

Xin Chao Vietnam

Market performance

	30 Nov	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,003.08	(0.7)	8.4	13.8	4.4
Turnover (VND bn)	11,133				
VN30 (pt, % chg.)	965.89	(0.5)	8.2	17.2	9.9

Major indicators

	30 Nov	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	0.51	(0.0)	(0.0)	(0.1)	(0.9)
3-yr gov't bonds (% bp chg.)	0.95	0.2	(0.0)	(0.3)	(0.7)
VND/USD (% chg.)	23,141	0.1	0.2	0.1	0.1
VND/JPY (% chg.)	22,248	0.0	(0.6)	(1.7)	(4.2)
VND/EUR (% chg.)	27,720	(0.5)	(2.6)	(0.3)	(6.3)
VND/CNY (% chg.)	3,520	0.0	(1.6)	(3.9)	(5.5)
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	0.84	0.0	(0.0)	0.1	(1.1)
WTI (USD/bbl, % chg.)	44.76	(1.7)	25.1	5.0	(26.7)
Gold (USD/oz, % chg.)	47.25	(1.9)	26.1	4.4	(28.4)

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
MWG	49.0	FUEVFNVD	(307.8)
FPT	44.6	HPG	(44.3)
PNJ	38.8	VIC	(38.5)
MBB	34.6	DHC	(29.3)
KDH	26.8	VCB	(25.9)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUEVFNVD	304.0	CTG	(87.4)
DHC	50.1	GMD	(58.0)
VRE	36.9	FRT	(33.1)
VPB	12.6	MBB	(29.2)
BCM	12.0	CII	(20.7)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Retailing	0.6	Health Care	(3.0)
Commercial Services	0.4	Others	(1.7)
Capital Goods	0.3	Materials	(1.4)
Consumer Services	0.2	Software & Services	(1.4)
Utilities	0.0	F&B	(1.3)

WHAT'S NEW TODAY

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New listing & Public offerings

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.6	14.8	2.6	13.6	17.8
2019	238,659	144,922	24.3	13.4	2.3	11.0	17.4
2020F	261,642	146,123	3.9	14.4	2.2	10.1	15.5
2021F	293,650	165,232	13.9	12.6	1.9	8.9	15.4

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	1Q20	2Q20	3Q20	4Q20F	2019	2020F	2021F
GDP (% yoy)	3.8	0.4	2.6	5.0	7.0	4.3	5.9
Trade balance (USD bn)	1.7	0.6	7.4	5.1	10.4	7.9	1.8
CPI (% yoy, avg.)	5.6	2.8	3.2	3.5	2.8	3.8	3.5
Discount rate (% EoP)	3.5	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,264	23,206	23,188	23,197	23,231	23,214	23,206
US GDP (% qoq)	(4.8)	(31.7)	33.1	4.0	2.2	(3.6)	3.8
China GDP (% yoy)	(6.8)	3.2	4.9	5.9	6.1	2.0	8.1

Source: KIS, Bloomberg

Market commentary & News

Market commentary

High selling pressure in afternoon session

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The Vietnam stock market reversed to go down because of high selling pressure at the ATC session.

At the close, the VNIndex lost 0.71% to close at 1,003 pts. Meanwhile, trading volume increased to 500 million shares or VND11,133bn.

Foreign investors continued to buy with a net value of VND134bn on HSX. They purchased FUEVFNVD, DHC, and VRE the most with net values of VND304bn, VND50bn, and VND36bn, respectively.

Consumers Staples, namely VNM (-1.5%), MSN (-2.0%), VHC (-1.9%), and SBT (-1.6%), underperformed the benchmark index.

Based on the downward trend of global oil price, selling pressure pushed down Energy, namely PVT (-2.3%), PVD (-1.9%), PVS (-2.0%), POW (-1.5%), BSR (-2.7%), PLX (-1.0%), and OIL (-2.4%).

Some constituents of VN30Index such as BID (-1.7%), CTG (-1.6%), FPT (-1.4%), HPG (-2.0%), PNJ (-1.1%), TCH (-3.4%), VCB (-1.5%), VIC (-1.2%), and VJC (-1.2%), slid more than 1%.

In contrast, VRE (+1.6%), TCB (+1.6%), STB (+1.0%), REE (+2.1%), MBB (+1.7%), KDH (+1.3%), and HDB (+2.5%), closed in green territory.

Despite the contraction, the short-term uptrend is still intact as the VNIndex closes above the 1,000-pts threshold. Thus, traders should hold their long position and focus on leading stocks.

Breaking news

▶ Vietnam: Trade slightly accelerates

Although export was slowing down, trade activities in November witnessed a slight acceleration due to higher growth rate in import value compared to last month. Specifically, export and import rose by 8.81% YoY and 13.38% YoY, posting USD24.80bn and USD24.20bn, respectively. Consequently, the trade value increased by 11.02% YoY, 34bps-higher than October and the trade balance recorded a surplus of USD0.60bn, marking the seventh month in series starting from May. (MPI, KIS)

Macro & strategy

Fundflow 23 - 27 Nov

Vietnam sets the tone

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▶ Vietnam foreign flow

Last week, selling activities ticked up. Net sell value recorded at USD12mn.

Breaking down by sectors, selling pressure kept focused on Financials, Materials, and Consumer Staples. Net sell value recorded at USD17mn, USD9mn, and USD4mn. Particularly, foreign selling activities mainly absorbed by HDB, MBB, HPG, DCM, MSN, and VHC, fading the sharp buying activities on VCB, VPB, ACB, and SAB. Besides, Energy also continued to end up to be net sold due to PLX. On the contrary, Real Estate and Industrials continued to attract the most foreign demand across the market thanks to large buy orders on VRE, VHM, HDG, and VJC.

▶ South East Asia ETF flow

The positive flow of money came back to SEA with net inflow recorded at USD26mn. However, there is the divergence among the major countries. To be specific, the surge in money inflow mainly driven by the positive flow of money across Singapore and Vietnam. In contrast, others countries such as Thailand continued to experience the outflow whilst Indonesia, Malaysia, and

Philippines recorded no money outflow/inflow last week.

Vietnam was one of the main driver for the positive flow of money of SEA. Net inflow recorded at USD6mn, two times higher than the previous week. Of which, VFMVN Diamond ETF was the main contributor which attracted the total of USD4.8mn (a 3-month high) last week.

Economic Flash

Well-controlled pandemic boosts domestic economic activities

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► Trade slightly accelerates

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► CPI records slight reduction

The Consumer Price Index (CPI) witnessed a reduction of 0.01% compared to the previous month, recording the first negative growth rate after a series of five rising months. Consequently, the yearly change in CPI slowed down more significantly while the targeted inflation rate was still under control. Traffic was the main reason putting downward pressure on CPI, while food and foodstuff (F&Fs), housing and construction materials (HCM) were the main forces pushing CPI up.

► New FDI continues to set multi-month high

November data showed that a recent growth in registered FDI continues to gain upward momentum in November with a relatively strong economic outlook in the post crisis.

► Industrial production is losing high growing pace

In November, the industrial growth continued its upward momentum for 7 months, however the growing pace was hitting the lowest since May. By end of November, IIP recorded a new all-time high for the 3 consecutive months, increasing by 0.5% MoM and 9.2% YoY.

New listing & Public offerings

► New listing

(VND bn, share, VND)

Date of listing	Ticker	Company	Exchange	Charter	Listed Shares	Reference price
12/8/2020	FUEMAV30	MAFM VN30 ETF	HSX	115.0	11,500,000	
12/1/2020	GMA	Viet Nam Enteco Corporation	HNX	60.0	6,000,000	11,600

► Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
12/24/2020		HUD.VN - Social Housing Development JSC	221.2	16,139,124	10,800	Whole lot sale
12/23/2020	MSB	Maritime Bank	11,750.0	4,031,812	13,000	Whole lot sale
12/21/2020	HUDKG	HUD Kien Giang Investment Construction JSC	355.0	34,845,100	34,000	Whole lot sale; Foreigners can buy 18,105,000 shares
12/18/2020	ITJ	Becamex Infrastructure Development JSC	1,371.0	80,000,000	12,500	-
12/16/2020	HAN	Hanoi Construction Corp	1,410.5	139,399,608	19,930	Foreigners can buy 69,113,520 shares
12/10/2020	VTK	Viettel Consultant and Design JSC	41.6	630,748	27,500	-
12/9/2020	SGC	Sa Giang Import - Export Corporation	71.5	3,565,759	97,500	Whole lot sale; Local investors only
12/7/2020	CTR	Viettel Construction JSC	704.1	7,746,801	46,600	-
12/4/2020		Thanh Hoa Industrial Zone Infrastructure Investment JSC	25.0	1,143,633	39,900	Local investors only
12/3/2020	AFX	An Giang Agriculture and Foods Import-Export JSC	350.0	17,850,000	18,900	Whole lot sale; Local investors only

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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