 H					
	G TB Equity	BCAP Mid Small CG ETF		Thailand	
	00 TB Equity	BCAP SET100 ETF		Thailand	
	TH TB Equity	BCAP MSCI Thailand ETF		Thailand	
	TB Equity	KTAM SET Banking ETF Tracker		Thailand	
	M TB Equity	KTAM SET Commerce ETF Tracker		Thailand	
	D TB Equity	KTAM SET Food and Beverage ETF		Thailand	
51 EICT T		KTAM SET ICT ETF Tracker		Thailand	
52 ENGY	TB Equity	MTrack Energy ETF	2	Thailand	
53 ENY TE	B Equity	KTAM SET Energy ETF Tracker	2	Thailand	
54 ESET5	0 TB Equity	KTAM SET50 ETF Tracker	0	Thailand	
55 TDEX 1	ΓB Equity	ThaiDEX SET50 ETF	109	Thailand	
56 TH100	TB Equity	ThaiDEX SET100 ETF	0	Thailand	
57 THA FF	P Equity	Lyxor MSCI Thailand UCITS ETF	17	Thailand	

Weekly fund flow

59 XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	77 Thailand
60 2804 HK Equity	Premia MSCI Vietnam ETF	16 Vietnam
61 E1VFVN30 VN Equity	VFMVN30 ETF Fund	351 Vietnam
62 FUESSV50 VN Equity	SSIAM VNX50 ETF	6 Vietnam
63 VNM US Equity	VanEck Vectors Vietnam ETF	522 Vietnam
64 XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	328 Vietnam
65 FUESSVFL VN Equity	SSIAM VNFIN LEAD ETF	162 Vietnam
66 FUEVFVND VN Equity	VFMVN DIAMOND ETF	779 Vietnam
67 FUEVN100 VN Equity	VINACAPITAL VN100 ETF	10 Vietnam
68 FUESSV30 VN Equity	SSIAM VN30 ETF	4 Vietnam
69 FUEMAV30 VN Equity	MAFM VN30 ETF	16 Vietnam
70 00885 TT Equity	FUBON FTSE VIETNAM ETF	811 Vietnam
71 FUEKIV30 VN EQUITY	KIM GROWTH VN30 ETF	19 Vietnam

Source: Bloomberg, KIS

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order"; (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons to gether being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.