# Fixed-income Perspectives

# A stable money market on yet improved lending activities

# Liquidity resumes on T-bill maturity

20W23 (from 15 to 21 May) resumed liquidity injection with a significant Tbill amount matured, easing the temporary liquidity pressure from last week. This week ended up with VND12.90tn of net injection, contributed by VND20.00 T-bill matured and VND7.10tn repos expired. To improve the performance of lending activities, we predict SBV to maintain the easing stance through liquidity support to its counterparties.

# Interbank rates discount slightly

The interbank rate falls across tenors this week, potentially due to the large injection from SBV with a significant T-bill amount matured. Specifically, the interbank rates fell slightly in short-tenor while it was more notable in the long-tenor with 21bps, 14bps, and 14bps fall in ON, 1W, and 2W, respectively.

## **USDVND** gains slightly

In the 20W23, USDVND trivially jumped by just 0.03% compared to last week despite a rise of DXY by 0.50% to 103.20, its highest level in six weeks against other major currencies. Generally, the USD closed the week at VND23,469 against the VND on Friday. Notably, the SBV also reduced its USD buying price by 50bps to 23,400 on Thursday, suggesting that the downward pressure on USDVND could endure.

### **KIS leading economic index**

	2Q22	3Q22	4Q22	1Q23	2020	2021	2022
GDP (%)	7.72	13.67	5.92	3.32	2.91	2.58	8.02
Trade balance (USD bn)	(0.75)	5.78	4.44	4.07	19.86	4.00	11.20
CPI (%)	2.96	3.32	4.41	4.18	3.24	1.84	3.15
Discount rate (%)	2.50	3.50	4.50	3.50	2.50	2.50	4.50
USD/VND	23,139	23,712	23,633	23,471	23,252	22,936	23,658
US GDP (%)	NA	NA	NA	NA	(3.40)	5.60	NA
China GDP (%)	0.4	3.9	2.9	NA	2.20	8.00	NA

Source: KIS

# **Fixed-income**

Weekly 23 May 2023

### Contents

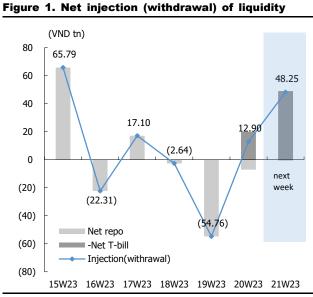
I. Liquidity resum	es on T-bill maturity1						
II. Interbank rates discount slightly3							
III. G-bond yields	progress its downturn5						
IV. USDVND gains slightly7							
Macro scorecard	9						
Appendix							

Research Dept.

researchdept@kisvn.vn

# I. Liquidity resumes on T-bill maturity

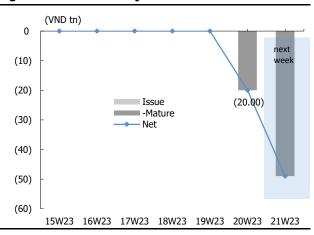
No additional OMO operation recorded 20W23 (from 15 to 21 May) resumed liquidity injection with a significant T-bill amount matured, easing the temporary liquidity pressure from last week. This week ended up with VND12.90tn of net injection, contributed by VND20.00 T-bill matured and VND7.10tn repos expired, leaving VND49.00tn T-bill to be matured next week. Notably, the outstanding T-bill amount dropped by VND20.00 to VND90.70tn this week, while that of repos was reduced to a significantly low level at VND1.69tn, suggesting no capital outflow in the next few weeks. To improve the performance of lending activities, we predict SBV to maintain the easing stance through liquidity support to its counterparties.



### Table 1. Historical policy rate change

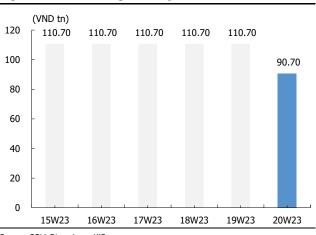
Effective date	Discount rate (%)	Refinancing rate (%)
April 3, 2023	3.5	5.5↓
March 15, 2023	3.5↓	6.0
October 25, 2022	4.5↑	6.0↑
September 23, 2022	3.5↑	5.0↑
October 1, 2020	2.5↓	4.0↓
May 13, 2020	3.0↓	4.5↓
March 17, 2020	3.5↓	5.0↓
September 16, 2019	4.0↓	6.0↓
July 10, 2017	4.3↓	6.3↓
March 18, 2014	4.5↓	6.5↓
May 13, 2013	5.0↓	7.0↓

Source: SBV, Bloomberg, KIS



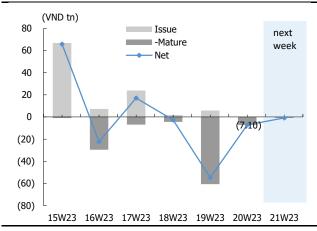
### Figure 2. Issued T-bill by week

# Figure 3. Outstanding T-bill by week



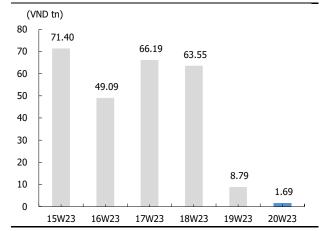
Source: SBV, Bloomberg, KIS

Source: SBV, Bloomberg, KIS









Source: SBV, Bloomberg, KIS

Source: SBV, Bloomberg, KIS

# II. Interbank rates discount slightly

Interbank rates likely to fall further The interbank rate falls across tenors this week, potentially due to the large injection from SBV with a significant T-bill amount matured. Specifically, the interbank rates fell slightly in short-tenor while it was more notable in the long-tenor with 21bps, 14bps, and 14bps fall in ON, 1W, and 2W, respectively. We expect interbank rates to sustain the downturn in the upcoming weeks as the large T-bill amount is to be expired.

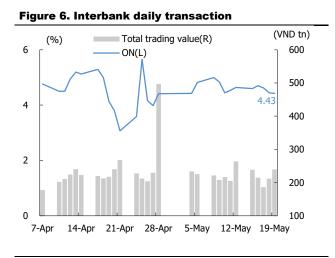
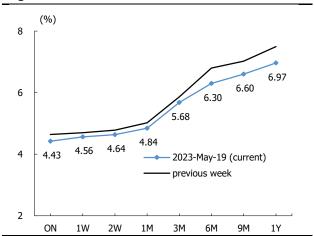
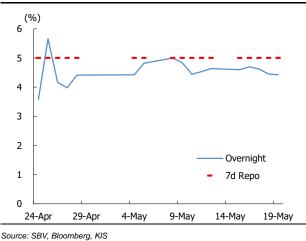


Figure 7. Interbank rate curve

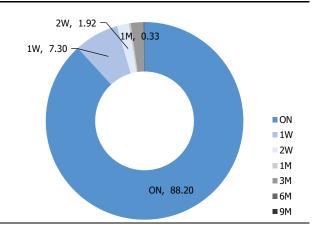


Source: SBV, Bloomberg, KIS





Source: SBV, Bloomberg, KIS



### Figure 9. Interbank transaction structure

Source: SBV, Bloomberg, KIS



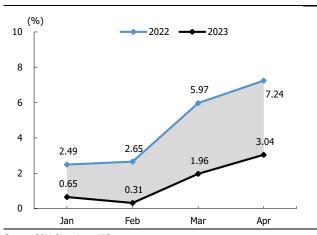
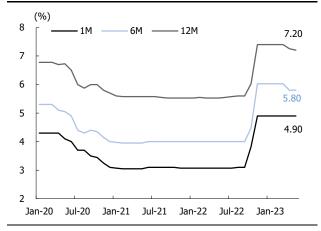


Figure 11. Average deposit rates among four stateowned banks

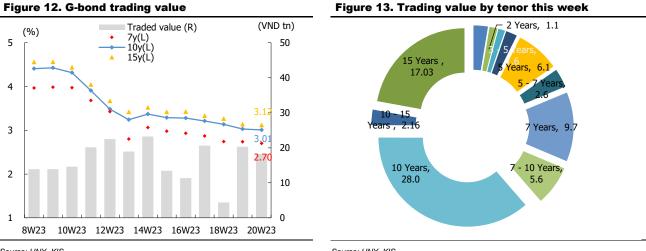


Source: Vietnambiz.vn, KIS

Source: SBV, Bloomberg, KIS Data as of 27 April, 2023

# III. G-bond yields progress its downturn

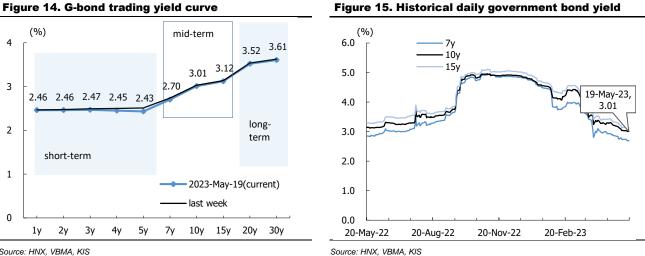
Trading yields progress its falling The yields on government bonds (G-bonds) witnessed a fall this week, hitting a new low this week. Specifically, the yields on 10-year and 15-year government bonds decreased by 11 basis points (bps) and 13 bps, respectively. Notably, the daily average trading value declined by 10.30% from VND4.06tn per day last week to VND3.64tn per day this week.



Source: HNX, KIS

Source: HNX, KIS

Regarding value structure, 62.54% of total government bond transactions were concentrated in bonds with tenors from 7 to 15 years. The yield curve shifted slightly downward, but its steepness remained unchanged, as the yield reduction was evenly distributed across tenors. To be more specific, mid-term tenors (7 years to 15 years) and long-term (above 15 years) fell by 2bps while the short-term (1 year to 7 years) slipped by 3bps.

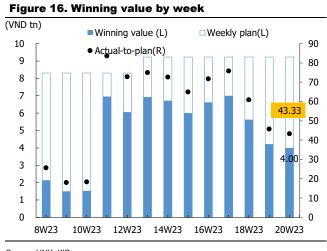


Source: HNX, VBMA. KIS

Winning yields decline in most issued tenors

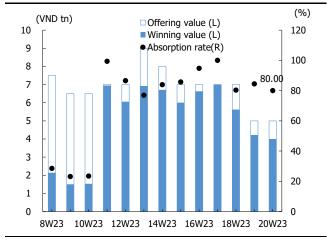
Regarding the development of G-bond issuance, the winning yields fell further and hit the lowest level since September 2022. Specifically, winning yields for 5-year, 10-year, and 15-year tenors (the most issued tenors) fell by 4bps, 5bps, and 5bps to 2.45%, 2.95%, and 3.05%, respectively. This week, the winning value decreased by 5.19%, posting at VND4.22tn compared to last week's data.

Cumulatively, VST fulfilled 35.91% and 29.03% of the second quarter and annual plans.

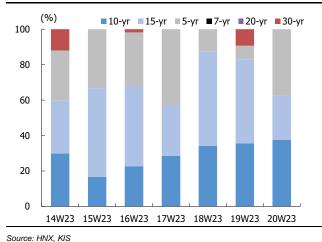


Source: HNX, KIS

### Figure 18. Absorption ratio

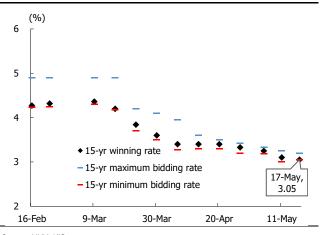


Source: HNX, KIS



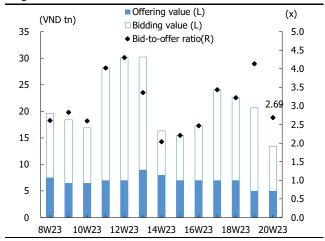
### Figure 20. Winning yields by week

Figure 17. Winning yields by week



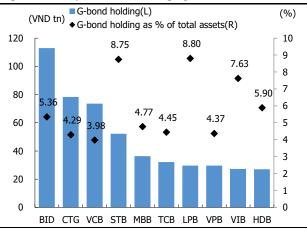
Source: HNX, KIS

Figure 19. Bid-to-offer ratio



Source: HNX, KIS

### Figure 21. Top G-bond holding by bank as of 2Q23

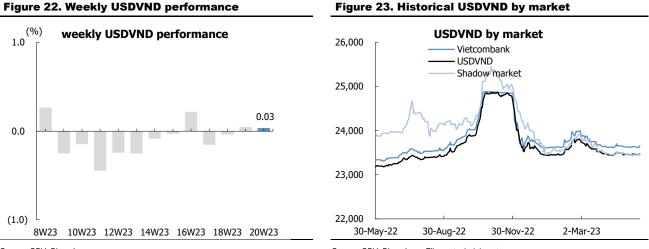


Source: HNX, Company filings, KIS

# **IV. USDVND** gains slightly

### VND depreciated this week

In the 20W23, USDVND trivially jumped by just 0.03% compared to last week despite a rise of DXY by 0.50% to 103.20, its highest level in six weeks against other major currencies. Generally, the USD closed the week at VND23,469 against the VND on Friday. Notably, VCB's bid/ask increased by 20bps over the week to 23,290/23,660. Notably, the shadow market buying/selling price remained unchanged at 23,400/23,450.

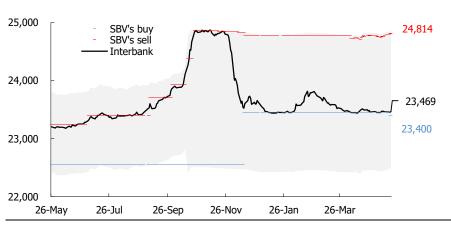


Source: SBV, Bloomberg

Source: SBV, Bloomberg, Fiinpro, tygiadola.net

In 20W23, SBV increased its selling price of USD sharply by 40bps to 23,680. Notably, the SBV also reduced its USD buying price by 50bps to 23,400 on Thursday, suggesting that the downward pressure on USDVND could endure. As a result, the current USDVND exchange rate is lower than the buying price resulting in no USD buying from the SBV this week. According to KIS's estimate, SBV has raised its foreign exchange reserves to approximately USD6bn.





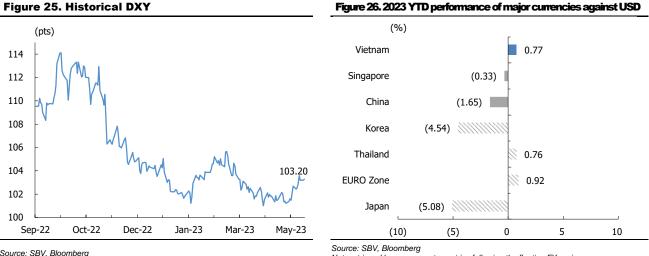
Source: SBV, Bloomberg, Fiinpro, KIS

Note: shaded region is the daily trading band. The effective trading band is +/- 5% (the effective date is 17 October, 2022).

The U.S Dollar strengthened against its major counterparts this past week. In fact, the greenback has bounced nearly 2% over the past two weeks. Several factors are probably at play. Firstly, a range of worries, such as the U.S. debt ceiling negotiations, the health of banks, and the outlook for the global economy,

are boosting the dollar's safe-haven appeal. Investors are seeking a safe place to store their money during times of uncertainty, and the dollar is seen as a relatively safe asset. Secondly, there are some signs that the Fed may have to raise rates again, making the dollar more attractive to investors who are looking for a currency with higher interest rates.

The appreciation of the greenback has slowed the appreciation of most currencies under our watch list since the beginning of the year. Specifically, Vietnam Dong (VND), Thai Baht (THB), and the Euro (EUR) had narrowed the appreciation level to 0.77%, 0.76%, and 0.92% YTD, respectively while the Chinese yuan (CNY) and Korean won (KRW) extended their depreciation to 1.65% and 4.54%YTD. Notably, the Japanese yen (JPY) witnessed the same trend by depreciating against the greenback by 5.08% YTD.



Source: SBV, Bloomberg

Note: stripped bars represent countries following the floating FX regime.

### Macro scorecard

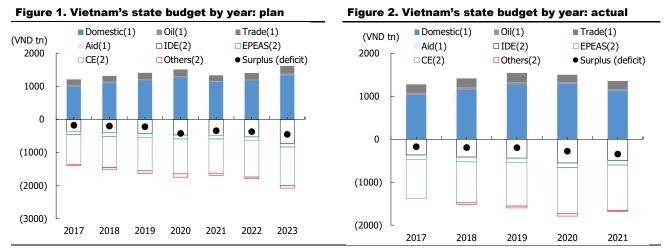
	22-Dec	23-Jan	23-Feb	23-Mar	23-April	2Q22	3Q22	4Q22	1Q23	2019	2020	2021	2022
Real GDP growth (%)						7.72	13.67	5.92	3.21	7.03	2.91	2.58	8.02
Registered FDI (USD bn)	2.58	1.66	1.41	2.35	3.43	5.12	4.67	8.96	5.45	38.02	28.53	31.15	27.72
GDP per capita (USD)										3,398	3,521	3,725	4,110
Unemployment rate (%)						2.32	2.28	2.32	2.25	2.25	2.48	3.22	2.32
Export (USD bn)	29.66	25.08	25.88	29.57	27.54	96.83	96.48	89.50	79.17	263.6	282.7	335.7	371.85
Import (USD bn)	29.16	21.48	23.58	28.92	26.03	97.58	90.71	85.07	75.10	254.4	263	331.1	360.65
Export growth (%)	(13.96)	(21.28)	10.97	(14.78)	(17.15)	21.02	17.22	(6.07)	(11.90)	8.16	7.02	18.74	10.61
Import growth (%)	(8.14)	(28.92)	(6.65)	(11.10)	(20.54)	15.72	8.12	(3.90)	(14.67)	7.41	3.81	25.9	8.35
Inflation (%)	4.55	4.89	4.31	3.35	3.55	2.96	3.32	4.41	4.18	2.79	3.24	1.84	3.15
USD/VND	23,633	23,449	23,785	23,471	23,465	23,139	23,712	23,633	23,471	23,173	23,126	22,790	23,650
Credit growth (%)	12.87	0.65	0.31	1.96	2.66	8.51	10.47	12.87	1.61	13.75	12.17	12.97	12.87
10Y gov't bond (%)	5.08	4.59	4.39	3.24	3.21	3.38	4.39	5.08	3.54	3.37	2.01	2.11	5.08

Source: GSO, Bloomberg, FIA, IMF

# \*\*Glossary

\* Winning yield rate = each group's highest bidding rate, ~3.05%
\* Absorption rate = winning value / offering value, ~80.00%
\* Bid to offer ratio = offering value / bidding value, ~2.69
\* DXY = U.S. Dollar Index, ~103.20
\* OMO = Open market operation
\* Tenor = due for payment
\* ON = overnight interbank interest rate, ~4.43%

### Appendix

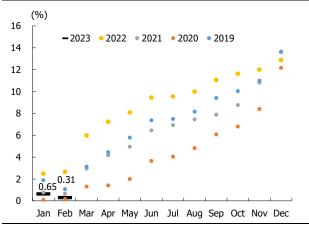


Source: MoF, SBV, KIS

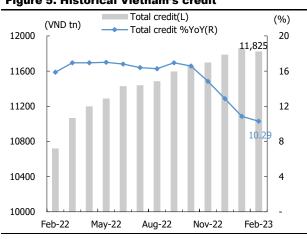
Domestic= Domestic revenues; Oil= Crude oil revenues; Trade= Balanced income from export and import activities; Aid= Revenue from aid. IDE= Investment and development expenditures; EPEAS= Interest payment expenses & Aid spending; CE= Current expenditures

(1) indicates the item belongs to the revenue (2) indicates the item belongs to the expenditure and plotted as a negative number





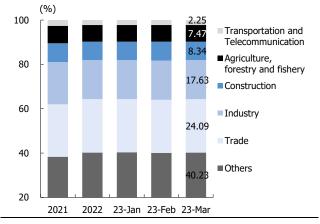
Source: SBV, KIS





Source: SBV, KIS

### Figure 4. Vietnam's total credit by sector



Source: SBV, KIS

#### (USD bn) 120 FX reserve 108 107 \_\_\_\_ 109 106 <sub>105</sub> 110 103 101 99 100 92 90 86 84 83 80 70 60 Mar-22 May-22 Jul-22 Sep-22 Nov-22 Nov-21 Jan-22



Source: IMF, Bloomberg, KIS

# **Global Disclaimer**

#### General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

#### Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order"; (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.



#### VIET NAM

JAE HEUNG LEE, Business Director (jhlee@kisvn.vn +8428 3914 8585 - 1466) UYEN LAM, Head of Institutional Brokerage (uyen.lh@kisvn.vn +8428 3914 8585 - 1444) KIS Vietnam Securities Corporation 3rd floor, 180-192 Nguyen Cong Tru, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City. Fax: 8428 3821-6898

#### SOUTH KOREA

YEONG KEUN JOO, Managing Director, Head of International Business Division (ykjoo@truefriend.com, +822 3276 5157) PAUL CHUNG, Sales Trading (pchung@truefriend.com +822 3276 5843) 27-1 Yoido-dong, Youngdeungpo-ku, Seoul 150-745, Korea Toll free: US 1 866 258 2552 HK 800 964 464 SG 800 8211 320 Fax: 822 3276 5681~3 Telex: K2296

### NEW YORK

DONG KIM, Managing Director (dkim@kisamerica.com +1 212 314 0681) HOON SULL, Head of Sales (hoonsull@kisamerica.com +1 212 314 0686) Korea Investment & Securities America, Inc. 1350 Avenue of the Americas, Suite 1110 New York, NY 10019 Fax: 1 212 314 0699

### HONG KONG

GREGORY KIM, Managing Director, Head of HK Sales (greg.kim @kisasia.com +852 2530 8915) Korea Investment & Securities Asia, Ltd. Suite 2220, Jardine House 1 Connaught Place, Central, Hong Kong Fax: 852-2530-1516

### SINGAPORE

ALEX JUN, Managing Director, Head of Singapore Sales (alex@kisasia.com.sg +65 6501 5602) CHARLES AN, Sales (alex.jun@kisasia.com.sg +65 6501 5601) Korea Investment & Securities Singapore Pte Ltd 1 Raffles Place, #43-04, One Raffles Place Singapore 048616 Fax: 65 6501 5617

### LONDON

Min Suk Key, Managing Director (peterkey@kiseurope.com +44 207 065 2766) Korea Investment & Securities Europe, Ltd. 2nd Floor, 35-39 Moorgate London EC2R 6AR Fax: 44-207-236-4811

This report has been prepared by KIS Vietnam Securities Corp. and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. This report is provided solely for the information of professional investors who are expected to make their own investment decisions without undue reliance on this report and the company accepts no liability whatsoever for any direct or consequential loss arising from any use of this report or its contents. This report is not intended for the use of private investors.

Copyright © 2020 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.