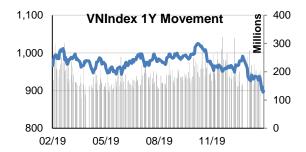
XIN CHAO VIET NAM 02-Mar-20

true Friend KIS Viet Nam Securities Corporation

Market Performance

	28-Feb	1D (%)	1M (%)
VN Index	882.19	-1.8%	-11.0%
Turnover	2,777	(VN	Dbn)
Foreign Net Buy	-233	(VN	Dbn)

Source: Bloomberg-Finpro



Fixed-Income and Commodity

	28-Feb	1M	3M
1Y G-bond yield	1.83%	1.26%	2.10%
3Y G-bond yield	1.95%	1.58%	2.25%
10Y G-bond yield	2.91%	3.17%	3.54%
WTI (\$/bbl)	45.29	53.48	58.11
Gold (\$/oz)	1,627	1,567	1,456

Source: Bloomberg

Macro Indicators

Quarterly data	4Q19	3Q19	2Q19
GDP growth (% YoY)	6.97	7.31	6.73
Disbursed FDI (USDbn)	6.16	5.12	4.98
Monthly data	Jan	Dec	Nov
CPI (% YoY)	6.43	5.23	3.52
IIP (% YoY)	-5.51	6.20	5.41
Export (% YoY)	-13.9	10.15	4.66
Import (% YoY)	-10.2	10.98	-0.87

Source: Bloomberg, FIA, GSO, IHS Markit, Nikkei

Corporate Earnings

HSX	Current	3Q19	2Q19
Growth rate (% YoY)		17.6	10.2
TTM PER (x)	13.7	16.5	16.4

Source: Bloomberg, Stoxplus

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New lower low

Vietnam stock market resumed its downtrend because investors have been worried about the outbreak of the COVID-2019 on the globe. The coronavirus has been spreading at a high rate in South Korea, Japan, Italy, and Iran. Notably, the virus had infected more than 2,300 people as of 28 Feb in South Korea.

At the close, the VN-Index slumped by 1.81% to close at 882.1 pts. Trading volume increased to 241 million shares or VND4,518bn. Market breadth was negative with three losers against each gainer, implying pessimistic sentiment. On the Northern bourse, the HNX-Index rose by 0.29% at 109.5 pts as SHB, the most index contributor, limited up.

Consumer Staple and Banking were the worst sectors due to SAB (-6.5%), VNM (-2.7%), MSN (-1.4%), CTG (-1.7%), VCB (-1.9%), BID (-3.4%), TCB (-2.2%), MBB (-2.4%), and VPB (-4.1%). Also, Real Estate stocks closed in red territory, namely VIC (-0.2%), VHM (-0.5%), VRE (-1.7%), NVL (-0.7%), NLG (-1.2%), DXG (-2.9%), ROS (-6.7%), notably TCH limiting down.

After global oil price fell sharply, Energy industry underperformed because of GAS (-4.1%), PVD (-5.2%), PVS (-3.2%), POW (-2.5%), and OIL (-1.4%). Besides, a few constituents of the VN30-Index surged more than 2% such as BVH (-2.6%), CTB (-4.0%), HPG (-2.6%), PNJ (-2.1%), and SSI (-3.6%),

In contrast, PLX (+0.7%), PHR (+4.2%), SAM (+0.1%), and PDR (+0.4%) were few names against the broad market.

Foreign investors continued to sell with a net of VND377bn on HSX. MSN, E1VFVN30, and VNM were sold the most with net values of VND48bn, VND37bn, and VND37bn, respectively. On the buy side, PHR, CTG, and SBT were in the top of the list.

Market sentiment has become cautious as the spread of coronavirus. Besides, the VN-Index closes at a new trough, implying the high downside risk. Therefore, traders should stay on the sidelines and wait for the next bullish signal.

Breaking news

The U.S. 10yr government bond yield fell to the 5-year-low as the Covid-19 concerns surges. On 27th, February 2020, the U.S. 10yr government bond plunged across 1.40% to approach to the new historic low around 1.20%. Over four recent days, the U.S. 10yr government bond yield decreased by 20 basis points, marking the highest weekly drop. (Bloomberg)

Foreigners buy 64.3mn shares of MBB. MBB has announced that it has distributed all over 64.3mn shares issued privately to foreign investors with the selling price of VND27,000 per share. (Fiinpro)

Market Statistic

HO CHI MINH STOCK EXCHANGE

VN-Index	('000 shares)		882.19 241,893	Change -16.25 79,372	Change % -1.8% 48.8%			Gain/Los Gainers Losers	ss Statistics	5	
Trading Val.	,		4,518	1,071	31.1%			Unchang	ed		
Top 5 Index	Leaders			Top 5 Inde	x Laggards			Top Mos	at Liquid (Or	der Matching	g)
Ticker	Price	Change	Index Impact	Ticker	Price	Change	Index Impact	Ticker	Price	Volume	
	VND	VND	Point		VND	VND	Point		VND	mn. shares	١
LGC	45,400	2,900	0.16	SAB	162,000	-11,200	-2.09	CTG	25,750	7.89	
PLX	51,600	400	0.15	BID	45,500	-1,600	-1.87	VNM	104,500	1.44	
PHR	47,200	1,900	0.08	GAS	75,800	-3,200	-1.78	HPG	22,350	6.58	
AST	59,000	3,800	0.05	VCB	82,400	-1,600	-1.73	MBB	20,400	7.02	
YEG	60,200	3,900	0.04	VNM	104,500	-2,900	-1.47	VCB	82,400	1.71	
Top 5 Adva	ncing Indust	ry		Top 5 Decl	lining Industry	/					
Industry		Change	Index Impact	Industry		Change	Index Impact				
		%	Point			%	Point				
Energy		0.2%	0.06	Utilities		-3.1%	-2.14				
				Consumer	Staples	-3.0%	-4.07				
				Financials		-2.3%	-6.53				

HA NOI STOCK EXCHANGE

HNX-Index	109.58
Trading Vol. ('000 shares)	67,411
Trading Val. (VNDbn)	717

Top 5 Index Leaders					
Ticker	Price	Change	Index Impact		
	VND	VND	Point		
SHB	9,600	800	1.07		
SHS	7,900	700	0.10		
AMV	18,600	1,400	0.05		
VCG	25,000	500	0.05		
MBS	11,500	600	0.03		

Top 5 Advancing Industry

Industry	Change	Index Impact
	%	Point
Health Care	3.3%	0.08
Information Technology	1.5%	0.01
Financials	1.3%	0.62
Other	0.9%	0.01
Industrials	0.2%	0.01

Top 5 Index Laggards					
Ticker	Price	Change	Index Impact		
	VND	VND	Point		
ACB	25,200	-300	-0.48		
PVS	14,900	-500	-0.12		
HHC	104,500	-11,600	-0.11		
IDJ	17,700	-1,900	-0.06		
VCS	67,100	-1,700	-0.06		

Change %

0.3%

60.6%

56.3%

-1.6%

-1.6%

-0.21

-0.03

Top 5 Declining Industry

Information Technology

Other

Change

25,447

0.31

258

Industry	Change	Index Impact
	%	Point
Energy	-2.3%	-0.16
Real Estate	-1.9%	-0.06
Utilities	-1.6%	-0.01
Materials	-1.6%	-0.08
Consumer Staples	-1.4%	-0.10

Gain/Loss Statistics

Gainers	103
Losers	91
Unchanged	171

Top Most Liquid (Order Matching) Ticker Price Volume Value - 6

	VND	mn. shares	VNDbn
SHB	9,600	34.25	314.9
ACB	25,200	5.96	148.3
PVS	14,900	2.39	35.6
AMV	18,600	1.34	24.3
VCS	67,100	0.29	19.4

80

63

237

Value VNDbn

201.0

150.3

147.8

143.9

140.1

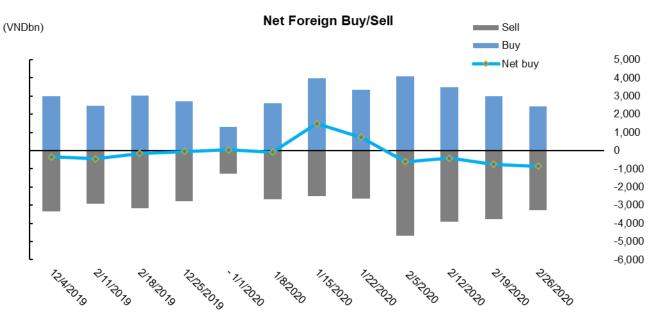
Foreign activities

HOSE								
Top 5 Foreign Net Buy								
Ticker	Price	Buy Value	Sell value	Net Value				
	VND	VNDbn	VNDbn	VNDbn				
PHR	47,200	16.7	0.8	16.0				
CTG	25,750	27.6	12.0	15.6				
SBT	21,650	12.6	2.7	9.9				
PVT	12,400	9.1	6.0	3.1				
PLX	51,600	4.7	2.4	2.3				

HNX									
Top 5 Foreign Net Buy									
Ticker	Price	Buy Value	Sell value	Net Value					
	VND	VNDbn	VNDbn	VNDbn					
SLS	62,000	0.5	0.0	0.5					
NBC	6,500	0.1	0.0	0.1					
CDN	18,800	0.0	0.0	0.0					
PMC	55,400	0.0	0.0	0.0					
SD6	2,400	0.0	0.0	0.0					

...

Top 5 Foreig	n Net Sell				Top 5 Foreign Net Sell				
Ticker	Price	Buy Value	Sell value	Net Value	Ticker	Price	Buy Value	Sell value	Net Value
	VND	VNDbn	VNDbn	VNDbn		VND	VNDbn	VNDbn	VNDbn
MSN	49,000	4.0	52.7	-48.8	PVS	14,900	2.0	6.6	-4.5
E1VFVN30	13,860	7.0	44.8	-37.7	SHB	9,600	0.0	2.3	-2.3
VNM	104,500	799.7	837.1	-37.4	TIG	7,100	0.5	2.3	-1.8
VRE	28,500	14.1	45.7	-31.7	S55	23,500	0.0	0.4	-0.4
NVL	53,500	0.5	30.6	-30.1	VCS	67,100	0.0	0.3	-0.3



Event Calendar

Value	Rate	Right	Exchange	Ticker	Exercise day	Ex-right date
		Annual General Meeting	HSX	CII		3/2/2020
		Annual General Meeting	Upcom	DVC		3/2/2020
		Annual General Meeting	HSX	FRT	3/20/2020	3/2/2020
		Record date for ballot	HSX	HDB		3/2/2020
		Annual General Meeting	HSX	KBC		3/2/2020
		Annual General Meeting	Upcom	KSV	3/25/2020	3/2/2020
		Annual General Meeting	HSX	PJT	4/15/2020	3/2/2020
1,60	16%	Cash Dividend	HSX	REE	4/10/2020	3/2/2020
		Annual General Meeting	HSX	REE	3/31/2020	3/2/2020
		Annual General Meeting	HSX	S4A		3/2/2020
		Annual General Meeting	HSX	SGT		3/2/2020
		Annual General Meeting	HNX	TC6		3/2/2020
		Annual General Meeting	HSX	TEG		3/2/2020
		Annual General Meeting	Upcom	TSD		3/2/2020
		Annual General Meeting	Upcom	TVA		3/2/2020
		Annual General Meeting	Upcom	VIB	3/31/2020	3/2/2020
		Annual General Meeting	HNX	VSM		3/2/2020
		Annual General Meeting	HNX	VTJ		3/2/2020
		Annual General Meeting	Upcom	XHC		3/2/2020
		Annual General Meeting	Upcom	BAL		3/3/2020
50	5%	Cash Dividend	Upcom	DNH	3/26/2020	3/3/2020
		Annual General Meeting	HSX	FPT	4/8/2020	3/3/2020
		Annual General Meeting	HNX	IDJ	3/25/2020	3/3/2020
		Annual General Meeting	HSX	IJC		3/3/2020
2,00	20%	Cash Dividend	Upcom	MPC	3/17/2020	3/3/2020
		Annual General Meeting	Upcom	NDP		3/3/2020
		Annual General Meeting	HNX	NTP	4/11/2020	3/3/2020
		Annual General Meeting	HNX	NVB		3/3/2020
		Annual General Meeting	HNX	PCE	3/27/2020	3/3/2020
		Annual General Meeting	Upcom	RBC	3/20/2020	3/3/2020
		Annual General Meeting	HSX	RDP	4/4/2020	3/3/2020
		Annual General Meeting	HSX	SCD	3/31/2020	3/3/2020
		Annual General Meeting	HSX	SMB		3/3/2020

02/03/2020

3/3/2020	3/20/2020	TDS	Upcom	Annual General Meeting		
3/4/2020		C21	Upcom	Record date for ballot		
3/4/2020		CEC	Upcom	Annual General Meeting		
3/4/2020		GER	Upcom	Annual General Meeting		
3/4/2020		KLB	Upcom	Annual General Meeting		
3/4/2020	4/8/2020	PJC	HNX	Annual General Meeting		
3/4/2020	3/18/2020	PJC	HNX	Cash Dividend	20%	2,000
3/4/2020	3/31/2020	PTX	Upcom	Annual General Meeting		
3/4/2020		SBL	Upcom	Annual General Meeting		
3/4/2020		TMC	HNX	Annual General Meeting		
3/4/2020	3/27/2020	VDT	Upcom	Annual General Meeting		
3/5/2020	4/7/2020	ACB	HNX	Annual General Meeting		
3/5/2020	3/27/2020	AGP	Upcom	Annual General Meeting		
3/5/2020		BLW	Upcom	Annual General Meeting		
3/5/2020	3/25/2020	СТВ	HNX	Annual General Meeting		
3/5/2020		HBE	HNX	Annual General Meeting		
3/5/2020		HHR	Upcom	Annual General Meeting		
3/5/2020	3/27/2020	HMC	HSX	Annual General Meeting		
3/5/2020	4/15/2020	PLA	Upcom	Annual General Meeting		
3/5/2020		SAS	Upcom	Annual General Meeting		
3/5/2020	3/26/2020	STK	HSX	Annual General Meeting		
3/5/2020	4/6/2020	STV	Upcom	Annual General Meeting		
3/5/2020	3/20/2020	TLG	HSX	Cash Dividend	5%	50
3/5/2020		TVM	Upcom	Annual General Meeting		
3/5/2020	4/25/2020	TVN	Upcom	Annual General Meeting		
3/5/2020		VDN	Upcom	Annual General Meeting		
3/5/2020	4/10/2020	VNC	HNX	Annual General Meeting		
3/6/2020		AUM	Upcom	Annual General Meeting		
3/6/2020		HAH	HSX	Annual General Meeting		
3/6/2020	4/8/2020	HMG	Upcom	Annual General Meeting		
3/6/2020	4/9/2020	HPB	Upcom	Cash Dividend	15%	1,50
3/6/2020	3/31/2020	IBD	Upcom	Annual General Meeting		
3/6/2020	3/27/2020	NTH	HNX	Cash Dividend	12%	1,20
3/6/2020	3/30/2020	PPC	HSX	Annual General Meeting		
0,0,1010						

3/6/2020	4/20/2020	TBD	Upcom	Annual General Meeting		
3/6/2020		TV3	HNX	Annual General Meeting		
3/6/2020	3/25/2020	TV4	HNX	Cash Dividend	5%	500
3/6/2020		TV4	HNX	Annual General Meeting		
3/6/2020	4/16/2020	UPC	Upcom	Annual General Meeting		
3/6/2020	3/24/2020	VC1	HNX	Annual General Meeting		

Other public offering

Date of Auction	Ticker	Company	Charter (VNDbn)	Offered Shares	Min Bid (VND)	Note
3/25/2020	VCP	Vinaconex P&C JSC	570.0	3,932,400	44,988	
3/10/2020	KLM	Nghe Tinh Non-Ferous Metal JSC	38.9	2,367,040	26,000	
3/9/2020	MT∨	Vung Tau Environment Services and Urban Project JSC	54.0	1,566,000	35,100	
3/3/2020	BTU	Ben Tre Urban Project JSC	36.0	864,000	14,630	

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