

# Xin Chao Vietnam

## Market performance

	6 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,413.58	(2.1)	(2.9)	5.0	28.1
Turnover (VND bn)	31,184				
VN30 (pt, % chg.)	1,480.92	(1.5)	(3.3)	2.7	38.3

## Major indicators

	6 Dec	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	0.51	(0.0)	(0.0)	(0.0)	0.1
3-yr gov't bonds (% bp chg.)	0.85	0.2	0.0	0.2	0.0
VND/USD (% chg.)	23,064	(1.2)	(1.8)	(1.3)	0.1
VND/JPY (% chg.)	20,304	(0.9)	(1.4)	2.1	10.1
VND/EUR (% chg.)	26,043	0.0	0.6	3.8	9.3
VND/CNY (% chg.)	3,617	(1.1)	(2.0)	(2.5)	(2.2)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	1.39	0.0	(0.1)	0.1	0.5
WTI (USD/bbl, % chg.)	68.07	2.7	(16.2)	(1.8)	40.3
Gold (USD/oz, % chg.)	71.61	2.5	(13.5)	(0.8)	38.2

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VPB	100.7	APH	(87.4)
VIC	88.1	HPG	(82.5)
GAB	72.3	DIG	(23.0)
SSI	69.5	CTG	(18.0)
STB	63.3	VRE	(17.8)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VHM	176.9	DXG	(64.5)
SSI	128.8	HDB	(46.7)
VNM	76.1	VIC	(40.9)
VND	45.0	MSN	(36.5)
BVH	31.7	TPB	(28.7)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Pharmaceuticals	0.2	Commercial Services	(5.0)
Media & Entertainment	0.1	Health Care	(4.8)
		Others	(3.7)
		Materials	(3.4)
		Consumer Durables	(3.3)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Retest 1,400-pts threshold
- **Vietnam:** VND/USD rate increase to the largest extent in nearly 2 years

### Macro & Strategy

- **Fundflow 29 Nov – 03 Dec:** Vietnam is strongly divested

### Event Calendar

## KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
<b>2018</b>	191,785	119,519	29.7	15.2	2.7	13.6	17.7
<b>2019</b>	238,659	144,922	24.2	13.8	2.4	11.0	17.4
<b>2020</b>	270,014	151,973	29.6	15.8	2.6	12.9	16.5
<b>2021F</b>	304,264	177,159	18.7	13.3	2.2	11.6	16.6

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	4Q20	1Q21	2Q21	3Q21	2019	2020	2021F
GDP (% yoy)	4.5	4.7	6.6	(6.2)	7.0	2.9	3.8
Trade balance (USD bn)	3.3	2.8	(3.8)	(1.0)	10.4	19.8	1.3
CPI (% yoy, avg.)	1.4	0.3	2.7	2.5	2.8	3.2	2.1
Discount rate (% EoP)	4.0	4.0	4.0	4.0	6.0	4.0	4.0
VND/USD (avg.)	23,098	23,076	23,019	23,252	22,761	23,098	22,660
US GDP (% qoq)	4.0	4.2	6.6	2.0	2.3	(3.4)	5.5
China GDP (% yoy)	5.8	18.3	7.9	4.9	6.0	2.3	8.0

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Retest 1,400-pts threshold

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The stock market tumbled for a second losing session in a row due to the profit-taking.

At the close, the VNIndex slid 2.06% to close at 1,413 pts. Meanwhile, the trading volume was 1,001 million shares or VND31,183bn.

Foreign investors reversed to net buy with a net value of VND309bn on HSX. They purchased VHM, SSI, and VNM the most with net values of VND176bn, VND128bn, and VND76bn, respectively.

Brokerage was the worst sector because of due to BSI (-6.90%), BVS (-5.26%), FTS (-5.25%), HCM (-4.09%), SHS (-3.56%), and VDS (-3.34%).

Besides, Banking and Material underperformed the benchmark index driven by CTG (-2.73%), EIB (-6.67%), HDB (-6.13%), MBB (-2.83%), STB (-3.57%), VCB (-2.65%), VIB (-4.25%), HPG (-4.09%), HSG (-6.93%), and NKG (-6.92%).

Some constituents of the VN30Index slid more than 3%, such as KDH (-5.97%), GAS (-4.76%), SAB (-3.44%), and PLX (-3.00%).

in contrast, VJC (+0.08%), VIC (+0.09%), PDR (+0.99%), and POW (+2.58%) closed in green territory.

The consolidation phase is confirmed in the short term based on the second contraction. Therefore, the investors should be careful and reduce their position to a safe zone.

### Breaking news

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- ▶ Vietnam: VND/USD rate increase to the largest extent in nearly 2 years

Vietnam's interbank foreign exchange rate saw an abnormally sharp increase in Monday's trading session, one of the largest depreciation of VND in a day for a decade. More specifically, the interbank VND/USD rate is trading in a range of 22,900 – 22,950 on Monday, increasing by 110 – 160 dong from last week. The central rate for VND/USD is also quoted at 23,165 by Vietnam's state bank, increasing by 38 dong from Friday's level. (Bloomberg, Cafef, KIS)

## Macro & strategy

### Fundflow 29 Nov – 03 Dec

#### Vietnam is strongly divested

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- ▶ Vietnam foreign flow

Foreign supply kept overwhelming. Net sell value was USD145mn.

Foreign selling activities kept spreading to major sectors, such as Real Estate and Industrials. Particularly, DXG, CEO, NLG, TCH, and VJC were sold the most whilst VHM and HVN attracted foreign demand. Besides, Financials continued to be negatively impacted by foreign selling pressure, focusing on HCM, SSI, and HDB. Notably, Materials was net sold for 5 consecutive weeks, mainly driven by large sell orders on HPG.

- ▶ South East Asia ETF flow

SEA experienced the strong outflow last week. Net outflow was USD48mn. Outflow has spread to major SEA's countries. Particularly, outflow has come back to Singapore and Thailand. Indonesia and Malaysia also negatively impacted by the strong divestment among SEA. Notably, the negative flow of money across SEA was mainly driven by the strong outflow across Vietnam.

Vietnam was strongly divested last week. Outflow was USD23mn, a 3-month high. Particularly, outflow was mainly driven by VFMVN30 ETF and Fubon FTSE Vietnam. The strong divestment on VFMVN30 ETF has signaled the outflow across leading stocks (30 stocks in VN30). This event turns on the warning signal for the unstable flow of money among large cap stocks which are the foundation of the market. Thus, the market could lose its upward movement in the upcoming weeks

## Event Calendar

### ► New listing

(VND bn, share, VND)

Date of listing	Ticker	Company	Exchange	Listed Value	Listed Shares	Reference Price
09/12/2021	NXT	Kon Tum Construction Materials Supply & Production	UPCoM	33.0	3,300,000	12,000

### ► Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
31/12/2021	LAS	Lam Thao Fertilizers & Chemicals JSC	1,128.6	21,235,000	27,100	-
17/12/2021	PTI	Post & Telecommunication Joint Stock Insurance Corp.	804.0	18,225,648	47,310	-

### ► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value
07/12/2021		CTP	HNX	Annual General Meeting		
07/12/2021		L40	HNX	Extraordinary General Meeting		
07/12/2021	20/12/2021	RTB	UPCOM	Cash Dividend	15%	1,500
07/12/2021	30/12/2021	SHA	HOSE	Share Issue	5%	
07/12/2021	17/12/2021	SIP	UPCOM	Cash Dividend	18%	1,800
07/12/2021	22/12/2021	SST	UPCOM	Cash Dividend	273%	27,326
07/12/2021		VMD	HOSE	Extraordinary General Meeting		
07/12/2021	24/12/2021	VNL	HOSE	Cash Dividend	7%	700
08/12/2021		AAA	HOSE	Extraordinary General Meeting		
08/12/2021	24/12/2021	ASP	HOSE	Cash Dividend	5%	500
08/12/2021	30/12/2021	BT6	UPCOM	Annual General Meeting		
08/12/2021		CET	HNX	Extraordinary General Meeting		
08/12/2021	22/12/2021	CHS	UPCOM	Cash Dividend	4%	
08/12/2021	22/12/2021	CHS	UPCOM	Cash Dividend	7%	650
08/12/2021	31/12/2021	HNM	UPCOM	Annual General Meeting		
08/12/2021	30/12/2021	IST	UPCOM	Cash Dividend	14%	1,400
08/12/2021	28/12/2021	QPH	UPCOM	Cash Dividend	20%	2,000
08/12/2021		WSS	HNX	Extraordinary General Meeting		
09/12/2021	28/12/2021	HT1	HOSE	Cash Dividend	12%	1,200
09/12/2021	24/12/2021	MSH	HOSE	Cash Dividend	45%	4,500
09/12/2021	09/12/2021	MST	HNX	Share Issue	4%	
09/12/2021	24/12/2021	MST	HNX	Cash Dividend	2%	200
09/12/2021	22/12/2021	NQT	UPCOM	Cash Dividend	6%	550

09/12/2021	11/01/2022	PNJ	HOSE	Cash Dividend	6%	600
09/12/2021	27/12/2021	RCL	HNX	Cash Dividend	4%	400
09/12/2021	10/01/2022	SJE	HNX	Cash Dividend	5%	500
09/12/2021	22/12/2021	TA9	HNX	Cash Dividend	12%	1,200
10/12/2021	30/12/2021	BCM	HOSE	Cash Dividend	4%	400
10/12/2021	23/12/2021	CAV	HOSE	Cash Dividend	10%	1,000
10/12/2021		CK8	UPCOM	Annual General Meeting		
10/12/2021		CRE	HOSE	Extraordinary General Meeting		
10/12/2021	10/01/2022	CTS	HOSE	Extraordinary General Meeting		
10/12/2021		HID	HOSE	Extraordinary General Meeting		
10/12/2021	10/12/2021	SHI	HOSE	Share Issue	50%	

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- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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