

Xin Chao Vietnam

Market performance

	19 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,038.40	(1.3)	7.1	(14.8)	(30.7)
Turnover (VND bn)	16,034				
VN30 (pt, % chg.)	1,050.22	(1.3)	8.1	(15.4)	(31.6)

Major indicators

1-yr gov't bonds (%, bp chg.) 4.67 (0.0) (0.1) 1.7 4 3-yr gov't bonds (%, bp chg.) 4.70 0.0 (0.1) 1.5 4 VND/USD (% chg.) 23,694 (0.2) 4.8 (0.1) (3. VND/JPY (% chg.) 17,297 0.5 1.4 (4.7) 14 VND/EUR (% chg.) 25,109 0.0 1.3 (5.7) 3 VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	,					
3-yr gov't bonds (%, bp chg.) 4.70 0.0 (0.1) 1.5 4 VND/USD (% chg.) 23,694 (0.2) 4.8 (0.1) (3. VND/JPY (% chg.) 17,297 0.5 1.4 (4.7) 14 VND/EUR (% chg.) 25,109 0.0 1.3 (5.7) 3 VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2		19 Dec	1D	1W	1M	YTD
VND/USD (% chg.) 23,694 (0.2) 4.8 (0.1) (3. VND/JPY (% chg.) 17,297 0.5 1.4 (4.7) 14 VND/EUR (% chg.) 25,109 0.0 1.3 (5.7) 3 VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	1-yr gov't bonds (%, bp chg.)	4.67	(0.0)	(0.1)	1.7	4.1
VND/JPY (% chg.) 17,297 0.5 1.4 (4.7) 14 VND/EUR (% chg.) 25,109 0.0 1.3 (5.7) 3 VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	3-yr gov't bonds (%, bp chg.)	4.70	0.0	(0.1)	1.5	4.0
VND/EUR (% chg.) 25,109 0.0 1.3 (5.7) 3 VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	VND/USD (% chg.)	23,694	(0.2)	4.8	(0.1)	(3.7)
VND/CNY (% chg.) 3,395 (0.1) 2.1 (0.6) 5 Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	VND/JPY (% chg.)	17,297	0.5	1.4	(4.7)	14.5
Prev. close 1D 1W 1M YT 10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	VND/EUR (% chg.)	25,109	0.0	1.3	(5.7)	3.1
10-yr US Treasury (%, bp chg.) 3.59 0.0 (0.2) 0.0 2	VND/CNY (% chg.)	3,395	(0.1)	2.1	(0.6)	5.8
		Prev. close	1D	1W	1M	YTD
WTI (USD/bbl, % chg.) 75.57 0.5 (5.6) (10.5) 0	10-yr US Treasury (%, bp chg.)	3.59	0.0	(0.2)	0.0	2.1
	WTI (USD/bbl, % chg.)	75.57	0.5	(5.6)	(10.5)	0.5
Gold (USD/oz, % chg.) 79.80 1.0 (8.9) (13.3) 2	Gold (USD/oz, % chg.)	79.80	1.0	(8.9)	(13.3)	2.6

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
STB	49.1	DXG	(30.0)
SSI	43.8	NVL	(29.3)
MBB	43.0	ACB	(28.0)
CII	32.1	TPB	(27.6)
DGC	27.4	SZC	(23.6)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUEVFVND	126.2	SSI	(44.4)
STB	27.3	VIC	(39.1)
SHB	26.7	VNM	(34.7)
HCM	26.2	KDH	(32.5)
VCI	19.5	HPG	(24.0)

Daily performance by sector

, p									
Top five sectors	% chg.	Bottom five sectors	% chg.						
Telecommunication	0.9	Technology	(4.5)						
Pharmaceuticals	0.2	Commercial Services	(4.4)						
Automobiles	(0.1)	Capital Goods	(3.3)						
Household Products	(0.2)	Media & Entertainment	(3.2)						
F&B	(0.4)	Insurance	(2.5)						

WHAT'S NEW TODAY

Market commentary & News

Market commentary: Pressure of profit-taking

Macro & Strategy

- Fundflow: Inflow across Vietnam shows no sign of
- Covered warrant: STB CWs attracts demand from both domestic and foreign investors

Event Calendar

KIS market view

	ОР	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	49.7	11.1	1.8	9.6	16.2
2021	304,264	177,159	18.7	9.4	1.5	8.6	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	2Q21	3Q21	4Q21	1Q22F	2020	2021	2022F
GDP (% yoy)	6.6	(6.0)	5.2	6.0	2.9	2.6	7.5
Trade balance (USD bn)	(3.8)	(1.0)	5.4	1.5	19.9	4.0	6.0
CPI (% yoy, avg.)	2.7	2.5	1.9	2.5	3.2	1.8	3.5
Discount rate (%, EoP)	2.5	2.5	2.5	2.5	2.5	2.5	2.5
VND/USD (avg.)	23,043	22,878	22,787	22,900	23,252	22,936	23,200
US GDP (% qoq)	6.6	2.0	6.9	1.1	5.9	5.7	1.8
China GDP (% yoy)	7.9	4.9	2.9	4.3	8.1	8.1	3.0

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.



Market commentary & News

Market commentary

Pressure of profit-taking

The stock market maintained its downtrend yesterday due to high selling pressure on Real Estate and Energy.

At the close, the VNIndex lost 1.34% to close at 1,038 pts. Meanwhile, trading volume was 951 million shares/VND16,033bn, up 20%/ 12% respectively, from the previous week's average.

Foreign investors continued to net buy with a net value of VND275bn on HSX. They purchased FUEVFVND, STB, and SHB the most, with net values of VND126bn, VND27bn, and VND26bn, respectively.

Energy was the worst sector due to BSR (-3.40%), NT2 (-1.61%), PLX (-1.94%), POW (-3.06%), PVB (-2.38%), PVD (-4.23%), and PVS (-2.60%).

Selling pressure pushed Real Estate down CEO (-3.02%), DXG (-6.62%), HDG (-5.91%), KDH (-2.91%), NVL (-3.85%), PDR (-4.83%), VHM (-2.23%), and VIC (-3.25%).

Some constituents of the VN30Index slid more than 2% such as GVR (-3.16%), VPB (-2.97%), BVH (-2.82%), and MBB (-2.39%).

In contrast, VRE (+4.20%), MSN (+1.60%), TCB (+0.34%), and HDB (+0.29%) closed in green territory.

The short-term downside risk is still intact due to high profit-taking. Therefore, the uptrend may reverse in the next sessions. Traders should be careful and sell long positions if the VNIndex closes below the 1,000-pts threshold.

Macro & strategy

Fundflow

Inflow across Vietnam shows no sign of weakness

▶ Vietnam foreign flow

Foreign demand slowed down but buying activity still overwhelmed. Net buy value was USD80mn.

Particularly, foreign demand was mainly absorbed by Financials, Real Estate, and Materials, focusing on VND, SSI, CTG, NVL, VHM, and HPG. On the contrary, Consumer Staples was divested the most due to large sell orders on VNM and MSN.

▶ South East Asia ETF flow

Last week, the flow of money across SEA remained positive but the level of inflow dropped. Net inflow was USD1mn. The slowdown of inflow was mainly driven by the strong divestment across SEA's countries, except Vietnam. Notably, the outflow across Singapore, Thailand, and Indonesia were totally faded by the strong demand across Vietnam's major ETFs.

The flow of money across Vietnam has remained for 3 consecutive months. Last week, inflow decreased but still above 3-month average, net inflow was USD31mn. Notably, the positive flow of money kept spreading to major ETFs. The inflow was mainly driven by the strong demand on VanEck and Fubon. Vietnam has attracted the high level of positive flow of money for 3 consecutive months as well as the flow of money was mainly driven by the demand across major ETFs which are the signals of stable flow of money. Thus, we expect that the flow of money across Vietnam would remain positive in upcoming weeks.

Covered warrant

STB CWs attracts demand from both domestic and foreign investors

▶ Market overview

Last week, trading volume remained at high level across the covered warrant market. Besides, trading value also surged, recording at VND76bn, a 3-month high. With trading value by underlying asset, covered warrants which have STB as the underlying asset attracted the most of trading interest, followed by HPG and VRE. By tickers, CSTB2215 (-1.2%) kept attracting the most trading interest, followed by CHPG2225 (11.3%) and CSTB2222 (3.4%).



▶ Foreign trading activity

With foreign trading activity, supply overwhelmed demand and the market ended up to be net sold, net sell value was VND2.4bn. By underlying asset, covered warrants which have STB as the underlying asset absorbed the highest trading value from foreigners, accounting for 46% of foreign trading value, followed by HPG and VHM.

By tickers, CHDB2208 (4.8%), CHPG2224 (12.5%), and CHPG2215 (8.7%) attracted most of foreign demand whilst large sell orders were placed on CSTB2222 (3.4%), CVHM2217 (-22.2%), and CVNM2207 (-15.0%).

Event Calendar

▶ Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
20/12/2022	04/01/2023	DM7	UPCOM	Cash Dividend (VND1,000/share)	10.00%	1,000
20/12/2022	12/01/2023	GLT	HNX	Record date for ballot		
20/12/2022	16/01/2023	PTX	UPCOM	Extraordinary General Meeting		
20/12/2022	11/01/2023	SAB	HOSE	Cash Dividend (VND2,500/share)	25.00%	2,500
20/12/2022		SCD	HOSE	Record date for ballot		
20/12/2022	20/12/2022	VSM	HNX	Stock dividend	10.00%	
21/12/2022		GSP	HOSE	Record date for ballot		
21/12/2022	17/01/2023	ICN	UPCOM	Cash Dividend (VND6,000/share)	60.00%	6,000
21/12/2022		L45	UPCOM	Record date for ballot		
21/12/2022	30/12/2022	NDW	UPCOM	Cash Dividend (VND500/share)	5.00%	500
21/12/2022	09/06/2023	NSS	UPCOM	Cash Dividend (VND1,000/share)	10.00%	1,000
21/12/2022	06/01/2023	THG	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
21/12/2022	10/01/2023	TVW	UPCOM	Cash Dividend (VND240/share)	2.40%	240
21/12/2022	10/01/2023	TVW	UPCOM	Cash Dividend (VND300/share)	3.00%	300
21/12/2022	30/12/2022	UMC	UPCOM	Cash Dividend (VND77/share)	0.77%	77
22/12/2022	06/01/2023	РТВ	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
22/12/2022	28/02/2023	VNM	HOSE	Cash Dividend (VND1,400/share)	14.00%	1,400
23/12/2022	12/01/2023	BCF	HNX	Cash Dividend (VND1,200/share)	12.00%	1,200
23/12/2022	30/01/2023	GE2	UPCOM	Cash Dividend (VND500/share)	5.00%	500
23/12/2022	05/01/2023	HC3	UPCOM	Cash Dividend (VND1,000/share)	10.00%	1,000
23/12/2022	05/01/2023	NBT	UPCOM	Cash Dividend (VND500/share)	5.00%	500
23/12/2022	28/02/2023	SBA	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2022 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..