

Xin Chao Vietnam

Market performance

	2 Mar	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,186.61	0.0	10.3	17.0	7.5
Turnover (VND bn)	15,217				
VN30 (pt, % chg.)	1,194.71	0.2	10.7	21.9	11.6

Major indicators

	2 Mar	1D	1W	1M	YTD
1-yr gov't bonds (%, bp chg.)	0.48	(0.0)	(0.1)	(0.0)	0.1
3-yr gov't bonds (%, bp chg.)	0.91	(0.0)	0.2	(0.0)	0.1
VND/USD (% chg.)	23,027	(0.0)	0.0	0.4	0.3
VND/JPY (% chg.)	21,540	0.1	1.8	2.8	3.8
VND/EUR (% chg.)	27,691	0.0	0.7	1.2	2.8
VND/CNY (% chg.)	3,559	0.0	0.2	(1.0)	(0.6)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (%, bp chg.)	1.45	0.0	0.3	0.5	0.5
WTI (USD/bbl, % chg.)	60.60	(0.1)	10.7	33.8	24.9
Gold (USD/oz, % chg.)	63.54	(0.2)	10.6	31.7	22.7

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
BBC	96.1	HNG	(99.2)
ACB	23.1	PLX	(64.1)
HVN	20.8	FLC	(53.7)
HPG	14.6	VPB	(39.1)
SAB	8.4	VRE	(33.7)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
PLX	95.7	VNM	(168.9)
KBC	31.8	HPG	(145.8)
VJC	31.4	VIC	(51.2)
FUEVFVND	23.6	CTG	(47.9)
SSI	19.8	HDG	(40.2)

Daily performance by sector

Bany periormanoe by scotor								
% chg.	Bottom five sectors	% chg.						
4.3	Household Products	(1.1)						
2.5	Energy	(0.8)						
1.9	Utilities	(0.8)						
1.4	F&B	(0.6)						
1.3	Health Care	(0.4)						
	% chg. 4.3 2.5 1.9 1.4	% chg. Bottom five sectors 4.3 Household Products 2.5 Energy 1.9 Utilities 1.4 F&B						

WHAT'S NEW TODAY

Market commentary & News

- Market commentary: Wait for the breakout
- Vietnam: New FDI surges to a one-year high

Macro & Strategy

ETF review: Foreign ETFs' buy SHB, PDR and

New listing & Public offerings

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020F	270,014	151,973	7.2	16.9	2.7	11.6	16.1
2021F	304,264	177,159	18.9	14.2	2.3	10.4	16.4
Note: KIS U	Iniverse covera	age of 35 com	panies that accou	nt for 58%	of all listed	d (VNIndex) firms	earnings

based on the past three-year average

KIS macro forecast

	1Q20	2Q20	3Q20	4Q20F	2019	2020	2021F
GDP (% yoy)	3.8	0.4	2.6	4.5	7.0	2.9	5.9
Trade balance (USD bn)	3.8	1.9	10.7	2.5	10.4	19.0	1.8
CPI (% yoy, avg.)	4.9	3.2	3.0	0.2	5.2	3.2	2.4
Discount rate (%, EoP)	3.5	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,264	23,206	23,188	23,252	23,231	23,252	23,219
US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	(3.5)	(3.5)	4.9
China GDP (% yoy)	(6.8)	3.2	4.9	5.8	2.3	2.3	8.4
Source: KIS, Bloomberg							

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.



Market commentary & News

Market commentary

Wait for the breakout

Hieu Tran hieu.ttm@kisvn.vn

The Vietnam stock market continued to go up yesterday. However, the market sentiment has become cautious as the VNIndex reached the 1,200-pts threshold, the highest level of VNIndex.

At the close, the VNIndex closed almost unchanged at 1,186 pts. Meanwhile, trading volume was 577 million shares or VND15,217bn.

Foreign investors continued to sell with a net value of VND727bn, the eighth consecutive net selling session on HSX. They sold VNM, HPG, and VIC the most with a net value of VND168bn, VND145bn, and VND51bn, respectively.

Cash flowed into Materials such as HPG (+1.1%) and NKG (+1.3%).

Moreover, some constituents of the VN30Index rose more than 1% thanks to TPB (+6.3%), HDB (+3.5%), VRE (+1.3%), and VJC (+1.1%).

In contrast, selling pressure pushed a few key tickers down, namely GAS (-1.0%), MBB (-0.9%), POW (-0.8%), and VNM (-0.7%),

The 1,200-pts threshold is the strong resistance; hence the selling pressure may appear on large-cap stocks in the short term. Traders should be careful and wait for the breakout signal to confirm the uptrend.

Breaking news

Tuan Doan tuan doan@kisyn yn

▶ Vietnam: New FDI surges to a one-year high

In contrast to our estimates that FDI activity would slow down in Tet-holiday month, February witnessed a surge in new foreign investment inflows with some large-investment projects recorded in the month. In the month, the total registered capital climbed to a 10-month high of USD3.44bn (+ 202% YoY), driven by newly registered FDI. Breaking down by types of investment, the newly registered FDI recorded the highest level in 13 months, at USD1.99bn. Meanwhile, the additional capital for existing projects also posted a new high of USD1.13bn since April, while the amount for share purchase remained low at just USD0.32bn, respectively. On the other hand, a long Tet holiday impacted the disbursement activity when the disbursed amount dropped to a one-year low of USD0.99bn (+ 16.47% YoY), although just temporary. (MPI, KIS)

Macro & strategy

ETF review

Hieu Tran hieu.ttm@kisvn.vn

Foreign ETFs' buy SHB, PDR and HSG

▶ FTSE Vietnam ETF (FTSE ETF) review – 2Q21

Based on data of 26 Feb, we forecast that FTSE Vietnam Index will add PDR and HSG in this guarterly review. On the opposite, it will not exclude ticker.

We expect HSG and PDR will be bought the most with net million shares of 7.5 and 6.8. On the sell side, HPG and VRE are expected to sell heavily with net million shares of 14.6 and 9.0.

The results will be announced on 05 Mar 2021. the new weight will be effective on 22 Mar 2021.

▶ VanEck Vectors Vietnam ETF (VNM ETF) review – 2Q21

Based on data of 26 Feb, we forecast that VanEck Vectors Vietnam ETF (VNM ETF) will add SHB and not exclude Vietnam



stocks in this quarterly review.

We expect the net buying of SHB to be the largest at 21.9 million shares. On the sell side, SSI, HPG, and NVL are expected to be the heavy net sellers at 4.4 million, 3.8 million, and 3.6 million shares.

The results will be announced on 12 Mar 2021, the new weight will be effective on 22 Mar 2021.

New listing & Public offerings

▶ New listing (VND bn, share, VND)

Date of listing	Ticker	Company	Exchange	Charter	Listed Shares	Reference price
3/3/2021	HHP	Hai Phong Hoang Ha Paper JSC	HSX	180.0	18,000,000	12,900
3/3/2021	BAB	Bac A Commercial JSB	HNX	7,085.0	708,500,000	16,000



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- . BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S.The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2021 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..