

# Xin Chao Vietnam

### **Market performance**

|                      | 7 Sep  | 1D    | 1 <b>M</b> | 3M    | YTD   |
|----------------------|--------|-------|------------|-------|-------|
| VNIndex (pt, % chg.) | 888.25 | (1.5) | 5.6        | 0.2   | (7.6) |
| Turnover (VND bn)    | 7,518  |       |            |       |       |
| VN30 (pt, % chg.)    | 824.36 | (1.9) | 5.4        | (0.3) | (6.2) |

#### **Major indicators**

| 0.1<br>0.1<br>(0.0) | 1W<br>(0.2)<br>(0.1)<br>(0.0)      | 1M<br>(0.5)<br>(0.4)<br>0.4                          | (0.8)<br>(0.5)<br>(0.0)   |
|---------------------|------------------------------------|--|---|
| 0.1 (0.0)           | (0.1)                              | (0.4)  | (0.5)   |
| (0.0)               | ` ,                                | ` '  | ` ,   |
| . ,                 | (0.0)                              | 0.4  | (0.0)   |
|                     |                                    |  | (0.0)   |
| (0.1)               | 0.2                                | (1.8)  | (2.3)   |
| 0.1                 | 0.3                                | (4.3)  | (5.4)   |
| (0.2)               | (2.0)                              | (3.1)  | (1.9)   |
| 1D                  | 1W                                 | 1M   | YTD   |
| 0.0                 | 0.2                                | (0.2)  | (1.2)   |
| (1.6)               | (5.0)                              | (1.0)  | (35.9)  |
| (1.4)               | (5.3)                              | (0.6)  | (36.3)  |
|                     | (0.2)<br><b>1D</b><br>0.0<br>(1.6) | 0.1 0.3 (0.2) (2.0) <b>1D 1W</b> 0.0 0.2 (1.6) (5.0) | (0.1) 0.2 (1.8)<br>0.1 0.3 (4.3)<br>(0.2) (2.0) (3.1)<br>1D 1W 1M<br>0.0 0.2 (0.2)<br>(1.6) (5.0) (1.0) |

### Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| GAB     | 133.5    | VNM      | (33.1)   |
| MBB     | 16.3     | HNG      | (29.0)   |
| PLX     | 14.7     | HPG      | (19.3)   |
| CTD     | 9.5      | MWG      | (16.0)   |
| GEG     | 8.9      | VIC      | (15.7)   |

### Foreign net buy / sell

| Net buy  | (VND bn) | Net sell | (VND bn) |
|----------|----------|----------|----------|
| FUEVFVND | 97.6     | VHM      | (50.8)   |
| VNM      | 77.7     | BID      | (29.4)   |
| HPG      | 35.9     | MSN      | (25.9)   |
| VRE      | 22.3     | NBB      | (16.3)   |
| KSB      | 16.9     | HBC      | (12.5)   |

#### Daily performance by sector

| Daily    | periorina   | iice by | 300101              |        |
|----------|-------------|---------|---------------------|--------|
| Top five | sectors     | % chg.  | Bottom five sectors | % chg. |
| Others   |             | 2.7     | Insurance           | (3.8)  |
| Househo  | ld Products | 1.1     | Retailing           | (3.6)  |
| Consum   | er Services | 0.6     | Technology          | (3.0)  |
| Software | & Services  | 0.3     | Utilities           | (2.8)  |
| F&B      |             | 0.1     | Health Care         | (2.8)  |

# WHAT'S NEW TODAY

# **Market commentary & News**

- Market commentary: Sell-off in the afternoon
- Vietnam: CPI to decline as upward momentum seems exhausted

# Macro & strategy

- Fundflow 31 Aug 04 Sep: Outflow
- September Fixed Income view: Slowdown in Gbond markets

# **New listing & Public offerings**

#### KIS market view

|       | OP       | NP       | EPS growth | PE   | PB  | EV/EBITDA | ROE  |
|-------|----------|----------|------------|------|-----|-----------|------|
|       | (VND bn) | (VND bn) | (% yoy)    | (x)  | (x) | (x)       | (%)  |
| 2018  | 191,785  | 119,519  | 29.6       | 14.8 | 2.6 | 13.6      | 17.8 |
| 2019  | 238,659  | 144,922  | 24.3       | 13.4 | 2.3 | 11.0      | 17.4 |
| 2020F | 261,642  | 146,123  | 0.7        | 13.0 | 2.0 | 9.1       | 15.3 |
| 2021F | 293,650  | 165,232  | 14.3       | 11.4 | 1.7 | 8.0       | 15.3 |

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

#### **KIS** macro forecast

|                        | 1Q20   | 2Q20   | 3Q20F  | 4Q20F  | 2019   | 2020F  | 2021F  |
|------------------------|--------|--------|--------|--------|--------|--------|--------|
| GDP (% yoy)            | 3.8    | 0.4    | 4.1    | 5.0    | 7.0    | 4.3    | 5.9    |
| Trade balance (USD bn) | 1.7    | 0.6    | 5.7    | 5.1    | 10.4   | 7.9    | 1.8    |
| CPI (% yoy, avg.)      | 5.6    | 2.8    | 1.3    | 0.7    | 2.8    | 2.5    | 2.6    |
| Discount rate (%, EoP) | 3.5    | 3.0    | 3.0    | 3.0    | 4.0    | 3.0    | 3.0    |
| VND/USD (avg.)         | 23,264 | 23,335 | 23,300 | 23,317 | 23,231 | 23,304 | 23,296 |
| US GDP (% qoq)         | (4.8)  | (32.3) | 21.2   | 6.1    | 2.2    | (5.0)  | 3.7    |
| China GDP (% yoy)      | (6.8)  | 3.2    | 5.0    | 6.1    | 6.1    | 2.0    | 8.0    |
| Source: KIS, Bloomberg | •      |        |        |        |        |        |        |

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# **Market commentary & News**

## **Market commentary**

#### Sell-off in the afternoon session

**Hieu Tran** hieu.ttm@kisvn.vn

Vietnam stock markets reversed to fall amid high selling pressure on the Chinese financial market.

At the close, the VNIndex tumbled by 1.47% to close at 888.2 pts. Meanwhile, trading volume increased to 421 million shares or VND7,517bn.

Foreign investors reversed to buy with a net value of VND54bn on HSX. They purchased FUEVFVND, VNM, and HPG the most with net values of VND97bn, VND77bn, and VND35bn, respectively.

Banking was the worst sector due to CTG (-3.8%), VCB (-1.5%), BID (-3.6%), HDB (-1.7%), TCB (-3.0%), ACB (-1.4%), MBB (-1.9%), STB (-0.9%), and VPB (-4.1%).

Moreover, the members of Vin group underperformed the benchmark index because of VIC (-2.7%), VHM (-1.1%), and VRE (-2.8%).

Some constituents of the VN30 slid more than 3% such as FPT (-3.0%), GAS (-3.4%), MSN (-3.0%), MWG (-4.0%), POW (-3.3%), and SBT (-3.7%).

The downside risk increases in the short term due to the sharp contraction. The downtrend may be formed if the VNIndex closes below the 20-period moving average. Thus, investors should be careful and wait for the next signal to define the trend.

# **Breaking news**

▶ Vietnam: CPI to decline as upward momentum seems exhausted

In August, the Consumer Price Index (CPI) slowed down as increasing by 0.07% compared to the previous month. Consequently, CPI also increased by 3.18% YoY, and its 12-month rolling inflation rate posted 3.73%, 27bps-lower than the Government target rate of 4%. Food and foodstuff (FaF) sub-index explains virtually variation in CPI this period. From our view, CPI is losing its upward momentum as gasoline and pork prices became more stable. We use this pattern to predict that CPI will slightly decrease by 0.02% MoM and 2.82% YoY in September 2020. (KIS, GSO)

# **Macro & strategy**

### Fundflow 31 Aug - 04 Sep

### **Outflow**

Dang Le dang.lh@kisvn.vn

▶ Vietnam foreign flow

Last week, foreign selling activities maintained but with lower pressure. Net sell value recorded at USD6.3mn.

Breaking down by sectors, Real Estate, Industrials, and Materials were sold the most, net sell value recorded at USD29mn, USD5.2mn, and USD4.3mn, respectively. To be specific, this group focused on selling VHM, BCM, NVL, and HPG, fading the strong buying activities on VRE and KSB. Besides, Consumer Staples also experienced sharp selling activities due to the high divestment away from MSN. On the contrary, Energy kept attracting the most foreign demand across the market thanks to PLX. Financials and Utilities also strongly accumulated by this group due to large buy orders on CTG, BVH, and GAS, despite the solid selling pressure on VCB, BID, and HCM.

▶ South East Asia ETF flow

The flow of money across SEA recorded at negative value (USD3mn) after eight consecutive weeks attracting money inflow. To be specific, major countries such as Indonesia, Thailand and Malaysia recorded the outflow of money as well as money inflow across Singapore recorded at the low level compared to the previous month.



Vietnam kept maintaining the positive flow of money but money inflow has slowed down. Net inflow recorded at USD0.4mn, the lowest level since July 2020. Of which, VFMVN Diamond ETF was the main driver which attracted the total of USD1.3mn despite the outflow of Premia MSCI Vietnam (USD0.9mn) last week.

# **September Fixed Income view**

#### Slowdown in G-bond markets

**Tuan Doan** tuan.doan@kisvn.vn

No activity in OMO

SBV used neither the repo contract nor T-bill issuance for intervening in the reserve market in August. The current development in the first lending market and natural lower bound of overnight funding costs were probable reasons for recent SBV's arrangement. We argue that OMO's silence will remain in the next month to wait for signals from lending markets.

▶ Interbank rates to change slightly

Interbank rates continued staying low while the trading value slightly decrease from the one-year high last month. Slowdown in total credit partly explain the tendency of interbank rates in recent months. According to our argument about the relationship between credit growth and interbank rates and recent movements of interbank market, we predict that the ON rate will stay as the same level as few recent months.

▶ Slowdown in G-bond markets

In August, participants from both buy and sell sides were acting less aggressively in August compared to previous months, especially from the buy side. Excess liquidity remained the main factor moving the bond yields although slowing down significantly from the high record in July. Looking forward, if credit growth started accelerating in the near term, the yield curve would likely be shifted upward, and the right tail (longer-term yields from 10-year to 30-year) would see a more significant change.

# **New listing & Public offerings**

▶ Public offerings (VND bn. share, VND)

| Date of auction | Ticker | Company  | Charter | Offered Shares | Min Bid | Note                                 |
|-----------------|--------|--|---------|----------------|---------|--------------------------------------|
| 9/28/2020       | TBD    | Dong Anh Electrical Equipment Corporation - JSC  | 282.6   | 13,131,632     | 153,100 | Whole lot sale                       |
| 9/17/2020       |        | Phat Tai JSC                                     | 18.1    | 50,000         | 27,210  | Whole lot sale                       |
| 9/16/2020       | VICOSA | Vinacomin Shipping Agency JSC                    | 25.0    | 52,255         | 182,200 | -                                    |
| 9/11/2020       | IBD    | Binh Duong General Printing JSC                  | 90.0    | 4,514,300      | 12,600  | Local investors only                 |
| 9/11/2020       | TQMC   | Tuyen Quang Minerals JSC                         | 25.0    | 1,275,000      | 33,000  | Whole lot sale                       |
| 9/10/2020       | AFX    | An Giang Agriculture and Foods Import-Export JSC | 350.0   | 17,850,000     | 18,900  | Whole lot sale; Local investors only |
| 9/9/2020        |        | Vinh Long Real Estate JSC                        | 26.5    | 1,937,770      | 30,600  | Whole lot sale                       |



#### Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

#### ■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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