

14 Jul 2022

Vinh Hoan Corp (VHC)

2Q22 revenue can jump 87% yoy

Key markets export lead to robust revenue growth in 2Q22

- Vinh Hoan announced Jun 2022 IR News on Jul 13 2022, which delivered preliminary two-digit yoy revenue growth.
- Vinh Hoan can post VND1,063bn (+49% yoy), mainly driven by the increase of export revenue to US (11% yoy), EU (+84% yoy), and China (+46% yoy), thanks to the export price uptrend and high volume rally of pangasius export in 1H22. The Collagen & Gelatin revenue contributed VND85bn with a soaring growth rate at 98% yoy.
- In aggregate 2Q22, Vinh Hoan revenue can hike 87% yoy to VND4,223bn, beating 1% our estimates. Particularly, US export reached VND2,125bn, surging +136% yoy. Also, export to the EU and China can record VND536bn and VND419bn, increasing 49% yoy and 8% yoy, respectively.
- In 2Q22, the revenue of Collagen & Gelatin delivered VND231bn (+43% yoy), assisted by capacity increases. VHC is expanding and renovating lines of collagen, projecting to increase capacity and net margin.
- In 6M22, VHC revenue can aggressively soar +80% yoy to VND7,448bn, fulfill 55% our 2022 revenue estimate.

	2019A	2020A	2021A	2022F	2023F
Sales (VND bn)	7,867.1	7,037.2	9,054.2	13,486.0	16,382.0
chg. (% YoY)	(15.1)	(10.5)	28.7	48.9	21.5
Operating profit (VND bn)	1,132.5	682.7	1,196.2	1,952.9	2,409.8
Net profit (VND bn)	1,177.8	722.4	1,130.0	1,654.2	2,080.9
EPS (VND)	6,154.8	3,970.6	6,162.9	9,020.3	11,349.9
chg. (% YoY)	(61.5)	(35.5)	55.2	46.4	25.8
EBITDA (VND bn)	1,297.7	883.2	1,481.6	2,305.0	2,830.8
PE (x)	16.8	26.2	17.1	11.8	9.4
EV/EBITDA (x)	15.1	22.2	13.8	8.9	7.1
PB (x)	3.9	3.6	3.3	2.8	2.3
ROE (%)	24.2	14.0	19.4	23.5	24.0
Dividend yield (%)	0.0	2.0	2.0	2.0	2.0

Note: Net profit, EPS and ROE are based on figures attributed to controlling interest

12M rating **BUY (Maintain)**

12M TP **121,500**

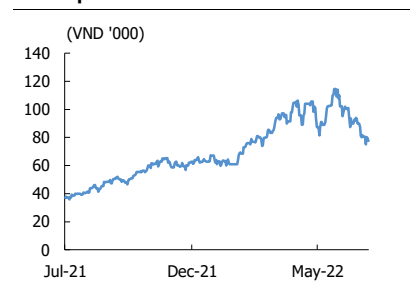
Stock Data

VNIndex (14 Jul, pt)	1,172
Stock price (14 Jul, VND)	77,700
Market cap (USD mn)	609
Shares outstanding (mn)	183
52-Week high/low (VND)	114,500/35,896
6M avg. daily turnover (USD mn)	5.89
Free float / Foreign ownership (%)	50.6/27.2
Major shareholders (%)	
Truong Thi Le Khanh	43.2
Mitsubishi Corp	6.5

Performance

	1M	6M	12M
Absolute (%)	(20.7)	23.5	110.4
Relative to VNIndex (%p)	(16.3)	44.6	117.5

Stock price trend



Source: Bloomberg

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