

# Xin Chao Vietnam

# **Market performance**

	21 Oct	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,019.82	(3.6)	(15.8)	(14.9)	(31.9)
Turnover (VND bn)	14,604				
VN30 (pt, % chg.)	1,010.57	(4.1)	(17.7)	(18.2)	(34.2)

# **Major indicators**

•					
	21 Oct	1D	1W	1M	YTD
1-yr gov't bonds (%, bp chg.)	4.61	(0.0)	1.5	2.6	4.1
3-yr gov't bonds (%, bp chg.)	4.66	0.0	1.4	2.2	4.0
VND/USD (% chg.)	24,653	(0.5)	(3.9)	(5.0)	(7.4)
VND/JPY (% chg.)	16,354	(0.0)	0.7	3.2	21.1
VND/EUR (% chg.)	24,015	0.2	(2.1)	(0.7)	7.8
VND/CNY (% chg.)	3,401	(0.4)	(1.1)	1.8	5.6
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (%, bp chg.)	4.28	0.0	0.7	1.4	2.8
WTI (USD/bbl, % chg.)	84.27	(0.3)	1.6	(12.5)	12.0
Gold (USD/oz, % chg.)	92.21	(0.2)	2.6	(11.2)	18.6

# Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUEVFVND	42.4	TCB	(58.9)
MWG	27.1	VPB	(36.0)
HPG	16.0	VND	(34.3)
FUESSVFL	11.9	STB	(31.6)
DPM	11.5	MBB	(30.1)

# Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VNM	95.5	HPG	(232.4)
MSN	51.1	VHM	(152.8)
VCB	45.6	VND	(84.1)
FRT	39.8	STB	(56.4)
DCM	35.5	SSI	(51.1)

### Daily performance by sector

,								
Top five sectors	% chg.	Bottom five sectors	% chg.					
Pharmaceuticals	0.0	Media & Entertainment	(7.0)					
Household Products	(1.8)	Technology	(6.9)					
Consumer Services	(1.9)	Health Care	(6.8)					
F&B	(2.2)	Telecommunication	(6.8)					
Transportation	(2.4)	Retailing	(6.7)					

# WHAT'S NEW TODAY

# **Market commentary & News**

Market commentary: Sell-off

# **Macro & Strategy**

Chart of the day: Retest 1,000 pts area

### **Event Calendar**

### **KIS** market view

	OP	NP	EPS growth	PE	РВ	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	49.7	10.0	1.6	9.2	16.2
2021	304,264	177,159	18.7	8.4	1.4	8.3	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

### **KIS** macro forecast

			-				
	2Q21	3Q21	4Q21	1Q22F	2020	2021	2022F
GDP (% yoy)	6.6	(6.0)	5.2	6.0	2.9	2.6	7.5
Trade balance (USD bn)	(3.8)	(1.0)	5.4	1.5	19.9	4.0	6.0
CPI (% yoy, avg.)	2.7	2.5	1.9	2.5	3.2	1.8	3.5
Discount rate (%, EoP)	2.5	2.5	2.5	2.5	2.5	2.5	2.5
VND/USD (avg.)	23,043	22,878	22,787	22,900	23,252	22,936	23,200
US GDP (% qoq)	6.6	2.0	6.9	1.1	5.9	5.7	1.7
China GDP (% yoy)	7.9	4.9	2.9	4.3	8.1	8.1	3.3

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.



# **Market commentary & News**

# **Market commentary**

**Sell-off** 

**Hieu Tran** hieu.ttm@kisvn.vn

The stock market tumbled last Friday due to an investor's fear about the increase in VND/USD exchange rate.

At the close, the VNIndex lost 3.65% to close at 1,058 pts. Meanwhile, trading volume was 692 million shares/VND14,604bn.

Foreign investors reversed to net sell with a net value of VND437bn on HSX. They sold HPG, VHM, and VND the most, with net values of VND232bn, VND152bn, and VND84bn, respectively.

Energy was the worst sector due to KDH (-6.47%), NLG (-6.46%), VHM (-4.10%), VIC (-3.07%), and VRE (-4.38%). Notably, CEO, DIG, DXG, HDG, KBC, and SCR were down by the daily limit.

Brokerage underperformed the benchmark index namely HCM (-7.00%), SSI (-6.90%), VCI (-6.85%), VCI (-6.85%), and VND (-6.71%).

Some constituents of the VN30Index slid more than 6% such as STB (-7.00%), TCB (-6.91%), CTG (-6.88%), MWG (-6.85%), GVR (-6.79%), MSN (-6.73%), HPG (-6.63%), and MBB (-6.12%).

Based on the sharp contraction, the market confirms the downtrend again in the short term. Therefore, traders should stay on the sideline and wait for the next signals.

# Macro & strategy

# **Chart of the day**

## Retest 1,000 pts area

Dang Le Dang.lh@kisvn.vn

▶ Market performance

Selling pressure remains at high level near 1,080 pts area, pushing the VNIndex to retest 1,000 pts area for the second time. Notably, bearish momentum has shown no sign of weakness near this zone.

▶ Chart: Bearish swing has high probability to extend

As the selling pressure is still strong and the 1,000 pts zone is approached, volatility level could increase.

Major MAs are sloping downward, bearish momentum is strong and demand could be faded. Besides, as the long body bearish candles was formed, selling pressure has shown no sign of weakness.

Notably, major longer time frames have already confirmed the downward swing. There is no place for the reversal in upcoming sessions.

However, 950-1,000 pts area is the long-term support zone. Thus, the probability for the short-term rebound phase is increased.

▶ Technical strategy: Stay on the sidelines

The bearish momentum has shown no sign of weakness. Besides, there is high probability for the VNIndex to retest 950-1,000 pts zone. Therefore, investors should stay on the sidelines and take action only when the solid bottom is formed.



# **Event Calendar**

#### ▶ Public offerings (VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
26/10/2022	GCB	Petec Binh Dinh Joint Stock Company	40.4	1,274,064	33,138,404,640	Whole lot sale

# ▶ Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
24/10/2022	24/10/2022	BKG	HOSE	Share Issue	5.00%	
24/10/2022	24/10/2022	BKG	HOSE	Share Issue	5.00%	
24/10/2022		ВМІ	HOSE	Record date for ballot		
24/10/2022	24/11/2022	GMC	HOSE	Extraordinary General Meeting		
24/10/2022	11/11/2022	ICC	UPCOM	Cash Dividend (VND5340/share)	53.40%	5,340
24/10/2022		YEG	HOSE	Record date for ballot		
25/10/2022		CMN	UPCOM	Record date for ballot		
25/10/2022	25/10/2022	CT3	UPCOM	Share Issue	10.00%	
25/10/2022	25/11/2022	СТЗ	UPCOM	Cash Dividend (VND300/share)	3.00%	300
25/10/2022	04/11/2022	IDP	UPCOM	Cash Dividend (VND1500/share)	15.00%	1,500
25/10/2022	08/11/2022	NBP	HNX	Cash Dividend (VND1500/share)	15.00%	1,500
25/10/2022	25/10/2022	SCR	HOSE	Share Issue	8.00%	
25/10/2022		SGP	UPCOM	Record date for ballot		
26/10/2022	07/11/2022	AVC	UPCOM	Cash Dividend (VND3000/share)	30.00%	3,000
26/10/2022	01/12/2022	BMP	HOSE	Cash Dividend (VND3100/share)	31.00%	3,100
26/10/2022	24/11/2022	TMP	HOSE	Extraordinary General Meeting		
26/10/2022	15/11/2022	TMX	HNX	Cash Dividend (VND600/share)	6.00%	600
27/10/2022	30/11/2022	CAP	HNX	Annual General Meeting		
27/10/2022	25/11/2022	HTN	HOSE	Cash Dividend (VND1200/share)	12.00%	1,200
27/10/2022	25/11/2022	NAS	UPCOM	Extraordinary General Meeting		
27/10/2022	27/10/2022	PCT	HNX	Share Issue	20.00%	
27/10/2022	25/11/2022	PIV	UPCOM	Extraordinary General Meeting		
27/10/2022		TJC	HNX	Extraordinary General Meeting		
27/10/2022	14/11/2022	TLP	UPCOM	Cash Dividend (VND339/share)	3.39%	339
28/10/2022		APH	HOSE	Extraordinary General Meeting		
28/10/2022		HIG	UPCOM	Extraordinary General Meeting		
28/10/2022	22/11/2022	PNJ	HOSE	Cash Dividend (VND800/share)	8.00%	800

Xin Chao Vietnam



Extraordinary General Meeting 28/10/2022 01/12/2022 UPCOM SBD



#### Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

### ■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

#### **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

# Global Disclaimer

#### General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

### Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2022 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..