

# Xin Chao Vietnam

## Market performance

|                      | 16 Jan   | 1D  | 1M  | 3M  | YTD |
|----------------------|----------|-----|-----|-----|-----|
| VNIndex (pt, % chg.) | 1,066.68 | 0.6 | 1.3 | 1.4 | 5.9 |
| Turnover (VND bn)    | 9,364    |     |     |     |     |
| VN30 (pt, % chg.)    | 1,075.71 | 0.5 | 1.1 | 2.7 | 7.0 |

## Major indicators

|                               | 16 Jan      | 1D    | 1W    | 1M     | YTD   |
|-------------------------------|-------------|-------|-------|--------|-------|
| 1-yr gov't bonds (% bp chg.)  | 4.48        | 0.0   | (0.2) | (0.1)  | (0.1) |
| 3-yr gov't bonds (% bp chg.)  | 4.48        | 0.0   | (0.2) | (0.1)  | (0.2) |
| VND/USD (% chg.)              | 23,443      | (0.0) | 0.9   | 3.5    | 0.8   |
| VND/JPY (% chg.)              | 18,259      | (0.0) | (4.8) | (10.7) | (2.0) |
| VND/EUR (% chg.)              | 25,385      | 0.0   | (1.1) | (6.7)  | (0.6) |
| VND/CNY (% chg.)              | 3,479       | 0.1   | (2.5) | (3.1)  | (1.5) |
|                               | Prev. close | 1D    | 1W    | 1M     | YTD   |
| 10-yr US Treasury (% bp chg.) | 3.51        | 0.0   | 0.0   | (0.5)  | (0.4) |
| WTI (USD/bbl, % chg.)         | 78.82       | (1.3) | 6.1   | (7.8)  | (1.8) |
| Gold (USD/oz, % chg.)         | 84.46       | (1.0) | 6.9   | (7.8)  | (1.7) |

## Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| HPG     | 62.9     | FUESSVFL | (124.9)  |
| TCB     | 56.3     | FUEVFNVD | (26.3)   |
| KPF     | 47.7     | HHV      | (15.6)   |
| CTG     | 39.3     | PNJ      | (15.0)   |
| MBB     | 36.9     | DBC      | (13.0)   |

## Foreign net buy / sell

| Net buy  | (VND bn) | Net sell | (VND bn) |
|----------|----------|----------|----------|
| FUESSVFL | 125.0    | TPB      | (19.4)   |
| HPG      | 30.2     | VNM      | (15.6)   |
| BID      | 29.8     | KDC      | (10.1)   |
| FUEVFNVD | 19.8     | VIC      | (9.3)    |
| HSG      | 19.0     | GAS      | (8.6)    |

## Daily performance by sector

| Top five sectors      | % chg. | Bottom five sectors | % chg. |
|-----------------------|--------|---------------------|--------|
| Others                | 4.7    | Technology          | (2.0)  |
| Media & Entertainment | 3.3    | Insurance           | (1.5)  |
| Banks                 | 2.2    | Utilities           | (1.0)  |
| Materials             | 1.7    | Real Estate         | (0.8)  |
| Commercial Services   | 1.1    | Consumer Services   | (0.8)  |

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Short-term uptrend?

### Macro & Strategy

- **Fundflow:** SEA attracts high level of inflow
- **Covered warrant:** STB CWs continues attracting most of trading interest

### Event Calendar

## KIS market view

|      | OP       | NP       | EPS growth | PE   | PB  | EV/EBITDA | ROE  |
|------|----------|----------|------------|------|-----|-----------|------|
|      | (VND bn) | (VND bn) | (% yoy)    | (x)  | (x) | (x)       | (%)  |
| 2018 | 191,785  | 119,519  | 29.7       | 15.2 | 2.7 | 13.6      | 17.7 |
| 2019 | 238,659  | 144,922  | 24.2       | 13.8 | 2.4 | 11.0      | 17.4 |
| 2020 | 270,014  | 151,973  | 49.7       | 11.8 | 1.9 | 9.8       | 16.2 |
| 2021 | 304,264  | 177,159  | 18.7       | 9.9  | 1.6 | 8.8       | 16.4 |

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

|                        | 1Q22   | 2Q22   | 3Q22   | 4Q22   | 2020   | 2021   | 2022   |
|------------------------|--------|--------|--------|--------|--------|--------|--------|
| GDP (% yoy)            | 5.0    | 7.7    | 13.7   | 5.9    | 2.9    | 2.6    | 8.0    |
| Trade balance (USD bn) | 1.4    | 0.8    | (5.8)  | (4.4)  | (19.7) | (4.6)  | (11.2) |
| CPI (% yoy, avg.)      | 1.9    | 3.0    | 3.3    | 4.4    | 3.2    | 1.8    | 3.2    |
| Discount rate (% EoP)  | 4.1    | 8.5    | 10.5   | 12.9   | 12.2   | 13.0   | 12.9   |
| VND/USD (avg.)         | 22,837 | 23,139 | 23,712 | 23,658 | 23,126 | 22,790 | 23,650 |
| US GDP (% qoq)         | 6.6    | 2.0    | 6.9    | 1.1    | 5.9    | 5.7    | 1.9    |
| China GDP (% yoy)      | 7.9    | 4.9    | 2.9    | 4.3    | 8.4    | 8.1    | 3.0    |

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Short-term uptrend?

The stock market continued to go up thanks to high demand on Banking sector.

At the close, the VNIndex gained 0.61% to close at 1,066 pts. Meanwhile, trading volume was 503 million shares/VND9,363bn, down 5%/ 2% respectively, from the previous week's average.

Foreign investors resumed to net buy with a net value of VND1,048bn on HSX. They purchased FUESSVFL, HPG, and BID the most, with net values of VND124bn, VND30bn, and VND29bn, respectively.

Banking was the market leader driven by ACB (+3.52%), BID (+6.94%), CTG (+3.09%), EIB (+3.88%), HDB (+1.50%), MBB (+1.37%), TCB (+1.08%), VCB (+1.75%), and VIB (+1.13%).

Some constituents of the VN30Index jumped more than 1% such as GVR (+4.47%), HPG (+1.50%), SAB (+1.40%), SSI (+1.04%), and FPT (+1.00%).

In contrast, selling pressure pushed Real Estate down, namely CEO (-1.52%), DIG (-2.30%), HDG (-1.57%), NLG (-2.48%), NVL (-4.55%), PDR (-2.14%), VHM (-1.35%), VIC (-0.36%), and VRE (-0.35%).

The downside risk is still intact in the short term due to cautious market sentiment. Besides, the long-tet holiday impacts the investors' sentiment. Therefore, traders should wait for more bullish signals before opening long positions.

## Macro & strategy

### Fundflow

#### SEA attracts high level of inflow

##### ▶ Vietnam foreign flow

Foreign supply has come back to high level, pushing the market to end up to be net sold after being net bought for 2 consecutive months. Net sell value was USD60mn.

Particularly, selling pressure focused on Financials due to large sell orders on EIB, VCB, and BID. On the contrary, foreign demand was mainly absorbed by Real Estate, Materials, and Consumer Staples, focusing on VHM, VIC, HPG, and VNM.

##### ▶ South East Asia ETF flow

Last week, the flow of money across SEA remained positive as well as inflow surged. Net inflow was USD94mn, up 40% WoW. The significant increase of money inflow was mainly driven by the strong demand across Vietnam's major ETFs as well as the comeback of money inflow across other countries.

The flow of money across Vietnam has remained positive at high level for 4 consecutive months. Last week, net inflow was USD53mn. The inflow was mainly driven by the strong demand on VanEck and Diamond ETF. Vietnam has attracted the high level of positive flow of money for 4 consecutive months as well as the flow of money was mainly driven by the demand across major ETFs which are the signals of stable flow of money. Thus, we expect that the flow of money across Vietnam would remain positive in upcoming weeks.

**Covered warrant****STB CWs continues attracting most of trading interest**

## ▶ Market overview

Last week, trading volume decreased across the covered warrant market. However, trading value remained at normal level thanks to the maintained uptrend market. With trading value by underlying asset, covered warrants which have STB as the underlying asset attracted the most of trading interest, followed by HPG and VPB. By tickers, CSTB2215 (9.5%) and CSTB2222 (11.6%) kept attracting the most trading interest, followed by CHPG2225 (2.1%), CVPB2213 (-9.8%), CSTB2225 (3.2%), and CSTB2218 (28.6%).

## ▶ Foreign trading activity

With foreign trading activity, demand overwhelmed supply and the market ended up to be net bought, net buy value was VND2bn (-46% wow). By underlying asset, covered warrants which have STB as the underlying asset absorbed the highest trading value from foreigners, accounting for 61% of foreign trading value, followed by VNM and HPG.

By tickers, CSTB2222 (11.6%), CSTB2215 (9.5%), and CVHM2217 (0%) attracted most of foreign demand whilst large sell orders were placed on CKDH2209 (-33.3%), CMSN2209 (-16.7%), and CPOW2209 (-10.5%).

**Event Calendar**▶ **New listing**

(VND bn, share, VND)

| Date of Listing | Ticker | Company  | Exchange | Listed Value | Listed Shares | Reference Price |
|-----------------|--------|--|----------|--------------|---------------|-----------------|
| 17/01/2023      | PVP    | Pacific Petroleum Transportation Joint Stock Company | HSX      | 942.8        | 94,275,028    | 10,350          |

▶ **Event calendar**

| Ex-right date | Exercise day | Ticker | Exchange | Right                          | Rate   | Value (VND bn) |
|---------------|--------------|--------|----------|--------------------------------|--------|----------------|
| 17/01/2023    | 10/02/2023   | BFC    | HOSE     | Cash Dividend (VND600/share)   | 6.00%  | 600            |
| 17/01/2023    | 08/02/2023   | HCM    | HOSE     | Cash Dividend (VND250/share)   | 2.50%  | 250            |
| 17/01/2023    | 08/02/2023   | HCM    | HOSE     | Cash Dividend (VND250/share)   | 2.50%  | 250            |
| 17/01/2023    | 14/02/2023   | HVT    | HNX      | Cash Dividend (VND1,500/share) | 15.00% | 1,500          |
| 17/01/2023    |              | VNX    | UPCOM    | Record date for ballot         |        |                |
| 17/01/2023    |              | VSN    | UPCOM    | Record date for ballot         |        |                |
| 18/01/2023    | 14/02/2023   | PAC    | HOSE     | Cash Dividend (VND1,000/share) | 10.00% | 1,000          |
| 18/01/2023    | 18/01/2023   | PET    | HOSE     | Stock dividend                 | 10.00% |                |
| 18/01/2023    | 10/02/2023   | TLH    | HOSE     | Cash Dividend (VND500/share)   | 5.00%  | 500            |
| 18/01/2023    | 18/01/2023   | TMS    | HOSE     | Bonus share                    | 15.00% |                |
| 19/01/2023    |              | BHT    | UPCOM    | Annual General Meeting         |        |                |
| 19/01/2023    |              | FIR    | HOSE     | Annual General Meeting         |        |                |

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- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

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- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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