

# Xin Chao Vietnam

## Market performance

	7 Sep	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,243.14	(0.2)	0.1	12.9	23.4
Turnover (VND bn)	24,676				
VN30 (pt, % chg.)	1,255.22	(0.4)	0.6	14.9	24.9

## Major indicators

	7 Sep	1D	1W	1M	YTD
1-yr gov't bonds (% bp chg.)	1.83	(0.0)	(0.0)	(0.7)	(2.8)
3-yr gov't bonds (% bp chg.)	1.98	(0.0)	(0.0)	(0.7)	(2.7)
VND/USD (% chg.)	24,070	0.0	(1.4)	(2.4)	(1.8)
VND/JPY (% chg.)	16,374	(0.3)	1.2	2.6	9.3
VND/EUR (% chg.)	25,784	(0.1)	0.8	(2.3)	(2.1)
VND/CNY (% chg.)	3,284	0.0	0.1	0.3	4.3
	Prev. close	1D	1W	1M	YTD
10-yr US Treasury (% bp chg.)	4.23	(0.0)	0.2	0.5	0.4
WTI (USD/bbl, % chg.)	86.54	(0.4)	4.4	21.4	7.8
Gold (USD/oz, % chg.)	89.61	(0.3)	4.0	18.0	4.3

## Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FUEVFNVD	94.4	SSI	(50.3)
CTR	24.5	NLG	(35.8)
FPT	21.4	CTG	(33.7)
VCG	18.5	ACB	(26.7)
DCM	17.5	HDG	(26.5)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VNM	41.7	HPG	(218.0)
MWG	39.2	SSI	(94.7)
PVD	20.9	FUEVFNVD	(91.8)
FTS	14.9	VIC	(57.0)
GMD	14.8	STB	(50.2)

## Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Consumer Services	2.4	Telecommunication	(2.6)
Pharmaceuticals	1.7	Others	(1.8)
Real Estate	1.2	Technology	(1.8)
Energy	0.4	Software & Services	(1.1)
Utilities	0.2	Retailing	(0.6)

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Intraday divergence

### Macro & Strategy

- **ETF review:** FTSE Vietnam Index adds VIX

### Event Calendar

## KIS market view

	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2018	191,785	119,519	29.7	15.2	2.7	13.6	17.7
2019	238,659	144,922	24.2	13.8	2.4	11.0	17.4
2020	270,014	151,973	58.0	12.6	2.0	10.7	16.3
2021	304,264	177,159	18.5	10.6	1.7	9.5	16.5

Note: KIS Universe coverage of 35 companies that account for 58% of all listed (VNIndex) firms' earnings based on the past three-year average

## KIS macro forecast

	3Q22	4Q22	1Q23	2Q23	2020	2021	2022
Real GDP Growth (% yoy)	13.7	5.9	3.2	4.1	2.9	2.6	8.0
Trade balance (USD bn)	5.8	4.4	4.1	7.4	19.9	4.0	11.2
CPI (% yoy, avg.)	3.3	4.4	4.2	2.4	3.2	1.8	3.2
Credit growth (%)	10.5	12.9	1.6	3.4	12.2	13.0	12.9
VND/USD (avg.)	23,712	23,633	23,471	23,583	23,126	22,790	23,650
US GDP (% qoq)	3.2	2.9	2.0	2.4	(3.4)	5.6	2.1
China GDP (% yoy)	3.9	2.9	4.5	6.3	2.2	8.0	3.0

Source: KIS, Bloomberg

## Market commentary & News

### Market commentary

#### Intraday divergence

The stock market diverged during the session as selling pressure came back in the afternoon. The VNIndex ended the series of consecutive gains with high liquidity, indicating the cautious sentiment of investors at an important resistance zone.

At the close, the VNIndex lost 0.19% to 1,243 pts while the VN30Index also decreased by 0.38% to close at 1,255 pts. Meanwhile, trading volume reached 1,061 million shares/ VND24,676bn, up 11%/ 9% respectively, from the average of the last five sessions.

Foreign investors were still net sellers with more than VND886bn, focusing on HPG, SSI, and FUEVFVND with net values of VND218bn, VND94bn, and VND91bn, respectively. In contrast, net buying concentrated on VNM, MWG, and PVD with VND41bn, VND39bn, and VND21bn, respectively.

Real Estate was the worst sector due to VHM (-1.43%), VIC (-1.30%), NVL (-0.92%), KBC (-0.44%), DIG (-0.34%), and BCM (-0.28%).

Consumer Staples had a bad situation among MCH (-3.19%), QNS (-1.96%), SBT (-1.21%), MSN (-0.85%), VNM (-0.62%), and KDC (-0.15%).

Selling pressure pushed Brokerage and Steel tickers down, such as VCI (-1.68%), HCM (-1.47%), HPG (-1.21%), NKG (-1.18%), SHS (-1.05%), SSI (-1.03%), VIX (-1.00%), MBS (-0.95%), and VND (-0.83%).

Banking shares moved in opposite movements with SSB (-1.26%), VCB (-0.78%), TPB (-0.51%), VPB (-0.23%), and STB (-0.15%) loss while TCB (-1.56%), SHB (-0.79%), MSB (-0.67%), HDB (-0.58%), MBB (-0.26%), VIB (-0.24%), and BID (-0.11%) gain at the end.

In addition, the market also recorded DGC (-1.98%), DGW (-1.84%), FPT (-1.11%), POW (-0.77%), FRT (-0.71%), and VJC (-0.69%) closed in the red territory.

On the other side, the world oil prices maintained an upward trend, causing positive impacts on Oil & Gas tickers, like PVS (+2.46%), PVD (+1.73%), GAS (+1.38%), PVC (+1.06%), BSR (+0.98%), OIL (+0.92%), and PLX (+0.13%).

Additionally, FTS (+6.46%), PNJ (+3.82%), DXG (+2.70%), VHC (+2.04%), GVR (+1.82%), DHG (+1.23%), NLG (+1.02%), HSG (+0.94%), SAB (+0.94%), BVH (+0.22%), and PDR (+0.20%) ended at prices lower than the reference price.

Selling pressure comes back again at the important resistance zone of 1,240-1,250 pts, causing the stock market to slow down. The VNIndex decreases slightly with liquidity still at a high level, showing investors's caution sentiment toward the market. However, the uptrend is still intact as this index maintains to close above the 20-period moving average. Therefore, investors should open long positions and focus on leading stocks.

## Event Calendar

### ► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
08/09/2023	25/12/2023	PHR	HOSE	Cash Dividend (VND1950/share)	19.50%	1,950
08/09/2023	16/10/2023	C22	UPCOM	Extraordinary General Meeting		
08/09/2023	26/09/2023	PSW	HNX	Cash Dividend (VND900/share)	9.00%	900
08/09/2023	08/09/2023	PDV	UPCOM	Share Issue	38.50%	
08/09/2023		SD5	HNX	Extraordinary General Meeting		

## Macro & strategy

### ETF Review

#### FTSE Vietnam Index adds VIX

On 1 Sep 2023, the FTSE Russell announced that the FTSE Vietnam Index will add VIX, but not remove any tickers in this review. Accordingly, we expect that FTSE Vietnam ETF will sell HPG and VRE the most with 16.9 million shares and 6.4 million shares, based on data as of 6 Sep 2023. On the buy-side, VIX, VND, and VNM will be bought heavily with 12.6 million shares, 9.2 million shares, and 5.7 million shares. The new weights will be effective on 17 Sep 2023.

**Expected weight of FTSE Vietnam ETF (FTSE ETF)** (VND, VND bn, %, shares)

No	Ticker	Price	Current weighting	New weighting	%p change	Volume change
1	VIC	61,600	12.22	14.85	2.64	4,111,757
2	VNM	80,000	9.33	14.09	4.77	5,721,958
3	VHM	55,900	11.79	12.82	1.04	1,780,523
4	HPG	29,000	13.32	8.19	(5.13)	(16,996,498)
5	VCB	90,200	8.29	6.92	(1.37)	(1,457,509)
6	SSI	34,000	6.42	5.99	(0.43)	(1,211,035)
7	MSN	82,700	8.54	4.74	(3.80)	(4,409,227)
8	VND	24,000	2.31	4.62	2.31	9,246,583
9	VCI	47,500	2.25	3.07	0.81	1,642,199
10	VIX	20,100	-	2.66	2.66	12,689,671
11	DGC	90,800	2.72	2.50	(0.22)	(232,612)
12	VRE	30,300	4.40	2.35	(2.05)	(6,494,277)
13	SHB	12,650	2.21	2.24	0.02	163,086
14	EIB	25,550	1.82	2.08	0.26	959,333
15	GEX	25,000	1.72	1.72	0.00	8,616
16	DIG	29,450	1.42	1.65	0.23	738,629
17	POW	13,000	0.98	1.60	0.62	4,576,533
18	KBC	34,400	2.09	1.53	(0.55)	(1,540,282)
19	VJC	101,700	2.66	1.43	(1.23)	(1,163,355)
20	VCG	29,100	1.06	1.35	0.29	944,649
21	DPM	37,850	1.17	1.13	(0.04)	(101,984)
22	PVD	26,050	1.14	0.85	(0.29)	(1,066,513)
23	DXG	22,250	1.10	0.85	(0.24)	(1,050,537)
24	HSG	21,300	1.04	0.76	(0.28)	(1,252,836)

Source: Bloomberg, Fiinpro, KIS

Note: Data as of 6 Sep 2023

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

- **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

## Global Disclaimer

- **General**

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

- **Country-specific disclaimer**

**United States:** This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

**United Kingdom:** This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

**Hong Kong:** This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

**Singapore:** This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..