

# Xin Chao Vietnam

## Market performance

	11 Jun	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,323.58	(0.7)	5.1	13.1	19.9
Turnover (VND bn)	24,880				
VN30 (pt, % chg.)	1,451.18	(0.5)	5.9	23.8	35.5

## Major indicators

	11 Jun	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	0.51	(0.0)	(0.0)	(0.0)	0.1
3-yr gov't bonds (% bp chg.)	0.92	0.1	(0.1)	0.2	0.1
VND/USD (% chg.)	22,962	0.1	0.4	0.4	0.6
VND/JPY (% chg.)	20,974	(0.0)	1.0	1.4	6.6
VND/EUR (% chg.)	27,941	(0.0)	0.4	(1.3)	1.9
VND/CNY (% chg.)	3,592	0.2	0.1	(1.4)	(1.5)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	1.50	0.0	(0.1)	(0.0)	0.6
WTI (USD/bbl, % chg.)	70.11	0.2	8.0	8.8	44.5
Gold (USD/oz, % chg.)	72.47	0.3	6.1	6.7	39.9

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
SAB	69.2	STB	(81.6)
NLG	44.9	VIC	(57.1)
VCB	42.2	NVL	(51.9)
HPG	37.4	ACB	(51.8)
VCI	31.2	MBB	(48.8)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
HPG	166.9	DXG	(156.5)
VNM	90.7	NVL	(74.1)
SSI	90.5	SAB	(55.3)
VCB	53.9	VIC	(40.7)
STB	43.2	GEX	(40.5)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Telecommunication	6.7	Energy	(2.9)
Technology	5.2	Real Estate	(1.5)
F&B	1.8	Media & Entertainment	(1.4)
Diversified Financials	1.2	Insurance	(1.3)
Household Products	0.7	Utilities	(1.2)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Short-term downtrend?
- **Vietnam:** The retail sales shrink in the context of the resurging COVID19

### New listing & Public offerings

## KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020F	270,014	151,973	12.3	18.4	3.0	12.2	16.2
2021F	304,264	177,159	18.9	15.4	2.5	10.9	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	3Q20	4Q20	1Q21	2Q21F	2019	2020	2021F
GDP (% yoy)	2.6	4.5	4.5	4.5	7.0	2.9	6.4
Trade balance (USD bn)	10.7	3.3	2.8	3.7	10.4	19.8	1.8
CPI (% yoy, avg.)	3.2	1.4	0.3	2.8	5.2	3.2	2.4
Discount rate (% EoP)	3.0	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,179	23,159	23,054	23,252	23,231	23,252	23,174
US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	(3.5)	(3.5)	6.6
China GDP (% yoy)	(6.8)	3.2	4.9	5.8	2.3	2.3	8.5

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Short-term downtrend?

**Hieu Tran**  
hieu.ttm@kisvn.vn

The Vietnam stock market resumed its short-term downtrend yesterday due to the fear of investors.

At the close, the VNIndex lost 0.7% to close at 1,323 pts. Meanwhile, the trading volume was 712 million shares or VND24,879bn in value.

Foreigners reversed to net buy VND215bn on HSX. They purchased HPG, VNM, and SSI the most with net values of VND166bn, VND90bn, and VND90bn, respectively.

Real Estate was the worst sector driven by VIC (-1.9%), VHM (-1.9%), VRE (-2.8%), NVL (-2.5%), DXG (-2.1%), TCH (-0.9%), and ROS (-0.7%).

Banking underperformed the benchmark index namely CTG (-2.0%), BID (-3.4%), HDB (-2.1%), TCB (-1.4%), MBB (-1.7%), EIB (-2.6%), and STB (-2.4%).

In contrast, VNM (+3.5%), SBT (+3.3%), HPG (+2.6%), PDR (+1.2%), and SSI (+0.6%) closed in green territory.

In the AGM guide, BOD of GMD (+3.1%) presented two business scenarios. In the optimistic scenario, the firm expected revenue of VND2,800bn (+7% YoY) and profit before tax of VND700bn (+37% YoY). In the standard scenario, revenue and PBT are expected to reach VND2,700bn (+4% YoY) and VND630bn (+23% YoY).

The selling pressure is still intact at a high-level price, implying the downtrend may be formed. Therefore, the traders should be careful and wait for more signals.

### Breaking news

**Tuan Doan**  
tuan.doan@kisvn.vn

- ▶ Vietnam: The retail sales shrink in the context of the resurging COVID19

In May, the retail sales witnessed a slight reduction compared to the same period last year as revenues from accommodation and catering (A&C) and traveling services were considerably lower than May 2020. According to GSO's estimates, the retail sales in May 2021 made a reduction as its value posted VND393.56tn, decreasing by 1.09% YoY. This reduction was mainly attributed to the increasing restrictions to combat the new virus resurgence in the north area, resulting in the break of the 11-month streak increase in total turnover of the retailing business. (GSO, KIS)

## New listing & Public offerings

### ▶ New listing

(VND bn, share, VND)

Date of Listing	Ticker	Company	Exchange	Listed Value	Listed Shares	Reference Price
6/9/2021	PXT	Petroleum Pipeline & Tank Construction JSC	UPCoM	200.0	20,000,000	2,200

### ▶ Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
6/17/2021	-	Vinacomin – Pilot Company Limited	20.2	404,400	15,550	IPO

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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