

# Xin Chao Vietnam

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Massive divest in the ATC session

### Macro & Strategy

- **ETF review:** Local ETFs buy HDB the most

### Event Calendar

	17 Oct	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,121.65	(1.7)	(7.4)	(4.5)	11.4
Turnover (VND bn)	13,602				
VN30 (pt, % chg.)	1,141.03	(1.1)	(6.8)	(2.2)	13.5

### Major indicators

	17 Oct	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	1.74	(0.1)	(0.1)	(0.3)	(2.9)
3-yr gov't bonds (% bp chg.)	1.82	(0.2)	(0.1)	(0.4)	(2.8)
VND/USD (% chg.)	24,494	0.0	(0.4)	(3.5)	(3.5)
VND/JPY (% chg.)	16,355	0.1	1.0	4.6	9.4
VND/EUR (% chg.)	25,860	(0.2)	0.3	2.9	(2.4)
VND/CNY (% chg.)	3,348	0.1	(0.1)	(1.6)	2.3
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	4.83	(0.0)	0.5	1.0	1.0
WTI (USD/bbl, % chg.)	88.44	2.1	(3.3)	16.8	10.2
Gold (USD/oz, % chg.)	91.51	1.8	(3.1)	14.9	6.5

### Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VPB	77.0	STB	(84.2)
EIB	36.0	VSC	(46.3)
DCM	25.3	FIR	(26.7)
ACB	22.6	VCI	(9.7)
PVD	18.4	PC1	(8.8)

### Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
STB	143.9	VHM	(136.9)
SSI	38.1	VPB	(86.5)
VND	26.0	HPG	(48.9)
DGC	22.4	MWG	(31.8)
VIX	19.2	GAS	(17.4)

### KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	60.8	11.3	1.8	9.5	16.3
2021	304,264	177,159	18.4	9.5	1.6	8.5	16.5

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

### Vietnam indicators

	3Q22	4Q22	1Q23	2Q23	2020	2021	2022
Real GDP Growth (% yoy)	13.7	5.9	3.2	4.1	2.9	2.6	8.0
Trade balance (USD bn)	5.8	4.4	4.1	7.4	19.9	4.0	11.2
CPI (% yoy, avg.)	3.3	4.4	4.2	2.4	3.2	1.8	3.2
Credit growth (%)	10.5	12.9	1.6	3.4	12.2	13.0	12.9
VND/USD (avg.)	23,712	23,633	23,471	23,583	23,126	22,790	23,650
US GDP (% qoq)	3.2	2.9	2.0	2.4	(3.4)	5.6	2.1
China GDP (% yoy)	3.9	2.9	4.5	6.3	2.2	8.0	3.0

Source: KIS, Bloomberg

### Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Diversified Financials	(0.0)	Technology	(6.7)
Commercial Services	(0.3)	Pharmaceuticals	(4.9)
Banks	(0.4)	Capital Goods	(4.6)
Materials	(0.6)	Consumer Durables	(4.2)
Others	(0.6)	F&B	(4.2)

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## Market commentary & News

### Market commentary

#### Massive divest in the ATC session

Selling pressure suddenly intensified again in the ATC session, pushing the stock market to go down by more than 1% with low liquidity. In which, intraday sell orders mainly focused on the Brokerage and Oil & Gas. Besides, the Government agreed with the Ministry of Finance's proposal to reduce VAT by 2% in 1H2024.

At the close, the VNIndex lost 1.73% to 1,121 pts while the VN30Index also decreased by 1.06% to close at 1,141 pts. Meanwhile, trading volume reached 571 million shares/ VND13,602bn, down 4%/ 4% respectively, from the average of the last five sessions.

Foreign investors came back to net buying, with more than VND20bn, focusing on STB, SSI, and VND with net values of VND143bn, VND38bn, and VND26bn, respectively. In contrast, net selling concentrated on VHM, VPB, and HPG with VND136bn, VND86bn, and VND48bn, respectively.

Real Estate was still the worst sector due to almost tickers falling strongly by more than 4%, like KBC (-6.97%), DIG (-6.82%), KDH (-6.62%), DXG (-6.02%), NLG (-5.52%), NVL (-5.50%), HDG (-5.46%), PDR (-4.20%), VHM (-2.31%), BCM (-2.28%), and VIC (-2.22%).

Brokerage tickers unanimously closed at the flooring prices, including SHS (-8.47%), MBS (-7.27%), HCM (-6.97%), VCI (-6.97%), FTS (-6.95%), CTS (-6.93%), AGR (-6.89%), VIX (-6.54%), VND (-4.53%), VDS (-4.02%), BSI (-3.75%), and SSI (-2.02%).

Banking had a bad situation among TPB (-1.79%), VIB (-1.06%), BID (-0.84%), CTG (-0.69%), ACB (-0.66%), STB (-0.66%), MBB (-0.55%), VCB (-0.23%), SSB (-0.20%), and TCB (-0.16%).

Consumer Staples and Retail tickers were down across the board, typically DGW (-6.70%), VHC (-5.94%), MWG (-4.73%), QNS (-3.25%), FRT (-2.58%), SAB (-1.41%), PNJ (-1.00%), MSN (-0.84%), KDC (-0.63%), and VNM (-0.53%).

Almost all Oil & Gas shares plummeted to rock in the session, with PVC (-9.52%), PVS (-6.63%), PVD (-5.92%), BSR (-4.15%), PLX (-2.17%), PVB (-1.97%), GAS (-1.96%), OIL (-1.83%), and POW (-0.88%). Besides, Steel was also divested during the session because of NKG (-6.53%), HSG (-4.26%), and HPG (-0.80%).

In addition, the market also recorded DGC (-6.91%), VGC (-6.89%), DCM (-6.88%), GVR (-5.83%), DPM (-5.21%), FPT (-3.82%), DHG (-0.92%), and BVH (-0.24%) close in the red territory.

On the other side, VRE (+1.12%), VPB (+0.89%), HDB (+0.86%), and VJC (+0.39%) were the rare bright spots during the deep loss session.

The big sell orders in the ATC sessions causes the stock market to experience a 2nd consecutive deep loss session. Selling pressure suddenly intensifies again with the VNIndex maintaining to close below the 50-period moving average, indicating the downside risk is intact. However, the important support level of the 1,100-pts threshold is still not breakout. Therefore, investors should stand aside and carefully observe the next movements. The next time, if VNIndex breaks the above support level with high liquidity, investors should start to reduce a portion of stocks in their portfolio to the safety threshold.

## Macro & strategy

### ETF Review

#### Local ETFs buy HDB the most

The HoSE announced the new constituents of the VN DIAMOND Index last Monday. As per the announcement, the index will remove DHC while adding HDB in the 4Q23 review. Furthermore, the VN30Index and the VNFIN LEAD Index will rebalance its weight based on the new free-float rate, share outstanding, and price... The new weight will be effective on 06 Nov 2023.

Based on data as of 16 Oct 2023, we expect local ETFs to buy HDB and MSB the most with a volume of 18.3 million shares and 17.8 million shares. On the sell side, MBB and TPB will be heavily sold with 11.9 million shares and 6.4 million shares respectively.

Number of shares expected to buy/sell from ETFs

(% , shares)

No	Ticker	ETFs track on the VN30Index			ETFs track on the VN DIAMOND Index			SSIAM VNFIN LEAD ETF			Summary
		Current weighting	New weighting	Volume change	Current weighting	New weighting	Volume change	Current weighting	New weighting	Volume change	Net volume change
1	ACB	6.14	6.66	2,134,716	5.02	4.88	(1,232,978)	6.21	7.53	2,263,966	3,165,704
2	BCM	0.24	0.23	(17,666)	0.00	0.00	-	0.00	0.00	-	(17,666)
3	BID	0.76	0.71	(98,659)	0.00	0.00	-	0.34	0.32	(15,698)	(114,357)
4	BVH	0.27	0.26	(19,703)	0.00	0.00	-	0.00	0.00	-	(19,703)
5	CTG	1.84	1.75	(292,827)	2.24	1.92	(2,138,781)	1.81	2.00	257,353	(2,174,254)
6	DHC	0.00	0.00	-	0.16	0.00	(679,516)	0.00	0.00	-	(679,516)
7	EIB	0.00	0.00	-	0.00	0.00	-	3.43	4.13	1,566,629	1,566,629
8	FPT	8.55	8.81	251,580	16.90	15.47	(2,903,782)	0.00	0.00	-	(2,652,202)
9	GAS	0.87	0.84	(28,295)	0.00	0.00	-	0.00	0.00	-	(28,295)
10	GMD	0.00	0.00	-	8.00	9.75	5,253,765	0.00	0.00	-	5,253,765
11	GVR	0.27	0.29	100,275	0.00	0.00	-	0.00	0.00	-	100,275
12	HCM	0.00	0.00	-	0.00	0.00	-	0.79	0.70	(110,399)	(110,399)
13	HDB	3.00	2.97	(139,432)	0.00	1.63	18,363,194	1.92	1.99	154,561	18,378,322
14	HPG	7.15	6.74	(1,499,261)	0.00	0.00	-	0.00	0.00	-	(1,499,261)
15	KDH	0.00	0.00	-	2.12	2.20	498,519	0.00	0.00	-	498,519
16	LPB	0.00	0.00	-	0.00	0.00	-	3.17	2.99	(497,258)	(497,258)
17	MBB	4.51	4.40	(561,223)	7.30	6.45	(9,197,287)	8.08	7.13	(2,031,412)	(11,789,921)
18	MSB	0.00	0.00	-	1.71	2.88	16,641,266	1.04	1.46	1,202,437	17,843,704
19	MSN	4.15	3.89	(341,212)	0.00	0.00	-	0.00	0.00	-	(341,212)
20	MWG	4.88	4.79	(155,426)	15.11	15.08	(147,820)	0.00	0.00	-	(303,246)
21	NLG	0.00	0.00	-	2.45	2.33	(734,085)	0.00	0.00	-	(734,085)
22	OCB	0.00	0.00	-	1.04	1.34	4,534,404	0.24	0.29	143,095	4,677,500
23	PLX	0.41	0.39	(31,746)	0.00	0.00	-	0.00	0.00	-	(31,746)
24	PNJ	0.00	0.00	-	10.45	9.05	(3,442,886)	0.00	0.00	-	(3,442,886)
25	POW	0.58	0.45	(1,052,096)	0.00	0.00	-	0.00	0.00	-	(1,052,096)
26	REE	0.00	0.00	-	5.85	5.51	(1,090,609)	0.00	0.00	-	(1,090,609)
27	SAB	0.86	0.84	(25,239)	0.00	0.00	-	0.00	0.00	-	(25,239)
28	SHB	2.73	2.59	(1,215,762)	0.00	0.00	-	5.46	5.34	(426,296)	(1,642,057)
29	SSB	2.91	2.82	(334,138)	0.00	0.00	-	1.05	0.74	(471,842)	(805,980)
30	SSI	2.86	2.84	(45,151)	0.00	0.00	-	10.00	10.41	499,554	454,404
31	STB	4.93	4.80	(388,883)	0.00	0.00	-	15.40	14.63	(996,777)	(1,385,660)
32	TCB	6.52	6.13	(1,123,964)	7.98	8.98	6,141,475	10.85	10.14	(866,187)	4,151,324
33	TPB	2.00	1.87	(696,454)	3.24	2.74	(5,859,841)	2.02	2.09	166,573	(6,389,722)
34	VCB	4.57	4.46	(109,088)	0.00	0.00	-	3.65	3.65	(1,616)	(110,704)
35	VCI	0.00	0.00	-	0.00	0.00	-	1.75	1.55	(184,124)	(184,124)
36	VHM	4.22	5.02	1,606,933	0.00	0.00	-	0.00	0.00	-	1,606,933
37	VIB	2.09	2.22	619,767	3.37	3.25	(1,310,384)	1.59	1.82	481,541	(209,076)
38	VIC	4.54	4.34	(400,380)	0.00	0.00	-	0.00	0.00	-	(400,380)
39	VJC	2.26	2.57	280,647	0.00	0.00	-	0.00	0.00	-	280,647
40	VND	0.00	0.00	-	0.00	0.00	-	5.55	5.46	(178,193)	(178,193)
41	VNM	5.27	5.30	41,803	0.00	0.00	-	0.00	0.00	-	41,803
42	VPB	8.64	8.96	1,300,824	7.03	6.56	(4,122,023)	15.64	15.64	(2,431)	(2,823,630)
43	VRE	2.02	2.05	89,967	0.00	0.00	-	0.00	0.00	-	89,967

Source: Bloomberg, Fiinpro, KIS

Note: Data as of 16 Oct 2023

## Event Calendar

### ► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
18/10/2023	31/10/2023	AVC	UPCOM	Cash Dividend (VND2470/share)	24.70%	2,470
18/10/2023	30/10/2023	BWS	UPCOM	Cash Dividend (VND900/share)	9.00%	900
19/10/2023	30/10/2023	PNT	UPCOM	Cash Dividend (VND300/share)	3.00%	300
19/10/2023		PCH		Extraordinary General Meeting		
20/10/2023	16/11/2023	ECI	HNX	Extraordinary General Meeting		
20/10/2023	27/10/2023	PNJ	HOSE	Cash Dividend (VND800/share)	8.00%	800
20/10/2023	25/10/2023	UNI	HNX	Record date for ballot		
20/10/2023		TCI	UPCOM	Record date for ballot		

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