

# Xin Chao Vietnam

#### **Market performance**

|                      | 15 Jul | 1D  | 1M  | 3M   | YTD   |
|----------------------|--------|-----|-----|------|-------|
| VNIndex (pt, % chg.) | 869.91 | 0.2 | 4.5 | 11.9 | (9.5) |
| Turnover (VND bn)    | 4,421  |     |     |      |       |
| VN30 (pt, % chg.)    | 810.16 | 0.6 | 4.0 | 12.1 | (7.8) |

#### **Major indicators**

|                                | 15 Jul      | 1D    | 1W    | 1M    | YTD    |
|--------------------------------|-------------|-------|-------|-------|--------|
| 1-yr gov't bonds (%, bp chg.)  | 0.62        | 0.0   | (0.3) | (1.6) | (8.0)  |
| 3-yr gov't bonds (%, bp chg.)  | 1.17        | 0.0   | (0.3) | (1.2) | (0.5)  |
| VND/USD (% chg.)               | 23,184      | (0.0) | 0.2   | 1.1   | (0.0)  |
| VND/JPY (% chg.)               | 21,688      | (0.4) | (0.3) | 0.6   | (1.7)  |
| VND/EUR (% chg.)               | 26,503      | (0.6) | (1.4) | (2.9) | (2.0)  |
| VND/CNY (% chg.)               | 3,317       | (0.3) | (1.3) | (0.0) | 0.3    |
|                                | Prev. close | 1D    | 1W    | 1M    | YTD    |
| 10-yr US Treasury (%, bp chg.) | 0.62        | (0.0) | (0.1) | (0.0) | (1.3)  |
| WTI (USD/bbl, % chg.)          | 40.78       | 1.2   | 9.9   | 105.2 | (33.2) |
| Gold (USD/oz, % chg.)          | 43.37       | 1.1   | 9.2   | 56.6  | (34.3) |

#### Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| HPG     | 35.4     | E1VFVN30 | (65.6)   |
| HDB     | 30.5     | KOS      | (18.1)   |
| MWG     | 29.5     | HNG      | (7.2)    |
| VNM     | 24.8     | CTD      | (2.7)    |
| TCB     | 22.9     | GEX      | (2.4)    |

#### Foreign net buy / sell

| Net buy  | (VND bn) | Net sell | (VND bn) |
|----------|----------|----------|----------|
| E1VFVN30 | 27.2     | MSN      | (28.2)   |
| CTG      | 13.1     | VCB      | (28.2)   |
| HPG      | 9.9      | HDG      | (25.8)   |
| PLX      | 8.3      | SAB      | (13.9)   |
| VNM      | 7.8      | VIC      | (12.4)   |

#### Daily performance by sector

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|-----------------------|--------|------------------------|--------|
| Top five sectors      | % chg. | Bottom five sectors    | % chg. |
| Telecommunication     | 3.4    | F&B                    | (0.5)  |
| Media & Entertainment | 2.9    | Commercial Services    | (0.3)  |
| Retailing             | 2.2    | Utilities              | (0.2)  |
| Consumer Durables     | 1.3    | Diversified Financials | (0.1)  |
| Household Products    | 1.2    | Automobiles            | 0.0    |

### WHAT'S NEW TODAY

### **Market commentary & News**

- Market commentary: Resume uptrend
- **PLX:** Divestment
- Vietnam: Trade downtrend to decelerate

### Macro & strategy

July Macro view: Economic recovery - Light at the end of 2Q20

### **New listing & Public offerings**

#### KIS market view

| OP       | NP  | EPS growth  | PE  | PB   | EV/EBITDA  | ROE   |
|----------|---|---|---|--|--|---|
| (VND bn) | (VND bn)                                  | (% yoy)   | (x)   | (x)  | (x)  | (%)   |
| 186,396  | 115,391                                   | 35.2  | 14.7  | 2.7  | 14.0   | 18.2  |
| 231,781  | 139,038                                   | 23.9  | 13.3  | 2.3  | 11.0   | 17.7  |
| 238,766  | 129,763                                   | (9.0)   | 14.1  | 2.0  | 10.4   | 14.3  |
| 275,785  | 142,326                                   | 11.0  | 12.7  | 1.8  | 9.0  | 14.1  |
|          | (VND bn)<br>186,396<br>231,781<br>238,766 | (VND bn) (VND bn)   186,396 115,391   231,781 139,038 | (VND bn) (VND bn) (% yoy)   186,396 115,391 35.2   231,781 139,038 23.9   238,766 129,763 (9.0) | (VND bn) (VND bn) (% yoy) (x)   186,396 115,391 35.2 14.7   231,781 139,038 23.9 13.3   238,766 129,763 (9.0) 14.1 | (VND bn) (VND bn) (% yoy) (x) (x)   186,396 115,391 35.2 14.7 2.7   231,781 139,038 23.9 13.3 2.3   238,766 129,763 (9.0) 14.1 2.0 | (VND bn) (VND bn) (% yoy) (x) (x) (x)   186,396 115,391 35.2 14.7 2.7 14.0   231,781 139,038 23.9 13.3 2.3 11.0   238,766 129,763 (9.0) 14.1 2.0 10.4 |

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms earnings based on the past three-year average

#### **KIS macro forecast**

|                        |        | -      |        |        |        |        |        |
|------------------------|--------|--------|--------|--------|--------|--------|--------|
|                        | 1Q20   | 2Q20   | 3Q20F  | 4Q20F  | 2019   | 2020F  | 2021F  |
| GDP (% yoy)            | 3.8    | 0.4    | 4.1    | 5.0    | 7.0    | 4.3    | 5.9    |
| Trade balance (USD bn) | 1.7    | 0.6    | 5.7    | 5.1    | 10.4   | 7.9    | 1.8    |
| CPI (% yoy, avg.)      | 5.6    | 2.8    | 1.3    | 0.7    | 2.8    | 2.5    | 2.6    |
| Discount rate (%, EoP) | 3.5    | 3.0    | 3.0    | 3.0    | 4.0    | 3.0    | 3.0    |
| VND/USD (avg.)         | 23,264 | 23,335 | 23,300 | 23,317 | 23,231 | 23,304 | 23,296 |
| US GDP (% qoq)         | (4.8)  | (33.7) | 18.0   | 6.9    | 2.3    | (5.6)  | 4.0    |
| China GDP (% yoy)      | (6.8)  | 1.9    | 5.0    | 6.0    | 6.1    | 1.8    | 8.0    |
| Source: KIS Bloomberg  |        |        |        |        |        |        |        |

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# **Market commentary & News**

#### **Market commentary**

#### **Resume uptrend**

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Vietnam stock markets reversed to go up thanks to optimistic market sentiment after good news from the testing of the COVID-19 vaccine by Moderna Inc.

At the close, the VNIndex gained 0.21% to close at 869.9 pts. Meanwhile, trading volume increased to 253 million shares or VND4,420bn.

Foreign investors continued to sell with a net value of VND110bn on HSX. They sold E1VFVN30, CTG, and HPG the most with net values of VND65bn, VND18bn, and VND7bn, respectively.

Banking was the market leaders driven by CTG (+0.2%), VCB (+0.6%), TCB (+2.5%), MBB (+0.9%), VPB (+1.4%), and EIB (+1.8%). In particular, investors expected that a decline of short-term deposit rates pushed banks' input costs down.

Moreover, cash flowed into Construction industry, namely CTD (+4.1%) and HBC (+3.3%).

A few of the VN30 Index constituents, BVH (+0.6%), HPG (+0.5%), MWG (+2.0%), NVL (+0.4%), PNJ (+1.5%), REE (+0.4%), SBT (+0.3%), VHM (+0.7%), and VNM (+0.6%), upperformed the benchmark index.

In contrast, SAB (-1.7%), HCM (-1.3%), DPM (-1.3%), and HAG (-4.9%) closed in red territory.

Base on the breakout of the Falling Wedge, the uptrend is still intact in the short-term. Therefore, investors should hold long positions and focus on leading stocks.

#### **Breaking news**

▶ Vietnam: Trade downtrend to decelerate

According to the latest estimate of GSO, the trade activity tumbled in 2Q20 after decelerating in the previous quarter due to the global health crisis as the total trade, export and import declined by 9.80% YoY, 9.41% YoY, and 10.18% YoY to post USD114.97bn, USD57.77bn, and USD57.20bn, respectively. But, a recent fast recovery in export-import numbers in June showed a brighter future towards 3Q20. (KIS, GSO)

▶ PLX: Divestment

PLX: PLX will sell all 443,500 shares of BMF via the Hanoi Stock Exchange. Notably, the starting price is VND28,600/share, 64% higher than market price. (ndh.vn)

# **Macro & strategy**

#### July Macro view

#### Economic recovery: Light at the end of 2Q20

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▶ GDP growth hits low since the financial crisis

Real GDP growth in 2Q20 nearly approached reduction territory as expanding slightly by 0.36% YoY, recording the lowest level since the global financial crisis.

▶ Trade downtrend to decelerate

Overall, trade activity continues to tumble in 2Q20 due to the global health crisis. But, a recent fast recovery in export-import numbers in June showed a brighter future towards 3Q20.



▶ Bright spots for FDI inflows in 2Q20

In 2Q20, solid-growth industries remain attractive to foreign investors even under tremendous challenges in international mobility into Vietnam. Looking forward 3Q20, a strong recovery in economic activities may blow a strong tailwind to FDI in the manufacturing, retail, and real estate sectors.

▶ Export-related sectors drive the industrial growth

In June, downward pressure from weak global demand has been relieved as export-related industries were driving growth in the industrial sector. These industries will likely remain key factors in the industrial growth in 3Q20.

▶ U.S. dollar accelerates downward

In June, USD continued to depreciate for the third straight month at a faster pace. From our view, VND is not likely to see any significant changes in July as the implied volatility of the USD/VND remained very low even when the greenback may continue to drop further.

# **New listing & Public offerings**

**▶ Public offerings** (VND bn, share, VND)

| Date of auction | Ticker | Company                          | Charter | Offered Shares | Min Bid | Note           |
|-----------------|--------|----------------------------------|---------|----------------|---------|----------------|
| 7/23/2020       |        | Vinh Son JSC                     | 1,150.0 | 4,588,500      | 201,042 | Whole lot sale |
| 7/22/2020       | KSE    | Khanh Hoa Seafoods Exporting JSC | 14.8    | 200            | 32,200  | _              |



#### Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- . BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

#### Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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