

# Xin Chao Vietnam

## Market performance

	12 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,032.07	(1.9)	8.1	(17.4)	(31.1)
Turnover (VND bn)	16,396				
VN30 (pt, % chg.)	1,037.42	(2.6)	9.3	(18.7)	(32.4)

## Major indicators

	12 Dec	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	4.70	(0.1)	(0.0)	1.8	4.2
3-yr gov't bonds (% bp chg.)	4.76	(0.0)	0.0	1.6	4.1
VND/USD (% chg.)	23,609	0.7	4.9	(0.4)	(3.3)
VND/JPY (% chg.)	17,264	1.3	2.9	(4.5)	14.7
VND/EUR (% chg.)	24,922	0.1	2.3	(4.3)	3.9
VND/CNY (% chg.)	3,385	1.0	4.1	0.3	6.1
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	3.53	(0.0)	(0.3)	0.2	2.0
WTI (USD/bbl, % chg.)	70.65	(0.5)	(20.6)	(19.5)	(6.1)
Gold (USD/oz, % chg.)	75.65	(0.6)	(21.2)	(19.5)	(2.7)

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
NVL	(37.4)	TPB	(137.0)
PET	2.0	NVL	(37.4)
VIC	42.1	FUEVFNVD	(27.6)
TCB	26.3	SBT	(11.3)
FPT	33.2	DGC	(5.8)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
DGC	65.6	VNM	(39.9)
SHB	40.3	VRE	(35.2)
FRT	34.9	VHM	(31.8)
MSN	30.1	KDH	(29.8)
STB	28.3	HPG	(28.7)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Transportation	1.6	Media & Entertainment	(7.0)
Household Products	1.5	Telecommunication	(5.8)
Energy	1.2	Diversified Financials	(5.4)
Consumer Services	0.9	Real Estate	(5.0)
Insurance	0.8	Technology	(3.9)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Profit-taking on Real Estate

### Macro & Strategy

- **Fundflow:** Vietnam attracts demand for 3 consecutive months
- **ETF review:** Foreign ETFs buy VND, NVL, and SSI the most
- **Covered warrant:** Trading interest kept concentrating on STB CWs

### Event Calendar

## KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	49.7	11.0	1.8	9.7	16.2
2021	304,264	177,159	18.7	9.3	1.5	8.7	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	2Q21	3Q21	4Q21	1Q22F	2020	2021	2022F
GDP (% yoy)	6.6	(6.0)	5.2	6.0	2.9	2.6	7.5
Trade balance (USD bn)	(3.8)	(1.0)	5.4	1.5	19.9	4.0	6.0
CPI (% yoy, avg.)	2.7	2.5	1.9	2.5	3.2	1.8	3.5
Discount rate (% EoP)	2.5	2.5	2.5	2.5	2.5	2.5	2.5
VND/USD (avg.)	23,043	22,878	22,787	22,900	23,252	22,936	23,200
US GDP (% qoq)	6.6	2.0	6.9	1.1	5.9	5.7	1.8
China GDP (% yoy)	7.9	4.9	2.9	4.3	8.1	8.1	3.2

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Profit-taking on Real Estate

The stock market reversed to go down due to investors' fear about the selling pressure on Real Estate tickers.

At the close, the VNIndex lost 1.88% to close at 1,032 pts. Meanwhile, trading volume was 877 million shares/VND16,395bn, down 13%/ 5% respectively, from the previous week's average.

Foreign investors continued to net buy with a net value of VND334bn on HSX. They purchased DGC, SHB, and FRT the most, with net values of VND65bn, VND40bn, and VND34bn, respectively.

Real Estate was the worst sector due to HDG (-2.66%), NLG (-5.46%), PDR (-6.06%), SCR (-5.24%), VHM (-6.65%), and VRE (-6.40%). Notably, CEO, DIG, DXG, KBC, KDH, and VIC were down by the daily limit.

Selling pressure pushed Banking and Brokerage down, namely SSI (-5.43%), HCM (-5.87%), VCI (-6.95%), VND (-6.77%), ACB (-2.39%), BID (-2.81%), CTG (-2.14%), HDB (-3.57%), MBB (-2.75%), STB (-4.91%), and TCB (-3.72%).

Some constituents of the VN30Index slid more than 1% such as HPG (-3.13%), VNM (-1.88%), GVR (-1.66%), and FPT (-1.28%).

In contrast, cash flowed into some key stocks thanks to NVL (+6.91%), PLX (+2.30%), TPB (+1.78%), and BVH (+1.25%).

Downside risk increases in the short term because of the high selling pressure. Therefore, traders should be careful and sell long positions if the VNIndex closes below the 1,000-pts threshold.

## Macro & strategy

### Fundflow

#### Vietnam attracts demand for 3 consecutive months

##### ➤ Vietnam foreign flow

Foreign demand slowed down but buying activity still overwhelmed. Net buy value was USD185mn. Particularly, foreign demand was mainly absorbed by Real Estate, Financials, and Materials, focusing on VIC, VHM, KDH, SSI, STB, CTG, and HPG. On the contrary, Utilities was divested the most due to large sell orders on GAS.

##### ➤ South East Asia ETF flow

Last week, inflow across SEA remained at high level. Net inflow was USD45mn. The inflow continued to be driven by the strong demand across Vietnam's major ETFs, completely fading the strong divestment across Indonesia whilst the flow of money across other major countries was not significant.

The flow of money across Vietnam has remained for 3 consecutive months. Net inflow was USD56mn. Notably, the positive flow of money kept spreading to major ETFs. The inflow was mainly driven by the strong demand on VFMVN Diamond, VanEck, and Fubon. High level of inflow has been active on VFMVN Diamond for 2 consecutive months. Vietnam has attracted the high level of positive flow of money for 3 consecutive weeks as well as the flow of money was mainly driven by the demand across major ETFs which are the signals of stable flow of money. Thus, we expect that the flow of money across Vietnam would remain positive in upcoming weeks.

### ETF Review

#### Foreign ETFs buy VND, NVL, and SSI the most

The FTSE Vietnam Index will not remove and add any ticker in the 4Q22. Besides, the MVIS Vietnam Index will remove BCG, DXG, ITA, and THD in this quarterly review. Based on data as of 12 Dec 2022, we expect that foreign ETFs will sell VRE and STB the most with 12 million shares and 11 million shares. On the buy-side, VND, NVL, and SSI will be bought heavily with 12 million shares, 10 million shares, and 5 million shares. The new weights will be effective on 19 Dec 2022.

## Number of shares expected to buy from FTSE Vietnam ETF and VanEck Vectors Vietnam ETF

(% , shares)

No	Ticker	FTSE			VNM			Total volume change
		Current weighting	New weighting	Volume change	Current weighting	New weighting	Volume change	
1	BCG	-	-	-	0.24	-	(1,000,356)	(1,000,356)
2	BVH	-	-	-	0.47	0.85	765,737	765,737
3	DGC	2.13	2.12	(9,360)	1.12	1.48	539,550	530,190
4	DIG	0.87	1.40	1,899,915	0.70	0.86	859,817	2,759,731
5	DPM	1.24	1.35	160,322	0.88	0.94	143,409	303,730
6	DXG	0.79	0.57	(1,074,355)	0.24	-	(995,081)	(2,069,436)
7	GEX	1.23	1.41	738,776	0.70	0.96	1,596,296	2,335,072
8	HAG	-	-	-	0.55	0.73	1,961,846	1,961,846
9	HDG	-	-	-	0.37	0.43	199,388	199,388
10	HNG	-	-	-	0.33	0.46	2,657,005	2,657,005
11	HPG	10.07	8.24	(6,311,615)	4.26	5.63	7,153,211	841,596
12	HSG	0.63	0.86	1,242,849	0.43	0.55	932,988	2,175,837
13	HUT	-	-	-	0.42	0.53	635,904	635,904
14	IDC	-	-	-	0.76	0.91	404,614	404,614
15	ITA	-	-	-	0.26	-	(1,052,043)	(1,052,043)
16	KBC	1.51	1.46	(130,630)	0.75	0.99	1,068,279	937,649
17	KDC	-	-	-	0.51	0.75	376,570	376,570
18	KDH	-	-	-	1.42	0.55	(3,020,777)	(3,020,777)
19	MSN	11.38	6.77	(3,039,970)	7.88	4.95	(2,927,873)	(5,967,843)
20	NVL	2.03	3.44	5,051,957	1.58	2.60	5,577,346	10,629,302
21	PDR	1.00	1.17	712,203	0.58	0.78	1,231,444	1,943,648
22	PLX	1.09	0.25	(1,738,511)	-	-	-	(1,738,511)
23	POW	0.97	1.39	2,396,233	0.69	0.94	2,162,015	4,558,248
24	PVD	0.80	0.79	(52,806)	0.62	0.56	(368,390)	(421,196)
25	PVS	-	-	-	0.71	0.66	(227,894)	(227,894)
26	SAB	-	-	-	1.51	2.10	321,279	321,279
27	SBT	-	-	-	0.53	0.83	2,162,983	2,162,983
28	SHB	-	-	-	1.11	1.29	1,665,853	1,665,853
29	SHS	-	-	-	0.42	0.55	1,469,432	1,469,432
30	SSI	4.00	4.75	2,500,615	2.58	3.25	3,405,966	5,906,581
31	STB	2.33	0.45	(5,645,500)	1.67	0.42	(5,688,701)	(11,334,201)
32	TCH	0.43	0.61	1,661,022	0.30	0.39	1,287,512	2,948,534
33	THD	-	-	-	0.86	-	(3,545,134)	(3,545,134)
34	VCB	5.31	6.17	708,147	4.82	4.08	(927,615)	(219,468)
35	VCG	0.79	0.93	490,222	0.46	0.54	410,986	901,208
36	VCI	1.43	2.14	1,848,253	0.96	1.34	1,483,827	3,332,079
37	VHC	-	-	-	0.84	1.21	498,580	498,580
38	VHM	13.02	15.00	2,508,882	8.27	8.00	(518,369)	1,990,513
39	VIC	15.35	15.00	(354,932)	8.02	8.00	(30,730)	(385,662)
40	VIX	-	-	-	0.49	0.68	2,280,424	2,280,424
41	VJC	3.33	2.11	(703,392)	1.03	1.37	292,366	(411,025)
42	VND	1.70	3.74	9,054,338	1.84	2.36	3,479,172	12,533,511
43	VNM	10.65	15.00	3,545,896	7.21	7.00	(259,368)	3,286,528
44	VPI	-	-	-	0.82	1.15	554,893	554,893
45	VRE	5.92	2.89	(7,158,703)	3.46	2.09	(4,926,207)	(12,084,910)

Source: Bloomberg, Fiinpro, KIS

Note: Data as of 12 Dec 2022

## Covered warrant

### Trading interest kept concentrating on STB CWs

#### ➤ Market overview

Last week, trading volume increased slightly compared to the previous week as the stock market trading activities still remained exalted. Besides, trading value maintained high, recording at VND58bn, a 3-month high. With trading value by underlying asset, covered warrants which have HPG as the underlying asset attracted the most of trading interest, followed by STB, VHM and VRE. By tickers, CHPG2225 (3.1%) kept attracting the most trading interest, followed by CTCB2214 (7.7%), CSTB2222 (6.4%) and CHPG2221 (23.1%).

#### ➤ Foreign trading activity

With foreign trading activity, supply kept overwhelming demand and the market ended up to be net sold, net sell value was VND3.2bn (+74% wow). By underlying asset, covered warrants which have STB as the underlying asset absorbed the highest trading value from foreigners, accounting for 34% of foreign trading value, followed by VHM and VRE.

By tickers, CVJC2206 (-10.7%), CKDH2209 (12.2%), and CVJC2204 (11.5%) attracted most of foreign demand whilst large sell orders were placed on CSTB2222 (6.4%), CVHM2217 (-19%), and CHPG2215 (8%).

## Event Calendar

### ▶ Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
13/12/2022	12/01/2023	DOC	UPCOM	Cash Dividend (VND450/share)	4.50%	450
13/12/2022		DOC	UPCOM	Record date for ballot		
13/12/2022	23/12/2022	NLG	HOSE	Cash Dividend (VND300/share)	3.00%	300
13/12/2022		SJ1	HNX	Annual General Meeting		
14/12/2022	10/01/2023	BSL	UPCOM	Cash Dividend (VND400/share)	4.00%	400
14/12/2022	14/12/2022	DHC	HOSE	Stock dividend	15.00%	
14/12/2022	29/12/2022	DHC	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
14/12/2022	28/12/2022	DRL	HOSE	Cash Dividend (VND3,000/share)	30.00%	3,000
14/12/2022	05/01/2023	DVC	UPCOM	Cash Dividend (VND600/share)	6.00%	600
14/12/2022	29/12/2022	DVP	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
14/12/2022	29/12/2022	GDT	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
14/12/2022	14/12/2022	HUG	UPCOM	Bonus share	20.00%	
14/12/2022		NAU	UPCOM	Extraordinary General Meeting		
14/12/2022	26/12/2022	VTE	UPCOM	Cash Dividend (VND150/share)	1.50%	150
15/12/2022	09/01/2023	A32	UPCOM	Cash Dividend (VND1,000/share)	10.00%	1,000

15/12/2022		ABB	UPCOM	Record date for ballot		
15/12/2022		CBS	UPCOM	Extraordinary General Meeting		
15/12/2022	29/12/2022	CHS	UPCOM	Cash Dividend (VND400/share)	4.00%	400
15/12/2022	28/12/2022	CLH	HNX	Cash Dividend (VND1,200/share)	12.00%	1,200
15/12/2022	16/01/2023	HTI	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
15/12/2022	26/12/2022	TET	HNX	Cash Dividend (VND600/share)	6.00%	600
15/12/2022	29/12/2022	VSI	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000
16/12/2022	30/12/2022	DHN	UPCOM	Cash Dividend (VND800/share)	8.00%	800
16/12/2022		FUEDCMID		Record date for ballot		
16/12/2022	18/01/2023	GTS	UPCOM	Cash Dividend (VND400/share)	4.00%	400
16/12/2022		TCO	HOSE	Extraordinary General Meeting		
16/12/2022	31/03/2023	TRC	HOSE	Cash Dividend (VND1,000/share)	10.00%	1,000

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