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Vietnam Foreign Fund Flow

- > Buying activities overwhelmed selling pressure, recorded at \$43.6mn in net buy value, 16 times higher than the previous week.
- ➤ Utilities and Consumer Staples were accumulated the most by foreign investors, recorded net buy value at \$42.7mn and \$9.1mn, respectively. Particularly, Utilities was mainly contributed by PGD, which was accounted for \$44mn net buy value, overshadowed selling pressure on POW whilst VNM, MSN and SAB were main drivers of Consumer Staples. On the contrary, Financials sector was impacted the most by selling activities, focusing on VCB, CTG, HDB and HCM while BID ended up to be net bought. Besides, Energy experienced an outflow due to high divestment away from PVD and PLX.

Stock Statistic	13-Jan-20	1W chg (%)
VNINDEX	965.84	1.05
Hanoi Index	102.30	1.06
UPCOM Index	55.64	-0.43

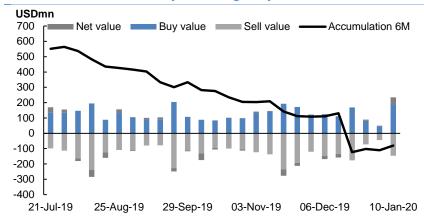
Source: Bloomberg

Mr. Dang Le

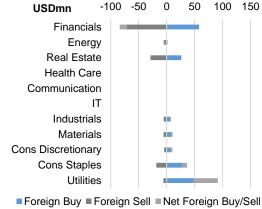
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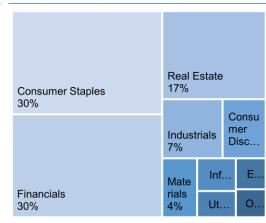


Net Buy & Sell by Sector, 16-20 Dec



Source: Bloomberg, Fiinpro

Foreign Holding Breakdown by Sector (GICS)



Source: Bloomberg, Fiinpro

Top 10 Foreign Net Buy Weekly

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	Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value
			VND		USDmn	USDmn	USDmn
1	PGD	Utilities	50,200	-0.59%	44.0	0.0	44.0
2	VNM	Consumer Staples	118,900	0.59%	16.7	10.0	6.7
3	PNJ	Consumer Discretionary	88,500	2.08%	5.5	2.1	3.5
4	E1VFVN30		14,720	0.82%	3.9	1.1	2.7
5	HPG	Materials	24,200	0.83%	6.9	4.2	2.7
6	MSN	Consumer Staples	56,500	-1.74%	3.1	0.5	2.7
7	BID	Financials	51,300	10.32%	3.1	1.2	1.9
8	ROS	Industrials	12,150	-19.80%	1.5	0.1	1.4
9	VRE	Real Estate	33,950	-1.59%	8.3	7.0	1.3
10	SAB	Consumer Staples	233,500	4.71%	6.6	5.5	1.1

Top 10 Foreign Net Sell Weekly

	Ticker	Sector	Price	% Chg	Buy Value	Sell value	Net Value
			VND		USDmn	USDmn	USDmn
1	VCB	Financials	89,500	0.34%	5.1	12.1	-7.0
2	CTG	Financials	23,550	11.08%	44.8	51.3	-6.5
3	POW	Utilities	11,100	-4.72%	1.9	3.8	-1.9
4	KDC	Consumer Staples	19,300	-2.53%	0.0	1.3	-1.3
5	PVD	Energy	15,150	-3.81%	0.6	1.7	-1.0
6	PDR	Real Estate	25,350	-0.59%	0.0	1.0	-1.0
7	HDB	Financials	28,100	2.18%	1.0	1.8	-0.8
8	PLX	Energy	55,700	-3.97%	0.2	0.9	-0.7
9	HCM	Financials	21,000	-0.47%	0.2	0.7	-0.6
10	VHM	Real Estate	84,500	-0.12%	10.6	11.1	-0.5

Source: Fiinpro

Source: Fiinpro

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South East Asia ETFs Flow Review *

high as well as Singapore was the destination of \$9mn last week.

Total ETFs 60

Total AUM (USDmn)

5,944

Key indices	Close	% 1W cng
VNIndex	965.84	1.1%
SET	1,584.83	1.0%
StraitsTimes	3,250.64	1.0%
JCI	6,296.57	0.6%
PCOMP	=	-

> Vietnam kept attracting inflow, reached \$5mn last week, a 6-month high. Of which, VFMVN30 ETF continued to be a main contributor, accounted for \$4mn inflow, followed by VanEck and Premia MSCI.

The flow of money into South East Asia accelerated, recorded the net inflow at \$23mn. To be specific, the flow of money into Indonesia turned to be positive, recorded net inflow at \$1mn, a 4-week high. Besides, Thailand experienced \$7mn inflow, a 4-week

Source: Bloomberg

6%

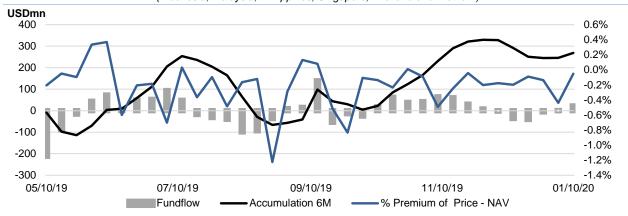
10%

Malaysia

Maria Incidence

Weekly ETF Flow to South East Asia

(Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam)



ETF Focus by Sector (GICS)

31%

12%

1.584.73



-0.8%

Real Estate

Cons. Staples

Industrial

Communication

Cons. Discretionary

Energy

Materials

Utilities

IT

Source: Bloomberg

ETF Flow by Country, 16-20 Dec



Source: Bloomberg

Vietnam ETFs

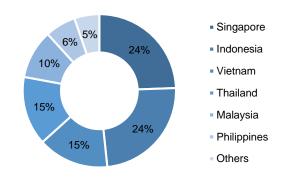
Name	Tumo	Total AUM	NAV/share	Price	Price % 1W %		Net Fund Flow (USDmn)			
Name	Туре	(USDmn)	(USD)	(USD)	chg	Premium	1W	1M	6M	1Y
X FTSE VIETNAM SWAP	Swap ETF	282.97	30.32	30.29	-0.62	-0.09	0.00	-1.20	-17.55	9.62
VFMVN30 ETF FUND	ETF	276.16	0.63	0.64	0.14	0.83	4.02	14.40	-1.69	105.79
VANECK VIETNAM ETF	ETF	443.80	15.87	15.91	-1.12	0.28	0.80	0.80	-24.86	101.74
SSIAM VNX50 ETF	ETF	7.53	0.54	0.55	-1.32	0.62	-	-	-	-
PREMIA MSCI VIETNAM	ETF	24.34	9.71	9.81	-0.52	0.96	0.19	0.19	4.03	4.03

^{*} Incl ETFs investing over 70% in Vietnam or other Southeast Asia markets. Refer next page for the list.

Source: Bloomberg

Source: Bloomberg

ETF Focus by Country



Source: Bloomberg

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ETFs investing in Southeast Asia markets

No	Ticker	Name	AUM (USDmn)	Fund focus
1	9810 HK Equity	Premia Dow Jones Emerging Asea	47	ASEAN Countries
2	ASEA US Equity	Global X FTSE Southeast Asia E	27	ASEAN Countries
3	ASEAN SP Equity	CIMB FTSE ASEAN 40	18	ASEAN Countries
4	3099 HK Equity	Xtrackers MSCI Indonesia Swap	141	Indonesia
5	EIDO US Equity	iShares MSCI Indonesia ETF	499	Indonesia
6	H4ZT GR Equity	HSBC MSCI INDONESIA UCITS ETF	43	Indonesia
7	IDX US Equity	VanEck Vectors Indonesia Index	41	Indonesia
8	INDO FP Equity	Lyxor MSCI Indonesia UCITS ETF	27	Indonesia
9	R/LQ45X IJ Equity	Premier ETF LQ-45	125	Indonesia
10	XIIC IJ Equity	Premier ETF Indonesia Consumer	3	Indonesia
11	XIIF IJ Equity	Premier ETF Indonesia Financia	8	Indonesia
12	XIIT IJ Equity	Premier ETF IDX30	189	Indonesia
13	XIJI IJ Equity	Premier ETF Syariah JII	1	Indonesia
14	XISC IJ Equity	Premier ETF Indonesia State-Ow	97	Indonesia
15	XISI IJ Equity	Premier ETF SMINFRA18	6	Indonesia
16	XISR IJ Equity	Premier ETF Sri Kehati	44	Indonesia
17	XMID LN Equity	Xtrackers MSCI Indonesia Swap	141	Indonesia
18	XPDV IJ Equity	Pinnacle CORE High Dividend ET	1	Indonesia
19	XPLC IJ Equity	Pinnacle Indonesia Large-Cap E	1	Indonesia
20	XPLQ IJ Equity	Pinnacle Enhanced Liquid ETF	4	Indonesia
21	1560 JP Equity	NEXT FUNDS FTSE Bursa Malaysia	5	Malaysia
22	3082 HK Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
23	EWM US Equity	iShares MSCI Malaysia ETF	497	Malaysia
24	FBM30 MK Equity	FTSE BURSA MALAYSIA KLCI ETF F	1	Malaysia
25	HMYR LN Equity	HSBC MSCI MALAYSIA UCITS ETF	3	Malaysia
26	MAL FP Equity	Lyxor MSCI Malaysia UCITS ETF	22	Malaysia
27	XCS3 GR Equity	Xtrackers MSCI Malaysia UCITS	43	Malaysia
28	3016 HK Equity	Xtrackers MSCI Philippines UCI	48	Philippines
29	EPHE US Equity	iShares MSCI Philippines ETF	243	Philippines
30	FMETF PM Equity	First Metro Philippine Equity	33	Philippines
31	XPQP GR Equity	Xtrackers MSCI Philippines UCI	48	Philippines
32	3065 HK Equity	Xtrackers MSCI Singapore UCITS	38	Singapore
33	DBSSTI SP Equity	Nikko AM Singapore STI ETF	245	Singapore

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FUND F	LOW		KIS V	/ietnam Securities Corp.
34	EWS US Equity	iShares MSCI Singapore ETF	561	Singapore
35	SINGINC SP Equity	Phillip SING Income ETF	36	Singapore
36	SREITS SP Equity	Lion-Phillip S-REIT ETF	115	Singapore
37	STTF SP Equity	SPDR Straits Times Index ETF	620	Singapore
38	XBAS GR Equity	Xtrackers MSCI Singapore UCITS	38	Singapore
39	1559 JP Equity	NEXT FUNDS Thai Equity SET50 E	7	Thailand
40	1DIV TB Equity	ThaiDEX SET High Dividend ETF	3	Thailand
41	3092 HK Equity	Xtrackers MSCI Thailand UCITS	44	Thailand
42	BMSCG TB Equity	BCAP Mid Small CG ETF	17	Thailand
43	BSET100 TB Equity	BCAP SET100 ETF	47	Thailand
44	EBANK TB Equity	KTAM SET Banking ETF Tracker	3	Thailand
45	ECOMM TB Equity	KTAM SET Commerce ETF Tracker	1	Thailand
46	EFOOD TB Equity	KTAM SET Food and Beverage ETF	1	Thailand
47	EICT TB Equity	KTAM SET ICT ETF Tracker	1	Thailand
48	ENGY TB Equity	MTrack Energy ETF	3	Thailand
49	ENY TB Equity	KTAM SET Energy ETF Tracker	3	Thailand
50	ESET50 TB Equity	KTAM SET50 ETF Tracker	1	Thailand
51	TDEX TB Equity	ThaiDEX SET50 ETF	103	Thailand
52	TH100 TB Equity	ThaiDEX SET100 ETF	0	Thailand
53	THA FP Equity	Lyxor MSCI Thailand UCITS ETF	22	Thailand
54	THD US Equity	iShares MSCI Thailand ETF	509	Thailand
55	XCS4 GR Equity	Xtrackers MSCI Thailand UCITS	44	Thailand
56	2804 HK Equity	Premia MSCI Vietnam ETF	24	Vietnam
57	E1VFVN30 VN Equity	VFMVN30 ETF Fund	276	Vietnam
58	FUESSV50 VN Equity	SSIAM VNX50 ETF	8	Vietnam
59	VNM US Equity	VanEck Vectors Vietnam ETF	444	Vietnam
60	XFVT GR Equity	Xtrackers FTSE Vietnam Swap UC	283	Vietnam

Country	Total AUM (USDmn)
Singapore	1,654
Indonesia	1,370
Vietnam	1,035
Thailand	807
Malaysia	614
Philippines	372
ASEAN Countries	92

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