

Fund Flow Weekly

28 Feb 2023

Outflow has high probability to come back

Vietnam foreign flow

Foreign demand decreased significantly, faded by the solid selling pressure and pushing the market to end up to be net sold. Net sell value was USD55mn.

Particularly, foreign selling activity focused on Real Estate and Financials due to large sell orders on VHM, DXG, VIC, VND, and CTG. Besides, foreign supply also spread to Consumer Staples thanks to the strong divestment on DGC. On the contrary, Energy absorbed the most of market demand due to large buy orders on PVS and PVD.

South East Asia ETF flow

Last week, the flow of money across SEA was not significant when inflow/outflow was quiet across major countries and net flow was nearly zero. There is no inflow/outflow on Singapore, Philippines, and Thailand. Besides, inflow across Vietnam kept diminishing (USD1mn).

Inflow across Vietnam kept decreasing, recording at USD1mn, a 5-month low. Notably, the inflow diminished strongly across major ETFs such as Fubon ETF, FTSE Vietnam, VanEck Vietnam, VFMVN Diamond, and VNFin Lead. Inflow across Vietnam has slowed down for 4 consecutive weeks as well as inflow has not spread to major ETFs which is the sign of weakness. Thus, there is the high probability for outflow to occur in upcoming weeks.

Table 1. Vietnam ETF net flow

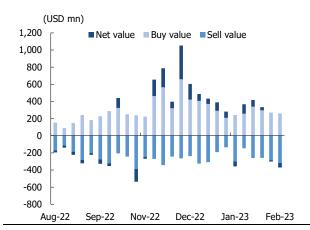
Name	Tumo	Total AUM NAV/share Price		Price	% 1W chg % Premium		Net Fund Flow (USDmn)			
Name	Type	(USDmn)	(USD)	(USD)	% IW City	% Fleimum	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	305.2	25.2	24.8	(3.2)	(1.4)	0.9	24.6	74.4	76.4
VFMVN30 ETF FUND	ETF	368.7	0.8	0.7	(0.8)	(6.9)	0.0	3.4	43.4	8.0
VANECK VIETNAM ETF	ETF	485.1	11.5	11.5	(3.4)	0.2	0.0	3.7	211.1	166.2
SSIAM VNX50 ETF	ETF	6.2	0.6	0.7	6.1	13.3	0.0	0.0	(3.3)	(3.3)
PREMIA MSCI VIETNAM	ETF	15.2	7.4	7.6	(2.2)	1.9	0.0	0.0	(3.6)	(1.9)
SSIAM VNFIN LEAD	ETF	161	0.6	0.6	(1.1)	(3.2)	0.1	0.1	32.9	46.7
VFMVN DIAMOND ETF	ETF	799	0.9	0.9	(1.6)	0.2	0.0	14.9	117.0	276.1
VINACAPITAL VN100 ETF	ETF	10	0.6	0.5	(2.3)	(1.7)	0.0	0.0	0.4	3.4
SSIAM VN30 ETF	ETF	3	0.5	0.5	(1.2)	(2.5)	0.0	0.0	0.4	(0.3)
MAFM VN30 ETF	ETF	15	0.5	0.5	(2.0)	(2.0)	0.0	0.0	(7.8)	(15.6)
FUBON FTSE VIETNAM ETF	ETF	703.5	0.4	0.4	(1.1)	5.9	0.0	0.0	295.9	492.9
KIM GROWTH VN30 ETF	ETF	18	0.3	0.3	(2.3)	(2.5)	0.0	0.0	6.5	18.4

Source: Bloomberg, KIS

Research Dept

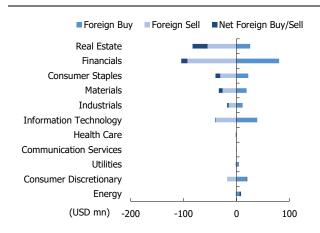
Researchdept@kisvn.vn

Figure 1. Weekly net foreign buy/sell



Source: FiinPro, KIS

Figure 3. Net buy/sell by sector



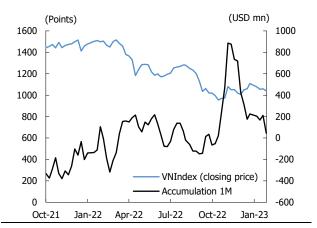
Source: Bloomberg, FiinPro, KIS

 Table 2. Top 10 foreign net buys
 (VND, %WoW, USD mn)

Ticker	Sector	Price	% Chg	Buy	Sell	Net
IDC	Industrials	40,800	6.5	2.9	0.2	2.7
NKG	Materials	15,200	12.6	3.3	0.9	2.4
PVS	Energy	26,000	9.2	2.4	0.4	1.9
HSG	Materials	15,500	7.6	3.3	1.6	1.6
PC1	Industrials	26,800	4.1	1.5	0.2	1.4
PVD	Energy	22,050	8.6	1.7	0.6	1.1
NVL	Real Estate	11,650	(15.3)	2.2	1.2	1.0
POW	Utilities	12,400	3.3	1.7	0.8	0.9
НСМ	Financials	24,200	2.1	2.0	1.2	8.0
BVH	Financials	50,400	1.2	0.9	0.2	0.7

Source: FiinPro, KIS

Figure 2. VNIndex and 1M accumulative foreign flow



Source: FiinPro, KIS

Figure 4. Foreign holdings by sector



Source: Bloomberg, FiinPro, KIS

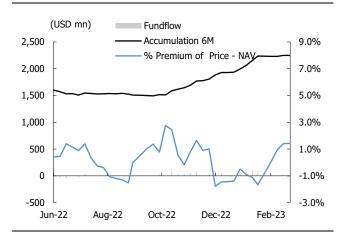
Table 3. Top 10 foreign net sells

(VND, %WoW, USD mn)

Ticker	Sector	Price	% Chg	Buy	Sell	Net
VHM	Real Estate	43,300	(4.6)	9.3	19.6	(10.3)
DXG	Real Estate	11,150	(3.9)	1.1	7.7	(6.6)
DCM	Materials	25,350	0.6	0.2	4.8	(4.6)
VIC	Real Estate	53,500	(0.9)	3.4	7.9	(4.4)
VRE	Real Estate	28,400	0.7	4.3	8.6	(4.3)
DGC	Cons Staples	53,000	(3.6)	0.8	4.5	(3.8)
VND	Financials	14,450	3.2	3.0	6.6	(3.7)
HPG	Materials	21,000	2.4	10.5	13.7	(3.2)
DPM	Materials	38,050	0.1	0.9	3.8	(3.0)
CTG	Financials	29,650	1.9	2.7	5.5	(2.8)

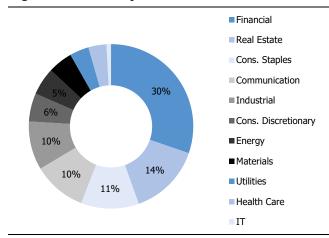
Source: FiinPro, KIS

Figure 5. Weekly ETF net flow to SEA



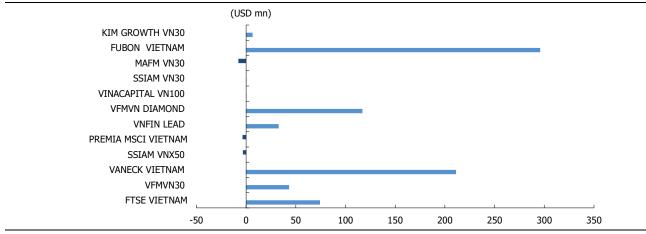
Source: Bloomberg. Note: SEA includes Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam

Figure 7. ETF focus by sector



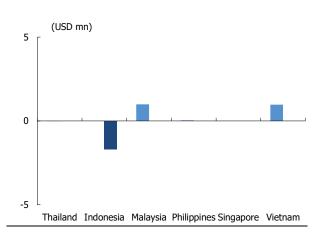
Source: Bloomberg, KIS

Figure 9. Vietnam ETF net flow (6M accumulated)



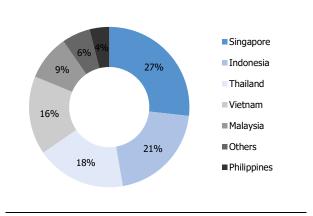
Source: Bloomberg, KIS

Figure 6. ETF net flow by country



Source: Bloomberg, KIS

Figure 8. ETF focus by country



Source: Bloomberg, KIS

Table 4. ETFs investing in Southeast Asia markets

(USD mn)

Ticker	Name	AUM	Fund focus	
1 2810 HK Equity	Premia Dow Jones Emerging Asea	51	ASEAN Countries	
2 9810 HK Equity	Premia Dow Jones Emerging Asea	51	ASEAN Countries	
3 ASEA US Equity	Global X FTSE Southeast Asia E	46	ASEAN Countries	
4 ASEAN SP Equity	CIMB FTSE ASEAN 40	8	ASEAN Countries	
5 3099 HK Equity	Xtrackers MSCI Indonesia Swap	90	Indonesia	
6 EIDO US Equity	iShares MSCI Indonesia ETF	449	Indonesia	
7 H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF	86	Indonesia	
8 IDX US Equity	VanEck Vectors Indonesia Index	33	Indonesia	
9 INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF	46	Indonesia	
10 R/LQ45X IJ Equity	Premier ETF LQ-45	75	Indonesia	
11 XIIC IJ Equity	Premier ETF Indonesia Consumer	1	Indonesia	
12 XIIF IJ Equity	Premier ETF Indonesia Financia	3	Indonesia	
13 XIIT IJ Equity	Premier ETF IDX30	146	Indonesia	
14 XIJI IJ Equity	Premier ETF Syariah JII	1	Indonesia	
15 XISC IJ Equity	Premier ETF Indonesia State-Ow	42	Indonesia	
16 XISI IJ Equity	Premier ETF SMINFRA18	4	Indonesia	
17 XISR IJ Equity	Premier ETF Sri Kehati	97	Indonesia	
18 XMID LN Equity	Xtrackers MSCI Indonesia Swap		Indonesia	
19 XPDV IJ Equity	Pinnacle CORE High Dividend ET		Indonesia	
20 XPLC IJ Equity	Pinnacle Indonesia Large-Cap E		Indonesia	
21 XPLQ IJ Equity	Pinnacle Enhanced Liquid ETF		Indonesia	
22 1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia		Malaysia	
23 3082 HK Equity	Xtrackers MSCI Malaysia UCITS		Malaysia	
24 EWM US Equity	iShares MSCI Malaysia ETF		Malaysia	
25 FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F		Malaysia	
26 H4ZV GR Equity	HSBC MSCI MALAYSIA UCITS ETF		Malaysia	
27 MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF		Malaysia	
28 XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS		Malaysia	
* *	·		•	
29 3016 HK Equity	Xtrackers MSCI Philippines UCI		Philippines Philippines	
30 EPHE US Equity	iShares MSCI Philippines ETF		Philippines	
31 FMETF PM Equity	First Metro Philippine Equity		Philippines	
32 XPQP GR Equity	Xtrackers MSCI Philippines UCI		Philippines	
33 3065 HK Equity	Xtrackers MSCI Singapore UCITS		Singapore	
34 316300 KS Equity	KIM KINDEX Singapore REITs ETF		Singapore	
35 342140 KS Equity	KIM KINDEX Morningstar Singapo		Singapore	
B6 DBSSTI SP Equity	Nikko AM Singapore STI ETF		Singapore	
37 EWS US Equity	iShares MSCI Singapore ETF		Singapore	
38 SINGINC SP Equity	Phillip SING Income ETF		Singapore	
39 SREITS SP Equity	Lion-Phillip S-REIT ETF		Singapore	
10 STTF SP Equity	SPDR Straits Times Index ETF		Singapore	
11 XBAS GR Equity	Xtrackers MSCI Singapore UCITS		Singapore	
12 1559 JP Equity	NEXT FUNDS Thai Equity SET50 E		Thailand	
13 1DIV TB Equity	ThaiDEX SET High Dividend ETF		Thailand	
14 3092 HK Equity	Xtrackers MSCI Thailand UCITS	74	Thailand	
15 BMSCG TB Equity	BCAP Mid Small CG ETF	9	Thailand	
16 BSET100 TB Equity	BCAP SET100 ETF	31	Thailand	
17 BMSCITH TB Equity	BCAP MSCI Thailand ETF	27	Thailand	
18 EBANK TB Equity	KTAM SET Banking ETF Tracker	2	Thailand	
19 ECOMM TB Equity	KTAM SET Commerce ETF Tracker	1	Thailand	
50 EFOOD TB Equity	KTAM SET Food and Beverage ETF	0	Thailand	
51 EICT TB Equity	KTAM SET ICT ETF Tracker	0	Thailand	
52 ENGY TB Equity	MTrack Energy ETF	2	Thailand	
53 ENY TB Equity	KTAM SET Energy ETF Tracker	2	Thailand	
54 ESET50 TB Equity	KTAM SET50 ETF Tracker	0	Thailand	
55 TDEX TB Equity	ThaiDEX SET50 ETF	100	Thailand	
56 TH100 TB Equity	ThaiDEX SET100 ETF	U	Thailand	
56 TH100 TB Equity 57 THA FP Equity	ThaiDEX SET100 ETF Lyxor MSCI Thailand UCITS ETF		Thailand	

				Weekly fund flo
59 XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	81	Thailand	
60 2804 HK Equity	Premia MSCI Vietnam ETF	15	Vietnam	
61 E1VFVN30 VN Equity	VFMVN30 ETF Fund	369	Vietnam	
62 FUESSV50 VN Equity	SSIAM VNX50 ETF	6	Vietnam	
63 VNM US Equity	VanEck Vectors Vietnam ETF	485	Vietnam	
64 XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	305	Vietnam	
65 FUESSVFL VN Equity	SSIAM VNFIN LEAD ETF	161	Vietnam	
66 FUEVFVND VN Equity	VFMVN DIAMOND ETF	799	Vietnam	
67 FUEVN100 VN Equity	VINACAPITAL VN100 ETF	10	Vietnam	
68 FUESSV30 VN Equity	SSIAM VN30 ETF	3	Vietnam	
69 FUEMAV30 VN Equity	MAFM VN30 ETF	15	Vietnam	
70 00885 TT Equity	FUBON FTSE VIETNAM ETF	704	Vietnam	
71 FUEKIV30 VN EQUITY	KIM GROWTH VN30 ETF	19	Vietnam	

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.