Xin Chao Vietnam

Market performance

	31 Aug	1D	1 M	3M	YTD
VNIndex (pt, % chg.)	1,331.47	0.3	1.6	0.3	20.6
Turnover (VND bn)	22,742				
VN30 (pt, % chg.)	1,428.66	(0.2)	(1.3)	(3.1)	33.4

Major indicators

	31 Aug	1D	1W	1M	YTD
1-yr gov't bonds (%, bp chg.)	0.48	0.0	0.0	(0.1)	0.1
3-yr gov't bonds (%, bp chg.)	0.83	(0.0)	(0.1)	(0.1)	(0.0)
VND/USD (% chg.)	22,784	0.1	0.8	1.2	1.4
VND/JPY (% chg.)	20,745	(0.1)	0.9	1.4	7.8
VND/EUR (% chg.)	26,952	(0.2)	1.3	4.2	5.6
VND/CNY (% chg.)	3,526	(0.1)	0.7	2.6	0.4
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (%, bp chg.)	1.28	0.0	0.1	(0.3)	0.4
WTI (USD/bbl, % chg.)	68.52	(1.0)	(7.3)	3.3	41.2
Gold (USD/oz, % chg.)	72.86	(0.7)	(4.5)	5.1	40.7

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VHM	370.6	APH	(194.6)
FUEVFVND	106.8	DIG	(100.7)
SSI	72.7	MBB	(66.6)
VNM	35.2	GEX	(57.0)
CTG	26.3	VPB	(46.0)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
СТБ	55.9	MSN	(258.3)
PDR	42.2	VHM	(113.9)
DGC	38.4	VNM	(49.8)
DCM	28.8	KBC	(38.1)
HSG	26.4	HCM	(24.6)

WHAT'S NEW TODAY

Market commentary & News

- Market commentary: Need breakout to confirm bullish market
- Vietnam: The retail sales reduced further as the government tighten restrictions

Macro & Strategy

• ETF review: Foreign ETFs add VCI, KDC and DGC

Event Calendar

KIS market view

	OP NP I		EPS growth PE		PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020F	270,014	151,973	16.8	17.1	2.7	12.6	16.0
2021F	304,264	177,159	19.3	14.4	2.3	11.3	16.3
Note: KIS L	Jniverse covera	age of 35 com	panies that accou	nt for 58% (of all listed	d (VNIndex) firms'	earnings

based on the past three-year average

KIS macro forecast

					3Q20	4Q20	1Q21	2Q21	2019	2020	2021F
Daily performance by sector				GDP (% yoy)	2.6	4.5	4.5	6.6	7.0	2.9	6.4
Top five sectors	% chg.	Bottom five sectors	% chg.	Trade balance (USD bn)	10.7	3.3	2.8	(4.3)	10.4	19.8	1.8
Health Care	4.2	Diversified Financials	(1.0)	CPI (% yoy, avg.)	3.2	1.4	0.3	2.6	5.2	3.2	2.4
Telecommunication	3.9	Transportation	(0.9)	Discount rate (%, EoP)	3.0	3.0	3.0	3.0	4.0	3.0	3.0
Insurance	3.0	Banks	(0.8)	VND/USD (avg.)	23,179	23,159	23,054	23,252	23,231	23,252	23,174
Materials	1.7	Commercial Services	(0.6)	US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	(3.4)	(3.5)	6.2
Technology	1.6	Consumer Durables	(0.6)	China GDP (% yoy)	(6.8)	3.2	4.9	5.8	2.3	2.3	8.4
				Source: KIS. Bloomberg							

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Need breakout to confirm bullish market

The Vietnam stock market maintained its uptrend thanks to high demand on Energy and Consumer Staples.

At the close, the VNIndex gained 0.25% to close at 1,331 pts. Meanwhile, the trading volume was 721 million shares or 22,741VNDbn.

Foreign investors continued to net sell with a net value of VND190bn on HSX. They sold MSN, VHM, and VNM the most with net values of VND258bn, VND113bn, and VND49bn, respectively.

Energy was still the market leader thanks to GAS (+2.17%), OIL (+2.38%), PLX (+0.30%), PVB (+0.72%), PVC (+3.23%), PVD (+3.46%), and PVS (+2.78%).

Besides, cash flowed into Consumer Staples and Material CMX (+4.18%), IDI (+1.93%), MSN (+1.81%), MWG (+0.36%), PAN (+2.17%), SAB (+1.90%), HPG (+1.23%), and HSG (+0.50%).

In addition, some constituents of the VN30Index jumped more than 2%, such as BVH (+3.64%), GVR (+3.06%), and PDR (+2.81%).

In contrast, VJC (-0.32%), PNJ (-0.46%), VHM (-0.47%), POW (-0.84%), and SSI (-0.96%) closed in red territory.

Selling pressure pushed Banking down, namely HDB (-2.81%), STB (-1.97%), MBB (-1.76%), TPB (-1.59%), CTG (-1.55%), TCB (-1.42%), and BID (-1.27%).

Despite the second bullish session, the VNIndex has not yet confirmed the uptrend. Until the VNIndex closes above the 50period Moving average, traders should be careful and stay on the sidelines.

Breaking news

► Vietnam: The retail sales reduced further as the government tighten restrictions

In August, the retail sales tumbled as the government generally tightened the restrictions to deal with the widespread transmission in the southern epicenters, including Hochiminh city, the country's economic center. According to GSO's estimates, the retail sales in August 2021 continued declining strongly to the 2021-low of VND279.84tn, decreasing by 10.50% MoM or 33.70% YoY. This reduction focused on the decrease in retailing activities in southern areas, such as Hochiminh city and Binh Duong province, where Directive No. 16 generally limited the community mobility. (GSO, KIS)

Hieu Tran hieu.ttm@kisvn.vn

Tuan Doan

tuan.doan@kisvn.vn

true Friend KIS Viet Nam Securities Corporation

Macro & strategy

ETF review

Foreign ETFs add VCI, KDC and DGC

Based on data of 31 Aug, we expect that FTSE Vietnam ETF will add VCI and not exclude any ticker in the 4Q21. Besides, VanEck Vectors Vietnam ETF will not remove Vietnam stock but add KDC and DGC in this quarterly review.

	_		FTSE	FTSE			VNM		
No	Ticker	Current weighting	New weighting	Volume change	Current weighting	New weighting	Volume change	Total volume change	
1	APH	1.07	1.28	387,599	1.38	1.00	(897,773)	(510,174)	
2	BVH	-	-	-	1.32	0.64	(1,508,478)	(1,508,478)	
3	GEX	1.37	1.36	(32,234)	0.79	1.06	1,419,503	1,387,269	
4	HNG	-	-	-	0.76	0.53	(4,002,936)	(4,002,936)	
5	HPG	13.61	9.65	(8,019,960)	5.36	5.00	(919,179)	(8,939,139)	
6	HSG	1.30	1.44	355,581	1.54	1.12	(1,310,428)	(954,846)	
7	KBC	1.28	1.17	(251,949)	1.10	0.91	(548,387)	(800,336)	
8	MSN	10.56	11.88	974,883	8.10	5.50	(2,424,288)	(1,449,405)	
9	NVL	7.77	8.61	805,756	5.90	4.50	(1,687,999)	(882,243)	
10	PDR	3.07	3.09	25,694	2.74	2.58	(234,445)	(208,751)	
11	PLX	1.42	-	(3,873,509)	-	-	-	(3,873,509)	
12	POW	0.85	2.46	13,580,509	1.09	0.84	(2,703,737)	10,876,772	
13	PVD	0.55	0.67	639,705	-	-	-	639,705	
14	SBT	0.96	0.68	(1,227,249)	1.33	0.73	(3,314,898)	(4,542,147)	
15	SSI	4.37	4.14	(375,289)	4.19	3.23	(1,961,685)	(2,336,974)	
16	STB	2.27	1.39	(3,208,377)	1.85	1.09	(3,520,717)	(6,729,094)	
17	тсн	0.53	0.59	330,101	0.57	0.46	(686,846)	(356,745)	
18	VCB	4.38	4.61	228,372	4.89	3.59	(1,642,358)	(1,413,986)	
19	VCI	-	2.92	4,843,685	2.56	2.11	(936,099)	3,907,586	
20	VHM	15.58	12.84	(2,569,599)	7.09	8.00	1,076,575	(1,493,023)	
21	VIC	11.87	15.00	3,321,683	7.17	8.00	1,110,282	4,431,965	
22	VJC	3.11	1.58	(1,205,432)	1.47	1.23	(234,285)	(1,439,717)	
23	VNM	9.52	12.03	2,865,052	7.89	7.00	(1,281,809)	1,583,243	
24	VRE	4.56	2.31	(8,214,399)	2.36	1.80	(2,559,426)	(10,773,825)	
25	DGC	-	-	-	-	1.25	1,333,517	1,333,517	
26	KDC	-	-	-	-	1.03	2,167,174	2,167,174	

Source: Bloomberg, Fiinpro, KIS

Note: Data as of 31 Aug 2021

Hieu Tran

(%, shares)

Event Calendar

▶ Public offerings

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
24/09/2021	TEG	Truong Thanh Energy and Real Estate JSC	323.8	10,000,000	10,000	-
21/09/2021		Vinh Son JSC	1,150.0	4,588,500	201,044	Whole lot sale; Local investors only

▶ Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value
01/09/2021	28/10/2021	AAA	HOSE	Cash Dividend	5%	500
01/09/2021	01/09/2021	AAA	HOSE	Share Issue	10%	
01/09/2021	24/09/2021	ACC	HOSE	Cash Dividend	5%	500
01/09/2021	24/09/2021	BDW	UPCOM	Cash Dividend	6%	600
01/09/2021	01/09/2021	C47	HOSE	Share Issue	10%	
01/09/2021	01/09/2021	C47	HOSE	Share Issue	5%	
01/09/2021	08/10/2021	GH3	UPCOM	Cash Dividend	4%	400
01/09/2021	04/10/2021	PGD	HOSE	Cash Dividend	20%	2,000

(VND bn, share, VND)

true Friend KIS Viet Nam Securities Corporation



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.
- Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months
 - Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
 - Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
 - Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp. does not undertake that investors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this research report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates.Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2021 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..