Xin Chao Vietnam

Market performance

| | 23 Jun | 1D | 1 M | 3M | YTD |
|----------------------|--------|-------|------------|------|-------|
| VNIndex (pt, % chg.) | 868.20 | (0.4) | 1.8 | 30.2 | (9.7) |
| Turnover (VND bn) | 6,760 | | | | |
| VN30 (pt, % chg.) | 807.61 | (0.3) | 0.6 | 27.6 | (8.1) |

Major indicators

| | 23 Jun | 1D | 1W | 1M | YTD |
|--------------------------------|-------------|-------|-------|-------|--------|
| 1-yr gov't bonds (%, bp chg.) | 0.81 | (0.1) | (0.5) | (1.0) | (0.6) |
| 3-yr gov't bonds (%, bp chg.) | 1.39 | (0.2) | (0.4) | (0.6) | (0.3) |
| VND/USD (% chg.) | 23,211 | 0.0 | 0.4 | 1.5 | (0.2) |
| VND/JPY (% chg.) | 21,677 | 0.1 | (0.2) | (2.4) | (1.6) |
| VND/EUR (% chg.) | 26,149 | (0.7) | (2.8) | (3.5) | (0.7) |
| VND/CNY (% chg.) | 3,284 | (0.1) | (0.6) | 1.1 | 1.3 |
| | Prev. close | 1D | 1W | 1M | YTD |
| 10-yr US Treasury (%, bp chg.) | 0.71 | 0.0 | 0.1 | (0.1) | (1.2) |
| WTI (USD/bbl, % chg.) | 41.05 | 0.8 | 23.5 | 75.7 | (32.8) |
| Gold (USD/oz, % chg.) | 43.42 | 0.8 | 23.6 | 60.6 | (34.2) |

Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| NHH | 30.0 | NLG | (37.4) |
| VPI | 21.6 | PLX | (28.3) |
| MWG | 18.2 | VNM | (11.2) |
| VHM | 10.8 | SSI | (6.5) |
| LDG | 6.0 | PET | (5.1) |

Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| PLX | 16.7 | VNM | (36.9) |
| KDC | 12.3 | BID | (17.7) |
| NVL | 11.0 | HSG | (15.9) |
| DXG | 9.2 | HPG | (13.9) |
| VHC | 5.4 | VIC | (13.9) |

WHAT'S NEW TODAY

Market commentary & News

- Market commentary: Selling pressure on members of Vingroup
- Japan: Flash forecast shows some relieves for the . economic downturn in Japan
- MCH: Business plan for 2020 •

New listing & Public offerings

KIS market view

| | OP (VND bn) | NP (VND bn) | EPS growth (% yoy) | PE (x) | PB (x) | EV/EBITDA (x) | ROE (%) |
|-----------|----------------|----------------|-----------------------|------------|-----------|--------------------|------------|
| 2018 | 186,396 | 115,391 | 35.2 | 14.7 | 2.7 | 14.0 | 18.2 |
| 2019 | 231,781 | 139,038 | 23.9 | 13.3 | 2.3 | 11.0 | 17.7 |
| 2020F | 238,766 | 129,763 | (9.0) | 13.9 | 2.0 | 10.1 | 14.3 |
| 2021F | 275,785 | 142,326 | 11.0 | 12.5 | 1.8 | 8.7 | 14.1 |
| Note: KIS | Universe cover | rage of 35 cor | npanies that acco | unt for 58 | % of a | II listed (VNIndex |) firms' |

earnings based on the past three-year average

KIS macro forecast

| Daily performa | GDP (% yoy) | 3.8 | 3.9 | 4.1 | 5.0 | 7.0 | 4.3 | 5.9 | | | |
|-------------------------------|-------------|---------------------|--------|-------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Top five sectors | % chg. | Bottom five sectors | % chg. | Trade balance (USD bn) | 1.7 | (4.6) | 5.7 | 5.1 | 10.4 | 7.9 | 1.8 |
| Diversified Financials | 4.9 | Real Estate | (1.6) | CPI (% yoy, avg.) | 5.6 | 2.4 | 1.3 | 0.7 | 2.8 | 2.5 | 2.6 |
| Telecommunication | 3.3 | Automobiles | (0.9) | Discount rate (%, EoP) | 3.5 | 3.0 | 3.0 | 3.0 | 4.0 | 3.0 | 3.0 |
| Health Care | 3.0 | Insurance | (0.7) | VND/USD (avg.) | 23,264 | 23,248 | 23,256 | 23,252 | 23,231 | 23,255 | 23,246 |
| Household Products | 2.5 | Pharmaceuticals | (0.7) | US GDP (% qoq) | (4.8) | (34.7) | 20.0 | 7.9 | 2.3 | (5.7) | 4.1 |
| Media & Entertainment | 1.3 | Retailing | (0.7) | China GDP (% yoy) | (6.8) | 1.8 | 5.0 | 6.0 | 6.1 | 1.8 | 8.0 |
| | | | | Note: * Data compiled by Blog | omberg | | | | | | |

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1Q20 2Q20F 3Q20F 4Q20F 2019 2020F 2021F

Market commentary & News

Market commentary

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true **E**riend

Selling pressure on members of Vingroup

After three consecutive gaining sessions, Vietnam stock markets reversed to go down yesterday due to high selling pressure on Real Estate stocks such as VIC (-2.8%), VHM (-0.8%), VRE (-1.4%), NVL (-1.2%), and NLG (-1.4%).

At the close, the VNIndex fell by 0.35% to close at 868.2 pts. Meanwhile, trading volume increased to 448 million shares or VND6,760bn.

Foreign investors continued to sell with a net value of VND126bn on HSX. They sold VNM, BID, and HSG the most with net values of VND36bn, VND17bn, and VND15bn, respectively.

Some constituents of the VN30Index dropped more than 1%, namely BID (-1.4%), EIB (-1.1%), HPG (-1.1%), SAB (-1.2%), and STB (-1.2%).

In contrast, Energy was the market leader thanks to GAS (+1.1%), PVD (+1.9%), PVS (+0.8%), and PLX (+0.5%) because global oil prices resumed their uptrend.

Moreover, cash flowed into Brokerage stocks as SSI (+5.9%), HCM (+5.2%), and VND (+4.5%).

Market sentiment has become cautious as the selling pressure at the afternoon session. That is a warning signal about the short-term uptrend. Besides, the range of 880 to 900 pts is a strong significant resistance of the VNIndex. Therefore, investors wait for the breakout or more confirmation signals.

Breaking news

▶ Japan: Flash forecast shows some relieves for the economic downturn in Japan

The current time is a challenging time for Japan's economy to recover after the COVID-19 pandemic somewhat contained domestically. According to the latest release of the au Jibun Bank Flash Japan Composite PMI report, the Flash Composite Output PMI index of Japan continued to record just 37.9, indicating a monthly reduction in overall output from respondents, although the pace of the reduction markedly slowed down thanks to the re-opening of the economic activity. Noticeably, while the service downturn eased significantly, up to 42.3 from just 26.5 in the previous month, the rate of the reduction in goods production continued to accelerated, at 28.9 compared to May's 30.3. (au Jibun Bank, IHS Markit)

▶ MCH: Business plan for 2020

Masan Consumer (UpCOM: MCH), subsidiary of MSN, plans its revenue from VND23,000bn to VND24,500billion, up 24-33% YoY. Besides, profit after tax allocated to shareholders of the company is expected to range from VND4,600bn to VND4,900bn, up 14-22% YoY. (ndh.vn)

New listing & Public offerings

| ► New listin | g | | | | | (VND bn, share, VND) |
|-----------------|------------------|--|---------|----------------|---------------|---|
| Date of listing | Ticker | Company | Exchang | je Charter | Listed Shares | Reference price |
| 6/24/2020 | PSH | Nam Song Hau Trading Investing Petroleum JSC | HSX | 1,262.0 | 126,196,780 | 16,000 |
| Public offe | erings Ticker | Company | Charter | Offered Shares | Min Bid | (VND bn, share, VND) |
| 7/6/2020 | DSINVEST | Dong Son Infrastructure Investment JSC | 100.0 | 1,500,000 | 15,713 | Whole lot sale; Local investors only |
| 7/6/2020 | LIBREXCO | Tien Giang Livestock Breeding Company | 51.0 | 4,968,600 | 10,000 | Whole lot sale |
| 6/26/2020 | GCB | Petec Binh Dinh JSC | 40.4 | 1,274,064 | 30,810 | Whole lot sale; Local investors only |



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- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- · KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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