

# Xin Chao Vietnam

## Market performance

	24 Jul	1D	1M	3M	YTD
VNIndex (pt, % chg.)	829.16	(3.2)	(3.6)	6.8	(13.7)
Turnover (VND bn)	7,508				
VN30 (pt, % chg.)	772.29	(3.5)	(3.7)	6.5	(12.1)

## Major indicators

	24 Jul	1D	1W	1M	YTD
1-yr govt bonds (% bp chg.)	0.71	0.0	(0.1)	(1.2)	(0.7)
3-yr govt bonds (% bp chg.)	1.27	(0.0)	(0.1)	(0.9)	(0.4)
VND/USD (% chg.)	23,180	(0.0)	0.1	1.4	(0.0)
VND/JPY (% chg.)	21,793	(0.5)	(0.5)	0.3	(2.2)
VND/EUR (% chg.)	26,971	(0.4)	(3.0)	(6.2)	(3.7)
VND/CNY (% chg.)	3,304	0.1	(0.8)	0.5	0.7
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	0.59	0.0	(0.1)	(0.0)	(1.3)
WTI (USD/bbl, % chg.)	41.37	0.7	8.8	144.2	(32.2)
Gold (USD/oz, % chg.)	43.58	0.6	8.1	103.3	(34.0)

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
E1VFN30	47.2	LDG	(290.0)
GAS	21.4	FUESSVFL	(25.5)
STB	14.7	VIC	(12.7)
CII	12.9	TCB	(9.1)
MWG	8.8	VJC	(8.0)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VRE	66.4	VNM	(39.3)
NLG	54.1	DXG	(35.9)
VHM	47.6	GAS	(31.5)
VCB	45.2	BID	(9.3)
FUESSVFL	25.1	FUESSV50	(7.0)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
		Commercial Services	(8.3)
		Health Care	(6.8)
		Media & Entertainment	(6.4)
		Software & Services	(5.8)
		Diversified Financials	(4.8)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Worry about coronavirus again
- **China:** Political tension escalating between the U.S. and China
- **HPG:** Completing 56% of the year plan

### Macro & strategy

- **Chart of the day:** The short-term downtrend

### New listing & Public offerings

## KIS market view

	OP (VND bn)	NP (VND bn)	EPS growth (% yoy)	PE (x)	PB (x)	EV/EBITDA (x)	ROE (%)
2018	186,396	115,391	35.2	14.7	2.7	14.0	18.2
2019	231,781	139,038	23.9	13.3	2.3	11.0	17.7
2020F	238,766	129,763	(9.0)	13.4	1.9	9.9	14.3
2021F	275,785	142,326	11.0	12.1	1.7	8.6	14.1

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	1Q20	2Q20	3Q20F	4Q20F	2019	2020F	2021F
GDP (% yoy)	3.8	0.4	4.1	5.0	7.0	4.3	5.9
Trade balance (USD bn)	1.7	0.6	5.7	5.1	10.4	7.9	1.8
CPI (% yoy, avg.)	5.6	2.8	1.3	0.7	2.8	2.5	2.6
Discount rate (% EoP)	3.5	3.0	3.0	3.0	4.0	3.0	3.0
VND/USD (avg.)	23,264	23,335	23,300	23,317	23,231	23,304	23,296
US GDP (% qoq)	(4.8)	(33.0)	18.2	6.6	2.3	(5.5)	3.9
China GDP (% yoy)	(6.8)	2.0	5.2	6.0	6.1	2.0	8.0

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

## Market commentary & News

### Market commentary

#### Worry about coronavirus again

Hieu Tran  
hieu.ttm@kisvn.vn

Vietnam stock markets tumbled last Friday as investors worried about the return of COVID-2019 after a man was positive for the virus last week in Da Nang city.

At the close, the VNIndex slid by 3.22% to close at 829.1 pts. Meanwhile, trading volume increased to 494 million shares or VND7,507bn.

After net sellers for eleven consecutive sessions, foreign investors reversed to buy with a net value of VND256bn on HSX. They purchased E1VFN30, GAS, and STB the most with net values of VND47bn, VND21bn, and VND14bn, respectively.

Banking was the worst sector because of CTG (-4.7%), VCB (-1.8%), BID (-4.1%), HDB (-4.9%), TCB (-3.9%), ACB (-4.1%), MBB (-3.2%), STB (-3.1%), and EIB (-2.9%).

All constituents of the VN30Index closed in red territory, 5 out of them fell more than 5%, such as BVH (-5.0%), CTD (-6.9%), PNJ (-5.0%), ROS (-6.9%), and VPB (-5.7%).

In contrast, DHG (+0.6%), LHG (+2.5%), and CII (+1.1%) outperformed the benchmark index.

Notably, NLG gained 1.0% after its Board of Directors approved the plan of issuing ESOP shares and 2019 stock dividends.

Market sentiment has become cautious in the short term as the sell-off on stock markets. That pushes the downside risk increase. Therefore, traders should reduce long positions and stay on the sidelines.

### Breaking news

- ▶ China: Political tension escalating between the U.S. and China

In response to a recent order of closing China's Houston consulate from the U.S. side, on Friday, China decided to close the U.S. consulate in Chengdu, a worrying sign of the relation between the two largest countries deteriorating. "The U.S. move seriously breached international law, the basic norms of international relations, and the terms of the China-U.S. Consular Convention. It gravely harmed China-U.S. relations.", said China's foreign ministry. (Bloomberg)

- ▶ HPG: Completing 56% of the year plan

In the second quarter of 2020, HPG recorded the positive business results. Sales in the period reached VND20,694bn, up 35% YoY. Especially, profit after tax reached VND2,756bn, 34% YoY and the highest profit quarter in history nearly 30 years of HPG. The steel sector continues to play the largest role in promoting growth for the Company. (HPG)t

## Macro & strategy

### Chart of the day

#### The short-term downtrend

Hieu Tran  
hieu.ttm@kisvn.vn

- ▶ Market performance

The VNIndex fell sharply last Friday due to the profit-taking on large-cap stocks.

- ▶ Chart: Downtrend is confirmed in the short term

In the long term, the uptrend is still intact as long-term moving averages go up. Also, the VNIndex closed above the 100-period moving average.

However, the short-term downtrend is formed because the VNIndex closes below the 50-period moving average. Besides, the

index slid more than 3% last Friday with high volume, implying the profit-taking of investors.

The upper line of the downward channel (860-870 pts) will be expected to act as a strong resistance zone. The lower line and the 100-period moving average (800-810 pts) act as short-term support.

→ In the short term, the bearish market is dominant due to the confirmation of trend indicators.

▶ Technical strategy: Reduce long position

The downside risk increase as the market sentiment has become pessimistic in the short term. Therefore, investors should reduce long positions and stay on the sidelines.

## New listing & Public offerings

### ▶ New listing

(VND bn, share, VND)

Date of listing	Ticker	Company	Exchange	Charter	Listed Shares	Reference price
7/28/2020	APH	An Phat Holdings JSC	HSX	1,325.6	132,562,459	41,500

### ▶ Public offerings

(VND bn, share, VND)

Date of auction	Ticker	Company	Charter	Offered Shares	Min Bid	Note
8/20/2020	BMF	Dong Nai Building Material and Fuel JSC	41.6	443,500	28,600	-
8/7/2020	FPT	FPT Corporation	7,839.9	46,019,295	49,400	Whole lot sale; Local investors only

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

- **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

## Global Disclaimer

- **General**

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

- **Country-specific disclaimer**

**United States:** This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

**United Kingdom:** This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

**Hong Kong:** This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

**Singapore:** This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2020 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..