

Xin Chao Vietnam

Market performance

	20 Oct	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,393.80	(0.1)	3.2	9.5	26.3
Turnover (VND bn)	23,562				
VN30 (pt, % chg.)	1,505.03	(0.1)	3.2	6.7	40.6

Major indicators

	20 Oct	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	0.52	(0.0)	0.1	(0.0)	0.1
3-yr gov't bonds (% bp chg.)	0.88	(0.0)	0.1	0.1	0.0
VND/USD (% chg.)	22,758	0.0	0.1	1.1	1.5
VND/JPY (% chg.)	19,876	0.1	4.6	5.4	12.5
VND/EUR (% chg.)	26,459	0.3	0.8	2.5	7.6
VND/CNY (% chg.)	3,561	0.1	(1.1)	(0.3)	(0.6)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	1.64	0.0	0.3	0.4	0.7
WTI (USD/bbl, % chg.)	82.04	(1.1)	16.7	21.7	69.1
Gold (USD/oz, % chg.)	84.18	(1.1)	13.9	21.4	62.5

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VHM	153.1	DIG	(75.0)
TCB	104.6	FUESSVFL	(66.5)
VPB	58.9	ITC	(57.0)
AGG	48.9	SSI	(51.7)
HPG	44.2	FLC	(34.6)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUESSVFL	66.0	HPG	(358.8)
VNM	63.6	NLG	(235.4)
DPM	56.9	VIC	(128.4)
E1VFN30	38.2	VHM	(126.5)
FUEVFVND	24.8	VCB	(113.6)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Health Care	3.6	Insurance	(1.5)
Capital Goods	0.9	Technology	(1.4)
Consumer Durables	0.9	Energy	(1.3)
Telecommunication	0.7	Diversified Financials	(1.1)
Automobiles	0.4	Software & Services	(1.0)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Foreigners sell heavily
- **Vietnam:** Government sets 2022's economic growth target at 6% - 6.5%
- **China:** Home prices drop for the first time since 2016

Event Calendar

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	29.4	16.0	2.6	13.3	16.5
2021F	304,264	177,159	18.7	13.5	2.2	11.9	16.6

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	3Q20	4Q20	1Q21	2Q21	2019	2020	2021F
GDP (% yoy)	2.6	4.5	4.5	6.6	7.0	2.9	6.4
Trade balance (USD bn)	10.7	3.3	2.8	(4.3)	10.4	19.8	1.8
CPI (% yoy, avg.)	3.2	1.4	0.3	2.6	5.2	3.2	2.4
Discount rate (% EoP)	3.0	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,179	23,159	23,054	23,252	23,231	23,252	23,174
US GDP (% qoq)	33.1	4.0	4.2	6.6	2.3	(3.4)	5.8
China GDP (% yoy)	4.9	5.8	18.3	7.9	6.0	2.3	8.2

Source: KIS, Bloomberg

Market commentary & News

Market commentary

Foreigners sell heavily

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The stock market recorded a red territory. However, the volatility increased as the high demand appeared at the low level.

At the close, the VNIndex closed almost unchanged at 1,395 pts. Meanwhile, the trading volume was 815 million shares or VND23,561bn.

Foreign investors continued to net sell with a net value of VND1,362bn on HSX. They sold HPG, NLG, and VIC the most with net values of VND358bn, VND235bn, and VND128bn, respectively.

Real Estate was the market leader driven by DIG (+1.00%), HDG (+1.40%), HDG (+0.20%), NLG (+1.70%), PDR (+3.10%), and VRE (+2.15%).

Besides, some constituents of the VN30Index jumped more than 1%, such as MSN (+1.49%) and PNJ (+1.02%).

COVID-19 cast a long shadow on BMP (+0.95%) in 3Q21 with a dropping 53% YoY revenue growth (VND529bn) and a negative PBT of VND33bn vs a VND191bn in 3Q20. Hence, 9M21 results were tepid since revenue recorded VND3,313bn revenue (-9% YoY) and net profit posted VND100bn (-76% YoY).

NT2 (+2.67%) posted VND1,249.6bn (8% YoY) of 3Q21 revenue and VND273.2bn of NPAT vs loss of VND5.9bn in 3Q20.

DGC (+4.08%) announced revenue and NPAT-MI were VND2,106bn (35% YoY) and VND478.4bn (112% YoY),

In contrast, selling pressure Banking and Brokerage down, namely HCM (-0.77%), SSI (-1.47%), VCI (-1.54%), VND (-1.12%), BID (-0.75%), CTG (-0.99%), EIB (-1.27%), HDB (-1.57%), NVB (-0.35%), VCB (-1.45%), and VPB (-0.52%). Of which, revenue and NP of VCI reached VND919bn (+229% YoY) and VND329bn (+245% YoY).

Selling pressure appears at the afternoon session, showing the high volatility because the VNIndex retests the 1,400-pts threshold. However, the uptrend is still intact in the short term. Therefore, the traders should increase their long position and focus on leading stocks.

Breaking news

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► Vietnam: Government sets 2022's economic growth target at 6% - 6.5%

Vietnam's economy has been hit hard by the fourth and largest coronavirus epidemic with 3Q21 GDP growth slumping to a record low, down by 6.17% compared to the same period last year. In the second session of the 15h National Assembly, the government presented the social-economic plan for the next year, in which 2022's economic growth target is set at 6% - 6.5%. Besides, the inflation target for 2022 maintains below 4%, while the 2022 state budget deficit is planned at 4% GDP. Besides, it is expected that the government would review important decisions in this meeting, including the state budget plan and central budget allocation for 2022 as well as fiscal support packages for the economy in the recovery phase. (Vietnam's National Assembly)

► China: Home prices drop for the first time since 2016

China's Evergrande crisis continues to cast a shadow on China's real estate market as real-estate developers are facing more challenges in approaching fresh financing and homebuyers are losing confidence in making purchases during turmoil. According to the latest data from China's National Bureau of Statistics, new-home prices in 70 cities experienced the first drop in 6 years in September, albeit slightly at 0.08%. Additionally, from a note from Nomura Holdings Inc. Monday, existing-home sales plummeted by more than 60% in the first 17 days of October compared to the same period last year. (Bloomberg)

Event Calendar

► Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
12/11/2021		Minh Hung Quang Tri JSC	160.0	500,000	11,000	Local investors only
12/11/2021	PHC	Phuc Hung Holdings Construction JSC	257.0	10,000,000	12,000	-

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value
21/10/2021	25/11/2021	CE1	UPCOM	Annual General Meeting		
21/10/2021	18/11/2021	HNE	UPCOM	Cash Dividend	1%	61
21/10/2021	11/11/2021	ISH	UPCOM	Cash Dividend	12%	1,200
21/10/2021	21/10/2021	NRC	HNX	Share Issue	5%	
21/10/2021		SID	UPCOM	Annual General Meeting		
21/10/2021	12/11/2021	SPS	UPCOM	Cash Dividend	15%	1,500
21/10/2021	05/11/2021	TNC	HOSE	Cash Dividend	20%	2,000
22/10/2021	08/11/2021	ATB	UPCOM	Annual General Meeting		
22/10/2021	18/11/2021	BXH	HNX	Cash Dividend	8%	800
22/10/2021	30/12/2021	CCL	HOSE	Cash Dividend	10%	1,000
22/10/2021	23/11/2021	CEG	UPCOM	Annual General Meeting		
22/10/2021	19/11/2021	TGG	HOSE	Extraordinary General Meeting		
22/10/2021	18/11/2021	VLA	HNX	Cash Dividend	5%	500
22/10/2021		VSA	HNX	Extraordinary General Meeting		

■ Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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