

Agriculture (Plants)

Rice export slowed down amid low supply

Rice and coffee export value cooled off

- According to the GSO estimate, in May, the total agriculture export value remained stable at USD2.1bn (+2% mom, +19% yoy).
- Rice keeps being the highest value exported product with USD530mn (-8% mom, +37% yoy), and it accounted for 25% of total agriculture export turnover (-2%p mom), followed by vegetable (23%, +3%p mom) and coffee (20%, -3%p mom). Rice export volume increased 25% yoy to 1 mn tonne, but fell 9% mom amid low supply as the winter-spring harvest has ended whilst global demand was still high.
- In May-23, coffee export value cooled off to USD418mn (-12% mom, +22% yoy) as coffee export volume was down by 18% mom and rose 10% yoy to 165,000 tonnes. Coffee price remained high level of average 2,533 USD/tonne.
- Cassava export value was USD96mn (+20% mom, -19% yoy), which accounted for 4.5% of total export value. In terms of volume, cassava exporters witnessed a bouncing volume of 230,000 tonnes, upped by 15% mom but still decreased 18% yoy. China market accounted for 90% of Vietnam's exported cassava, however, Vietnam is facing fierce competition with Thailand as (1) China taxed 0% to Thai's cassava while taxed 13% to Vietnam's cassava and (2) Depreciation of THB to RMB makes Thai's commodity more attractive.

Vegetable export value surged 67% yoy

- Vegetables export value sharply rose by 22% mom and 67% yoy to USD500mn.
- Vegetables and fruits exporting value to China increased 30% yoy in 4M23. In 2Q23, Vietnam expected to boost durian and sweet potato sales to China market after China Customs certified more qualified export zones in Vietnam.
- Vegetables exporting to EU and Asian countries increased in 4M23 on the yearly basis (Netherlands +72% yoy, South Korea +9% yoy, Japan +9% yoy, UAE +20% yoy and Malaysia +37%) mostly thanks to the rising sales of dragonfruits, durians, mangos, jackfruits, bananas, etc.
- Meanwhile, sales to USA market decreased by 16% yoy due to low demand and the end of grapefruit harvesting season.

Sign of recovery in cashew export

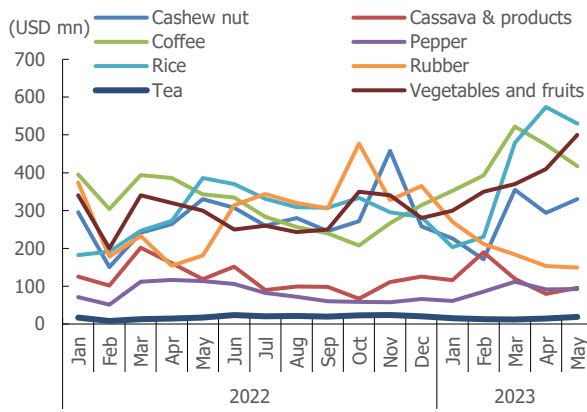
- In May-23, cashew export value recovered to USD330mn (+12% mom, +0.1% yoy), while cashew export volume value also rose to 55 mn tonnes (+10% mom, -0% yoy).
- Cashew export to USA slightly decreased by 6% yoy due to the high base but still grew 5% mom, reached USD81mn. Cashew export to China in Apr-23 reached USD49mn (+13% mom, +25% yoy) and to Netherlands reached USD28mn (+7% mom, +24% yoy).
- Cashew export price in May-23 rose 2% mom and remained unchanged on the yearly basis. Meanwhile, cashew import price fell 4% mom and 8% yoy respectively.

Non-rated

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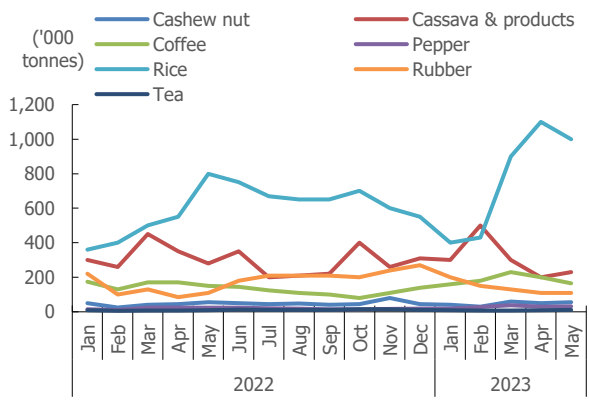
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Figure 1. Agricultural export value by May-23



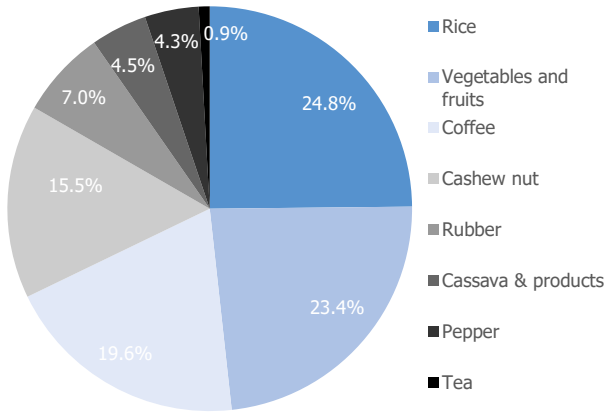
Source: GSO, KIS

Figure 2. Agricultural export volume in May-23



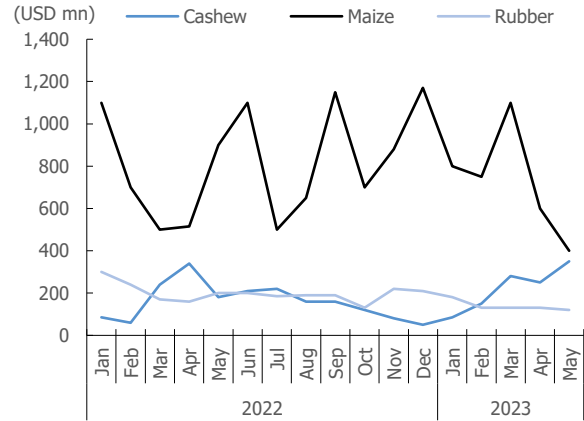
Source: GSO, KIS

Figure 3. The proportion of export value by commodities in May-23



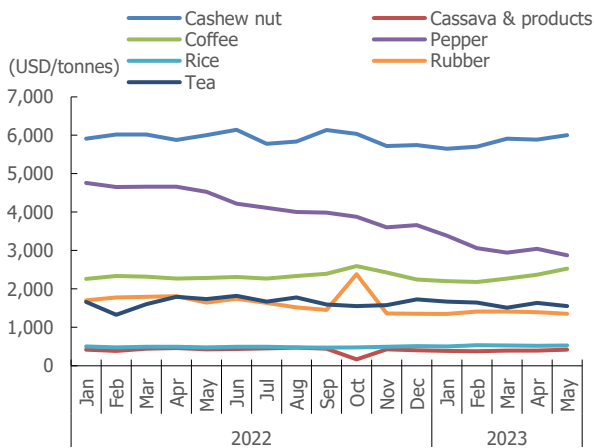
Source: GSO, KIS

Figure 4. Agricultural import value in May-23



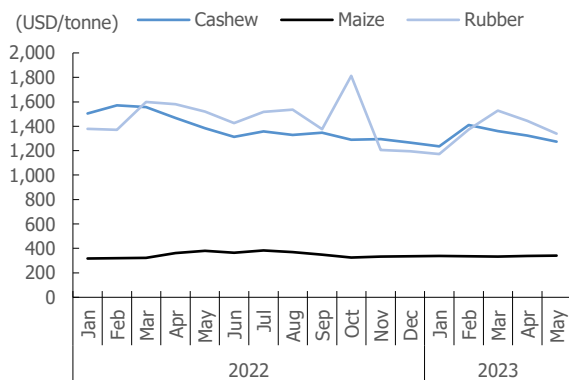
Source: GSO, KIS

Figure 5. Average export price of agriculture products



Source: GSO, KIS

Figure 6. Average import price of agriculture products



Source: GSO, KIS

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