

Xin Chao Vietnam

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Selling pressure intensifies suddenly

Macro & Strategy

- **Fundflow:** Outflow is paused
- **Covered warrant:** The CW market is still vibrancy

Event Calendar

	25 Sep	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,153.20	(3.3)	(2.5)	1.9	14.5
Turnover (VND bn)	24,766				
VN30 (pt, % chg.)	1,159.94	(3.2)	(2.8)	2.5	15.4

Major indicators

	25 Sep	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	1.84	0.0	(0.0)	(0.4)	(2.8)
3-yr gov't bonds (% bp chg.)	2.01	0.0	0.0	(0.3)	(2.6)
VND/USD (% chg.)	24,375	0.0	(1.5)	(3.5)	(3.0)
VND/JPY (% chg.)	16,370	0.1	0.0	0.5	9.3
VND/EUR (% chg.)	25,807	0.0	0.6	(0.4)	(2.2)
VND/CNY (% chg.)	3,336	(0.0)	(1.3)	(2.4)	2.7
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	4.55	0.0	0.3	0.8	0.7
WTI (USD/bbl, % chg.)	89.55	(0.1)	12.2	29.1	11.6
Gold (USD/oz, % chg.)	93.03	(0.3)	10.1	25.4	8.3

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
STB	106.8	GEX	(82.5)
HPG	89.7	VND	(25.0)
MWG	84.8	MSB	(23.7)
MBB	69.2	NVL	(20.5)
FPT	56.0	FUEVFNVD	(15.8)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
HPG	106.6	MSN	(32.5)
SSI	102.3	STB	(26.8)
VHM	83.4	PVT	(23.1)
VNM	69.6	DGC	(20.6)
VCB	59.6	VCI	(19.0)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Household Products	0.2	Telecommunication	(6.9)
Diversified Financials	(0.0)	Technology	(6.9)
Automobiles	(1.5)	F&B	(6.9)
Real Estate	(1.6)	Others	(6.6)
Utilities	(1.7)	Media & Entertainment	(5.5)

KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	60.4	11.6	1.9	9.8	16.4
2021	304,264	177,159	18.4	9.8	1.6	8.7	16.6

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

KIS macro forecast

	3Q22	4Q22	1Q23	2Q23	2020	2021	2022
Real GDP Growth (% yoy)	13.7	5.9	3.2	4.1	2.9	2.6	8.0
Trade balance (USD bn)	5.8	4.4	4.1	7.4	19.9	4.0	11.2
CPI (% yoy, avg.)	3.3	4.4	4.2	2.4	3.2	1.8	3.2
Credit growth (%)	10.5	12.9	1.6	3.4	12.2	13.0	12.9
VND/USD (avg.)	23,712	23,633	23,471	23,583	23,126	22,790	23,650
US GDP (% qoq)	3.2	2.9	2.0	2.4	(3.4)	5.6	2.1
China GDP (% yoy)	3.9	2.9	4.5	6.3	2.2	8.0	3.0

Source: KIS, Bloomberg

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Market commentary & News

Market commentary

Selling pressure intensifies suddenly

Selling pressure not only maintained but also intensified suddenly in the afternoon, causing the stock market to experience a deep loss of more than 3% session with high liquidity. This indicated investors' fear sentiment toward the market in the next time.

Moreover, the "hawkish" stance of the FED during the Sep FOMC meeting indirectly pushed the US Treasury bond yield and the DXY Index up to new highs. This very reason weakened most major global stock markets and had a negative impact on the domestic market. Furthermore, the strong increase of the DXY Index exerted pressure on the USDVND exchange rate, which also significantly influenced domestic investors' sentiment."

At the close, the VNIndex lost 3.34% to 1,153 pts while the VN30Index also decreased by 3.15% to close at 1,159 pts. Meanwhile, trading volume reached 1,564 million shares/ VND24,766bn, up 63%/ 5% respectively, from the average of the last five sessions.

Foreign investors reversed to net buying, with more than VND702bn, focusing on HPG, SSI, and VHM with net values of VND106bn, VND102bn, and VND83bn, respectively. In contrast, net selling concentrated on MSN, STB, and PVT with VND32bn, VND26bn, and VND23bn, respectively.

Real Estate was still the worst sector due to almost tickers fell to the flooring prices, like VIC (-7.00%), DXG (-6.99%), HDG (-6.98%), PDR (-6.94%), NLG (-6.91%), NVL (-6.90%), DIG (-6.84%), KBC (-6.76%), TCH (-6.67%), IDC (-5.30%), KDH (-4.55%), VRE (-2.92%), BCM (-2.16%), and VHM (-2.08%).

Brokerage tickers unanimously closed at the flooring prices, including MBS (-9.63%), SHS (-9.55%), FTS (-6.97%), VCI (-6.96%), BSI (-6.93%), HCM (-6.91%), CTS (-6.91%), SSI (-6.90%), VND (-6.87%), VIX (-6.76%), VDS (-6.76%), and EVF (-6.67%).

Banking had a bad situation among SHB (-6.78%), VIB (-6.16%), CTG (-5.85%), VPB (-4.00%), STB (-3.80%), TCB (-3.53%), MBB (-3.21%), TPB (-2.96%), BID (-2.06%), ACB (-1.35%), and HDB (-0.85%).

Selling pressure also pushed Consumer Staples and Retail shares down, such as VHC (-6.92%), DGW (-6.90%), SAB (-3.31%), MSN (-6.76%), QNS (-2.81%), FRT (-2.81%), MWG (-2.11%), MCH (-1.77%), PNJ (-1.48%), and KDC (-0.16%). Moreover, Steel stocks underperformed the benchmark index by more than 4.5%, with HSG (-6.96%), NKG (-6.95%), and HPG (-4.76%).

Oil & Gas was down across the board, typically PVC (-9.95%), PVD (-5.70%), PVS (-4.56%), PLX (-4.21%), POW (-4.07%), OIL (-3.64%), and GAS (-1.54%).

In addition, the market also recorded DGC (-6.94%), VGC (-6.94%), VCG (-6.89%), CTD (-6.87%), GVR (-6.86%), BVH (-3.21%), FPT (-2.48%), and DHG (-1.61%) close in the red territory.

On the other side, SSB (+1.96%), BSR (+0.95%), VJC (+0.41%), and VNM (+0.13%) were the rarely bright spots in the session.

High selling pressure still maintained during the session, causing the stock market to have the 3rd consecutive deep loss session with high liquidity. Besides, the VNIndex still closes above the 50-period moving average, showing the downside risk is intact. Therefore, investors should reduce a portion of stocks in their portfolio to the safety threshold and focus on leading stocks.

Macro & Strategy

Fundflow

Outflow is paused

- ▶ Vietnam foreign flow

Foreign investors have increased the selling pressure. The net sell value was USD71mn.

Specifically, selling pressure kept focusing on Materials and Financials due to the strong divestment on HPG, GVR, VPB, STB, and HCM. Besides, Real Estate continued to be divested due to large sell orders on VIC. In contrast, foreign buying activity

spread to the Industrials sector due to large buy orders on SGN and VGC.

► South East Asia ETF flow

Outflow remained across SEA, but the divestment pressure has slowed down, net outflow was USD3mn. Accordingly, selling pressure has paused across major ETFs of Vietnam. Besides, Singapore has continued to attract demand via ETFs as well as the divestment pressure also slowed down in Indonesia.

Outflow was paused across Vietnam's ETFs. Specifically, the inflow/outflow activity on VFMVN30 ETF, SSIAM VNFIN Lead, and VFMVN Diamond were not significant. Although the selling pressure on Fubon Vietnam and VFMVN Diamond were dramatic in Aug and early Sep 2023, but the outflow is just nearly 12% of the total inflow on these two ETFs in 2022. However, these ETFs have been divested for 7 consecutive weeks which is not a good sign as well as demand on other major ETFs has been paused. Besides, massive outflow in 7 consecutive weeks has raised the red flag for the unstable flow of money in Vietnam. In this case, we expect that the flow of money across Vietnam could continue to be unstable in upcoming period and outflow could continue to be active.

Covered warrant

The CW market is still vibrancy

► Market overview

The domestic CW market still showed positive signals as it kept its vibrancy beat during the week. Accordingly, the trading volume reached 278 million warrants/ VND398bn, up 1%/ 4% respectively, from the previous week. With trading value by an underlying asset, covered warrants that STB and HPG as the underlying asset attracted the most trading interest, recording nearly 40% of total trading volume. Besides, trading interest also spreads to other CWs with different underlying assets such as VHM, MWG, VPB, and VRE. The next time, the uptrend of the underlying market is expected to create positive impacts on the CW market.

► Foreign trading activity

The foreign selling pressure still maintained, however, declined significantly, recorded at VND2.4bn in the previous week. By underlying asset, covered warrants which have HPG as the underlying asset absorbed the highest trading value from foreigners, accounting for 29% of foreign trading volume, followed by PDR and STB.

Selling pressure decreased significantly and was spread evenly across most warrants with different underlying assets. However, demand is still anchored at a high level with the positive of the underlying market expected to have positive impacts on the CW market in the next time.

Event Calendar

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
26/09/2023	19/10/2023	PVO	UPCOM	Cash Dividend (VND100/share)	1.00%	100
26/09/2023	06/10/2023	TW3	UPCOM	Cash Dividend (VND200/share)	2.00%	200
26/09/2023	02/10/2023	VCS	HNX	Record date for ballot		
26/09/2023	26/09/2023	HPT	UPCOM	Share Issue	11.00%	
27/09/2023	31/12/2023	SBT	HOSE	Record date for ballot		
27/09/2023	20/10/2023	HEM	UPCOM	Cash Dividend (VND1000/share)	10.00%	1,000
27/09/2023	19/10/2023	CMV	HOSE	Cash Dividend (VND500/share)	5.00%	500
27/09/2023	18/10/2023	IRC	UPCOM	Cash Dividend (VND300/share)	3.00%	300

27/09/2023	17/10/2023	ISH	UPCOM	Cash Dividend (VND1200/share)	12.00%	1,200
27/09/2023	13/10/2023	TAN	UPCOM	Cash Dividend (VND1280/share)	12.80%	1,280
27/09/2023	27/09/2023	DPR	HOSE	Share Issue	100.00%	
28/09/2023	28/10/2023	PNG	UPCOM	Extraordinary General Meeting		
28/09/2023	23/10/2023	SSC	HOSE	Cash Dividend (VND1500/share)	15.00%	1,500
28/09/2023	20/10/2023	DNC	HNX	Cash Dividend (VND1000/share)	10.00%	1,000
28/09/2023	20/10/2023	PVI	HNX	Cash Dividend (VND3000/share)	30.00%	3,000
28/09/2023	17/10/2023	LG9	UPCOM	Cash Dividend (VND1000/share)	10.00%	1,000
28/09/2023	16/10/2023	HTC	HNX	Cash Dividend (VND300/share)	3.00%	300
28/09/2023	13/10/2023	IDC	HNX	Cash Dividend (VND2000/share)	20.00%	2,000
28/09/2023	12/10/2023	TDW	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
28/09/2023	09/10/2023	DKW	UPCOM	Record date for ballot		
28/09/2023	28/09/2023	CC1	UPCOM	Share Issue	9.00%	
28/09/2023		PSB	UPCOM	Extraordinary General Meeting		
28/09/2023		PTV	UPCOM	Record date for ballot		
28/09/2023		CIP	UPCOM	Extraordinary General Meeting		
28/09/2023		BLT	UPCOM	Record date for ballot		
29/09/2023	16/11/2023	VET	UPCOM	Extraordinary General Meeting		
29/09/2023	27/10/2023	SBT	HOSE	Annual General Meeting		
29/09/2023	26/10/2023	IRC	UPCOM	Extraordinary General Meeting		
29/09/2023	26/10/2023	VET	UPCOM	Cash Dividend (VND2000/share)	20.00%	2,000
29/09/2023	16/10/2023	ICC	UPCOM	Cash Dividend (VND1980/share)	19.80%	1,980
29/09/2023	12/10/2023	CLL	HOSE	Cash Dividend (VND3680/share)	36.80%	3,680
29/09/2023		TCO	HOSE	Extraordinary General Meeting		
29/09/2023		BSA	UPCOM	Record date for ballot		
29/09/2023		MPY	UPCOM	Extraordinary General Meeting		

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