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Vietnam Foreign Fund Flow

- > Buying activities continued to blossom, recording \$15mn in net buy value.
- Financials and Consumer Staples were accumulated the most by foreign investors, recorded net buy value at \$13.8mn and \$4.1mn, respectively. Particularly, Financials was mainly contributed by CTG, HDB and SSI, overshadowing selling pressure on VCB and STB whilst VNM and MSN were the main drivers of Consumer Staples. On the contrary, Real Estate and Materials were sold the most, focusing on PDR, KBC, VRE, NKG and CTI while VHM and HPG ended up to be net bought. Besides, Energy kept experiencing an outflow due to high divestment away from PVD.

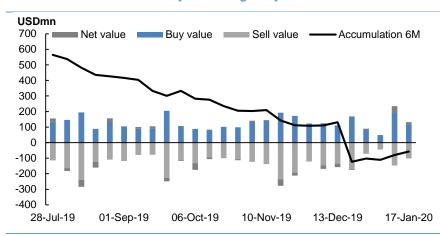
Stock Statistic	20-Jan-20	1W chg (%)
VNINDEX	978.63	1.32
Hanoi Index	104.64	2.29
UPCOM Index	55.49	-0.27
Source: Bloomberg		

Mr. Dang Le

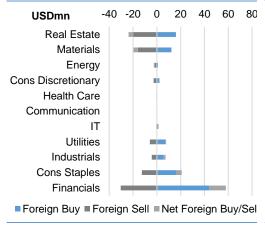
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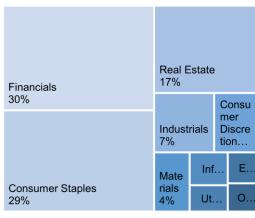
Weekly Net Foreign Buy/Sell



Net Buy & Sell by Sector, 16-20 Dec



Foreign Holding Breakdown by Sector (GICS)



Source: Fiinpro Source: Bloomberg, Fiinpro

Top 10 Foreign Net Buy Weekly

	Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value
			VND		USDmn	USDmn	USDmn
1	CTG	Financials	24,950	7.08%	17.0	3.5	13.5
2	E1VFVN30		14,910	1.29%	4.3	0.9	3.4
3	VNM	Consumer Staples	118,600	-0.34%	13.4	10.4	3.0
4	HPG	Materials	25,000	3.31%	10.6	7.9	2.7
5	VHM	Real Estate	86,000	1.42%	8.3	6.4	1.9
6	HDB	Financials	28,550	1.60%	2.1	0.6	1.5
7	GAS	Utilities	93,200	-2.82%	5.4	4.2	1.2
8	SSI	Financials	19,250	5.77%	1.5	0.5	1.0
9	MSN	Consumer Staples	55,000	-2.83%	2.0	1.3	0.7
10	ROS	Industrials	10,000	-12.66%	0.7	0.0	0.7

Top 10 Foreign Net Sell Weekly

Source: Bloomberg, Fiinpro

	Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value
			VND		USDmn	USDmn	USDmn
1	PDR	Real Estate	25,600	1.99%	0.0	4.9	-4.9
2	NKG	Materials	9,900	10.00%	0.1	4.1	-4.1
3	CTI	Materials	21,150	0.24%	0.0	3.0	-3.0
4	VCB	Financials	94,500	6.18%	14.9	16.4	-1.4
5	STB	Financials	10,600	0.95%	0.4	1.7	-1.2
6	PVD	Energy	14,650	-2.66%	0.3	1.3	-1.0
7	KBC	Real Estate	15,800	3.95%	0.4	1.0	-0.6
8	VRE	Real Estate	32,600	-4.12%	3.5	4.0	-0.5
9	POW	Utilities	10,800	-2.70%	0.9	1.3	-0.4
10	FRT	Consumer Discretionary	18,400	-7.07%	0.3	0.6	-0.3

Source: Fiinpro

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FUND FLOW KIS Vietnam Securities Corp.

South East Asia ETFs Flow Review *

experienced positive inflow last week.

Total ETFs 60

Total AUM (USDmn)

5.962

Key Indices	Close	% 1W chg
VNIndex	978.63	1.3%
SET	1,591.22	0.3%
StraitsTimes	3,277.07	0.8%
JCI	6,247.31	-0.8%
PCOMP	7,552.60	-2.9%
Malaysia	1,591.45	0.4%

Source: Bloomberg

6%

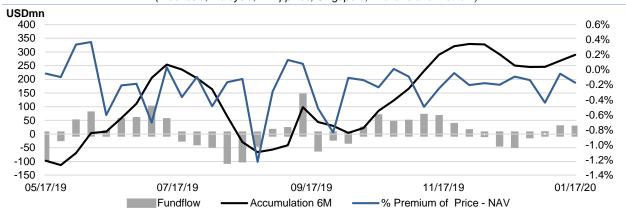
10%

Weekly ETF Flow to South East Asia

> South East Asia maintained a strong inflow last week, recorded the net inflow at \$21mn. To be specific, money flow into Indonesia accelerated, recorded net inflow at \$7mn, 7 times higher than the previous week. Besides, Thailand and Singapore also

> Vietnam posted an inflow of \$2mn last week. Of which, VFMVN30 ETF was the only contributor.

(Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam)



ETF Focus by Sector (GICS)

31%

12%



Real Estate

Cons. Staples

Industrial

Communication

Cons. Discretionary

Energy

Materials

Utilities

- IT

Source: Bloomberg

ETF Flow by Country, 16-20 Dec



Source: Bloomberg

Vietnam ETFs

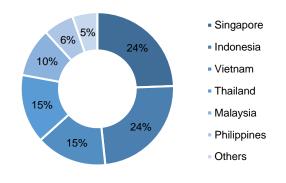
Name	Turno	Total AUM	NAV/share	Price % 1W		V %	Net Fund Flow (USDmn)			
Name	Туре	(USDmn)	(USD)	(USD)	chg	Premium	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	282.97	30.59	30.48	0.92	-0.33	0.00	0.00	-14.75	9.62
VFMVN30 ETF FUND	ETF	276.16	0.64	0.64	1.29	0.56	1.97	11.38	0.72	108.01
VANECK VIETNAM ETF	ETF	438.70	15.99	16.05	0.88	0.36	0.00	0.80	-24.86	101.74
SSIAM VNX50 ETF	ETF	7.53	0.55	0.56	1.57	0.47	-	-	-	-
PREMIA MSCI VIETNAM	ETF	24.48	9.76	9.87	0.72	1.16	0.00	0.19	2.42	4.03

^{*} Incl ETFs investing over 70% in Vietnam or other Southeast Asia markets. Refer next page for the list.

Source: Bloomberg

Source: Bloomberg

ETF Focus by Country



Source: Bloomberg

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ETFs investing in Southeast Asia markets

No	Ticker	Name	AUM (USDmn)	Fund focus
1	9810 HK Equity	Premia Dow Jones Emerging Asea	47	ASEAN Countries
2	ASEA US Equity	Global X FTSE Southeast Asia E	27	ASEAN Countries
3	ASEAN SP Equity	CIMB FTSE ASEAN 40	18	ASEAN Countries
4	3099 HK Equity	Xtrackers MSCI Indonesia Swap	141	Indonesia
5	EIDO US Equity	iShares MSCI Indonesia ETF	500	Indonesia
6	H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF	43	Indonesia
7	IDX US Equity	VanEck Vectors Indonesia Index	41	Indonesia
8	INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF	27	Indonesia
9	R/LQ45X IJ Equity	Premier ETF LQ-45	127	Indonesia
10	XIIC IJ Equity	Premier ETF Indonesia Consumer	3	Indonesia
11	XIIF IJ Equity	Premier ETF Indonesia Financia	8	Indonesia
12	XIIT IJ Equity	Premier ETF IDX30	191	Indonesia
13	XIJI IJ Equity	Premier ETF Syariah JII	1	Indonesia
14	XISC IJ Equity	Premier ETF Indonesia State-Ow	99	Indonesia
15	XISI IJ Equity	Premier ETF SMINFRA18	6	Indonesia
16	XISR IJ Equity	Premier ETF Sri Kehati	44	Indonesia
17	XMID LN Equity	Xtrackers MSCI Indonesia Swap	141	Indonesia
18	XPDV IJ Equity	Pinnacle CORE High Dividend ET	1	Indonesia
19	XPLC IJ Equity	Pinnacle Indonesia Large-Cap E	1	Indonesia
20	XPLQ IJ Equity	Pinnacle Enhanced Liquid ETF	4	Indonesia
21	1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia	5	Malaysia
22	3082 HK Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
23	EWM US Equity	iShares MSCI Malaysia ETF	494	Malaysia
24	FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F	1	Malaysia
25	HMYR LN Equity	HSBC MSCI MALAYSIA UCITS ETF	3	Malaysia
26	MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF	22	Malaysia
27	XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
28	3016 HK Equity	Xtrackers MSCI Philippines UCI	48	Philippines
29	EPHE US Equity	iShares MSCI Philippines ETF	242	Philippines
30	FMETF PM Equity	First Metro Philippine Equity	33	Philippines
31	XPQP GR Equity	Xtrackers MSCI Philippines UCI	48	Philippines
32	3065 HK Equity	Xtrackers MSCI Singapore UCITS	38	Singapore
33	DBSSTI SP Equity	Nikko AM Singapore STI ETF	247	Singapore

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ETF FUND F	LOW		KIS \	/ietnam Securities Corp.
34	EWS US Equity	iShares MSCI Singapore ETF	572	Singapore
35	SINGINC SP Equity	Phillip SING Income ETF	36	Singapore
36	SREITS SP Equity	Lion-Phillip S-REIT ETF	121	Singapore
37	STTF SP Equity	SPDR Straits Times Index ETF	622	Singapore
38	XBAS GR Equity	Xtrackers MSCI Singapore UCITS	38	Singapore
39	1559 JP Equity	NEXT FUNDS Thai Equity SET50 E	7	Thailand
40	1DIV TB Equity	ThaiDEX SET High Dividend ETF	3	Thailand
41	3092 HK Equity	Xtrackers MSCI Thailand UCITS	44	Thailand
42	BMSCG TB Equity	BCAP Mid Small CG ETF	16	Thailand
43	BSET100 TB Equity	BCAP SET100 ETF	49	Thailand
44	EBANK TB Equity	KTAM SET Banking ETF Tracker	3	Thailand
45	ECOMM TB Equity	KTAM SET Commerce ETF Tracker	1	Thailand
46	EFOOD TB Equity	KTAM SET Food and Beverage ETF	1	Thailand
47	EICT TB Equity	KTAM SET ICT ETF Tracker	1	Thailand
48	ENGY TB Equity	MTrack Energy ETF	3	Thailand
49	ENY TB Equity	KTAM SET Energy ETF Tracker	3	Thailand
50	ESET50 TB Equity	KTAM SET50 ETF Tracker	1	Thailand
51	TDEX TB Equity	ThaiDEX SET50 ETF	103	Thailand
52	TH100 TB Equity	ThaiDEX SET100 ETF	0	Thailand
53	THA FP Equity	Lyxor MSCI Thailand UCITS ETF	22	Thailand
54	THD US Equity	iShares MSCI Thailand ETF	505	Thailand
55	XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	44	Thailand
56	2804 HK Equity	Premia MSCI Vietnam ETF	24	Vietnam
57	E1VFVN30 VN Equity	VFMVN30 ETF Fund	276	Vietnam
58	FUESSV50 VN Equity	SSIAM VNX50 ETF	8	Vietnam
59	VNM US Equity	VanEck Vectors Vietnam ETF	439	Vietnam
60	XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	283	Vietnam

Country	Total AUM (USDmn)
Singapore	1,675
Indonesia	1,379
Vietnam	1,030
Thailand	804
Malaysia	611
Philippines	371
ASEAN Countries	92

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