

Xin Chao Vietnam

Market performance

	5 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,093.67	1.3	9.7	(14.4)	(27.0)
Turnover (VND bn)	20,955				
VN30 (pt, % chg.)	1,110.94	1.6	11.3	(14.4)	(27.7)

Major indicators

	5 Dec	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	4.71	(0.0)	0.0	1.9	4.2
3-yr gov't bonds (% bp chg.)	4.75	0.0	0.1	1.7	4.1
VND/USD (% chg.)	24,008	2.0	3.5	(2.0)	(4.9)
VND/JPY (% chg.)	17,732	3.0	(4.5)	(5.6)	11.7
VND/EUR (% chg.)	25,292	1.8	(1.9)	(7.6)	2.4
VND/CNY (% chg.)	3,451	1.0	(0.4)	(1.7)	4.1
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	3.51	0.0	(0.6)	0.3	2.0
WTI (USD/bbl, % chg.)	81.69	2.1	(11.8)	(6.0)	8.6
Gold (USD/oz, % chg.)	87.31	2.0	(11.4)	(8.8)	12.3

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
MBB	49.6	NVL	(857.5)
FPT	48.4	FUEVFNVD	(225.5)
HPG	40.0	PDR	(94.2)
ACB	30.9	SBT	(39.7)
MWG	29.4	VIC	(23.2)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUEVFNVD	203.6	PDR	(90.9)
HPG	185.8	POW	(11.4)
SSI	178.2	NKG	(11.2)
VHM	176.7	DPM	(8.8)
STB	117.6	NT2	(7.3)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Media & Entertainment	6.8	Commercial Services	(1.1)
Diversified Financials	5.4	Household Products	(1.0)
Insurance	4.1	Consumer Durables	0.3
Telecommunication	3.4	Real Estate	0.4
Health Care	3.1	Technology	0.6

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Cash flows into Energy

Macro & Strategy

- **Fundflow:** Strong inflow to major ETFs across Vietnam
- **Covered warrant:** STB CWs attracts demand from both domestic and foreign investors
- **ETF review:** Foreign ETFs add SHB and NLG

Event Calendar

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	49.7	11.8	1.9	10.3	16.2
2021	304,264	177,159	18.7	9.9	1.6	9.3	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	2Q21	3Q21	4Q21	1Q22F	2020	2021	2022F
GDP (% yoy)	6.6	(6.0)	5.2	6.0	2.9	2.6	7.5
Trade balance (USD bn)	(3.8)	(1.0)	5.4	1.5	19.9	4.0	6.0
CPI (% yoy, avg.)	2.7	2.5	1.9	2.5	3.2	1.8	3.5
Discount rate (% EoP)	2.5	2.5	2.5	2.5	2.5	2.5	2.5
VND/USD (avg.)	23,043	22,878	22,787	22,900	23,252	22,936	23,200
US GDP (% qoq)	6.6	2.0	6.9	1.1	5.9	5.7	1.8
China GDP (% yoy)	7.9	4.9	2.9	4.3	8.1	8.1	3.2

Source: KIS, Bloomberg

Market commentary & News

Market commentary

Cash flows into Energy

The stock market maintained its uptrend thanks to high demand in the afternoon session.

At the close, the VNIndex gained 1.26% to close at 1,093 pts. Meanwhile, trading volume was 1,172 million shares/VND20,955bn, up 7%/ 14% respectively, from the previous week's average.

Foreign investors continued to net buy with a net value of VND1,380bn on HSX. They purchased FUEVFN, HPG, and SSI the most, with net values of VND203bn, VND185bn, and VND178bn, respectively.

Energy was the market leader driven by BSR (+5.33%), GAS (+1.80%), OIL (+3.57%), PLX (+1.91%), PVC (+5.30%), PVD (+2.75%), and PVS (+2.63%).

Brokerage and Banking outperformed the benchmark index namely CTG (+2.33%), HDB (+2.73%), STB (+6.95%), TPB (+1.54%), VPB (+4.91%), VIB (+2.34%), SSI (+6.94%), VCI (+6.96%), and VND (+6.83%).

Some constituents of the VN30 Index jumped more than 4% such as KDH (+6.87%), PDR (+6.73%), and BVH (+4.77%).

The market sentiment has become optimistic as the VNIndex resumes to go up. That means a bullish trend. Therefore, traders may hold a long position on leading stocks.

Macro & strategy

Fundflow

Strong inflow to major ETFs across Vietnam

➤ Vietnam foreign flow

Foreign demand maintained strongly during the whole week. Net buy value was USD395mn (+418% wow). Particularly, foreign demand was mainly absorbed by Real Estate, Financials and Materials, focusing on VHM, VIC, HPG and STB.

➤ South East Asia ETF flow

Last week, inflow across SEA remained at high level. Net inflow was USD77mn, over 2 times higher than the previous week. The inflow continued to be driven by the strong demand across Vietnam's major ETFs whilst the flow of money across other major countries was not significant.

Inflow surged in Vietnam. Net inflow was USD96mn, reached the highest point in 10 consecutively gaining weeks. The positive flow of money was mainly driven by the strong demand on Fubon at USD49.3mn. Notably, the positive flow of money also spread to other major ETFs such as VanEck, and VFMVN Diamond. Vietnam has witnessed a strong invest in 10 consecutive weeks as well as the flow of money was mainly driven by the demand across major ETFs which are the signals of stable flow of money. Thus, we expect that the flow of money across Vietnam may slow down but still remain at high level in upcoming weeks.

Covered warrant

STB CWs attracts demand from both domestic and foreign investors

➤ Market overview

Last week, trading volume remained at high level across the covered warrant market thanks to the sharp rebound of the overall market. Besides, trading value also surged, recording at VND51bn, a 3-month high. With trading value by underlying asset, covered warrants which have HPG as the underlying asset attracted the most of trading interest, followed by STB and MBB. By tickers, CHPG2225 (79.2%) kept attracting the most trading interest, followed by CSTB2215 (34.6%) and CSTB2222 (61.8%).

➤ Foreign trading activity

With foreign trading activity, supply overwhelmed demand and the market ended up to be net sold, net sell value was VND1.8bn. By underlying asset, covered warrants which have STB as the underlying asset absorbed the highest trading value from

foreigners, accounting for 32% of foreign trading value, followed by HPG and VHM.

By tickers, CSTB2215 (34.6%), CHPG2215 (108.3%), and CVRE2218 (48.7%) attracted most of foreign demand whilst large sell orders were placed on CSTB2222 (61.8%), CVJC2206 (55.6%), and CSTB2223 (35.5%).

ETF Review

FTSE Vietnam Index will not remove and add any tickers in 4Q22

On 2 Dec 2022, FTSE Russell announced that The FTSE Vietnam Index will not remove and add any tickers in this review. Accordingly, we expect that FTSE Vietnam ETF will sell VRE and HPG the most with 6.6 million shares and 5.6 million shares, based on data as of 5 Dec 2022. On the buy-side, VND, NVL, and VNM will be bought heavily with 7.6 million shares, 5.5 million shares, and 3.1 million shares. The new weights will be effective on 19 Sep 2022.

Expected weight of FTSE Vietnam ETF (FTSE ETF)

(VND, VND bn, %, shares)

No	Ticker	Price	Current weighting	New weighting	%p change	Volume change
1	VNM	85,000	10.82	15.00	4.18	3,193,885
2	VIC	68,100	15.08	15.00	(0.08)	(76,297)
3	VHM	58,300	13.33	15.00	1.67	1,860,415
4	HPG	20,000	9.87	8.13	(1.74)	(5,660,405)
5	MSN	105,000	11.80	7.02	(4.78)	(2,959,602)
6	VCB	85,000	5.66	6.54	0.88	670,907
7	NVL	22,150	2.81	4.71	1.90	5,580,724
8	SSI	20,800	3.72	4.49	0.77	2,407,400
9	VND	14,850	1.48	3.22	1.74	7,624,017
10	VRE	31,550	6.26	3.04	(3.22)	(6,629,266)
11	DGC	64,000	2.01	2.01	0.00	3,631
12	VJC	106,900	3.08	1.96	(1.12)	(681,406)
13	VCI	26,900	1.31	1.95	0.64	1,536,745
14	POW	11,500	0.98	1.39	0.41	2,322,613
15	GEX	16,200	1.13	1.31	0.18	717,832
16	KBC	22,050	1.33	1.30	(0.03)	(90,471)
17	DIG	19,300	0.80	1.27	0.47	1,594,231
18	DPM	41,050	1.15	1.24	0.09	149,290
19	PDR	16,650	0.91	1.06	0.15	600,828
20	VCG	17,800	0.70	0.82	0.12	443,486
21	HSG	13,150	0.58	0.80	0.22	1,095,608
22	PVD	16,800	0.75	0.74	(0.01)	(44,281)
23	TCH	7,750	0.47	0.66	0.19	1,570,602
24	DXG	15,100	0.77	0.57	(0.20)	(872,599)
25	STB	22,300	2.10	0.52	(1.58)	(4,610,968)
26	PLX	32,050	1.09	0.25	(0.84)	(1,703,906)

Source: Bloomberg, Fiinpro, KIS

Note: Data as of 5 Dec 2022

Event Calendar

► Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
06/12/2022	GCB	Petec Binh Dinh Joint Stock Company	40.4	1,274,064	33,138,404,640	Whole lot sale
06/12/2022	-	LOILAI International Entertainment Joint Stock Company	133.0	3,249,635	229,696,000,000	Whole lot sale

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
06/12/2022	26/12/2022	IDV	HNX	Cash Dividend (VND500/share)	5.00%	500
06/12/2022	08/01/2023	IDV	HNX	Annual General Meeting		
06/12/2022		L18	HNX	Extraordinary General Meeting		
06/12/2022		NCG	HOSE	Record date for ballot		
06/12/2022	22/12/2022	NTH	HNX	Cash Dividend (VND1000/share)	10.00%	1,000
06/12/2022	07/04/2023	PGC	HOSE	Cash Dividend (VND1,200/share)	12.00%	1,200
06/12/2022		PSC	HNX	Record date for ballot		
06/12/2022	31/12/2022	SJC	UPCOM	Extraordinary General Meeting		
06/12/2022	30/12/2022	TBR	UPCOM	Extraordinary General Meeting		
06/12/2022	28/12/2022	TDB	UPCOM	Cash Dividend (VND500/share)	5.00%	500
07/12/2022	07/12/2022	AGG	HOSE	Stock dividend	10.00%	
07/12/2022	30/12/2022	CHP	HOSE	Cash Dividend (VND1,200/share)	12.00%	1,200
07/12/2022		CMX	HOSE	Extraordinary General Meeting		
07/12/2022		DDN	UPCOM	Record date for ballot		
07/12/2022	07/12/2022	LDG	HOSE	Stock dividend	7.00%	
07/12/2022	23/12/2022	PLC	HNX	Cash Dividend (VND1,200/share)	12.00%	1,200
07/12/2022	16/12/2022	PRE	HNX	Cash Dividend (VND900/share)	9.00%	900
07/12/2022	22/12/2022	PVC	HNX	Cash Dividend (VND230/share)	2.30%	230
07/12/2022	19/12/2022	SPM	HOSE	Cash Dividend (VND500/share)	5.00%	500
07/12/2022	07/12/2022	TDP	HOSE	Stock dividend	12.00%	
07/12/2022		TIG	HNX	Record date for ballot		
08/12/2022	23/12/2022	BEL	UPCOM	Cash Dividend (VND500/share)	5.00%	500
08/12/2022		HUT	HNX	Extraordinary General Meeting		
08/12/2022	26/12/2022	KHW	UPCOM	Cash Dividend (VND84.3/share)	0.84%	84
08/12/2022	23/12/2022	MSH	HOSE	Cash Dividend (VND2,500/share)	25.00%	2,500
08/12/2022	28/12/2022	PGI	HOSE	Cash Dividend (VND1200/share)	12.00%	1,200

08/12/2022		SMN	HNX	Extraordinary General Meeting		
08/12/2022		VCS	HNX	Record date for ballot		
09/12/2022	09/12/2022	HHP	HOSE	Stock dividend	6.50%	
09/12/2022	29/12/2022	MEL	HNX	Cash Dividend (VND1,000/share)	10.00%	1,000
09/12/2022	28/12/2022	VPR	UPCOM	Record date for ballot		

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- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

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- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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