

# Xin Chao Vietnam

## Market performance

	10 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,030.91	(0.8)	8.3	16.0	7.3
Turnover (VND bn)	13,353				
VN30 (pt, % chg.)	994.28	(1.0)	8.5	20.4	13.1

## Major indicators

	10 Dec	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	0.51	(0.0)	(0.0)	(0.0)	(0.9)
3-yr gov't bonds (% bp chg.)	0.91	(0.0)	(0.1)	(0.1)	(0.8)
VND/USD (% chg.)	23,130	0.0	0.2	0.2	0.2
VND/JPY (% chg.)	22,146	0.2	(0.6)	(1.4)	(3.7)
VND/EUR (% chg.)	27,966	0.2	(2.0)	(2.0)	(7.1)
VND/CNY (% chg.)	3,535	(0.1)	(0.9)	(4.1)	(5.9)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	0.92	(0.0)	(0.0)	0.2	(1.0)
WTI (USD/bbl, % chg.)	45.83	0.7	10.8	22.9	(24.9)
Gold (USD/oz, % chg.)	49.20	0.7	12.8	22.8	(25.5)

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
MBB	60.5	HPG	(382.0)
VPB	56.1	FUEVFNVD	(117.6)
ACB	44.6	HNG	(97.2)
MWG	40.3	DIG	(28.9)
FPT	39.1	GAS	(19.5)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
HPG	349.0	GMD	(197.1)
FUEVFNVD	119.0	VSC	(45.3)
VNM	71.7	VRE	(34.4)
VCB	68.3	MSN	(22.2)
GAS	25.3	VCI	(20.3)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
F&B	0.3	Consumer Durables	(3.5)
		Commercial Services	(2.8)
		Others	(2.1)
		Insurance	(2.0)
		Materials	(1.8)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Profit taking
- **Vietnam:** Retail sector accelerates

### New listing & Public offerings

## KIS market view

	OP (VND bn)	NP (VND bn)	EPS growth (% yoy)	PE (x)	PB (x)	EV/EBITDA (x)	ROE (%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020F	270,014	151,973	7.1	14.9	2.4	10.6	16.1
2021F	304,264	177,159	18.9	12.6	2.1	9.4	16.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	1Q20	2Q20	3Q20	4Q20F	2019	2020F	2021F
GDP (% yoy)	3.8	0.4	2.6	5.0	7.0	4.3	5.9
Trade balance (USD bn)	1.7	0.6	7.4	5.1	10.4	7.9	1.8
CPI (% yoy, avg.)	5.6	2.8	3.2	3.5	2.8	3.8	3.5
Discount rate (% EoP)	3.5	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,264	23,206	23,188	23,197	23,231	23,214	23,206
US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	2.2	(3.6)	3.8
China GDP (% yoy)	(6.8)	3.2	4.9	5.9	6.1	2.0	8.2

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Profit taking

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Vietnam stock market reversed to go down because of the profit taking on large-cap stocks.

At the close, the VNIndex lost 0.79% to close at 1,030 pts. Meanwhile, trading volume increased to 626 million shares or VND13,353bn.

Foreign investors continued to buy with a net value of VND217bn on HSX. They purchased HPG, FUEVFN, and VNM the most with a net value of VND348bn, VND118bn, and VND71bn, respectively.

Despite the uptrend of global oil, Energy was the worst sector due to GAS (-2.0%), PVT (-2.2%), PVD (-2.6%), PVS (-2.6%), POW (-0.9%), and PLX (-1.3%).

Banking and Real Estate, namely CTG (-1.4%), HDB (-1.7%), MBB (-1.6%), STB (-2.2%), TCB (-1.7%), TCH (-2.8%), VHM (-1.6%), VIC (-1.0%), and VPB (-1.5%), underperformed the benchmark index.

Besides, selling pressure pushed some constituents of VN30Index, such as FPT (-1.7%), HPG (-2.3%), MSN (-1.7%), and MWG (-1.0%), down more than 1%.

In contrast, BID (+0.3%), EIB (+0.5%), KDH (+1.4%), NVL (+1.7%), REE (+1.1%), SSI (+0.4%), VCB (+0.7%), and VNM (+2.1%) closed in the green territory.

Although a Bearish Engulfing pattern may be formed in VNIndex, the uptrend is still intact as the index closes above a 1,000-pts threshold. Thus, traders should hold their long position and focus on leading stocks.

### Breaking news

#### ▶ Vietnam: Retail sector accelerates

According to GSO's estimates, the retail sales in November strengthened its upward momentum as rising by 8.47%, 119bps-higher than the previous month and posting VND464.39tn. The retailing sector kept growing with a double-digit rate at 13.29% YoY and was the main reason for lifting retail sales. The accommodation and catering (A&C) softened its downward momentum as reducing by 6.49% YoY, 61bps-higher than October while traveling sectors kept tumbling by 68.32% YoY. The well-controlled pandemic within the country boosted domestic consumer confidence, while COVID global resurgences in recent months postponed the authorities to lose the international tourism ban. In October-late, Prime Minister Nguyen Xuan Phuc directed to delay reopening the border for foreigner travelers and consequently remained the revenues of A&C and traveling operations at a low base. (GSO, KIS)

## New listing & Public offerings

### ► Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
12/31/2020		Bong Sen Guest House	93.0	5,899,200	10,000	-
12/25/2020	SHG	Song Hong Corporation	270.0	13,241,200	10,000	-
12/24/2020		HUD.VN - Social Housing Development JSC	221.2	16,139,124	10,800	Whole lot sale
12/23/2020	MSB	Maritime Bank	11,750.0	4,031,812	13,000	Whole lot sale
12/22/2020	VOC	Vietnam Vegetable Oils Industry Corporation	1,218.0	44,211,900	18,540	-
12/21/2020	HUDKG	HUD Kien Giang Investment Construction JSC	355.0	34,845,100	34,000	Whole lot sale; Foreigners can buy 18,105,000 shares
12/18/2020	ITJ	Becamex Infrastructure Development JSC	1,371.0	80,000,000	12,500	-
12/16/2020	HAN	Hanoi Construction Corp	1,410.5	139,399,608	19,930	Foreigners can buy 69,113,520 shares

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- BUY: Expected total return will be 15% or more
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