FUND FLOW - 03/03/2020

Vietnam Foreign Fund Flow

- > Last week, foreign selling activities remained at high level, recorded net sell value of USD47.7mn.
- Real Estate, Industrials and Consumer Discretionary were sold the most, recorded net sell value of USD16.1mn, USD7.5mn and USD5mn, respectively. Particularly, Real Estate's outflow mainly driven by SJS, VHM, VRE and NVL while high divestment away from SVC was the main contributor of Consumer Discretionary. Besides, foreign demand kept decreasing across Financials and Consumer Staples when selling pressure from VCB, SHB and MSN overshadowed buying activities on SBT, VNM, SAB, CTG and STB.

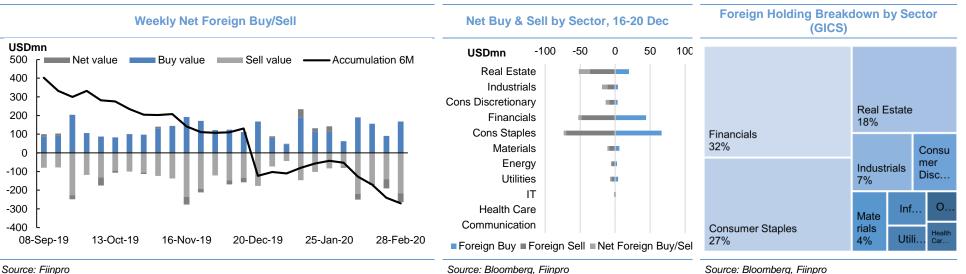
Stock Statistic	2-Mar-20	1W chg (%)	Mr. Dang Le
VNINDEX	884.43	-2.09	Strategy - Associate
Hanoi Index	110.67	6.23	(+84 28) 3914 8585 - Ext: 1471
UPCOM Index	55.17	-0.11	dang.lh@kisvn.vn

true Friend

Viet Nam

Securities Corporation

Source: Bloomberg



Top 10 Foreign Net Buy Weekly

Top 10 Foreign Net Sell Weekly

	Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value		Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value
			VND		USDmn	USDmn	USDmn				VND		USDmn	USDmn	USDmn
1	CTG	Financials	25,750	2.59%	6.9	2.5	4.4	1	SJS	Real Estate	19,400	-4.90%	0.0	6.4	-6.4
2	SBT	Consumer Staples	21,650	-1.59%	2.0	0.2	1.9	2	SVC	Consumer Discretionary	41,300	3.12%	0.0	4.7	-4.7
3	VIC	Real Estate	105,400	-1.59%	11.6	9.7	1.8	3	MSN	Consumer Staples	49,000	-5.04%	1.5	5.8	-4.4
4	VNM	Consumer Staples	104,500	-2.34%	55.7	54.1	1.5	4	VCB	Financials	82,400	-4.19%	11.3	14.4	-3.1
5	PHR	Consumer Discretionary	y 47,200	2.61%	0.9	0.2	0.6	5	VHM	Real Estate	80,400	-3.48%	4.6	7.3	-2.7
6	NKG	Materials	8,290	-0.84%	0.4	0.0	0.4	6	HPG	Materials	22,350	-1.76%	4.8	7.4	-2.5
7	SAB	Consumer Staples	162,000	-10.10%	6.8	6.5	0.3	7	VRE	Real Estate	28,500	-2.06%	2.4	4.7	-2.4
8	STB	Financials	11,600	5.45%	0.7	0.4	0.3	8	NVL	Real Estate	53,500	-0.93%	0.0	2.4	-2.3
9	PLX	Energy	51,600	-0.77%	0.5	0.3	0.2	9	E1VFVN30		13,860	-2.39%	2.0	4.3	-2.3
10	KSB	Materials	19,650	7.38%	0.2	0.1	0.2	10	SHB	Financials	9,600	39.13%	0.1	1.8	-1.7
_															

Source: Fiinpro

South East Asia ETFs Flow Review *

Total ETFs 60 Total AUM (USDmn)

5.545

Last week, South East Asia experienced the dramatic outflow, recorded the net outflow at USD77mn, a 4-week high. To be specific, divestment away from Indonesia and Malaysia were main contributors. Besides, Thailand and Philippines also negatively impacted by the outflow of money whilst Singapore continued to attract money inflow for four consecutive weeks.

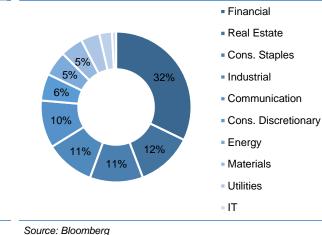
Unlike Singapore, Vietnam recorded the net outflow at USD8mn, a 6-month high. Of which, VanEck Vietnam ETF and VFMVN30 ETF were main drivers, accounted for USD4.2mn and VND2.3 outflow, respectively. Besides, X FTSE Vietnam also recorded the net outflow at USD2mn last week.

Key Indices	Close	% 1 W chg
VNIndex	884.43	-2.1%
SET	1,339.47	-6.7%
StraitsTimes	3,016.62	-4.0%
JCI	5,392.52	-7.1%
PCOMP	6,749.28	-13.2%
Malaysia	1,478.18	-0.8%
Source: Bloomberg	7	

KIS Vietnam Securities Corp.

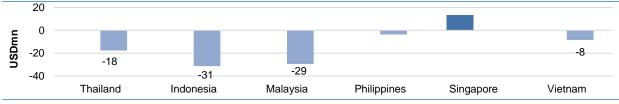
Weekly ETF Flow to South East Asia (Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam) USDmn 2.0% 400 350 1.5% 300 250 1.0% 200 0.5% 150 100 0.0% 50 -0.5% 0 -50 -1.0% -100 -150 -1.5% 06/21/19 08/21/19 10/21/19 12/21/19 02/21/20 Fundflow Accumulation 6M % Premium of Price - NAV

ETF Focus by Sector (GICS)

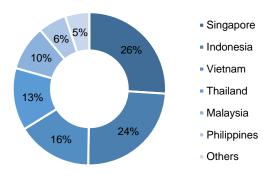


Source: Bloomberg

ETF Flow by Country, 16-20 Dec



ETF Focus by Country



Source: Bloomberg

Vietnam ETFs

Name	Type	Total AUM	NAV/share	Price	% 1W	%	Net Fund Flow (USDmn)			
Name	Туре	(USDmn)	(USD)	(USD)	chg	Premium	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	258.09	27.48	26.73	-8.80	-2.76	-1.95	-1.95	-1.76	2.95
VFMVN30 ETF FUND	ETF	302.86	0.61	0.60	-3.95	-1.72	-2.28	2.00	26.93	108.51
VANECK VIETNAM ETF	ETF	416.03	13.86	13.74	-8.16	-0.84	-4.17	-3.42	-16.50	74.93
SSIAM VNX50 ETF	ETF	7.66	0.53	0.52	-4.38	-2.21	-	-	-	-
PREMIA MSCI VIETNAM	ETF	24.42	8.70	8.88	-5.01	2.10	0.00	1.29	3.30	5.32

* Incl ETFs investing over 70% in Vietnam or other Southeast Asia markets. Refer next page for the list.

Source: Bloomberg Source: Bloomberg

ETFs investing in Southeast Asia markets

No	Ticker	Name	AUM (USDmn)	Fund focus
1	9810 HK Equity	Premia Dow Jones Emerging Asea	43	ASEAN Countries
2	ASEA US Equity	Global X FTSE Southeast Asia E	25	ASEAN Countries
3	ASEAN SP Equity	CIMB FTSE ASEAN 40	17	ASEAN Countries
4	3099 HK Equity	Xtrackers MSCI Indonesia Swap	156	Indonesia
5	EIDO US Equity	iShares MSCI Indonesia ETF	430	Indonesia
6	H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF	45	Indonesia
7	IDX US Equity	VanEck Vectors Indonesia Index	36	Indonesia
8	INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF	25	Indonesia
9	R/LQ45X IJ Equity	Premier ETF LQ-45	133	Indonesia
10	XIIC IJ Equity	Premier ETF Indonesia Consumer	2	Indonesia
11	XIIF IJ Equity	Premier ETF Indonesia Financia	7	Indonesia
12	XIIT IJ Equity	Premier ETF IDX30	184	Indonesia
13	XIJI IJ Equity	Premier ETF Syariah JII	1	Indonesia
14	XISC IJ Equity	Premier ETF Indonesia State-Ow	98	Indonesia
15	XISI IJ Equity	Premier ETF SMINFRA18	6	Indonesia
16	XISR IJ Equity	Premier ETF Sri Kehati	48	Indonesia
17	XMID LN Equity	Xtrackers MSCI Indonesia Swap	156	Indonesia
18	XPDV IJ Equity	Pinnacle CORE High Dividend ET	1	Indonesia
19	XPLC IJ Equity	Pinnacle Indonesia Large-Cap E	1	Indonesia
20	XPLQ IJ Equity	Pinnacle Enhanced Liquid ETF	4	Indonesia
21	1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia	4	Malaysia
22	3082 HK Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
23	EWM US Equity	iShares MSCI Malaysia ETF	395	Malaysia
24	FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F	1	Malaysia
25	HMYR LN Equity	HSBC MSCI MALAYSIA UCITS ETF	4	Malaysia
26	MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF	21	Malaysia
27	XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
28	3016 HK Equity	Xtrackers MSCI Philippines UCI	41	Philippines
29	EPHE US Equity	iShares MSCI Philippines ETF	209	Philippines
30	FMETF PM Equity	First Metro Philippine Equity	30	Philippines
31	XPQP GR Equity	Xtrackers MSCI Philippines UCI	41	Philippines
32	3065 HK Equity	Xtrackers MSCI Singapore UCITS	40	Singapore
33	DBSSTI SP Equity	Nikko AM Singapore STI ETF	242	Singapore

rf fund f	LOW		KIS V	ietnam Securities Corp.
34	EWS US Equity	iShares MSCI Singapore ETF	534	Singapore
35	SINGINC SP Equity	Phillip SING Income ETF	34	Singapore
36	SREITS SP Equity	Lion-Phillip S-REIT ETF	118	Singapore
37	STTF SP Equity	SPDR Straits Times Index ETF	581	Singapore
38	XBAS GR Equity	Xtrackers MSCI Singapore UCITS	40	Singapore
39	1559 JP Equity	NEXT FUNDS Thai Equity SET50 E	6	Thailand
40	1DIV TB Equity	ThaiDEX SET High Dividend ETF	3	Thailand
41	3092 HK Equity	Xtrackers MSCI Thailand UCITS	40	Thailand
42	BMSCG TB Equity	BCAP Mid Small CG ETF	15	Thailand
43	BSET100 TB Equity	BCAP SET100 ETF	45	Thailand
44	EBANK TB Equity	KTAM SET Banking ETF Tracker	3	Thailand
45	ECOMM TB Equity	KTAM SET Commerce ETF Tracker	1	Thailand
46	EFOOD TB Equity	KTAM SET Food and Beverage ETF	1	Thailand
47	EICT TB Equity	KTAM SET ICT ETF Tracker	1	Thailand
48	ENGY TB Equity	MTrack Energy ETF	3	Thailand
49	ENY TB Equity	KTAM SET Energy ETF Tracker	3	Thailand
50	ESET50 TB Equity	KTAM SET50 ETF Tracker	1	Thailand
51	TDEX TB Equity	ThaiDEX SET50 ETF	103	Thailand
52	TH100 TB Equity	ThaiDEX SET100 ETF	0	Thailand
53	THA FP Equity	Lyxor MSCI Thailand UCITS ETF	16	Thailand
54	THD US Equity	iShares MSCI Thailand ETF	413	Thailand
55	XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	40	Thailand
56	2804 HK Equity	Premia MSCI Vietnam ETF	24	Vietnam
57	E1VFVN30 VN Equity	VFMVN30 ETF Fund	303	Vietnam
58	FUESSV50 VN Equity	SSIAM VNX50 ETF	8	Vietnam
59	VNM US Equity	VanEck Vectors Vietnam ETF	416	Vietnam
60	XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	258	Vietnam

Country	Total AUM (USDmn)
Singapore	1,590
Indonesia	1,333
Vietnam	1,009
Thailand	694
Malaysia	511
Philippines	321
ASEAN Countries	86

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