

# PetroVietnam General Services (PET)

## July 2022 Brief: A bright future ahead

On Aug 25, PetroVietnam General Services (PET) released the performance report for July 2022. Here are some noticeable updates.

### ICT distribution surged in July 2022

- PET's July performance stayed flattish with a VND1.3tn net revenue, +2.3% yoy, and a VND35bn EBT (+2.8% yoy). EBT margin in July 2022 was 2.8%, 0.7%pt higher yoy, thanks to the reduction of opex.
- In July 2022, PET's revenue included ICT distribution of VND1.1tn (accounting for 85.4% of total revenue), Catering services of VND74bn (5.8%), leasing & real estate management of VND43bn (34%) and others of VND68bn (5.4%)
- Revenue of PET's distribution segment in July 2022 mostly came from laptop distribution of VND514bn (47% of distribution revenue), cell phones of VND369 (34%), PP & LPG of VND105bn (10%), and other IT products of VND95bn (9%).

### By July 2022, PET met 48% of the revenue guidance

- In 7M22, PET revenue inched by 8% yoy to VND9.6tn (fulfilling 48% of full-year guidance) and GP rose by 32.2% yoy to VND598. GPM in 7M22 was 6.3%, vs 5.1% in 7M21. 7M22 stellar performance was mainly driven higher sales of laptops by 19% yoy to VND2.3tn and smartphones by 6% yoy to VND3.4bn. These two segments could surge in 2H22F thanks to the high demand of students for the new semester and the latest iPhone 14 model coming in September 2022.
- PBT in 7M22 was VND177bn, - 4.1% yoy, attributed to the allowance for a decline in value of investments in securities.

	2017A	2018A	2019A	2020A	2021A
Sales (VND bn)	10,835	11,237	10,149	13,666	17,921
chg. (% YoY)	8.0	4.0	(10.0)	35.0	31.0
Operating profit (VND bn)	199	173	100	199	391
Net profit (VND bn)	144	130	127	140	311
EPS (VND)	1,441	1,254	1,356	1,526	2,852
chg. (% YoY)	(9.0)	(13.0)	8.0	13.0	87.0
EBITDA (VND bn)	328	287	202	299	445
PE (x)	28.7	33.0	30.5	27.1	14.5
EV/EBITDA (x)	13.9	15.5	21.2	15.0	10.8
PB (x)	2.4	2.4	2.4	2.3	2.1
ROE (%)	7.9	6.9	7.5	8.3	14.7
Dividend yield (%)	2.9	2.4	2.4	2.4	0.0

Note: Net profit, EPS and ROE are based on figures attributed to controlling interest

12M rating **Non-rated**

12M TP **N.A**

Up/Downside N.a

### Stock Data

VNIndex (23 Aug, pt)	1,288
Stock price (23 Aug, VND)	89,800
Market cap (USD mn)	454
Shares outstanding (mn)	118
52-Week high/low (VND)	112,782/26,502
6M avg. daily turnover (USD mn)	6.19
Free float / Foreign ownership (%)	51.3/18.3
Major shareholders (%)	
Vietnam Oil and Gas Group	22.94
Phung Tuan Ha	4.88
Samarang Ucits - Samarang Asian Prosperity	4.37

### Performance

	1M	6M	12M
Absolute (%)	16.6	8.1	242.2
Relative to VNIndex (%p)	7.9	21.4	241.7

### Stock price trend



Source: Bloomberg

**Ngoc Pham**

ngoc.pt@kisvn.vn

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Prepared by: Ngoc Pham

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