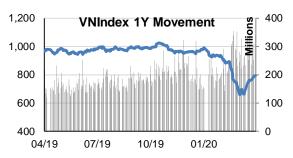
# XIN CHAO VIET NAM 22-Apr-20



#### **Market Performance**

	21-Apr	1D (%)	1M (%)
VN Index	766.84	-3.54	8.05
Turnover	5,963	(VNE	D bn)
Foreign Net Buy	-210	(VNE	D bn)

Source: Bloomberg-Fiinpro



### **Fixed-Income and Commodity**

	21-Apr	1M	3M
1Y G-bond yield	2.09%	1.81%	1.21%
3Y G-bond yield	2.27%	2.00%	1.60%
10Y G-bond yield	3.29%	2.91%	3.13%
WTI (USD/bbl)	-8.13	22.43	58.34
Gold (USD/oz)	1,677	1,499	1,555

Source: Bloomberg

#### **Macro Indicators**

Quarterly data	4Q19	3Q19	2Q19
GDP growth (% YoY)	6.97	7.31	6.73
Disbursed FDI (USDbn)	6.16	5.12	4.98
Monthly data	Feb	Jan	Dec
CPI (% YoY)	5.40	6.43	5.23
IIP (% YoY)	23.71	-5.51	6.20
Export (% YoY)	33.76	-13.9	10.15
Import (% YoY)	26.08	-10.2	10.98

Source: Bloomberg, FIA, GSO, IHS Markit, Nikkei

## **Corporate Earnings**

HSX	Current	4Q19	3Q19
Growth rate (% YoY)		22.7	17.6
TTM PER (x)	12.0	14.9	16.5

Source: Bloomberg, Fiinpro

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# Sell-off?

Vietnam stock markets tumbled yesterday thanks to the panic psychology of investors after the WTI price recorded the negative level on the spot market.

At the close, the VN-Index slumped 3.54% to close at 766.8 pts. Trading volume increased to 397 million shares or VN5,963bn. The market breadth was negative, with more than five losers against each gainer, implying pessimistic sentiment. Besides, the HNX-Index fell by 4.54% at 104.7 pts.

Energy was the worst sector namely, GAS (-6.2%), BSR (-10.8%), POW (-0.7%), and OIL (-10.0%). Notably, PVT, PVD, PVS, and PLX limited down. Besides, selling pressure Consumer Discretionary and Finance down driven by SAB (-3.9%), VNM (-3.2%), MSN (-4.7%), SSI (-6.2%), BVH (-4.7%), VPB (-6.9%), STB (-5.9%), MBB (-6.0%), ACB (-4.3%), TCB (-4.8%), HDB (-5.9%), BID (-6.5%), and CTG (-5.3%).

Moreover, all constituents of the VN30-Index closed in red territory, in which someone fell more than 4% such as HPG (-4.7%), MWG (-5.8%), REE (-5.0%), ROS (-6.9%), SBT (-6.8%), and VRE (-6.8%).

In contrast, NT2 (+1.8%), FRT (+0.3%), DCM (+5.5%), KSB (+4.7%), and BTP (+1.3%) were a few names against the benchmark index.

Foreign investors continued to sell sharply with a net value of VND210bn on HSX. BID, STB, and VIC were sold the most with net values of VND36bn, VND33bn, and VND32bn, respectively. On the buy side, HPG, VHM, and HDB were at the top of the list.

The downside risk is increased because of the selling pressure on large-cap stocks. Therefore, traders should stay on the sidelines and wait for next signals.

# **Breaking news**

**U.S. crude oil fell into negative territory for the first time in history.** Yesterday is considered as Black Monday for the global crude market when the U.S. oil benchmark "West Texas Intermediate" collapsed to a record low of -USD37.63 a barrel. This is by far one of the worst collapses in the global commodity markets. This extreme downfall of the front-month May WTI futures contract showed that the U.S. oil market has been oversupplied while global demand has been collapsing due to the severe economic impact of the COVID-19 pandemic. In the current situation, the crude stockpile has been filled up so fast, and the scenario that there will be no more place to store crude oil has become more realistic. Since the end of February, the U.S. crude key storage hub Cushing, Oklahoma recorded an increase of nearly 50% in the stockpile to 55mn barrels, which already reached over 70% of its capacity. (Intercontinental Exchange, Bloomberg)

Revenue and net income of HPG sharply increase in 1Q2020. Hoa Phat Group (HOSE: HPG) announced the first-quarter revenue reached VND19,450bn and profit after tax recorded at VND2,305bn, up 28% and 27% YoY, respectively. (Hoa Phat)

Revenue of PNJ reaches VND5,000bn in 1Q2020. Phu Nhuan Jewelry (HOSE: PNJ) recorded revenue of VND5,001bn, up 5% YoY. Particularly, the gold bar and retail segment increased by 15% and 8% YoY, respectively. In contrast, wholesale decreased by 17% as well as other activities decreased by 9% YoY. (PNJ)

# **Market Statistic**

	INH STOCK	EXCHANG	SE								
				Change	Change						
				(pts)	(%)			Gain/Loss	Statistics	i	_
VN-Index	<b>"</b>		766.84	-28.13	-3.54			Gainers			5
	. ('000 shares)		397,399	63,514	19.02			Losers			27
Trading Val.	. (VND bn)		5,963	992	19.97			Unchanged	1		5
Top 5 Index	x Leaders			Top 5 Index	Laggards			Top Most I	Liquid (Or	der Matching	j)
Ticker	Price	Change	Index Impact	Ticker	Price	Change	Index Impact	Ticker	Price	Volume	Valu
	VND	VND	Point		VND	VND	Point		VND	mn. shares	VND b
DCM	7,450	390	0.06	VIC	93,000	-3,200	-3.09	HPG	20,200	11.93	246.
BIC	26,500	1,600	0.05	BID	34,700	-2,400	-2.76	MWG	79,400	2.58	209.
NT2	19,550	350	0.03	GAS	64,500	-4,300	-2.35	VNM	96,800	2.13	208.
PGI	15,800	1,000	0.03	VNM	96,800	-3,200	-1.59	FPT	49,300	3.74	186.
STG	15,700	800	0.02	SAB	170,000	-6,900	-1.26	CTG	18,800	9.30	178.
Top 5 Adva	ncing Industi	ry		Top 5 Declir	ning Industry	,					
Industry		Change	Index Impact	Industry		Change	Index Impact				
		%	Point			%	Point				
				Energy		-6.26	-1.28				
				Consumer Di	iscretionary	-4.35	-1.10				
				Utilities	,	-4.30	-2.62				
				Information T	echnology	-3.95	-0.46				
				Financials		-3.61	-8.61				
HA NOI S	TOCK EXCH	IANGE		Financials			-8.61				
HA NOI S	TOCK EXCH	IANGE		Change	Change		-8.61	Quintle and	Chadiadia		
	TOCK EXCH	IANGE	104.70	Change (pts)	(%)		-8.61	Gain/Loss	Statistics		9
HNX-Index			104.70	Change (pts) -4.99	<b>(%)</b> -4.55		-8.61	Gainers	Statistics		
<b>HNX-Index</b> Trading Vol	. ('000 shares)		77,613	Change (pts) -4.99 5,437	(%) -4.55 7.53		-8.61	Gainers Losers			11
<b>HNX-Index</b> Trading Vol	. ('000 shares)			Change (pts) -4.99	<b>(%)</b> -4.55		-8.61	Gainers			11
<b>HNX-Index</b> Trading Vol. Trading Val.	. ('000 shares) . (VND bn)		77,613	Change (pts) -4.99 5,437	(%) -4.55 7.53 5.16		-8.61	Gainers Losers Unchanged	i	der Matching	11: 16:
HNX-Index Trading Vol. Trading Val.	. ('000 shares) . (VND bn)		77,613	Change (pts) -4.99 5,437 36	(%) -4.55 7.53 5.16		-8.61 Index Impact	Gainers Losers Unchanged	i		11 16 <b>1)</b>
HNX-Index Trading Vol. Trading Val.	. ('000 shares) . (VND bn) <b>x Leaders</b>		77,613 731	Change (pts) -4.99 5,437 36 Top 5 Index	(%) -4.55 7.53 5.16 <b>Laggards</b>	-3.61	Index	Gainers Losers Unchanged	l Liquid (Or	der Matching	11 16 <b>)</b> Valu
HNX-Index Trading Vol. Trading Val. Top 5 Index	. ('000 shares) . (VND bn) x Leaders Price	Change	77,613 731 Index Impact	Change (pts) -4.99 5,437 36 Top 5 Index	(%) -4.55 7.53 5.16 Laggards Price	-3.61 Change	Index Impact	Gainers Losers Unchanged	l Liquid (Or Price	der Matching Volume	11 16 <b>y)</b> <b>Valu</b> VND b
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker	. ('000 shares) . (VND bn) x Leaders Price	<b>Change</b> VND	77,613 731 Index Impact	Change (pts) -4.99 5,437 36  Top 5 Index Ticker	(%) -4.55 7.53 5.16 <b>Laggards</b> <b>Price</b> VND	-3.61  Change  VND	Index Impact	Gainers Losers Unchanged Top Most	Liquid (Or Price VND	der Matching Volume mn. shares	11 16 <b>y)</b> <b>Valu</b> VND b 123.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker S99 SJE	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500	Change VND 600	77,613 731  Index Impact  Point 0.03	Change (pts) -4.99 5,437 36  Top 5 Index Ticker	(%) -4.55 7.53 5.16  Laggards Price  VND 15,700	-3.61  Change  VND -1,700	Index Impact Point -2.26	Gainers Losers Unchanged  Top Most I  Ticker	Liquid (Or Price VND 11,700	Volume mn. shares 10.32	11 16 <b>Valu</b> VND b 123. 120.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker S99 SJE KLF	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300	VND 600 1,500	77,613 731 Index Impact Point 0.03 0.02	Change (pts) -4.99 5,437 36  Top 5 Index Ticker  SHB ACB	(%) -4.55 7.53 5.16  Laggards Price  VND 15,700 19,800	-3.61  Change  VND -1,700 -900	Index Impact Point -2.26 -1.44	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB	Price VND 11,700 19,800	Volume mn. shares 10.32 6.01	11! 16  Value  VND bi 123. 120. 89.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker S99 SJE KLF MBG	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300 1,600	VND 600 1,500 100	77,613 731 Index Impact Point 0.03 0.02 0.02	Change (pts) -4.99 5,437 36  Top 5 Index Ticker  SHB ACB PVS	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700	-3.61  Change  VND -1,700 -900 -1,200	Index Impact  Point -2.26 -1.44 -0.29	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB	VND 11,700 19,800 15,700	volume mn. shares 10.32 6.01 5.58	83 115 163 Value VND bi 123.4 120.4 89.2 46.4 28.5
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker S99 SJE KLF MBG SLS	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300 1,600 9,600	Change  VND 600 1,500 100 800 2,400	77,613 731 Index Impact Point 0.03 0.02 0.02 0.02	Change (pts) -4.99 5,437 36  Top 5 Index Ticker  SHB ACB PVS VCS	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700 58,600 8,100	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800	Index Impact Point -2.26 -1.44 -0.29 -0.13	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	VAIu  VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS Top 5 Adva	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300 1,600 9,600 50,000	Change  VND 600 1,500 100 800 2,400	77,613 731 Index Impact Point 0.03 0.02 0.02 0.02	Change (pts) -4.99 5,437 36  Top 5 Index  Ticker  SHB ACB PVS VCS SHS	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700 58,600 8,100	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800	Index Impact Point -2.26 -1.44 -0.29 -0.13	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	VAIu  VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS Top 5 Adva	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300 1,600 9,600 50,000	VND 600 1,500 100 800 2,400	77,613 731 Index Impact Point 0.03 0.02 0.02 0.02 0.01	Change (pts) -4.99 5,437 36  Top 5 Index  Ticker  SHB ACB PVS VCS SHS  Top 5 Declin	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700 58,600 8,100	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800	Index Impact Point -2.26 -1.44 -0.29 -0.13 -0.12	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	VAIu  VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS Top 5 Adva	. ('000 shares) . (VND bn)  x Leaders  Price  VND 7,500 18,300 1,600 9,600 50,000	Change  VND 600 1,500 100 800 2,400  ry  Change	77,613 731 Index Impact Point 0.03 0.02 0.02 0.02 1.002 1.001	Change (pts) -4.99 5,437 36  Top 5 Index  Ticker  SHB ACB PVS VCS SHS  Top 5 Declin	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700 58,600 8,100	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800  Change	Index Impact  Point -2.26 -1.44 -0.29 -0.13 -0.12  Index Impact	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	111 16 Valu VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS Top 5 Adva	. ('000 shares) . (VND bn) x Leaders Price VND 7,500 18,300 1,600 9,600 50,000	Change  VND 600 1,500 100 800 2,400  Change	77,613 731  Index Impact  Point 0.03 0.02 0.02 0.02 0.01  Index Impact Point	Change (pts) -4.99 5,437 36  Top 5 Index  Ticker  SHB ACB PVS VCS SHS  Top 5 Declir Industry	(%) -4.55 7.53 5.16  Laggards  Price  VND 15,700 19,800 11,700 58,600 8,100	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800  Change	Index Impact  Point -2.26 -1.44 -0.29 -0.13 -0.12  Index Impact Point	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	111 16 Valu VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS Top 5 Adva	. ('000 shares) . (VND bn) x Leaders Price VND 7,500 18,300 1,600 9,600 50,000	Change  VND 600 1,500 100 800 2,400  Change	77,613 731  Index Impact  Point 0.03 0.02 0.02 0.02 0.01  Index Impact Point	Change (pts) -4.99 5,437 36  Top 5 Index Ticker  SHB ACB PVS VCS SHS  Top 5 Declir Industry	(%) -4.55 7.53 5.16  Laggards Price VND 15,700 19,800 11,700 58,600 8,100  hing Industry	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800  Change  % -5.91	Index   Impact   Point   -2.26   -1.44   -0.29   -0.13   -0.12   Index   Impact   Point   -0.36	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	Valu VND b 123. 120. 89. 46.
HNX-Index Trading Vol. Trading Val. Top 5 Index Ticker  S99 SJE KLF MBG SLS  Top 5 Adva	. ('000 shares) . (VND bn) x Leaders Price VND 7,500 18,300 1,600 9,600 50,000	Change  VND 600 1,500 100 800 2,400  Change	77,613 731  Index Impact  Point 0.03 0.02 0.02 0.02 0.01  Index Impact Point	Change (pts) -4.99 5,437 36  Top 5 Index  Ticker  SHB ACB PVS VCS SHS  Top 5 Declir Industry  Energy Financials	(%) -4.55 7.53 5.16  Laggards Price VND 15,700 19,800 11,700 58,600 8,100  hing Industry	-3.61  Change  VND -1,700 -900 -1,200 -3,900 -800  Change  % -5.91 -5.25	Index Impact  Point -2.26 -1.44 -0.29 -0.13 -0.12  Index Impact  Point -0.36 -4.02	Gainers Losers Unchanged  Top Most I  Ticker  PVS ACB SHB VCS	VND 11,700 19,800 15,700 58,600	wn. shares 10.32 6.01 5.58 0.77	VAIu  VND bi 123. 120. 89. 46.

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# Foreign activities

		HOSE		
Top 5 Fore	ign Net Buy			
Ticker	Price	Buy Value	Sell value	Net Value
	VND	VND bn	VND bn	VND bn
HPG	20,200	79.2	18.7	60.5
VHM	68,000	50.3	22.2	28.1
HDB	20,100	31.2	22.8	8.4
VNM	96,800	337.5	330.7	6.8
HSG	6,240	6.0	0.9	5.1

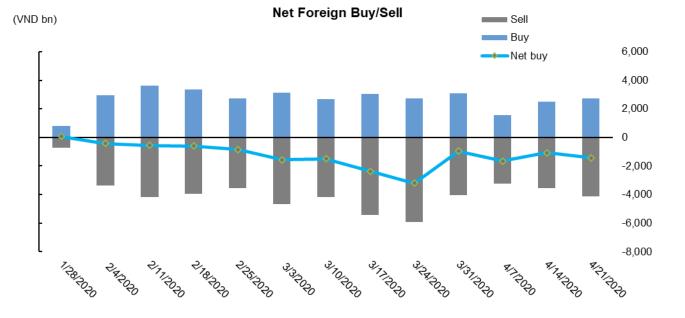
		HNX					
Top 5 For	Top 5 Foreign Net Buy						
Ticker	Price	Buy Value	Sell value	Net Value			
	VND	VND bn	VND bn	VND bn			
VCS	58,600	0.9	0.1	0.8			
AMV	15,600	0.3	0.0	0.3			
WCS	156,200	0.2	0.0	0.2			
INN	24,100	0.2	0.0	0.1			
VMC	9,700	0.1	0.0	0.1			

**Top 5 Foreign Net Sell** 

Ticker	Price	Buy Value	Sell value	Net Value
	VND	VND bn	VND bn	VND bn
BID	34,700	2.1	38.4	-36.3
STB	8,990	0.7	33.8	-33.1
VIC	93,000	18.2	50.2	-32.0
E1VFVN30	11,820	8.1	39.3	-31.3
VCB	71,500	42.0	72.5	-30.5

**Top 5 Foreign Net Sell** 

Ticker	Price	Buy Value	Sell value	Net Value
	VND	VND bn	VND bn	VND bn
SHB	15,700	0.1	15.4	-15.4
HUT	1,700	0.0	5.4	-5.4
PVS	11,700	0.1	3.8	-3.7
PLC	15,500	0.0	2.4	-2.3
PVC	5,100	0.0	1.5	-1.5



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# **Event Calendar**

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value
04/22/2020		DST	HNX	Annual General Meeting	0.00%	0.00
04/22/2020		CMK	Upcom	Annual General Meeting	0.00%	0.00
04/23/2020	04/23/2020	HSG	HSX	Share Issue	5.00%	0.00
04/24/2020	05/20/2020	PPS	HNX	Annual General Meeting	0.00%	0.00
04/24/2020	05/15/2020	DHT	HNX	Cash Dividend	10.00%	1,000.00
04/24/2020	05/15/2020	DHT	HNX	Cash Dividend	10.00%	1,000.00
04/24/2020	05/15/2020	PTL	HSX	Annual General Meeting	0.00%	0.00
04/24/2020	05/12/2020	DRL	HSX	Cash Dividend	9.20%	920.00
04/24/2020	05/12/2020	DRL	HSX	Cash Dividend	5.80%	580.00
04/24/2020	05/11/2020	PHN	HNX	Cash Dividend	15.00%	1,500.00
04/24/2020	05/08/2020	PDB	HNX	Cash Dividend	10.00%	1,000.00
04/24/2020		NUE	Upcom	Annual General Meeting	0.00%	0.00
04/24/2020		NHP	HNX	Annual General Meeting	0.00%	0.00
04/24/2020		VRE	HSX	Annual General Meeting	0.00%	0.00
04/24/2020		VEF	Upcom	Annual General Meeting	0.00%	0.00
04/24/2020		VNB	Upcom	Annual General Meeting	0.00%	0.00

# Other public offering

Date of Auction	Ticker	Company	Charter (VNDbn)	Offered Shares	Min Bid (VND)	Note
4/22/2020	HND	Hai Phong Thermal Power JSC	5,000.0	45,000,000	26,000	Whole lot sale
4/20/2020	VSH	Vinh Son - Song Hinh Hydropower JSC	2,062.0	63,016,948	31,931	-
4/13/2020	TSB	Tia Sang Battery JSC	67.5	3,440,252	32,800	-
4/10/2020	SOUTHCHIMEX	South Chemicals Import - Export JSC	9.4	461,516	253,300	-

22/04/2020

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