

Xin Chao Vietnam

Market performance

	3 Dec	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,019.80	0.5	9.0	12.8	6.1
Turnover (VND bn)	9,883				
VN30 (pt, % chg.)	985.44	0.6	9.2	16.8	12.1

Major indicators

	3 Dec	1D	1W	1M	YTD
1-yr gov't bonds (%, bp chg.)	0.51	(0.0)	(0.0)	(0.2)	(0.9)
3-yr gov't bonds (%, bp chg.)	0.72	(0.2)	(0.3)	(0.5)	(1.0)
VND/USD (% chg.)	23,133	(0.0)	0.2	0.2	0.2
VND/JPY (% chg.)	22,182	(0.2)	(0.0)	(1.7)	(3.9)
VND/EUR (% chg.)	28,025	(0.3)	(3.6)	(2.0)	(7.3)
VND/CNY (% chg.)	3,528	(0.1)	(1.6)	(4.1)	(5.7)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (%, bp chg.)	0.93	(0.0)	0.0	0.3	(1.0)
WTI (USD/bbl, % chg.)	45.11	(0.4)	19.8	9.0	(26.1)
Gold (USD/oz, % chg.)	48.16	(0.2)	21.3	9.3	(27.0)

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUESSVFL	14.0	HPG	(128.8)
CII	12.0	TCB	(63.1)
VRE	9.7	HNG	(46.7)
E1VFVN30	5.5	FUEVFVND	(39.4)
GAS	5.3	VPB	(34.0)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VPB	128.7	GMD	(18.6)
HPG	59.6	FRT	(17.5)
VNM	40.4	FUESSVFL	(13.5)
FUEVFVND	39.3	LCG	(11.3)
HSG	38.0	PLX	(11.1)

Daily performance by sector

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Top five sectors	% chg.	Bottom five sectors	% chg.					
Materials	3.1	Media & Entertainment	(1.0)					
Technology	2.4	Telecommunication	(0.9)					
Capital Goods	1.7	Health Care	(0.3)					
Automobiles	1.4	Energy	(0.2)					
Utilities	1.1	Commercial Services	(0.0)					

WHAT'S NEW TODAY

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Macro & strategy

ETF Review: Foreign ETFs' review in Vietnam -

New listing & Public offerings

KIS market view

	ОР	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020F	270,014	151,973	7.0	14.7	2.4	10.5	16.1
2021F	304,264	177,159	18.9	12.4	2.0	9.4	16.4
Note: KIS L	Jniverse covera	age of 35 com	panies that accou	nt for 58%	of all listed	(VNIndex) firms	earnings

based on the past three-year average

KIS macro forecast

	1Q20	2Q20	3Q20	4Q20F	2019	2020F	2021F
GDP (% yoy)	3.8	0.4	2.6	5.0	7.0	4.3	5.9
Trade balance (USD bn)	1.7	0.6	7.4	5.1	10.4	7.9	1.8
CPI (% yoy, avg.)	5.6	2.8	3.2	3.5	2.8	3.8	3.5
Discount rate (%, EoP)	3.5	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,264	23,206	23,188	23,197	23,231	23,214	23,206
US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	2.2	(3.6)	3.8
China GDP (% yoy)	(6.8)	3.2	4.9	5.9	6.1	2.0	8.1
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Source: KIS, Bloomberg

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Market commentary & News

Market commentary

Energy in the spotlight

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Despite the worry about the community's COVID-19 infection, the Vietnam stock market continued to go up.

At the close, the VNIndex gained 0.54% to close at 1,019 pts. Meanwhile, trading volume decreased to 518 million shares or VND9,882bn.

Foreign investors reversed to buy with a net value of VND444bn on HSX. They purchase VPB, HPG, and VNM the most with a net value of VND128bn, VND59bn, VND40bn, respectively.

Based on the upward trend of global oil price, Energy was still the market leader thanks to GAS (+0.6%), PVT (+1.6%), PVD (+1.9%), PVS (+4.8%), POW (+5.6%), BSR (+4.2%), OIL (+2.4%), and NT2 (+1.5%)

Moreover, cash flowed into some constituents of VN30Index HPG (+4.3%), ROS (+2.7%), SSI (+2.5%), STB (+1.6%), and VPB

In contrast, selling pressure pushed down some large-cap stocks, namely HDB (-1.1%), MBB (-1.6%), REE (-2.2%), and SAB (-0.9%)

The short-term uptrend of the VNIndex is intact as the index formes three gaining session and closes above the 1,000-pts threshold. Thus, traders should hold their long position and focus on leading stocks.

Breaking news

▶ Vietnam: Trade activities continues gaining upward momentum due to higher growth rate in import value

Although export was slowing down, trade activities in November witnessed a slight acceleration due to higher growth rate in import value compared to last month. Specifically, export and import rose by 8.81% YoY and 13.38% YoY, posting USD24.80bn and USD24.20bn, respectively. Consequently, the trade value increased by 11.02% YoY, 34bps-higher than October and the trade balance recorded a surplus of USD0.60bn, marking the seventh month in series starting from May. (GSO, KIS Vietnam)

Macro & strategy

ETF Review

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Foreign ETFs' review in Vietnam - 1Q21

▶ FTSE Vietnam ETF review - 1Q21

Based on data of 30 Nov, we forecast that FTSE Vietnam Index will not add or exclude any stocks in this guarterly review.

We expect GEX and VCB will be bought the most with net million shares of 3.2 and 1.5. On the sell side, VRE, MSN, STB, and SSI are expected to sell heavily with net million shares of 3.0, 1.6, 1.3, and 1.0.

The results will be announced on 04 Dec 2020, the new weight will be effective on 21 Dec 2020.

▶ VanEck Vectors Vietnam ETF review – 1Q21

Based on data of 30 Nov, we forecast that VanEck Vectors Vietnam ETF (VNM ETF) will not add or exclude Vietnam stocks in this quarterly review.

We expect that will buy POW and TCH the most with 5.2 and 2.3 million shares. On the sell side, HPG, VRE, and NVL is expected to sell heavily with a net million shares of 5.8, 1.9, and 1.2 million shares.

The results will be announced on 11 Dec 2020, the new weight will be effective on 21 Dec 2020.



New listing & Public offerings

▶ New listing (VND bn, share, VND)

Date of listing	Ticker	Company	Exchange	Charter	Listed Shares	Reference price
12/8/2020	FUEMAV30	MAFM VN30 ETF	HSX	115.0	11,500,000	

▶ Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
12/24/2020		HUD.VN - Social Housing Development JSC	221.2	16,139,124	10,800	Whole lot sale
12/23/2020	MSB	Maritime Bank	11,750.0	4,031,812	13,000	Whole lot sale
12/21/2020	HUDKG	HUD Kien Giang Investment Construction JSC	355.0	34,845,100	34,000	Whole lot sale; Foreigners can buy 18,105,000 shares
12/18/2020	ITJ	Becamex Infrastructure Development JSC	1,371.0	80,000,000	12,500	-
12/16/2020	HAN	Hanoi Construction Corp	1,410.5	139,399,608	19,930	Foreigners can buy 69,113,520 shares
12/10/2020	VTK	Viettel Consultant and Design JSC	41.6	630,748	27,500	-
12/9/2020	SGC	Sa Giang Import - Export Corporation	71.5	3,565,759	97,500	Whole lot sale; Local investors only
12/7/2020	CTR	Viettel Construction JSC	704.1	7,746,801	46,600	-
12/4/2020		Thanh Hoa Industrial Zone Infrastructure Investment JSC	25.0	1,143,633	39,900	Local investors only



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- . BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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